

Return of Organization Exempt from Income Tax

OMB No 1545-0047

2004

Open to Public Inspection

Department of the Treasury
Internal Revenue ServiceUnder section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code
(except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2004 calendar year, or tax year beginning , 2004, and ending

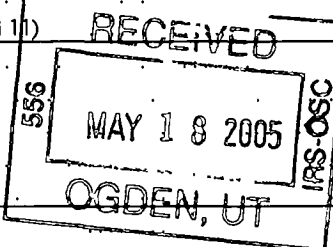
B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	Please use IRS label or print or type. See specific instructions.	C Name of organization AMERICAN INSTITUTE FOR ECONOMIC RESEARCH	D Employer Identification Number 04-2121305
		Number and street (or P O box if mail is not delivered to street addr) Room/suite DIVISION STREET	E Telephone number (413) 528-1216
		City, town or country State ZIP code + 4 GREAT BARRINGTON MA 01230	F Accounting method: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other (specify) ▶
		H and I are not applicable to section 527 organizations H (a) Is this a group return for affiliates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H (b) If 'Yes,' enter number of affiliates ▶ H (c) Are all affiliates included? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No (If 'No,' attach a list. See instructions.) H (d) Is this a separate return filed by an organization covered by a group ruling? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No I Group Exemption Number ▶ M Check <input type="checkbox"/> if the organization is not required to attach Schedule B (Form 990, 990-EZ, or 990-PF).	

• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

G Web site: ▶ www.aier.org
J Organization type (check only one) ☒ 501(c) 3 (insert no) ☐ 4947(a)(1) or ☐ 527

K Check here ☐ if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.
L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ 2,623,855.**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances** (See Instructions)

1 Contributions, gifts, grants, and similar amounts received: a Direct public support b Indirect public support c Government contributions (grants) d Total (add lines 1a through 1c) (cash \$ 405,406. noncash \$ 291,077.)	1a	696,483.	1d 696,483. 2 1,101,543. 3 4 5 232,284. 6a 156,058. 6b 156,888. 6c -830. 7 8a 426,398. 8b 453,510. 8c -27,112. 8d -27,112. 9a 9b 9c 10a 10b 10c 11 11,089. 12 2,013,457. 13 2,764,577. 14 903,355. 15 149,181. 16 17 3,817,113. 18 -1,803,656. 19 40,402,643. 20 26,184,009. 21 64,782,996.
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Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22 Grants and allocations (att sch) (cash \$ 123,330. non-cash \$)	22	123,330.	123,330.		
23 Specific assistance to individuals (att sch)	23				
24 Benefits paid to or for members (att sch)	24				
25 Compensation of officers, directors, etc	25	364,666.	201,729.	136,470.	26,467.
26 Other salaries and wages	26	877,722.	628,166.	175,512.	74,044.
27 Pension plan contributions	27	95,057.	62,298.	25,126.	7,633.
28 Other employee benefits	28	174,427.	60,904.	106,273.	7,250.
29 Payroll taxes	29	87,857.	57,446.	23,412.	6,999.
30 Professional fundraising fees	30				
31 Accounting fees	31	11,115.	0.	11,115.	0.
32 Legal fees	32	38,355.	0.	38,355.	0.
33 Supplies	33				
34 Telephone	34	9,636.	7,709.	1,927.	0.
35 Postage and shipping	35	639,708.	628,787.	84.	10,837.
36 Occupancy	36	105,417.	72,999.	27,204.	5,214.
37 Equipment rental and maintenance	37	78,058.	61,976.	14,835.	1,247.
38 Printing and publications	38	273,784.	273,784.	0.	0.
39 Travel	39	9,789.	6,462.	3,327.	0.
40 Conferences, conventions, and meetings	40				
41 Interest	41				
42 Depreciation, depletion, etc (attach schedule)	42	189,799.	132,859.	47,450.	9,490.
43 Other expenses not covered above (itemize)					
a CONSULTING FEES	43a	63,056.	18,247.	44,809.	0.
b ECONOMIC SEMINARS	43b	135,778.	135,778.	0.	0.
c ENVIRONMENTAL REMEDIATION	43c	168,647.	0.	168,647.	0.
d INVENTORY CHANGE	43d	-26,594.	-26,594.	0.	0.
e See Other Expenses Stmt	43e	397,506.	318,697.	78,809.	0.
44 Total functional expenses (add lines 22 - 43) Organizations completing columns (B) - (D), carry these totals to lines 13 - 15	44	3,817,113.	2,764,577.	903,355.	149,181.

Joint Costs. Check ☐ if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?

Yes ☐ No ☒

If 'Yes,' enter (i) the aggregate amount of these joint costs \$, (ii) the amount allocated to Program services

\$; (iii) the amount allocated to Management and general \$, and (iv) the amount allocated

to Fundraising \$

Part III Statement of Program Service AccomplishmentsWhat is the organization's primary exempt purpose? ECONOMIC RESEARCH

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) & (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants & allocations to others.)

Program Service Expenses
(Required for 501(c)(3) and
(4) organizations and
4947(a)(1) trusts, but
optional for others.)

a SEE ATTACHED		
(Grants and allocations \$ 0.)		0.
b SEE ATTACHED		
(Grants and allocations \$ 0.)		2,252,987.
c SEE ATTACHED		
(Grants and allocations \$ 0.)		233,770.
d SEE ATTACHED		
(Grants and allocations \$ 123,330.)		123,330.
e Other program services SEE ATTACHED	(Grants and allocations \$)	154,490.
f Total of Program Service Expenses (should equal line 44, column (B), Program services)		2,764,577.

Part IV Balance Sheets (See Instructions)**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year
ASSETS	45 Cash — non-interest-bearing		45	
	46 Savings and temporary cash investments	450,715.	46	469,075.
	47a Accounts receivable	47a 219,872.		
	b Less: allowance for doubtful accounts	47b	191,793.	47c 219,872.
	48a Pledges receivable	48a		
	b Less: allowance for doubtful accounts	48b		48c
	49 Grants receivable		49	
	50 Receivables from officers, directors, trustees, and key employees (attach schedule)		50	
	51a Other notes & loans receivable (attach sch)	51a		
	b Less: allowance for doubtful accounts	51b		51c
	52 Inventories for sale or use	105,758.	52	136,219.
	53 Prepaid expenses and deferred charges	85,356.	53	122,746.
	54 Investments — securities (attach schedule) L-54 Stmt <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV	131,609,824.	54	136,529,177.
	55a Investments — land, buildings, & equipment: basis	55a		
	b Less: accumulated depreciation (attach schedule)	55b		55c
56 Investments — other (attach schedule)		56		
57a Land, buildings, and equipment: basis	57a 5,275,722.			
b Less: accumulated depreciation (attach schedule) L-57. Stmt	57b 1,260,616.	4,173,160.	57c 4,015,106.	
58 Other assets (describe <input type="checkbox"/> DEFERRED COST)	161,457.	58	0.	
59 Total assets (add lines 45 through 58) (must equal line 74)	136,778,063.	59	141,492,195.	
LIABILITIES	60 Accounts payable and accrued expenses	59,465.	60	70,924.
	61 Grants payable		61	
	62 Deferred revenue	510,821.	62	568,163.
	63 Loans from officers, directors, trustees, and key employees (attach schedule)		63	
	64a Tax-exempt bond liabilities (attach schedule)		64a	
	b Mortgages and other notes payable (attach schedule)		64b	
	65 Other liabilities (describe <input type="checkbox"/> See Line 65 Stmt)	95,805,134.	65	76,070,112.
66 Total liabilities (add lines 60 through 65)	96,375,420.	66	76,709,199.	
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74			
	67 Unrestricted	11,534,738.	67	14,478,870.
	68 Temporarily restricted	28,867,905.	68	50,304,126.
	69 Permanently restricted		69	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
	73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)	40,402,643.	73	64,782,996.
	74 Total liabilities and net assets/fund balances (add lines 66 and 73)	136,778,063.	74	141,492,195.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

BAA

Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See instructions.)

a	Total revenue, gains, and other support per audited financial statements	a	2,494,391.
b	Amounts included on line a but not on line 12, Form 990:		
(1)	Net unrealized gains on investments \$ 324,046.		
(2)	Donated services and use of facilities \$		
(3)	Recoveries of prior year grants \$		
(4)	Other (specify): RENTAL EXPENSES \$ 156,888.		
	Add amounts on lines (1) through (4)	b	480,934.
c	Line a minus line b	c	2,013,457.
d	Amounts included on line 12, Form 990 but not on line a:		
(1)	Investment expenses not included on line 6b, Form 990 \$		
(2)	Other (specify): \$		
	Add amounts on lines (1) and (2)	d	
e	Total revenue per line 12, Form 990 (line c plus line d)	e	2,013,457.

Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return

a	Total expenses and losses per audited financial statements	a	3,974,001.
b	Amounts included on line a but not on line 17, Form 990:		
(1)	Donated services and use of facilities \$		
(2)	Prior year adjustments reported on line 20, Form 990 \$		
(3)	Losses reported on line 20, Form 990 \$		
(4)	Other (specify): RENTAL EXPENSES \$ 156,888.		
	Add amounts on lines (1) through (4)	b	156,888.
c	Line a minus line b	c	3,817,113.
d	Amounts included on line 17, Form 990 but not on line a:		
(1)	Investment expenses not included on line 6b, Form 990 \$		
(2)	Other (specify): \$		
	Add amounts on lines (1) and (2)	d	
e	Total expenses per line 17, Form 990 (line c plus line d)	e	3,817,113.

Part V List of Officers, Directors, Trustees, and Key Employees (List each one even if not compensated; see instructions.)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
CHARLES MURRAY, PHD STOCKBRIDGE MA	CEO/PRESIDENT 40	169,549.	24,334.	0.
GAIL ROGER GREAT BARRINGTON MA	COMPTROLLER 40	95,117.	16,046.	0.
KERRY LYNCH, PHD GREAT BARRINGTON, MA	DIR OF RESEARCH & EDUC 40	100,000.	10,907.	0.
SEE ATTACHED LISTING FOR BOARD OF TRUSTEES AND OFFICERS	TRUSTEES 5	0.	0.	0.

75 Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations?

If 'Yes,' attach schedule — see instructions.

Yes

☒ No

Part VI Other Information (See instructions.)

	Yes	No
76 Did the organization engage in any activity not previously reported to the IRS? If 'Yes,' attach a detailed description of each activity.	76	X
77 Were any changes made in the organizing or governing documents but not reported to the IRS? If 'Yes,' attach a conformed copy of the changes.	77	X
78a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78a	X
b If 'Yes,' has it filed a tax return on Form 990-T for this year?	78b	X
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If 'Yes,' attach a statement.	79	X
80a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	80a	X
b If 'Yes,' enter the name of the organization <u>AMERICAN INVESTMENT SERVICES, INC.</u> <u>WHOLLY OWNED SUBSIDIARY</u> and check whether it is <input type="checkbox"/> exempt or <input checked="" type="checkbox"/> nonexempt		
81a Enter direct and indirect political expenditures. See line 81 instructions	81a	0.
b Did the organization file Form 1120-POL for this year?	81b	X
82a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	X
b If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)	82b	
83a Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X
b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X
84a Did the organization solicit any contributions or gifts that were not tax deductible?	84a	X
b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b	
85 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?	85a	
b Did the organization make only in-house lobbying expenditures of \$2,000 or less?	85b	
If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		
c Dues, assessments, and similar amounts from members	85c	
d Section 162(e) lobbying and political expenditures	85d	
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices	85e	
f Taxable amount of lobbying and political expenditures (line 85d less 85e)	85f	
g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g	
h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	
86 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12	86a	
b Gross receipts, included on line 12, for public use of club facilities	86b	
87 501(c)(12) organizations. Enter: a Gross income from members or shareholders	87a	
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	87b	
88 At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX	88	X
89a 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 <u>0.</u> ; section 4912 <u>0.</u> ; section 4955 <u>0.</u>		
b 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction	89b	X
c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958		0.
d Enter: Amount of tax on line 89c, above, reimbursed by the organization		0.
90a List the states with which a copy of this return is filed <u>MASSACHUSETTS, PENNSYLVANIA</u>		
b Number of employees employed in the pay period that includes March 12, 2004 (See instructions)	90b	26
91 The books are in care of <u>CORPORATION</u> Telephone number <u>(413) 528-1216</u> Located at <u>DIVISION STREET, GREAT BARRINGTON MA</u> ZIP + 4 <u>01230</u>		
92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 - Check here <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the tax year <u>92</u>		

Part VII Analysis of Income-Producing Activities (See instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a SALES OF PUBLICATIONS					528,150.
b RESEARCH REPORTS					573,393.
c					
d					
e					
f Medicare/Medicaid payments					
g Fees & contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings & temporary cash invmnts					
96 Dividends & interest from securities			14	232,284.	
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property			14	-830.	
98 Net rental income or (loss) from pers prop					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			14	-27,112.	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue: a					
b REIMBURSE FACILITIES			03	11,089.	
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))				215,431.	1,101,543.
105 Total (add line 104, columns (B), (D), and (E))					1,316,974.

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
93	SALES OF BOOKLETS AND SUBSCRIPTIONS TO DESSIMINATE RESEARCH EFFORTS

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
AMERICAN INVESTMENT SERVICES	100.0000 %	INVESTMENT ADVISOR	1,419,299.	798,566.
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See instructions.)

a Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No

b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note: If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions)

Please Sign Here	Under penalties of perjury, I declare that I have examined this return, including attachments, and it is true, correct, and complete. Declaration of preparer (other than officer) is based on information furnished by taxpayer.
	Signature of officer: <i>Shawn A. Buckler</i>
Paid Preparer's Use Only	Type or print name and title: <i>V. P. Furlano</i>
	Preparer's signature: <i>[Signature]</i>
	Firm's name (or yours if self-employed), address, and ZIP + 4: NELSON E. FURLANO, CPA 286 SOUTH STREET PITTSFIELD

SCHEDULE A
(Form 990 or 990-EZ)Department of the Treasury
Internal Revenue Service**Organization Exempt Under**
Section 501(c)(3)**(Except Private Foundation) and Section 501(e), 501(f), 501(k),**
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust**Supplementary Information — (See separate instructions.)****▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.**

OMB No 1545-0047

2004

Name of the organization

AMERICAN INSTITUTE FOR ECONOMIC RESEARCH

Employer identification number

04-2121305

Part I**Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**

(See instructions. List each one. If there are none, enter 'None'.)

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances
FRED HARWOOD ----- GREAT BARRINGTON, MA	PLANT MANAGER 40	80,441.	12,849.	0.
JONATHAN SYLBERT ----- GREAT BARRINGTON, MA	PUBLISHING 40	64,499.	4,849.	0.
SHAUN BUCKLER ----- GREAT BARRINGTON, MA	DIR DEVELOPMENT 40	97,436.	11,126.	0.
MORGAN DAVIS ----- GREAT BARRINGTON MA	ECONOMIST 40	85,108.	13,691.	0.
LAWRENCE PRATT ----- GREAT BARRINGTON MA	ECONOMIST 40	75,000.	11,571.	0.
Total number of other employees paid over \$50,000	2			

Part II**Compensation of the Five Highest Paid Independent Contractors for Professional Services**

(See instructions. List each one (whether individuals or firms). If there are none, enter 'None'.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE ----- ----- ----- ----- ----- ----- ----- ----- ----- ----- -----		
Total number of others receiving over \$50,000 for professional services	None	

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990 or 990-EZ) 2004

Part III Statements About Activities (See instructions)

Yes No

- 1** During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ _____
(Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.)

1 X

Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.

- 2** During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)

a Sale, exchange, or leasing of property?

2a X

b Lending of money or other extension of credit?

2b X

c Furnishing of goods, services, or facilities?

2c X

d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?

2d X

e Transfer of any part of its income or assets?

2e X

- 3a** Do you make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how you determine that recipients qualify to receive payments) See Line 3a Stmt

3a X

b Do you have a section 403(b) annuity plan for your employees?

3b X

- 4a** Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?

4a X

b Do you provide credit counseling, debt management, credit repair, or debt negotiation services?

4b X

Part IV Reason for Non-Private Foundation Status (See instructions)

The organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5** ☐ A church, convention of churches, or association of churches Section 170(b)(1)(A)(i).
- 6** ☐ A school Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7** ☐ A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii).
- 8** ☐ A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9** ☐ A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii) Enter the hospital's name, city, and state ▶ _____
- 10** ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a** ☒ An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b** ☐ A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12** ☐ An organization that normally receives: **(1) more than 33-1/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc. functions — subject to certain exceptions, and **(2) no more than 33-1/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13** ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: **(1)** lines 5 through 12 above; or **(2)** section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).)

Provide the following information about the supported organizations (See instructions)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14** ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) *Use cash method of accounting.***Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting

Calendar year (or fiscal year beginning in)	(a) 2003	(b) 2002	(c) 2001	(d) 2000	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	1,219,724.	114,909.	666,684.	568,359.	2,569,676.
16 Membership fees received					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	1,026,841.	1,210,802.	1,091,124.	1,100,007.	4,428,774.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	131,357.	190,122.	278,114.	393,172.	992,765.
19 Net income from unrelated business activities not included in line 18					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets	12,187.	3,531.	12,757.	21,814.	50,289.
23 Total of lines 15 through 22	2,390,109.	1,519,364.	2,048,679.	2,083,352.	8,041,504.
24 Line 23 minus line 17	1,363,268.	308,562.	957,555.	983,345.	3,612,730.
25 Enter 1% of line 23	23,901.	15,194.	20,487.	20,834.	
26 Organizations described on lines 10 or 11:	a Enter 2% of amount in column (e), line 24				
	b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2000 through 2003 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts				
	c Total support for section 509(a)(1) test: Enter line 24, column (e)				
	d Add: Amounts from column (e) for lines:				
	18	992,765.	19		
	22	50,289.	26b	978,321.	
	e Public support (line 26c minus line 26d total)				
	f Public support percentage (line 26e (numerator) divided by line 26c (denominator))				
					72,255.
					978,321.
					3,612,730.
					2,021,375.
					1,591,355.
					44.05 %
27 Organizations described on line 12:	a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year:				
	(2003)	(2002)	(2001)	(2000)	
	b For any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year:				
	(2003)	(2002)	(2001)	(2000)	
	c Add: Amounts from column (e) for lines:				
	15		16		
	17	20	21		
	d Add: Line 27a total and line 27b total				
	e Public support (line 27c total minus line 27d total)				
	f Total support for section 509(a)(2) test: Enter amount from line 23, column (e)				
	g Public support percentage (line 27e (numerator) divided by line 27f (denominator))				
	h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))				
					27c
					27d
					27e
					27f
					27g
					27h

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2000 through 2003, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

Part V Private School Questionnaire (See instructions.)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

		N/A	Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?			
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?			
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If 'Yes,' please describe; if 'No,' please explain. (If you need more space, attach a separate statement.)			

32	Does the organization maintain the following:			
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c		
d	Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.)				

33	Does the organization discriminate by race in any way with respect to:			
a	Students' rights or privileges?	33a		
b	Admissions policies?	33b		
c	Employment of faculty or administrative staff?	33c		
d	Scholarships or other financial assistance?	33d		
e	Educational policies?	33e		
f	Use of facilities?	33f		
g	Athletic programs?	33g		
h	Other extracurricular activities?	33h		
If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.)				

34a	Does the organization receive any financial aid or assistance from a governmental agency?	34a		
b	Has the organization's right to such aid ever been revoked or suspended?	34b		
If you answered 'Yes' to either 34a or b, please explain using an attached statement.				
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation.	35		

Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions.)(To be completed **ONLY** by an eligible organization that filed Form 5768)

N/A

Check ☐ **a** if the organization belongs to an affiliated group Check ☐ **b** if you checked 'a' and 'limited control' provisions apply.**Limits on Lobbying Expenditures**

(The term 'expenditures' means amounts paid or incurred)

	(a) Affiliated group totals	(b) To be completed for ALL electing organizations
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37	
38 Total lobbying expenditures (add lines 36 and 37)	38	
39 Other exempt purpose expenditures	39	
40 Total exempt purpose expenditures (add lines 38 and 39)	40	
41 Lobbying nontaxable amount. Enter the amount from the following table –		
If the amount on line 40 is –		
Not over \$500,000		
Over \$500,000 but not over \$1,000,000		
Over \$1,000,000 but not over \$1,500,000		
Over \$1,500,000 but not over \$17,000,000		
Over \$17,000,000		
The lobbying nontaxable amount is –		
20% of the amount on line 40		
\$100,000 plus 15% of the excess over \$500,000		
\$175,000 plus 10% of the excess over \$1,000,000		
\$225,000 plus 5% of the excess over \$1,500,000		
\$1,000,000		
42 Grassroots nontaxable amount (enter 25% of line 41)	42	
43 Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43	
44 Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44	

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720**4-Year Averaging Period Under Section 501(h)**(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.
See the instructions for lines 45 through 50.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in) ▶	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
45 Lobbying nontaxable amount					
46 Lobbying ceiling amount (150% of line 45(e))					
47 Total lobbying expenditures					
48 Grassroots non-taxable amount					
49 Grassroots ceiling amount (150% of line 48(e))					
50 Grassroots lobbying expenditures					

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

- a** Volunteers
- b** Paid staff or management (Include compensation in expenses reported on lines c through h.)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (add lines c through h.)

Yes	No	Amount
	X	
	X	
	X	
	X	
	X	
	X	
	X	
	X	
	X	

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities

**Schedule of Gains and Losses from
Sale of Assets Other than Inventory**

2004

▶ Attach to return

Name AMERICAN INSTITUTE FOR ECONOMIC RESEARCH	Employer Identification Number 04-2121305
--	--

Part I, Line 8, Column (A) Securities

Public Securities

Description	Gross Sales Price	Basis	
Publicly Traded Securities	426,398.	Cost	453,510.
		Selling Expenses	
		Basis	453,510.

Nonpublic Securities

Description	Date Acquired and Method	Date Sold and to Whom	Gross Sales Price	Cost, other basis or FMV when donated (State which on top)
-----	-----	-----		-----
-----	-----	-----		-----
-----	-----	-----		-----
-----	-----	-----		-----
Total Securities			426,398.	453,510.
Gain or (Loss) from Sale of Securities				-27,112.

Part I, Line 8, Column (B) Other Assets

Description	Date Acquired and Method	Date Sold and to Whom	Gross Sales Price	Cost, other basis or FMV when donated	
-----	-----	-----		Cost	-----
-----	-----	-----		Depreciation	-----
-----	-----	-----		Basis	-----
-----	-----	-----		Donation FMV	-----
-----	-----	-----		Cost	-----
-----	-----	-----		Depreciation	-----
-----	-----	-----		Basis	-----
-----	-----	-----		Donation FMV	-----
-----	-----	-----		Cost	-----
-----	-----	-----		Depreciation	-----
-----	-----	-----		Basis	-----
-----	-----	-----		Donation FMV	-----
Total Other Assets					
Gain or (Loss) from Sale of Other Assets					

Additional Information

ATTACHMENT TO PART III

LINE a: Research Reports - Preparation and distribution of biweekly economic reports which discuss selected topics in the areas of fiscal and monetary economics. These reports reflect the ongoing research of the professional staff and are distributed to members and to others. During this year, approximately 10,500 individuals, institutions and publishers received the reports. (This represents the average numbers of subscribers to Research Reports)

LINE b: Economic Education Bulletins - Preparation and distribution of occasional booklets in the areas of fiscal and monetary economics, reflecting detailed analysis of particular subjects with some emphasis on personal economic problems. Research and production is integrated with LINE a above. Approximately 117,000 were distributed to sustaining members and 89,000 were sold on an individual basis during this year.

LINE c: Fellowship Program - Fellows are selected from promising college or graduate level students of economics or finance to attend seminars and conduct independent research and study at AIER as a supplement to their regular curriculum.

LINE d: Fellowship Awards in Absentia - AIER also extends financial aid to qualified students of economics or finance to assist them in their graduate level studies at their regular universities. During this year, 19 students received this aid.

LINE e: Visiting Senior Fellows - During the summer, the institute invites prominent individuals in the field on fiscal, monetary, and personal economics to lecture and discuss topics in these fields with the summer fellows.

Educational Conferences

This program consists of hosting periodic conferences that involve leading scholars from here and abroad, and publishes the results of such activities.

Form 990, Page 2, Part II, Line 43

Other Expenses Stmt

Other expenses not covered above (itemize):	(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
MISC.	19,506.	10,127.	9,379.	0.
NAME RENTAL	176,432.	176,432.	0.	0.
PERIODICALS AND SUBSCRIPTIONS	17,253.	17,253.	0.	0.
PUBLIC RELATIONS	46,803.	1,535.	45,268.	0.
REFUNDS	4,847.	4,847.	0.	0.
SENIOR VISITING FELLOWS	108,503.	108,503.	0.	0.
TRUSTEE REIMBURSEMENT	24,162.	0.	24,162.	0.
Total	397,506.	318,697.	78,809.	0.

Form 990, Page 3, Part IV, Line 54

Investments - Securities Statement

Line 54 – Investments - Securities:	Beginning of Year	End of Year
EQUITIES	4,511,106.	3,808,035.
FIXED INCOME INVESTMENTS	2,177,666.	6,146,717.
GOLD COINS	68,994.	74,766.
MONEY MARKETS	321,390.	286,259.
RESTRICTED TRUST ASSETS UNDER SPLIT INTEREST AGREEMENTS	124,530,668.	126,213,400.
Total	131,609,824.	136,529,177.

Form 990, Page 3, Part IV, Lines 57a & 57b

Land, Buildings and Equipment Statement

	(a) Cost/Other Basis	(b) Accumulated Depreciation	(c) Book Value
EQUIPMENT	918,329.	385,206.	533,123.
BUILDINGS	4,033,883.	606,873.	3,427,010.
DRIVEWAY & SEWER	244,141.	230,356.	13,785.
VEHICLES	65,423.	38,181.	27,242.
LAND	13,946.	0.	13,946.
Total	5,275,722.	1,260,616.	4,015,106.

Form 990, Page 3, Part IV, Line 65

Other Liabilities Statement

Line 65 - Other Liabilities:	Beginning of Year	End of Year
ACCRUED EXPENSES	142,371.	160,838.
LIABILITIES UNDER SPLIT INTEREST AGREEMENTS	95,662,763.	75,909,274.

Form 990, Page 3, Part IV, Line 65

Continued

Other Liabilities Statement

Line 65 - Other Liabilities:	Beginning of Year	End of Year
Total	<u>95,805,134.</u>	<u>76,070,112.</u>

Explanation Statement

Form/Line: Schedule A, Page 2, Part III Line 3a
Explanation of: How We Determine Which Recipients Qualify to Receive Payments

Fellowship awards - AIER extends financial aid to qualified students of economics or finance to assist them in their graduate level studies at their regular universities. During 2004, 19 students received these awards.

Supporting Statement of:

Form 990 p 1/Line 20

Description	Amount
CHANGE IN FAIR MARKET VALUE OF INVESTMENTS	324,049.
CHANGE IN VALUE OF SUBSIDIARY	59,231.
CHANGE IN VALUE OF SPLIT INTEREST AGREEMENTS	25,800,729.
Total	<u>26,184,009.</u>

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