## **Return of Organization Exempt From Income Tax**

OMB No. 1545-0047

2013

Open to Public

Department of the Treasury

Terminated

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter Social Security numbers on this form as it may be made public.

Inspection ▶ Information about Form 990 and its instructions is at www.irs.gov/form990. Internal Revenue Service JUNE 30 For the 2013 calendar year, or tax year beginning JULY 01 , 20 14 2013, and ending C Name of organization COLLEGE ENTRANCE EXAMINATION BOARD D Employer identification number В Check if applicable Doing Business As THE COLLEGE BOARD 13-1623965  $\square$ Address change Number and street (or P.O box if mail is not delivered to street address) Room/suite E Telephone number Name change (212)713-8000 250 VESEY STREET Initial return

WWW COLLEGEBOARD ORG Website: ▶ H(c) Group exemption number ▶

City or town, state or province, country, and ZiP or foreign postal code

908,653,248 NEW YORK, NY 10281 G Gross receipts \$ Amended return DAVID COLEMAN H(a) Is this a group return for subordinates? Yes No F Name and address of principal officer: Application pending H(b) Are all subordinates included? Yes No SAME AS C ABOVE If "No," attach a list (see instructions) 501(c)(3) 501(c) ( ) ◀ (insert no ) ☐ 4947(a)(1) or Tax-exempt status NY L Year of formation M State of legal domicile: Part I Summary Briefly describe the organization's mission or most significant activities: FOUNDED IN 1900, THE COLLEGE BOARD WAS 1 CREATED TO EXPAND ACCESS TO HIGHER EDUCATION WE ARE A MISSION-DRIVEN, MEMBERSHIP ORGANIZATION MADE UP OF OVER 6,000 OF THE WORLD'S LEADING COLLEGES! (CONTINUED ON SCHEDULE O) Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets. ≟ 2 Number of voting members of the governing body (Part VI, line 14). MAY 2 7. 31 ขี 3 Number of independent voting members of the governing body (Part VI, line 1b) 2015 30 Total number of individuals employed in calendar year 2013 (Part V-line 2a) 5 1,656 5 6 473 Total number of volunteers (estimate if necessary) . . . -461,005 Total unrelated business revenue from Part VIII, column (C), line 12 7a 7b Net unrelated business taxable income from Form 990-T, line 34 Prior Year **Current Year** 7,569,739 8,058,498 8 Contributions and grants (Part VIII, line 1h). Program service revenue (Part VIII, line 2g) 771,895,617 813,419,085 3 9 16,352,246 19,195,407 洌0 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . . Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) . . . 11 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 795,817,602 840,672,990 12 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . . . 5,048,333 909,647 13 Benefits paid to or for members (Part IX, column (A), line 4) . . . . 14 210,846,888 199,254,431 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Professional fundraising fees (Part IX, column (A), line 11e) . . . . . . 0 16a Total fundraising expenses (Part IX, column (D), line 25) ▶ b Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . . . 524,666,464 541,614,047 17 740,561,685 741,778,125 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 18 55,255,917 98,894,865 19 Revenue less expenses. Subtract line 18 from line 12 **Beginning of Current Year** End of Year 855,997,364 1,051,239,889 20 Total assets (Part X, line 16) 156,933,223 202,733,948 21 Total liabilities (Part X, line 26)

Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

699,064,141

848,505,941

Sign Here	Signature of officer  GARY MEYER, CHIEF ACCOUNTING  Type or print name and title	G OFFICER
Paid	TRAVIS DATTON	Preparer's signature
Prepare: Use Only	DDIOTIMATEDIIO I IOE	COOPERS LEP
Ose Om	Firm's address ► 1301 K STREET NW 80	0W, WASHINGTO
May the IR	S discuss this return with the preparer s	shown above? (se

Net assets or fund balances. Subtract line 21 from line 20

For Paperwork Reduction Act Notice, see the separate instructions.

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Part		
	Check if Schedule O contains a response or note to any line in this Part III	· <u>'V</u>
1	Briefly describe the organization's mission: OUR MISSION IS TO SERVE OVER 6,000 MEMBERS AND CONNECT MORE THAN 7 MILLION STUDENTS TO COLLEGE SUCCES	c
	AND CAREER OPPORTUNITY THROUGH OUR PROGRAMS AND INITIATIVES, WE CHALLENGE ALL STUDENTS TO OWN THEIR	
	FUTURE BY PRACTICING HARD AND TAKING ADVANTAGE OF EVERY OPPORTUNITY THEY EARN	
	FUTURE BY FRACTICING HARD AND TAKING ADVANTAGE OF EVERY OFF OFFICIAL CARRY	
2	Did the organization undertake any significant program services during the year which were not listed on the	<del></del>
_	prior Form 990 or 990-EZ?	✓ No
	If "Yes," describe these new services on Schedule O.	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program	
	services?	☑ No
	If "Yes," describe these changes on Schedule O.	
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured accomplishments for each of its three largest program services, as measured accomplishments for each of its three largest program services.	
	expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to	others,
	the total expenses, and revenue, if any, for each program service reported.	
4a	(Code:) (Expenses \$ 288,527,478 including grants of \$ 210,000 ) (Revenue \$ 332,800,796	)
	ASSESSMENTS	
	THE COLLEGE BOARD IS COMMITTED TO DELIVERING FOCUSED, CLEAR, AND USEFUL ASSESSMENTS THAT REFLECT WHA	<u>.T</u>
	STUDENTS ARE ALREADY LEARNING IN THEIR CLASSROOMS WORKING TOGETHER, COLLEGE BOARD ASSESSMENTS	
	PROVIDE BENCHMARKS AND CONSISTENT FEEDBACK FOR MEASURING STUDENT PROGRESS OVER TIME, ALLOWING	<del>-</del>
	TEACHERS TO ACCELERATE STUDENTS WHO ARE EITHER AHEAD OR BEHIND FEE WAIVERS AND DISCOUNTS OF \$78	
	MILLION WERE PROVIDED TO UNDERREPRESENTED STUDENTS IN THE CURRENT TAX YEAR.	
	• REDESIGNED SAT + PSAT/NMSQT. MORE THAN EVER, THESE EXAMS WILL BE FOCUSED ON THE SKILLS AND KNOWLEDGE	
	EVIDENCE SHOWS IS NECESSARY FOR COLLEGE AND CAREER SUCCESS 1.67 MILLION STUDENTS IN THE CLASS OF 2014	
	TOOK THE SAT, 47 5% OF TEST TAKERS WERE MINORITY STUDENTS. THE COLLEGE BOARD PROVIDED FREE	
	PREPARATION RESOURCES AND TESTING FOR 23 6% OF SAT TAKERS THE (CONTINUED ON SCHEDULE O)	
	PREPARATION RESOURCES AND TESTINGS ON 25 0% OF SAT TAKENG THE (CONTINUED ON CONTEDUCE O)	
4b	(Code: ) (Expenses \$ 247,993,927 including grants of \$ 282,003 ) (Revenue \$ 382,276,339	)
70	AP & INSTRUCTION	•
	• THE COLLEGE BOARD'S UNIQUE INSTRUCTION OFFERINGS PLAY A KEY ROLE IN PREPARING STUDENTS FOR SUCCESS IN	1
	COLLEGE AND CAREER. SPRINGBOARD SPRINGBOARD'S RESEARCH-BASED ENGLISH LANGUAGE ARTS AND	
	MATHEMATICS CURRICULA ARE DESIGNED TO PREPARE STUDENTS FOR SUCCESS IN ADVANCED PLACEMENT COURSES,	
	COLLEGE, AND CAREER	
	ADVANCED PLACEMENT PROGRAM FOUNDED IN 1955, AP GIVES STUDENTS THE OPPORTUNITY TO ACCESS	
	COLLEGE-LEVEL WORK IN HIGH SCHOOL, STUDENTS WHO SUCCEED IN AP ARE MORE LIKELY TO SUCCEED IN COLLEGE	
	AND HAVE POTENTIAL TO SAVE TIME AND MONEY THROUGH PLACEMENT AND CREDIT-GRANTING POLICIES	
	• AP POTENTIAL AP POTENTIAL IS A FREE, WEB-BASED TOOL THAT (CONTINUED ON SCHEDULE O)	
	(Code: ) (Expenses \$ 40,299,688 including grants of \$ 267,644 ) (Revenue \$ 76,067,694	<del></del>
4c	(Code: ) (Expenses \$ 40,299,688 including grants of \$ 267,644 ) (Revenue \$ 76,067,694 ) COLLEGE OPPORTUNITIES & ENROLLMENT	,
	• STUDENT SEARCH SERVICE AND CSS/FINANCIAL AID PROFILE: STUDENT SEARCH SERVICE HELPS INTRODUCE STUDENT	 S
	TO HIGHER EDUCATION AND FINANCIAL AID OPPORTUNITIES BY OFFERING THEM THE ABILITY TO PROVIDE PERSONAL AN	
	PREFERENTIAL INFORMATION TO COLLEGES AND SCHOLARSHIP PROGRAMS THAT ARE LOOKING FOR STUDENTS LIKE	
	THEM — ALL AT NO COST TO THE STUDENT. CSS/FINANCIAL AID PROFILE IS USED BY MORE THAN 350 ORGANIZATIONS TO	 )
	HELP MANAGE THE FINANCIAL AID PROCESS EFFICIENTLY AND EQUITABLY AND TO AWARD NEED-BASED AID TO THE	
	RIGHT STUDENTS AT THE RIGHT TIME.	
4d	Other program services (Describe in Schedule O.)	
	(Expenses \$ 54,930,455 including grants of \$ 150,000 ) (Revenue \$ 22,274,256 )	
4e	Total program service expenses ▶ 631,751,548	

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Form 990	0 (2013)		F	age 3
Part I	V Checklist of Required Schedules			
1	In the experiention described in section 501(a)(2) or 4047(a)(1) (other than a private foundation)? If "Vec."		Yes	No
_	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	1	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2	1	
	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		1
4	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4	<b>√</b>	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		✓
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		1
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		1
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		1
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		1
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	<b>~</b>	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable.			
	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	1	
	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	<b>√</b>	
	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		<b>✓</b>
	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		<b>✓</b>
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11e	<b>√</b>	
	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	✓	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		✓
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		<b>✓</b>
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		<b>-</b>
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	1	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		1
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV.	16		1
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		1
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		1
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		1
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		1
<u>b</u> _	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? .	20b	- 000	10015
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Part				
			Yes	No
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	✓	
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	1	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23	1	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		1
b c	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24b 24c		
d 25a	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	24d 25a		1
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		1
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		1
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		1
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):			
a b	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a 28b		1
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		1
29 30	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		1
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		1
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		1
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		1
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34		1
35a b	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		1
36	controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable	35b		<del> </del>
	related organization? If "Yes," complete Schedule R, Part V, line 2	36		1
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		1
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O	38	1	
		For	m <b>99</b> 0	(2013)

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	Check if Schedule O contains a response or note to any line in this Part V			$\sqcup$
_			Yes	No
<b>.1a</b>	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 1,677			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and			
	reportable gaming (gambling) winnings to prize winners?	1c	✓	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return 1,656			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? .	2b	✓	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	✓	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	<b>✓</b>	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority		•	
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a	✓	
b	If "Yes," enter the name of the foreign country: ▶ BF, VI, CA, CJ, MP, UK			
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	-	<b>√</b> _
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		1
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		٢
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			-
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		1
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			<u> </u>
	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			<b></b> -
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			
	and services provided to the payor?	7a		1
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		_
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	7.5		
	required to file Form 8282?	7c		1
d	If "Yes," indicate the number of Forms 8282 filed during the year	70		•
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		,
f	Did the organization receive any funds, directly of indirectly, to pay premiums on a personal benefit contract?  Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		V /
_	If the organization, during the year, pay premiums, directly of indirectly, on a personal benefit contract?			<b>V</b>
g h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7g 7h		<u> </u>
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting	//11		<u> </u>
•				
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
•		0		
9	Sponsoring organizations maintaining donor advised funds.  Did the organization make any taxable distributions under section 4966?	00		
a		9a		
10	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		-
10				İ
a b	Initiation fees and capital contributions included on Part VIII, line 12			1
	Section 501(c)(12) organizations. Enter:			
11	Gross income from members or shareholders			
a b	Gross income from other sources (Do not net amounts due or paid to other sources			
•				
120		40-		
12a b	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?  If "Yes," enter the amount of tax-exempt interest received or accrued during the year   12b	12a		
		}		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.	46	ļ	
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		ļ
<b>3</b>	Note. See the instructions for additional information the organization must report on Schedule O.			
p	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
_	100			1
C	Enter the amount of reserves on hand			<u> </u>
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		<b>✓</b>
b	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14h	I	ı

Part	Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. S.			
	Check if Schedule O contains a response or note to any line in this Part VI			<u> </u>
Secti	on A. Governing Body and Management			-
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 31		Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			,
b 2	Enter the number of voting members included in line 1a, above, who are independent . Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		<b>V</b>
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? .	3		✓
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		<b>✓</b>
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		<b>✓</b>
6 7a	Did the organization have members or stockholders?	6 7a	<b>√</b>	_
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	<b>√</b>	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:	70		
а	The governing body?	8a	✓	
b	Each committee with authority to act on behalf of the governing body?	8b	<b>✓</b>	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		✓
Secti	on B. Policies (This Section B requests information about policies not required by the Internal Rever	ue C		
	Pilati and the land of the state of the stat	100	Yes	No
10a b	Did the organization have local chapters, branches, or affiliates?	10a		_
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	<b>√</b>	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a b	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a 12b	<b>√</b>	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	1	
13	Did the organization have a written whistleblower policy?	13	✓	
14 15	Did the organization have a written document retention and destruction policy?	14	✓	
_	The organization's CEO, Executive Director, or top management official	15a	1	
a b	Other officers or key employees of the organization	15b	1	
16a	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).  Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	10-		,
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its	16a		<b>V</b>
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		- 1
	on C. Disclosure  List the states with which a copy of this Form 990 is required to be filed ► CA, DC, NY			
17 18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section available for public inspection. Indicate how you made these available. Check all that apply.	n 501(	(c)(3)s	only)
19	☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)  Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of infinancial statements available to the public during the tax year.			/, and
20	State the name, physical address, and telephone number of the person who possesses the books and records organization: ► GARY W MEYER, 250 VESEY STREET, NEW YORK, NY 10281, (212)713-8000	of the	•	

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII . . . . .

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employees."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organizat	ion nor any relate	d orga	aniz	atio	n c	ompe	nsa	ted any curren	t officer, director	, or trustee.
(A) Name and Title	(B) Average hours per									(F) Estimated amount of
	week (list any hours for related organizations below dotted line)	Individua or directo	Institutional trustee	Officer	Key employee	Highest compensated employee	Forme	from the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(1) SHIRLEY A ORT TRUSTEE	2	1		1				0	0	0
(2) DAVID COLEMAN	40			Ť						
PRESIDENT & CEO/TRUSTEE		1		1				690,854	0	41,338
(3) MAGHAN KEITA	2									
TRUSTEE		1		✓				0	0	0
(4) MARY B NUCCIARONE	2									
TRUSTEE		✓						0	0	0
(5) NATHAN BROSTROM TRUSTEE	2	1						0	0	0
(6) MARGIE HUERTA	2			Г	T -					
TRUSTEE		✓						0	0	0
(7) CHIO FLORES	2									
TRUSTEE		✓		<u>L</u> .				0	0	0
(8) WILLIE J GILCHRIST	2									
TRUSTEE		✓	<u> </u>			<u> </u>		0	0	0
(9) BELINDA W CHUNG	2									
TRUSTEE		✓	<u> </u>	_				0	0	0
(10) BARBARA A GILL	2		ĺ					!		
TRUSTEE		<b>✓</b>	_	_	<u> </u>		<u> </u>	0	0	0
(11) LUIS MARTINEZ-FERNANDEZ	2				ļ					
TRUSTEE		<b>✓</b>	<u> </u>	_		ļ	<u> </u>	0	0	0
(12) PAUL G WEAVER	2		ļ	ļ	j	ļ				
TRUSTEE		<b>✓</b>		_	ļ			0	0	0
(13) DOUGLAS L. CHRISTIANSEN	2	,						1 .		_
TRUSTEE		/	-		-	$\vdash$	-	0	0	0
(14) PAMELA T. HORNE	2									_
TRUSTEE		<b>_</b> ✓	<u>l</u>	L	L	Щ.		0	0	0 000 (0040)

Form **990** (2013)

Part VII Section A. Officers, Directors, Trust	ees, Key E	mploy	/ees	s, ar	nd H	lighes	st C	ompensated E	mployees (cor	<u>itinue</u>	<u>id)</u>		
(A) Name and title	(B) Average hours per week (list any	box, office	Position (do not check more than o box, unless person is both officer and a director/trust					(D)  Reportable compensation from	(E) Reportable compensation fro	ım	Estir	(F) mated ount of	•
	hours for 1 color lag sale of the color lag						organizations (W-2/1099-MISC	ations compensa					
(15) DANIEL J RODAS	2												
TRUSTEE	<del> </del>	<b>✓</b>					<u> </u>	0		0			0
(16) PAUL W SECHRIST TRUSTEE	2	1						0		0			0
(17) WILIAM M SCHILLING	2	,											_
TRUSTEE		<b>-</b>		_	_			0		0			0
(18) KAREN FRANCIS-BEGAY	2	,						0		0			0
TRUSTEE	2	<b>V</b>			ļ		├	0		╨			
(19) SHUN FANG CHANG	ļ <del>-</del>	1					İ	0		0			0
TRUSTEE (20) TERRY GRIER	2	-	$\vdash$	$\vdash$			├	1		4		-	
TRUSTEE	ļ	1						0		0			0
(21) JAMES TILTON	2	<del>  `</del>					$\vdash$	<u> </u>	-	1			
TRUSTEE	<del> </del>	1				İ		0		0			0
(22) PAM PAULSON	2	Ť					$\vdash$			$\dashv$			
TRUSTEE		<b>✓</b>						0		0			0
(23) PHILIP A BALLINGER	2									$\top$			
TRUSTEE	<b></b>	<b>√</b>				ì		o		0			0
(24) KAREN COOPER	2												
TRUSTEE		] ✓						0		0			0
(25) MARGARETH ETIENNE	2												
TRUSTEE		✓		<u> </u>		<u> </u>		0		0	<del></del>		0
1b Sub-total								690,854		0			1,338
c Total from continuation sheets to Part	VII, Sectio	n A	•	•		•	<b>•</b>	7,676,618		0			1,428
	<u></u>					•	<u> </u>	8,367,472	1	0		85	2,766
2 Total number of individuals (including bu reportable compensation from the organ			ose	e list	ted	above	e) w	no received m	ore than \$100,	,000	of ——		
												Yes	No
3 Did the organization list any former of							emp	oloyee, or high	est compens	ated			ļ
employee on line 1a? If "Yes," complete										•	3	✓	<u> </u>
4 For any individual listed on line 1a, is the													
organization and related organizations	greater th	an \$	150,	UUL	)? [	r "Ye	s, "	complete Scr	neaule J for s	iucn		,	ļ i
individual										طينما	4	<b>✓</b>	<del> </del> -
5 Did any person listed on line 1a receive of for services rendered to the organization									zation or indivi	duai			
	: 11 163, 0	Jonipi	616	<i></i>	1000	110 0 1	101 3	sacri persori	<u> </u>	<u>·</u>	5		<u> </u>
Section B. Independent Contractors  1 Complete this table for your five highest	aamaaaat	od in	don		lont	contr	root	ore that receive	nd more than 9	100	000 4		
<ol> <li>Complete this table for your five highest compensation from the organization. Rep year.</li> </ol>													ax
(A) Name and business add	dress							(B) Description of s	ervices	С	(C) Compens	ation	
EDUCATIONAL TESTING SERVICES, 4897 COLLECTION	N CENTER DE	RIVE. (	CHIC	AGO	), IL	60693	TE	STING SERVICE	s l			22.05	5,547
NCS PEARSON, 21866 NETWORK PLACE, CHICAG							+	STING SERVICE			<del></del>		0,419
EXPERIS IT SERVICES US, LLC, 4400 POST OAK			STC	DN.	TX 7	7027	-						1,179
ALORICA, INC , 8151 PETERS ROAD, PLANTATION		· · · · · ·						LL CENTER SE	RVICES			11,88	
FULLFILLMENT AMERICA, ONE BURLINTON AVE,		ON, M	A 01	887	•		+	LFILLMENT SEI					4,220
2 Total number of independent contractor							o th	nose listed ab	ove) who				
received more than \$100,000 of compan	eation from	the o	raar	0170	tion			247	Į.				

Part	VIII	Statement of Reve							
`	·	Check if Schedule O	contains	a res	onse or note to				
						(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
nts nts	1a	Federated campaigns		1a					
iral Our	b	Membership dues .		1b					
Ş, ₽	С	Fundraising events .		1c					
Gift	d	Related organizations		1d			1		
Contributions, Gifts, Grants and Other Similar Amounts	е	Government grants (con		1e	4,046,583				
tio er S	f	All other contributions, g							
草		and similar amounts not inc			4,011,915				
ם סו	g	Noncash contributions include							
ā Č	h	Total. Add lines 1a-1	<u>f</u>	• •		8,058,498			
Program Service Revenue			·		Business Code			:	
eve	2a	AP AND INSTRUCTION	Y 		611710 611710	382,276,339	382,276,339		<del></del>
e e	b	ASSESSMENTS COLLEGE OPPORTUNITIE			611710	332,800,796 76,067,694	332,800,796 76,067,694		<del></del> .
Σį	C	OTHER SERVICES	S & ENRULLA	IEN I	611710		22,274,256		
Sc	d	OTHER SERVICES			611710	22,274,256	22,214,250		
Iran	e	All other program ser	vice reven			0	0	0	0
် ပို	t g	Total. Add lines 2a–2			•	813,419,085			
	3	Investment income				010,410,000			
		and other similar amo				12,013,375		-461,005	12,474,380
	4	Income from investmen	•	mpt bo	ond proceeds▶	0		,	,,
	5				·	0			
	_		(i) Rea		(iı) Personal				
	6a	Gross rents							
	b	Less <sup>-</sup> rental expenses	_						
	С	Rental income or (loss)		0	0				
	d	Net rental income or			▶	0			
	7a	Gross amount from sales of	(i) Securi	les	(iı) Other				
		assets other than inventory	53,49	7,344	21,664,946				
	b	Less: cost or other basis			<u> </u>				
		and sales expenses .	<b></b>	0,777					
	С	Gain or (loss)	2,14	6,567	<del>' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' </del>				
	d	Net gain or (loss) .			•	7,182,032			7,182,032
Other Revenue	8a	Gross income from fuevents (not including \$	undraising						
er Re		of contributions reported See Part IV, line 18 .	ed on line 1						
돌	b	Less: direct expenses							_
_	С	Net income or (loss) t			events . ►	0			<u></u>
	9a			· a			:		
	b	Less: direct expenses							
	С	Net income or (loss) f	-	-	vities ▶	0			
	10a	Gross sales of in returns and allowance							
	b	Less: cost of goods s Net income or (loss) t				0			
	— <u> </u>	Miscellaneous F		<b>.</b>	Business Code	<del></del>			-
	11a	·				n	İ		
	b				- 1	0			
	C					0	-		<u> </u>
	d	All other revenue .				0	0	0	0
	е	Total. Add lines 11a-	-11d		▶	0			
	12	Total revenue. See I	nstructions	i	▶	840,672,990	813,419,085	-461,005	19,656,412

Section 1	on 501(c)(3) and 501(c)(4) organizations must comp			s must complete colui	mn (A).
	Check if Schedule O contains a respons	e or note to any lin	e in this Part IX .		<u></u> [
Do no 3b, 9l	ot include amounts reported on lines 6b, 7b, p, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21	547,062	547,062		
2	Grants and other assistance to individuals in the United States. See Part IV, line 22	362,585	362,585		
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	5,648,302	1,171,775	4,476,527	(
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0			
7	Other salaries and wages	148,336,103	101,465,998	46,674,331	195,77
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	17,951,614	12,037,082	5,889,238	25,29
9	Other employee benefits	15,607,217	10,465,095	5,120,131	21,99
10	Payroll taxes	11,711,195	7,852,699	3,841,995	16,50
11	Fees for services (non-employees):		<u>  </u>		
а	Management	0			
b	Legal	1,078,320	559,689	518,631	
С	Accounting	395,064		395,064	
d	Lobbying	1,768,295		1,768,295	
е	Professional fundraising services. See Part IV, line 17	0			
f	Investment management fees	4,652,544		4,652,544	
g	Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	31,485,349	29,318,084	2,167,265	
12	Advertising and promotion	2,295,082	2,295,082		
13	Office expenses	10,289,707	4,336,668	5,951,239	1,80
14	Information technology	17,654,216	10,415,474	7,238,742	
15	Royalties	0			
16	Occupancy	25,361,237	16,904,445	8,424,548	32,24
17	Travel	17,887,197	15,009,763	2,861,351	16,08
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19 20	Conferences, conventions, and meetings . Interest	8,064,892 0	7,105,534	951,690	7,66
20	111101001				· · · · · · · · · · · · · · · · · · ·

261

0

317,616

6,395,440

875,048

304,530

94,584

625,685

482,083

109,708,961

RESEARCH

MARKETING

All other expenses

Payments to affiliates . . . . . .

PRINTING AND PUBLICATIONS

Depreciation, depletion, and amortization .

Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) ASSESSMENT ADMINISTRATION & DEVELOPMENT

Total functional expenses. Add lines 1 through 24e

Joint costs. Complete this line only if the organization reported in column (B) joint costs

from a combined educational campaign and fundraising solicitation. Check here following SOP 98-2 (ASC 958-720) . . . . . .

21

22 23

24

25

26

20,308,466

376,552,259

13,730,890

3,505,549

4,502,073

1,207,859

741,778,125

875,048

13,913,026

376,247,729

13,636,045

3,505,549

3,876,388

631,751,548

725,776

Part X **Balance Sheet** Check if Schedule O contains a response or note to any line in this Part X (B) Beginning of year End of year 15.788.675 Cash-non-interest-bearing . . . . . . . . . . . . 15.413.383 1 132,211,005 232,956,261 2 2 3 3,195,141 4,345,769 3 4 156,054,477 123,582,337 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. 0 5 0 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary 0 6 Assets 7 7 8 Inventories for sale or use . . . . . . . . 8 9 Prepaid expenses and deferred charges . 10,069,749 12,718,262 9 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a 126.292.020 10b 56,124,918 Less: accumulated depreciation . . . . 71,397,529 **10c** 70,167,102 255,039,287 343,437,066 11 Investments - publicly traded securities 11 12 Investments - other securities. See Part IV, line 11 . . . . . . 207,765,841 12 240,723,621 13 Investments—program-related. See Part IV, line 11 . . . . . 13 14 14 15 4,850,952 15 7,520,796 16 Total assets. Add lines 1 through 15 (must equal line 34) . . . . 855,997,364 1,051,239,889 16 17 65,946,726 Accounts payable and accrued expenses . . . . . . 17 102,380,711 18 18 19 36,965,777 19 39,273,177 20 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D. 21 22 Loans and other payables to current and former officers, directors, Liabilities trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L. . . . . . . . 0 22 0 23 Secured mortgages and notes payable to unrelated third parties . . . 23 24 Unsecured notes and loans payable to unrelated third parties . . . 24 Other liabilities (including federal income tax, payables to related third 25 parties, and other liabilities not included on lines 17-24). Complete Part X 54,020,720 61,080,060 25 26 **Total liabilities.** Add lines 17 through 25 156,933,223 26 202,733,948 Organizations that follow SFAS 117 (ASC 958), check here ▶ Net Assets or Fund Balances complete lines 27 through 29, and lines 33 and 34. 27 693,624,046 27 842,943,829 5,440,095 28 28 5,562,112 29 29 Organizations that do not follow SFAS 117 (ASC 958), check here ▶ □ and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds . . . . . . . . 30 31 Paid-in or capital surplus, or land, building, or equipment fund . . . 31 32 Retained earnings, endowment, accumulated income, or other funds. 32 848,505,941 33 699,064,141 33 34 Total liabilities and net assets/fund balances . . . . . . . . . . . 855,997,364 34 1,051,239,889

Form 990 (2013)

Page	1	2
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UIIII 98	0 (2013)				- ag	
Part						_
	Check if Schedule O contains a response or note to any line in this Part XI					
1	Total revenue (must equal Part VIII, column (A), line 12)	1		840	672	,990
2	Total expenses (must equal Part IX, column (A), line 25)	2		741	778,	,125
3	Revenue less expenses. Subtract line 2 from line 1	3		98	894,	,865
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		699	064,	,141
5	Net unrealized gains (losses) on investments	5		51	,123,	,745
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain in Schedule O)	9			576,	810
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line					
	33, column (B))	10		848	,505,	,941
Part	XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII					
				Y	s	No
1	Accounting method used to prepare the Form 990: ☐ Cash ☑ Accrual ☐ Other					
	If the organization changed its method of accounting from a prior year or checked "Other," ex	plain	in			
	Schedule O.					
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		. 2			✓
	If "Yes," check a box below to indicate whether the financial statements for the year were com					
	reviewed on a separate basis, consolidated basis, or both:			ŀ		
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis					:
b			. 2	s   ✓	<b>/</b> [	-
_	If "Yes," check a box below to indicate whether the financial statements for the year were audite	ed on	a			
	separate basis, consolidated basis, or both:					1
	✓ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis			-		ļ
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for or	versig		<u> </u>	İ	
	of the audit, review, or compilation of its financial statements and selection of an independent account			:   v	<b>/</b>	
	If the organization changed either its oversight process or selection process during the tax year, ex				7	
	Schedule O.	•		1		}
За	As a result of a federal award, was the organization required to undergo an audit or audits as set	forth	in	-		
Ju	the Single Audit Act and OMB Circular A-133?		.   з	3 /	/	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo	ergo th		一	$\neg \dagger$	
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such a	udits.	3	,   ,	/	
				orm 9	90 (	2013)

#### **SCHEDULE A** (Form 990 or 990-EZ)

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

2013

OMB No. 1545-0047

Open to Public Inspection

**Employer identification number** 

Department of the Treasury Internal Revenue Service Name of the organization ► Attach to Form 990 or Form 990-EZ.

► Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

13-1623965 COLLEGE ENTRANCE EXAMINATION BOARD Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 ☐ A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 An organization that normally receives: (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions-subject to certain exceptions, and (2) no more than 331/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. **c** Type III–Functionally integrated **d** Type III-Non-functionally integrated a ☐ Type I **b** Type II e By checking this box. I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting Since August 17, 2006, has the organization accepted any gift or contribution from any of the g following persons? (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and Yes No 11g(i) (ii) A family member of a person described in (i) above? . . . . . . 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? . 11g(iii) Provide the following information about the supported organization(s). (ii) EIN (iii) Type of organization (iv) Is the organization (v) Did you notify (vii) Amount of monetary (i) Name of supported (vi) Is the the organization in in col (i) listed in your organization (described on lines 1-9 organization in col support governing document? col (i) of your (i) organized in the above or IRC section support? US? (see instructions)) Yes Yes No No No (A) (B) (C) (D) (E) **Total** For Paperwork Reduction Act Notice, see the Instructions for Cat. No 11285F Schedule A (Form 990 or 990-EZ) 2013

Form 990 or 990-EZ.

Part							
	(Complete only if you checked the Part III. If the organization fails to						ality under
Secti	on A. Public Support				<u> </u>		
Calen	dar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	<b>(e)</b> 2013	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3	The value of services or facilities furnished by a governmental unit to the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)					-	
6	Public support. Subtract line 5 from line 4.						
	on B. Total Support		T	·			
	dar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	<b>(e)</b> 2013	(f) Total
7	Amounts from line 4		<u></u>				
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	_					
9	Net income from unrelated business activities, whether or not the business is regularly carried on						
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)						
11 12	<b>Total support.</b> Add lines 7 through 10 Gross receipts from related activities, etc.					12	
13	First five years. If the Form 990 is for the						
Section	organization, check this box and stop he on C. Computation of Public Suppor			<u> </u>	<del>- · · · · · · · · · · · · · · · · · · ·</del>		
14	Public support percentage for 2013 (line 6			1 column (ft)		14	%
15 16a	Public support percentage from 2012 Sch 331/3% support test—2013. If the organization qua	nedule A, Part zation did not	II, line 14 . check the box	on line 13, and	 d line 14 is 33	15	% neck this
b	331/3% support test—2012. If the organicheck this box and stop here. The organic				•	e 15 is 33½% 	or more,
17a	10%-facts-and-circumstances test—2013. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization						
b	10%-facts-and-circumstances test—20 15 is 10% or more, and if the organizate Explain in Part IV how the organization m	tion meets the leets the "fact	e "facts-and-ci s-and-circums	rcumstances" tances" test. T	test, check the organization	nis box and <b>st</b> oon qualifies as a	publicly
18	supported organization	d not check a	box on line 13	, 16a, 16b, 17a	a, or 17b, chec	k this box and	see
	instructions	<u> </u>	· · · · ·	· · · · ·		<u> </u>	· <u> </u>

#### Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Secti	on A. Public Support						
Calen	dar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
1	Gifts, grants, contributions, and membership fees						
	received. (Do not include any "unusual grants.")	11,370	9,834	9,165	7,570	8,058	45,997
2	Gross receipts from admissions, merchandise						
	sold or services performed, or facilities furnished in any activity that is related to the						
	organization's tax-exempt purpose	657,104	695,645	737,199	771,896	813,419	3,675,263
3	Gross receipts from activities that are not an						
	unrelated trade or business under section 513						0
4	Tax revenues levied for the						
	organization's benefit and either paid						
	to or expended on its behalf						0
5	The value of services or facilities						
	furnished by a governmental unit to the						
	organization without charge						0
6	Total. Add lines 1 through 5	668,474	705,479	746,364	779,466	821,477	3,721,260
7a	Amounts included on lines 1, 2, and 3		-				
	received from disqualified persons .	0	0	0	0	0	0
b	Amounts included on lines 2 and 3						
	received from other than disqualified						
	persons that exceed the greater of \$5,000					1	
	or 1% of the amount on line 13 for the year	0	0	0	0	0	0
C	Add lines 7a and 7b	0	0	0	0	0	0
8	Public support (Subtract line 7c from						
	line 6.)					1	3,721,260
	on B. Total Support		# > 0040		( 0 0010	( ) 0040	/O.T
	dar year (or fiscal year beginning in)	(a) 2009	<b>(b)</b> 2010	(c) 2011	(d) 2012	<b>(e)</b> 2013	(f) Total
9	Amounts from line 6	668,474	705,479	746,364	779,466	821,477	3,721,260
10a	Gross income from interest, dividends,						
	payments received on securities loans, rents, royalties and income from similar sources.	4 622	6,831	7.415	9,584	12,013	40,476
	· ·	4,633	0,031	7,415	9,364	12,013	40,476
D	Unrelated business taxable income (less section 511 taxes) from businesses						
	acquired after June 30, 1975						0
С	Add lines 10a and 10b	4,633	6,831	7,415	9,584	12,013	40,476
11	Net income from unrelated business	7,000	0,001	7,410	0,001	12,010	10, 110
• • •	activities not included in line 10b, whether						
	or not the business is regularly carried on						0
12	Other income. Do not include gain or						
•-	loss from the sale of capital assets						
	(Explain in Part IV.)						0
13	Total support. (Add lines 9, 10c, 11,						
	and 12.)	673,107	712,310	753,779	789,050	833,490	3,761,736
14	First five years. If the Form 990 is for the	ne organization	's first, secon	d, third, fourth	, or fifth tax ye	ear as a sectio	n 501(c)(3)
	organization, check this box and stop he	re					▶ 🗆
Secti	on C. Computation of Public Suppor	rt Percentage	е				
15	Public support percentage for 2013 (line					15	98 92 %
16	Public support percentage from 2012 Scl				<u>.</u>	16	99 11 %
Sect	ion D. Computation of Investment In			<del> </del>			
17	Investment income percentage for 2013 (					17	1 08 %
18	Investment income percentage from 2012	<b>2</b> Schedule A, F	Part III, line 17			18	0 88 %
19a	331/3% support tests - 2013. If the organ						
	17 is not more than 3312%, check this box						
b	33 <sup>1</sup> /3% support tests—2012. If the organiz						
	line 18 is not more than 331/3%, check this						
20	Private foundation. If the organization di	id not check a	box on line 14	, 19a, or 19b, c	heck this box	and see instru	ctions 🕨 🔲

Part IV

**Supplemental Information** Complete this part to provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12. Also complete this part for any additional information. (See instructions).

#### **SCHEDULE C** (Form 990 or 990-EZ)

# **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

2013 Open to Public

Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ▶ Information about Schedule C (Form 990 or 990-EZ) and its See separate instructions. instructions is at www.irs.gov/form990.

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- · Section 527 organizations: Complete Part I-A only.

#### If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

	ection 501(c)(4), (5), or (6) orga	nızations: Complete Part III.			
Name	of organization			Employer ide	ntification number
- +	EGE ENTRANCE EXAMINATI	_			13-1623965
Part		e organization is exempt und			organization.
1	Provide a description of t	he organization's direct and indire	ct political campa	ign activities in Part IV.	
2	Political expenditures .				§ 
3	Volunteer hours				
Part		e organization is exempt und			
1		excise tax incurred by the organiza		17000	<u></u>
2	Enter the amount of any e	excise tax incurred by organization	n managers under	section 4955 ▶ \$	
3	If the organization incurre	ed a section 4955 tax, did it file Foi	rm 4720 for this ye	ear?	Yes No
4a					Yes No
b	If "Yes," describe in Part				4 1/61
		e organization is exempt und			(c)(3).
1		y expended by the filing organiz		· · · · · · · · · · · · · · · · · · ·	<b>;</b>
2		filing organization's funds contrib			
		vities			} 
3		expenditures. Add lines 1 and 2			
4		file <b>Form 1120-POL</b> for this year			
5	organization made payme	ses and employer identification nur ents. For each organization listed,	enter the amount	paid from the filing organ	ization's funds. Also enter
		ontributions received that were pro- fund or a political action committe			
	as a separate segregated	lund or a position action committee		That space is riceded, pro-	The information in Factor.
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's	(e) Amount of political contributions received and
				funds If none, enter -0-	promptly and directly
					delivered to a separate political organization if
					none, enter -0
(1)					
<b></b> -	<u> </u>				
(2)					
(3)					
(4)					
(5)					
				-	
(6)					

00,100	alo o (i olili 000 ol 000 LL) Lo lo					ı aye ı	
	Complete if the organization section 501(h)).						
A C	Check ► ☐ if the filing organization belo name, address, EIN, expens					up member's	
вС	Check ► ☐ if the filing organization check	cked box A	and "limited con	trol" provisions a	apply.		
	Limits on Lobby			· · ·	(a) Filing	(b) Affiliated	
	(The term "expenditures" mea	ans amounts	s paid or incurred	.)	organization's totals	group totals	
1a	Total lobbying expenditures to influence p	ublic opinior	(grass roots lobb	ying)			
b	<b>b</b> Total lobbying expenditures to influence a legislative body (direct lobbying)						
С		_		•			
d		-					
е		ines 1c and	1d)				
f	Lobbying nontaxable amount. Enter th						
-	columns.				1		
	If the amount on line 1e, column (a) or (b) is:	The lobbying	nontaxable amour	nt is:		<del></del>	
	Not over \$500,000		mount on line 1e.	1111			
	Over \$500,000 but not over \$1,000,000		s 15% of the excess	over \$500,000.			
	Over \$1,000,000 but not over \$1,500,000		s 10% of the excess				
	Over \$1,500,000 but not over \$17,000,000	•	s 5% of the excess of				
	Over \$17,000,000	\$1,000,000.	0 0 70 0. 1.10 0.00000	701 (1,000,000			
g	0 1 11 1/ 1 050						
5 h						-	
	Subtract line 1f from line 1c. If zero or less						
:	i If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720						
,	reporting section 4911 tax for this year?						
	(Some organizations that mad columns below. So	e a section ee the instru	ctions for lines 2	not have to com a through 2f on pa			
	Lobbying E	Expenditure	s During 4-Year A	veraging Period	<u> </u>		
	Calendar year (or fiscal year beginning in)	<b>(a)</b> 2010	<b>(b)</b> 2011	(c) 2012	(d) 2013	(e) Total	
<b>2</b> a	Lobbying nontaxable amount					. **	
b	Lobbying ceiling amount (150% of line 2a, column (e))						
C	Total lobbying expenditures						
d	Grassroots nontaxable amount						
e	Grassroots ceiling amount (150% of line 2d, column (e))						
f	Grassroots lobbying expenditures						

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Schedule C (Form 990 or 990-EZ) 2013

Part	II-B Complete if the organization is exempt under section 501(c)(3) and has NOT fi (election under section 501(h)).	led l	Form	5768	
For e	each "Yes," response to lines 1a through 1i below, provide in Part IV a detailed	(8	a)		(b)
	ription of the lobbying activity.	Yes	No	A	mount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:				
а	Volunteers?				
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	<b>✓</b>			
C	Media advertisements?		✓		
đ	Mailings to members, legislators, or the public?	✓			
e	Publications, or published or broadcast statements?		<b>√</b>		
f g	Direct contact with legislators, their staffs, government officials, or a legislative body?	<b>✓</b>			1,768,295
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		1		1,700,200
i	Other activities?	•	<b>✓</b>		
j	Total. Add lines 1c through 1ı				1,768,295
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		1		
b	If "Yes," enter the amount of any tax incurred under section 4912				
c d	If "Yes," enter the amount of any tax incurred by organization managers under section 4912 . If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
	III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)	<u>(5)</u>	or se	ction	
	501(c)(6).	<b>(</b> 0), (	J. JC	01.011	
					Yes No
1	Were substantially all (90% or more) dues received nondeductible by members?			1	
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?			2	
3	Did the organization agree to carry over lobbying and political expenditures from the prior year? .			3	
Fart	Complete if the organization is exempt under section 501(c)(4), section 501(c) 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OF answered "Yes."				line 3, is
1 2	Dues, assessments and similar amounts from members	of	1		
а	Current year		2a		
b	Carryover from last year		2b		
С	Total		2c	1	
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues .		3		
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of excess does the organization agree to carryover to the reasonable estimate of nondeductible lobby		l		
	and political expenditure next year?		4		
5	Taxable amount of lobbying and political expenditures (see instructions)		5		
Par					
Provid	de the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated grou	ıp list	t); Pai	t II-A,	line 2; and
Part I	-B, line 1. Also, complete this part for any additional information.				
SEE	NEXT PAGE				
				· <del>-</del>	

Part IV

**Supplemental Information** Complete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and Part II-B, line 1i. Also, complete this part for any additional information.

Return Reference	Identifier	Explanation
SCHEDULE C, PART II-B, LINE 1	DESCRIPTION OF THE ACTIVITIES REPORTED ON LINES 1A THROUGH 11	THE COLLEGE BOARD CONTACTS LEGISLATORS AND THEIR STAFFS TO PROVIDE DATA AND STATISTICS ON K-12 EDUCATION AND COLLEGE ADMISSIONS, AND TO ENCOURAGE THEM TO SUPPORT APPROPRIATIONS FOR EDUCATION

#### **SCHEDULE D** (Form 990)

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

OMB No 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Employer identification number Name of the organization

COLLE	GE ENTRANCE EXAMINATION BOARD	13-1623965
Par		ds or Accounts.
	Complete if the organization answered "Yes" to Form 990, Part IV, line 6.	
	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year	
2	Aggregate contributions to (during year) .	
3	Aggregate grants from (during year)	
4	Aggregate value at end of year	
5	Did the organization inform all donors and donor advisors in writing that the assets h	eld in donor advised
•	funds are the organization's property, subject to the organization's exclusive legal control	
6	Did the organization inform all grantees, donors, and donor advisors in writing that gran	
U	only for charitable purposes and not for the benefit of the donor or donor advisor, or for	or any other purpose
	conferring impermissible private benefit?	
Dord	Conservation Easements.	
rail	Complete if the organization answered "Yes" to Form 990, Part IV, line 7.	
1	Purpose(s) of conservation easements held by the organization (check all that apply).	
I	Preservation of land for public use (e.g., recreation or education) Preservation of	an historically important land area
	<u> </u>	a certified historic structure
		a certified historic structure
_	Preservation of open space	un in the form of a concentration
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution	Held at the End of the Tax Year
	easement on the last day of the tax year.	-'-'-
а	Total number of conservation easements	
b	Total acreage restricted by conservation easements	
C	Number of conservation easements on a certified historic structure included in (a)	
d	Number of conservation easements included in (c) acquired after 8/17/06, and not	1 1
	historic structure listed in the National Register	1 <del></del> 1
3	Number of conservation easements modified, transferred, released, extinguished, or terr	ninated by the organization during the
	tax year ►	
4	Number of states where property subject to conservation easement is located ▶	
5	Does the organization have a written policy regarding the periodic monitoring, ins	pection, handling of
	violations, and enforcement of the conservation easements it holds?	· · · · · · · 🗌 Yes 🗌 No
6	Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation	easements during the year
	<b>&gt;</b>	
7	Amount of expenses incurred in monitoring, inspecting, and enforcing conservation ease	ements during the year
	<b>▶</b> \$	•
8	Does each conservation easement reported on line 2(d) above satisfy the requirements	of section 170(h)(4)(B)
_	(i) and section 170(h)(4)(B)(ii)?	
9	In Part XIII, describe how the organization reports conservation easements in its revenue	and expense statement, and
•	balance sheet, and include, if applicable, the text of the footnote to the organization's fir	ancial statements that describes the
	organization's accounting for conservation easements.	
Par	Organizations Maintaining Collections of Art, Historical Treasures, or	Other Similar Assets.
	Complete if the organization answered "Yes" to Form 990, Part IV, line 8.	
1a	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its	revenue statement and balance sheet
ıa	works of art, historical treasures, or other similar assets held for public exhibition, ed	
	public service, provide, in Part XIII, the text of the footnote to its financial statements that	t describes these items.
_	If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its	
b	works of art, historical treasures, or other similar assets held for public exhibition, ed	fugation or research in furtherance of
	public service, provide the following amounts relating to these items:	ducation, or research in furtherance of
		<b>►</b> •
	(i) Revenues included in Form 990, Part VIII, line 1	
_	(ii) Assets included in Form 990, Part X	> \$
2	If the organization received or held works of art, historical treasures, or other similar	
	following amounts required to be reported under SFAS 116 (ASC 958) relating to these i	
а	Revenues included in Form 990, Part VIII, line 1	
b	Assets included in Form 990, Part X	▶ _ \$

2013 Return

Part	III Organizations Maintaining					
3	Using the organization's acquisition, collection items (check all that apply):		ner records, chec	k any of the follo	owing that are a	significant use of its
а	☐ Public exhibition		d 🗌 Loan	or exchange pro	grams	,
b	☐ Scholarly research		e 🗌 Othe			
C	☐ Preservation for future generations					
4	Provide a description of the organizat XIII.	tion's collections a	nd explain how t	hey further the o	rganization's exe	mpt purpose in Part
5	During the year, did the organization assets to be sold to raise funds rather					lar 🗌 Yes 🗌 No
Part	IV Escrow and Custodial Arra	ingements.				
	Complete if the organization 990, Part X, line 21.					
1a	Is the organization an agent, trustee, included on Form 990, Part X?					not Yes No
b	If "Yes," explain the arrangement in Pa	art XIII and comple	te the following to	able:		<del></del>
						Amount
C	Beginning balance			<del> </del> -	1c	
d	Additions during the year				1d	
e	· · · · · · · · · · · · · · · · · · ·			<b>-</b>	1e	
f	Ending balance			<u> </u>	1f	□ Vaa □ Na
2a	Did the organization include an amoun				dod in Bort VIII	
Pari	If "Yes," explain the arrangement in Part Endowment Funds.	art Alli. Check nere	n the explanation	nnas been provi	ded in Fart Aiii .	· · · · · · · · · · · · · · · · · · ·
rai	Complete if the organization	answered "Yes"	to Form 990 F	art IV line 10.		
	Complete if the organization	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years ba	ck (e) Four years back
1a	Beginning of year balance	5,441,000	5,313,000	13,675,00	0 16,907,0	00 21,296,000
b	Contributions	6,831,000	6,450,000		<del></del>	<del></del>
С	Net investment earnings, gains, and losses					
d	Grants or scholarships					
е	Other expenditures for facilities and programs	6,710,000	6,322,000	13,577,00	0 12,079,0	00 10,882,000
f	Administrative expenses					
g	End of year balance	5,562,000	5,441,000			00 16,907,000
2	Provide the estimated percentage of t			, column (a)) held	d as:	
а	Board designated or quasi-endowmer		%			
b	Permanent endowment	%				
C	Temporarily restricted endowment	100 %	00/			
20	The percentages in lines 2a, 2b, and 2 Are there endowment funds not in the			at are hold and a	administered for t	ho
3a	organization by:	e possession or in	e organization th	at are rielu anu a	administered for t	Yes No
	(i) unrelated organizations					3a(i) ✓
	(ii) related organizations					3a(ii) ✓
b	If "Yes" to 3a(ii), are the related organi					3b
4	Describe in Part XIII the intended uses					
Part		<del></del>				
	Complete if the organization		' to Form 990, F	art IV, line 11a	. See Form 990	, Part X, line 10.
	Description of property	(a) Cost or oth		or other basis (c	Accumulated depreciation	(d) Book value
1a	Land					0
b	Buildings			20,092,834	13,187,357	6,905,477
С	Leasehold improvements			26,616,056	9,121,870	17,494,186
đ	Equipment			68,955,470	31,268,259	37,687,211
е	Other			10,627,660	2,547,432	8,080,228
Total.	Add lines 1a through 1e. (Column (d) n	nust equal Form 99	90, Part X, columi	n (B), line 10(c).)		70,167,102

Schedule D (Form 990) 2013

Part VII	Investments—Other Securities.  Complete if the organization answ	ered "Yes" to Fo	rm 990 Part IV lir	ne 11h See Form	990 Part X line 12
	(a) Description of security or category	cica res toro	(b) Book value	<del></del>	thod of valuation
	(including name of security)				l-of-year market value
(1) Financial					
. ,	eld equity interests				
(3) Other			<u> </u>		
	UBLICLY TRADED SECURITIES		· <del>                                       </del>	8 END OF YEAR MA	<del></del>
(B) PARTI	NERSHIPS		111,165,76	3 END OF YEAR MA	RKET VALUE
(C)		***************************************			
(D)			<u> </u>		
(E)					
(F)			· <del>  · · · · · · · · · · · · · · · · · · </del>		
(G) (H)			·		
	b) must age of Form 000 Part V and Philips 12 )		240,723,62	.4	
Part VIII	b) must equal Form 990, Part X, col. (B) line 12 ) ▶ Investments—Program Related.	·	240,723,62		
Part VIII	Complete if the organization answ		rm 990 Part IV lir	ne 11c. See Form	990 Part Y line 13
	(a) Description of Investment	eled les tolo	(b) Book value		thod of valuation
	(a) Description of investment		(b) Book value		f-of-year market value
(1)			· · · · · ·		
(2)			· · · · · · · · · · · · · · · · · · ·		
(3)	. ,				
(4)	· · · · · · · · · · · · · · · · · · ·				
(5)					
(6)		<del> </del>			
(7)					
(8)					
(9)					-
	b) must equal Form 990, Part X, col (B) line 13.) ▶				
Part IX	Other Assets.				
	Complete if the organization answ	vered "Yes" to Fo	rm 990, Part IV, lii	ne 11d. See Form	990, Part X, line 15.
	(a)	Description			(b) Book value
_(1)					
(2)		· · · · · · · · · · · · · · · · · · ·			
_(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)	mn (b) must equal Form 990, Part X, co	I. (B) line 15.)		<u></u> ▶	
Part X	Other Liabilities.	(2)	<u> </u>	· · · · · · · · · · · · · · · · · · ·	.l
Turtx	Complete if the organization answ	vered "Yes" to Fo	rm 990 Part IV li	ne 11e or 11f Se	Form 990 Part X
	line 25.		555, 1 (41117) 111		J JJJ, i alt 7,
1.	(a) Description of liability	(b) Book value			
(1) Federal in					
(2) SECURI	TY DEPOSIT		104,172		
	RED RENT		703,726		
	PLAN LIABILITY		26,581		
	ED POST-RETIREMENT BENEFITS		345,581		
(6)		<u> </u>			
(7)					
(8)					
(9)					
	(b) must equal Form 990, Part X, col. (B) line 25.) ▶		080,060		
	r uncertain tax positions. In Part XIII, provid				
organization'	s liability for uncertain tax positions under	FIN 48 (ASC 740). Ch	eck here if the text o	f the footnote has be	en provided in Part XIII 🔽

Part				Return.	
	Complete if the organization answered "Yes" to Form 990, F			4	997 444 404
1	Total revenue, gains, and other support per audited financial statements	• •		1	887,144,181
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:	امدا	E4 400 745		ć
a	Net unrealized gains on investments	2a 2b	51,123,745		
b	Donated services and use of facilities	2c			
C	Recoveries of prior year grants	2d	0		
d	Add lines 2a through 2d			2e	51,123,745
е 3	Subtract line 2e from line 1			3	836,020,436
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	i i			000,020,100
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	4,652,554		
b	Other (Describe in Part XIII.)	4b	0		
c	Add lines 4a and 4b			4c	4,652,554
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line			5	840,672,990
Part					
	Complete if the organization answered "Yes" to Form 990, F				
1	Total expenses and losses per audited financial statements			1	737,125,571
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
С	Other losses	2c			
d	Other (Describe in Part XIII.)	2d	0	_	
е	Add lines 2a through 2d			2e	. 0
3	Subtract line <b>2e</b> from line <b>1</b>			3	737,125,571
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			.	
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a	4,652,554		
b	Other (Describe in Part XIII.)	4b	0		
С	Add lines <b>4a</b> and <b>4b</b>			4c	4,652,554
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, lin	e 18.)		5	741,778,125
	XIII Supplemental Information.				
Provid	e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part	d 4; Pa	rt IV, lines 15 and 25	; Part V, I	ine 4; Part X, line
		to prov	nde any additional in	iomialion	•
SEE N	EXT PAGE				·
<b></b>					
			<del>-</del>		
	,				

#### Part XIII

**Supplemental Information** Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Return Reference	Identifier	Explanation
SCHEDULE D, PART V, LINE 4	INTENDED USES OF ENDOWMENT FUNDS	INNOVATION/ADVOCACY & EDUCATIONAL/PUBLIC SERVICE
SCHEDULE D, PART X, LINE 2	FIN 48 (ASC 740) FOOTNOTE	THE BOARD RECOGNIZES IN THE AUDITED FINANCIAL STATEMENTS ONLY THOSE TAX POSITIONS DETERMINED TO BE MORE LIKELY THAN NOT OF BEING SUSTAINED UPON EXAMINATION BASED ON THE TECHNICAL MERITS OF THE POSITIONS UNDER THE PRESUMPTIONS THAT THE TAXING AUTHORITIES HAVE FULL KNOWLEDGE OF ALL RELEVANT FACTS  THE DETERMINATION OF WHICH TAX POSITIONS ARE MORE LIKELY THAN NOT OF BEING SUSTAINED BEOLUBES THE LISE OF SIGNIFICANT HIDDEMENTS AND ESTIMATES BY
		SUSTAINED REQUIRES THE USE OF SIGNIFICANT JUDGEMENTS AND ESTIMATES BY MANAGEMENT, WHICH MAY OR MAY NOT BE BORNE OUT BY ACTUAL RESULTS AS OF JUNE 30, 2014 AND 2013, THE BOARD HAD NO RESERVES FOR UNCERTAIN TAX POSITIONS

#### SCHEDULE F (Form 990)

# **Statement of Activities Outside the United States**

OMB No 1545-0047

2013
Open to Public

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.
 ► Attach to Form 990.
 ► See separate instructions.

▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

Name of the organization

COLLEGE ENTRANCE EXAMINATION BOARD

Employer identification number 13-1623965

JULL	COL LITTIVITOL LIVERINA TION					
Par	General Information Form 990, Part IV, line		es Outside	the United States. Com	plete if the organization ans	wered "Yes" on
1	For grantmakers. Does the assistance, the grantees' eli	organization	maintain reco	ords to substantiate the amssistance, and the selection	ount of its grants and other	r 9
	grants or assistance?	-				☐Yes ☐No
2	For grantmakers. Describe assistance outside the Unite		the organizati	on's procedures for moni	toring the use of its gran	ts and other
3	Activities per Region. (The fo	llowing Part	l, line 3 table o	can be duplicated if additio	nal space is needed.)	
	(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
	CENTRAL AMERICA AND THE CARIBBEAN			INVESTMENTS		
(1)	CENTRAL AMERICA AND THE	0	<u> </u>	PROGRAM SERVICES	TESTING	144,354,697
(2)	CARIBBEAN					220,299
(3)	CENTRAL AMERICA AND THE CARIBBEAN			PROGRAM SERVICES	EDUCATIONAL CONFERENCES	11,166
(4)	CENTRAL AMERICA AND THE CARIBBEAN			PROGRAM SERVICES	WORKSHOPS	12,967
(+)	EAST ASIA AND THE PACIFIC			PROGRAM SERVICES	TESTING	12,001
(5)			1			2,437,963
(6)	EAST ASIA AND THE PACIFIC			PROGRAM SERVICES	EDUCATIONAL CONFERENCES	107,284
	EAST ASIA AND THE PACIFIC			PROGRAM SERVICES	WORKSHOPS	
(7)	EUROPE (INCLUDING			PROGRAM SERVICES	TESTING	349,010
(8)	ICELAND AND GREENLAND)					818,074
(9)	EUROPE (INCLUDING ICELAND AND GREENLAND)			PROGRAM SERVICES	EDUCATIONAL CONFERENCES	115,672
(10)	EUROPE (INCLUDING ICELAND AND GREENLAND)			PROGRAM SERVICES	WORKSHOPS	91,417
(10)	EUROPE (INCLUDING	<u> </u>	_	INVESTMENTS		
(11)	ICELAND AND GREENLAND)		_			3,373,782
(12)	MIDDLE EAST AND NORTH AFRICA			PROGRAM SERVICES	TESTING	1,924,998
(/	MIDDLE EAST AND NORTH			PROGRAM SERVICES	EDUCATIONAL	
(13)	AFRICA				CONFERENCES	16,516
(14)	MIDDLE EAST AND NORTH AFRICA			PROGRAM SERVICES	WORKSHOPS	33,505
(15)	NORTH AMERICA (CANADA & MEXICO ONLY)			PROGRAM SERVICES	TESTING	1,019,254
(16)	NORTH AMERICA (CANADA & MEXICO ONLY)		1	PROGRAM SERVICES	WORKSHOPS	798,766
	NORTH AMERICA (CANADA & MEXICO ONLY)		<u> </u>	PROGRAM SERVICES	EDUCATIONAL CONFERENCES	
(17) 3a	Sub-total	0	2			16,933 155,702,303
b			<u>-</u>		<u> </u>	-,,,,,,,
	sheets to Part I	0	1			3,342,843
С	Totals (add lines 3a and 3b)	0	3	<u> </u>		159,045,146

2013 Return

Par	Grants :	and Other As	ssistance to Orga	anizations or Entit	ies Outside the	<b>United States.</b> Corn be duplicated if a	mplete if the organdditional space is	nization answered "Ye s needed.	s" on Form 990,
1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)						,			
(2)									
(3)									
(4)									
<b>(5)</b>									
(6)									
(7)									
(8)									
(9)									
(10)									
(11)									· <del>-</del> · · · · · · ·
(12)									
(13)									
(14)									
(15)									
(16)									
2	by the IRS, or	for which the g		nas provided a section	n 501(c)(3) equivale	es by the foreign cou ency letter		<b>&gt;</b>	
	Enter total nur	nder of other o	rganizations or enti	ues	<u> </u>	· · · · · · ·	<u> </u>		edule F (Form

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 16. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)	·····						
(5)			·····				
(6)							
(7)							
(8)							
(9)							
(10)							1
(11)							
(12)		:					
(13)							
(14)							
(15)			<u>-</u>				
(16)							
(17)							
(18)							

Page	4

Part	V Foreign Forms	_	
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	✓ Yes	□ No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	☐ Yes	☑ No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations. (see Instructions for Form 5471)	✓ Yes	□ No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)	✓ Yes	□ No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships. (see Instructions for Form 8865)	✓ Yes	□ No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)	☐ Yes	☑ No

Schedule F (Form 990) 2013

# Part I Activities per Region (continued)

(a)	(b)	(c)	(d)	(e)	(1)
Region	Number of offices in the region	Number of employees, agents, and independent contractors in region	Activities conducted in region (by type) (eg , fundraising, program services, investments, grants to recipients located in the region)	If activity listed in (d) is a program service, describe specific type of service(s) in region	Total expenditures for and investments in region
(18) NORTH AMERICA (CANADA & MEXICO ONLY)			INVESTMENTS		2,601,318
(19) RUSSIA AND NEIGHBORING STATES		-	PROGRAM SERVICES	EDUCATIONAL CONFERENCES	3,961
(20) RUSSIA AND NEIGHBORING STATES			PROGRAM SERVICES	TESTING	51,439
(21) SOUTH AMERICA			PROGRAM SERVICES	WORKSHOPS	3,617
(22) SOUTH AMERICA		1	PROGRAM SERVICES	TESTING	53,711
(23) SOUTH AMERICA			PROGRAM SERVICES	EDUCATIONAL CONFERENCES	27,785
(24) SOUTH ASIA			PROGRAM SERVICES	EDUCATIONAL CONFERENCES	22,964
(25) SOUTH ASIA			PROGRAM SERVICES	WORKSHOPS	129,055
(26) SUB-SAHARAN AFRICA			PROGRAM SERVICES	EDUCATIONAL CONFERENCES	26,151
(27) SUB-SAHARAN AFRICA			PROGRAM SERVICES	WORKSHOPS	2,510
(28) SUB-SAHARAN AFRICA			investments		420,332

#### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

## Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

2013

Open to Public Inspection

**Employer identification number** 

COLLEGE ENTRANCE EXAMINATION (	BOARD						13-1623965
Part I General Information	on Grants and	Assistance					
Does the organization maintain	in records to subs	stantiate the amo	unt of the grants or	assistance, the	grantees' eligibility fo	r the grants or assistan	ce, and
the selection criteria used to a	award the grants	or assistance?					· · 🗹 Yes 🗌 No
2 Describe in Part IV the organiz	zation's procedur	es for monitoring	the use of grant fu	nds in the United	States.		
Part II Grants and Other As	sistance to Go	vernments and	l Organizations	in the United S	tates. Complete if	the organization ans	wered "Yes" to Form 990,
Part IV, line 21, for an	y recipient that	received more t	han \$5,000. Part	II can be duplic	ated if additional s		
1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
(1) AMERICAN COUNCIL ON EDUCATION					T		COLLEGE APPLICATION WEEK INITIATIVE
1 DUPONT, WASHINGTON, DC 20031	53-0196573	501(C)(3)	50,000				COLLEGE APPLICATION VICENTIATIVE
(2) CONCERNS OF POLICE SURVIVORS, INC							001101 4 0011100
PO BOX 3199, SOUTH HIGHWAY, CAMDENTON, MO 65020	52-1354370	501(C)(3)	50,000				SCHOLARSHIPS
(3) EL MONTE UNION HIGH SCHOOL DISTRICT							EDUIGATION AVAIABB
3537 JOHNSON AVENUE, ELMONTE, CA 91731	95-6001075	SEE COL A	10,000				EDUCATION AWARD
(4) FRIENDS OF PUERTO AVENTURANS FOUNDATION							EDUCATIONAL
45 ROCKEFELLER PLAZA, NEW YORK, NY 10011	90-0896667	501(C)(3)	10,000				EDUCATIONAL
(5) LEYDEN HIGH SCHOOL DISTRICT							EDUCATION AVAIABD
3400 ROSE STREET, FRANKLIN PARK, IL 60131	36-6004404	SEE COL. A	10,000				EDUCATION AWARD
(6) LINCOLN SQUARE BUSINESS IMPROVEMENT							COMMUNITY SUPPORT
1841 BROADWAY, SUITE 1112, NEW YORK, NY 10023	13-3922300	501(C)(3)	10,000				COMMUNITY SUPPORT
(7) NATIONAL FALLEN FIREFIGHTERS FOUNDATION							SCHOLARSHIPS
PO DRAW 498, EMMITSBURG, MD 21727	52-1832635	501(C)(3)	50,000				SCHOLARSHIPS
(8) NATIONAL GOVERNORS ASSOCIATION							CORPORATE FELLOWS PROGRAM
444 NORTH CAPITAL STREET NW, SUITE 267 WASHINGTON, DC 20001	23-7391796	501(C)(3)	20,000		ļ		
(9) SAINT HOPE ACADEMY							COLLEGE PREPARATION FOR INNER CITY
3418 3RD AVENUE, SACRAMENTO, CA 95817	68-0193050	501(C)(3)	10,000				STUDENTS
(10) SALZBURG GLOBAL SEMINAR, INC.							GLOBAL CITIZENSHIP PROGRAM
1730 PENNSYLVANIA AVENUE NW, WASHINGTON DC 20006	04-2200147	501(C)(3)	50,000				
(11) THE EDUCATION TRUST							EDUCATION AWARD
1250 H STREET, NW, SUITE 700, WASHINGTON, DC 20005	52-1982223	501(C)(3)	15,000		ļ		
(12) THE FUND FOR PUBLIC SCHOOLS INC							STEM EDUCATION
52 CHAMBERS STREET, ROOM 305, NEW YORK, NY 10007	11-2656137	501(C)(3)	50,000				
2 Enter total number of section				ine 1 table			. 16
3 Enter total number of other or			<u>e</u>	<del></del>			. • 0
For Paperwork Reduction Act Notice,	see the Instruction	s for Form 990.		C	Cat No. 50055P		Schedule I (Form 990) (2013)

Part III can be duplicated if addi (a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
CHOLARSHIPS FOR PUBLIC	384	229,503			
EALTH RESEARCH	20	133,082			
	ovide the information re	equired in Part I, lin	e 2, Part III, colum	n (b), and any other additi	onal information.
	ovide the information re	equired in Part I, lin	e 2, Part III, colum	n (b), and any other additi	onal information.
	ovide the information re	equired in Part I, lin	e 2, Part III, colum	n (b), and any other additi	onal information.
NEXT PAGE	ovide the information re	equired in Part I, lin	e 2, Part III, colum	n (b), and any other additi	onal information.
	ovide the information re	equired in Part I, lin	e 2, Part III, colum	n (b), and any other additi	onal information.
	ovide the information re	equired in Part I, lin	e 2, Part III, colum	n (b), and any other additi	onal information.

Part IV

**Supplemental Information** Complete this part to provide the information required in Part I, line 2, and any other additional information.

Return Reference	Identifier	Explanation
SCHEDULE I, PART I, LINE 2	PROCEDURES FOR MONITORING USE OF GRANT FUNDS	THE COLLEGE BOARD MAINTAINS ACCURATE RECORDS OF THE AMOUNTS OF GRANTS IN ACCORDANCE WITH GAAP, DOCUMENTS SELECTION CRITERIA AND ELIGIBILITY, AND MONITORS USE OF GRANT FUNDS

# Part II Grants and Other Assistance to Governments and Organizations in the United States (continued)

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
Name and address of organization or government	EIN	IRC section if applicable	Amount of cash grant	Amount of non- cash assistance	Method of valuation (book, FMV, appraisal, other)	Description of non-cash assistance	Purpose of grant or assistance
(13) UNIVERSITY OF MAINE AT FARMINGTON 224 MAIN STREET, FARMINGTON, ME 04938	01-6000769	SEE COL. A	10,000				FINANCIAL LITERACY EDUCATION
(14) SCHOOL BOARD OF MIAMI DADE FLORIDA 1450 NE 2ND AVENUE, MIAMI, FL 33132	59-6000572	SEE COL A	10,000				EDUCATIONAL
(15) RENAISSANCE ARTS ACADEMY 1800 COLORADO BLVD , LOS ANGELES, CA 90041	72-1550802	501(C)(3)	7,500				EDUCATIONAL AWARD
(16) HARVARD UNIVERSITY - HUTCHINS CENTER 104 MOUNT AUBURN STREET, 3R, CAMBRIDGE, MA 02138	04-2103580	501(C)(3)	150,000				RESEARCH

#### **SCHEDULE J** (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

2013 Open to Public

Employer identification number

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

➤ Attach to Form 990.
 ➤ See separate instructions.
 ► Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Inspection

13-1623965 COLLEGE ENTRANCE EXAMINATION BOARD Part I **Questions Regarding Compensation** Yes Nο 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. ✓ First-class or charter travel Housing allowance or residence for personal use Payments for business use of personal residence ☐ Travel for companions Tax indemnification and gross-up payments Health or social club dues or initiation fees ☐ Discretionary spending account Personal services (e.g., maid, chauffeur, chef) If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to 1h Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line ✓ Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. ✓ Written employment contract Compensation committee Compensation survey or study ✓ Independent compensation consultant Approval by the board or compensation committee Form 990 of other organizations During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: 4a 4b Participate in, or receive payment from, a supplemental nonqualified retirement plan? Participate in, or receive payment from, an equity-based compensation arrangement? . . . . 4c If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: 5a If "Yes" to line 5a or 5b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: The organization? . . . . . 6a 6b If "Yes" to line 6a or 6b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed 7 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe 8

Regulations section 53.4958-6(c)?

If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in

# Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

Note. The sum of columns (b)(i)-(iii) to	Ouoi		W-2 and/or 1099-MIS		(C) Retirement and	(D) Nontaxable	(E) Total of columns	
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	(F) Compensation reported as deferred in prior Form 990
DAVID COLEMAN,	(i)	547,913	112,500	30,441	33,150	8,188	732,192	0
1 PRESIDENT & CEO/TRUSTEE	(ii)	0	0	0	0	0	0	0
JULIET WEISSMAN, VP, ORGANIZATIONAL EFFECTIVENESS -	(i)	235,203	20,384	467	33,150	6,105	295,309	0
POSITION RECLASSIFIED TO NON-OFFICER	(ii)	0	0	0	0	0	0	0
MARY C SCOTT, VP, MEMBERSHIP POSITION	(i)	215,122	5,450	5,925	29,227	8,659	264,383	0
3 RECLASSIFIED AS NON-OFFICER	(ii)	0	0	0	0	0	0	0
PETER KAUFMANN,	(i)	118,017	0	16,959	17,780	8,691	161,447	0
VP, COMMUNICATIONS	(ii)	0	0	0	0	0	0	0
TOM RUDIN,	(i)	311,106	7,969	44,117	33,150	20,525	416,867	0
5 SVP, GOVERNMENT RELATIONS	(ii)	0	0	0	0	0	0	0
HERBERT ELISH,	(i)	286,623	0	60,871	33,150	7,023	387,667	0
SVP, CHIEF OPERATING OFFICER 6	(ii)	0	0	0	0	0	0	0
WAYNE CAMARA,	(i)	212,810	0	32,157	31,217	2,984	279,168	0
RESEARCH AND DEVELOPMENT 7	(ii)	0	0	0	0	0	0	0
THOMAS HIGGINS,	(i)	417,138	10,598	49,388	32,500	22,318	531,942	0
SVP, CHIEF FINANCIAL OFFICER 8	(ii)	0	0	0	0	0	0	0
DOROTHY SEXTON,	(i)	231,357	5,859	3,332	31,343	8,292	280,183	0
VP, SECRETARY	(ii)	0	0	0	0	0	0	0
JEREMY SINGER,	(i)	326,788	0	1,148	7,719	20,087	355,742	0
SVP, CHIEF OPERATING OFFICER	(ii)	0	0	0	0	0	0	0
NEIL LANE,	(i)	387,056	33,150	24,205	33,150	18,267	495,828	0
GENERAL COUNSEL	(ii)	0	0	0	0	0	0	0
STEVEN TITAN,	(i)	299,562	7,548	14,088	33,151	17,124	371,473	0
VP, TREASURER	(ii)	0	0	0	0	0	0	0
KATHRYN JURIC, VP. CONSUMER ASSESS PROGRAM	(i)	132,655	0	164,451	20,406	7,496	325,008	0
13	(ii)	0	0	0	0	0	0	0
TREVOR PACKER, SVP, AP PROGRAMS POSITION	(i)	345,218	29,278	772	33,150	5,792	414,210	0
14 RECLASSIFIED AS NON-OFFICER	(ii)	0	0	0	0	0	0	0
TERRI SHAW,	(i)	348,334	4,250	3,262	22,791	17,383	396,020	0
SENIOR VICE PRESIDENT, CIO	(ii)	0	0	0	0	0	0	0
TODD HUSTON, SR VP, STATE AND DISTRICT	(i)	318,814	5,417	1,202	27,198	19,883	372,514	0
16 PARTNERS	(ii)	0	0	0	0	0	0	0

Schedule J (Form 990) 2013

Part II Officers, Directors, Trustees, Key Employees and Highest Compensated Employees (continued)

(a)			(b)		(c)	(d)	(e)	(f)
Name and Title		Breakdown of W	-2 and/or 1099-MIS	C compensation	Retirement and	Nontaxable	Total of columns	Compensation
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(b)(ı)-(d)	reported in prior Form 990 or Form 990-EZ
(17) CYNDIE SCHMEISER,	(i)	231,458	0	3,366	7,042	0	241,866	0
CHIEF OF ASSESSMENT	(ii)	0	0	0	0	0	0	0
(18) RANJIT SIDHU,	(i)	210,334	o	708	6,933	11,589	229,564	0
SR VP STRATEGY & NEW PRODUCT DEVELOPMENT	(ii)	0	0	0	0	0	0	0
(19) STEPHEN MEYER,	(i)	158,790	o	349,333	24,318	8,328	540,769	0
VP, OFFICE OF STRATEGY MANAGEMENT	(ii)	0	0	. 0	0	0		0
(20) PETER NEGRONI,	(i)	233,482	o	540,727	33,150	4,514	811,873	0
SVP, RELATIONSHIP DEVELOPMENT	(ii)	0	0	0	0	0	0	0
(21) ANDREA MAINELLI,	(i)	326,613	0	47,588	33,150	15,837	423,188	0
SVP, REGIONAL ACCOUNTS	(ii)	o	0	0	0	0	0	0
(22) HAL HIGGINBOTHAM, SVP	(i)	162,288	0	288,583	27,328	6,053	484,252	0
SVP	(ii)	0	0	0	0	0	0	0
(23) ALAN HEAPS,	(i)	102,928	0	282,370	16,232	7,243	408,773	0
VP, GOVERNMENT	(ii)	ol	ol	0	0	0	l o	·  0

# Part III

**Supplemental Information** Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Return Reference	Identifier	Explanation
SCHEDULE J, PART I, LINE 1A	FIRST-CLASS OR CHARTER TRAVEL	FIRST CLASS TRAVEL IS SOMETIMES USED BY 3 STAFF MEMBERS OF THE OFFICE OF THE PRESIDENT AND IS EXCLUDED FROM TAXABLE COMPENSATION IN ACCORDANCE WITH IRC SEC 274
SCHEDULE J, PART I, LINE 4A	SEVERANCE OR CHANGE-OF- CONTROL PAYMENT	PETER NEGRONI \$497,196 HAL HIGGINBOTHAM \$238,294 STEPHEN MEYER \$324,241 ALAN HEAPS \$260,753 KATHRYN JURIC \$142,840

# Schedule O (Form 990) Department of Treasury Internal Revenue Service

# Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information

OMB No 1545-0047 2013 Open to Public Inspection

Name of the Organization
COLLEGE ENTRANCE EXAMINATION BOARD

Employer Identification Number 13-1623965

Return Reference	Identifier	Explanation
FORM 990, PART	BRIEF MISSION	(CONTINUED FROM FORM 990, PART I, LINE 1)
I, LINE 1		SCHOOLS, AND OTHER EDUCATIONAL ORGANIZATIONS THROUGH OUR PROGRAMS AND INITIATIVES, WE CHALLENGE ALL STUDENTS TO OWN THEIR FUTURE BY PRACTICING HARD AND TAKING ADVANTAGE OF EVERY OPPORTUNITY THEY EARN
		WE SERVE MORE THAN 7 MILLION STUDENTS AND PARENTS, 23,000 HIGH SCHOOLS, AND 3,900 COLLEGES AND UNIVERSITIES IN OVER 180 COUNTRIES, AS WELL AS POLICYMAKERS ON THE NATIONAL AND STATE LEVELS OUR PRIMARY GOALS ARE TO IMPROVE COLLEGE AND CAREER READINESS AND INCREASE ACCESS TO OPPORTUNITY FOR ALL STUDENTS THROUGH FOCUSED ASSESSMENTS, RIGOROUS INSTRUCTION, PERSONALIZED PRACTICE, BREAKING BARRIERS TO COLLEGE ENTRY, AND ACCESS TO BETTER PLANNING TOOLS AND SKILLS NEEDED MOST FOR TOMORROWS JOBS
FORM 990, PART	PROGRAM SERVICE DESCRIPTION	(CONTINUED FROM FORM 990, PART III, LINE 4A)
III, LINE 4A		PSAT/NMSQT WAS TAKEN BY OVER 3 86 MILLION STUDENTS IN OVER 24,000 SCHOOLS MORE THAN 63 4 MILLION PEOPLE VISITED THE COLLEGE BOARD'S WEBSITE TO ACCESS FREE INFORMATION ON COLLEGE PREPARATION AND ACCESS  • COLLEGE APPLICATION FEE WAIVERS: EVERY INCOME-ELIGIBLE SENIOR WHO TAKES THE SAT OR AN SAT SUBJECT TEST USING A FEE WAIVER NOW DIRECTLY RECEIVES FOUR COLLEGE APPLICATION FEE WAIVERS, WHICH MAY BE USED TO APPLY TO 2,000 PARTICIPATING COLLEGES  • EXPANDED SCHOLARSHIP OPPORTUNITIES THE COLLEGE BOARD HAS PARTNERED WITH FIVE LEADING SCHOLARSHIP POPONTUNITIES THE COLLEGE BOARD HAS PARTNERED WITH FIVE LEADING SCHOLARSHIP PROVIDERS — THE AMERICAN INDIAN GRADUATE CENTER (AIGC), ASIAN & PACIFIC ISLANDER AMERICAN SCHOLARSHIP FUND (APIASF), HISPANIC SCHOLARSHIP FUND (HISF), JACK KENT COOKE FOUNDATION (JKCF), AND THE UNITED NEGRO COLLEGE FUND (UNCF) — TO EXPAND ACCESS TO \$185 MILLION IN EXISTING SCHOLARSHIP DOLLARS TO LOW-INCOME AND UNDERREPRESENTED STUDENTS BY USING INFORMATION FROM THE PSAT/NMSQT TO ENHANCE RECRUITMENT EFFORTS, AIGC, APIASF, HSF, THE JACK KENT COOKE FOUNDATION, AND UNCF WILL HAVE ACCESS TO A BETTER REPRESENTATION OF ELIGIBLE STUDENTS FROM HIGH SCHOOLS ACROSS THE COUNTRY.  • REALIZE YOUR COLLEGE POTENTIAL AND APPLY TO 4 OR MORE USING RESULTS FROM THE SAT AND PSAT/NMSQT, THE COLLEGE BOARD DELIVERS PERSONALIZED, ACTIONABLE INFORMATION ABOUT THE COLLEGE APPLICATION PROCESS TO HIGH-ACHIEVING, LOW-INCOME STUDENTS THROUGH OUR REALIZE YOUR COLLEGE POTENTIAL INITIATIVE IN ADDITION, OUR APPLY TO 4 OR MORE CAMPAIGN ENCOURAGES STUDENTS TO APPLY TO FOUR OR MORE COLLEGES (I E . TO AT LEAST ONE SAFETY, TWO GOOD FITS, AND ONE REACCH) AND INCERASES THEIR PROPENSITY TO ENROLL AND SUCCEED IN A COLLEGE THAT IS A GOOD FIT FOR THEM  • PARTNERSHIP WITH KHAN ACADEMY THE COLLEGE BOARD HAS PARTNERED WITH KHAN ACADEMY TO OFFER FREE, PERSONALIZED, INTERACTIVE TEST PRACTICE MATERIALS FOR BOTH THE REDESIGNED PSAT/NMSQT AND THE REDESIGNED SAT. RESULTS FROM THE PSAT/NMSQT WILL BE USED TO DESIGN PERSONALIZED PRACTICE FOR STUDENTS  • COLLE
FORM 990, PART	PROGRAM SERVICE	(CONTINUED FROM FORM 990, PART III, LINE 4B)
III, LINE 4B	DESCRIPTION	HELPS EDUCATORS INCREASE ACCESS TO AP BY USING PSAT/NMSQT SCORE DATA TO IDENTIFY STUDENTS WITH THE POTENTIAL TO SUCCEED IN AP  • THE COLLEGE BOARD IS EXPANDING CAREER OPPORTUNITY BY GIVING STUDENTS ACCESS TO BETTER PLANNING TOOLS AND THE SKILLS THAT MATTER MOST FOR JOBS OF THE FUTURE, INCLUDING SCIENCE, TECHNOLOGY, ENGINEERING AND MATH (STEM), AND CODING
		• FOCUS ON STEM DISCIPLINES STEM DISCIPLINES ARE ESSENTIAL TO OUR NATION'S ABILITY TO COMPETE IN THE GLOBAL MARKETPLACE THE COLLEGE BOARD RECENTLY ANNOUNCED THE LAUNCH OF AP COMPUTER SCIENCE PRINCIPLES, A NEW COURSE DESIGNED TO GIVE STUDENTS FOUNDATIONAL COMPUTING SKILLS, AN UNDERSTANDING OF THE REAL-WORLD IMPACT OF COMPUTING APPLICATIONS, AND PROGRAMMING LITERACY IN ADDITION, MATH AND ANALYSIS ON THE REDESIGNED SAT FOCUSES ON SOLVING PROBLEMS IN SCIENCE, SOCIAL SCIENCE, CAREER SCENARIOS, AND OTHER REAL-WORLD CONTEXTS
		AP STEM ACCESS PROGRAM IN PARTNERSHIP WITH GOOGLE AND DONORSCHOOSE ORG, THE COLLEGE BOARD LAUNCHED THE AP STEM ACCESS PROGRAM TO INCREASE THE NUMBER OF UNDERREPRESENTED MINORITY AND FEMALE HIGH SCHOOL STUDENTS WHO PARTICIPATE IN AP COURSES IN STEM DISCIPLINES     ALL IN: THIS CAMPAIGN IS DESIGNED TO ENSURE THAT 100 PERCENT OF AFRICAN AMERICAN, LATINO, AND NATIVE AMERICAN STUDENTS ENROLL IN AT LEAST ONE AP CLASS IN A SUBJECT FOR WHICH THEY'VE SHOWN POTENTIAL TO SUCCEED
FORM 990, PART III, LINE 4D	DESCRIPTION OF OTHER PROGRAM SERVICES	(EXPENSES \$ 54,930,455 INCLUDING GRANTS OF \$ 150,000)(REVENUE \$ 22,274,256)

Return Reference	Identifier	Explanation						
		OTHER SERVICES						
		-RESEARCH & ADVOCACY- THE COLLEGE BOARD'S RESEARCH AND ADVOCA RELATED PRIMARILY TO THE AREAS OF COLLEGE PREPARATION AND ACCE AFFORDABILITY AND FINANCIAL AID, COLLEGE ADMISSION AND COMPLETION IMPORTANCE OF TEACHERS AND SCHOOL COUNSELORS	SS, COLLEGE					
		-MEMBERSHIP- THE COLLEGE BOARD WORKS TO STRENGTHEN RELATIONSI MEMBERS TO ACHIEVE OUR SHARED GOALS THROUGH PROGRAMS, SERVIO SCALE CONFERENCES, THE COLLEGE BOARD SEEKS TO FOSTER COMMUNI KNOWLEDGE AND ENHANCE THE PROFESSION	CES AND LARGE-					
FORM 990, PART VI, SEC A, LINE 6	CLASSES OF MEMBERS OR STOCKHOLDERS	THE COLLEGE BOARD IS A MEMBERSHIP CORPORATION CHARTERED BY THI REGENTS WHOSE MEMBERS ARE INSTITUTIONS, SYSTEMS, ORGANIZATIONS ENGAGED IN OR SERVING POST-SECONDARY/HIGHER AND SECONDARY EDI WORKING TO SUPPORT PREPARATION FOR AND TRANSITION TO POST-SECONDARY EDUCATION	S AND AGENCIES JCATION AND					
FORM 990, PART VI, SEC A, LINE 7A	MEMBERS OR STOCKHOLDERS ELECTING MEMBERS OF GOVERNING BODY	MEMBERS ELECT 30 OF THE 31 MEMBERS OF THE GOVERNING BODY, THE B TRUSTEES, BY APPOINTING DELEGATES WHO REPRESENT THEM AT MEETIN COLLEGE BOARD, REGIONAL ASSEMBLIES, AND NATIONAL ASSEMBLIES AS F TRUSTEES ARE ELECTED BY 6 REGIONAL ASSEMBLIES, 6 TRUSTEES ARE EL NATIONAL ASSEMBLIES, AND 15 TRUSTEES ARE ELECTED AT-LARGE NATION PRESIDENT IS APPOINTED BY THE TRUSTEES	IGS OF THE FOLLOWS: 9 ECTED BY 3					
FORM 990, PART VI, SEC A, LINE 7B	DECISIONS REQUIRING APPROVAL BY MEMBERS OR STOCKHOLDERS	IF THE GOVERNING BOARD PROPOSES AN AMENDMENT OF THE CORPORAT BYLAWS, A TWO-THIRDS VOTE OF THE MEMBERS IS REQUIRED TO APPROVE AMENDMENT MEMBERS MAY ALSO SUSPEND THE BYLAWS WITH A UNANIMO QUORUM IS PRESENT AT A MEETING	THE PROPOSED					
FORM 990, PART VI, SEC B, LINE 11B	REVIEW OF FORM 990 BY GOVERNING BODY	THE 990 IS REVIEWED BY THE TAX DIRECTOR, THE COLLEGE BOARD'S PUBL FIRM, THE CHIEF ACCOUNTING OFFICER, MEMBERS OF THE SENIOR MANAG THE AUDIT COMMITTEE OF THE BOARD OF TRUSTEES BEFORE IT IS PROVID OF TRUSTEES FOR APPROVAL	EMENT TEAM, AND					
FORM 990, PART VI, SEC B, LINE 12C	CONFLICT OF INTEREST POLICY	ANNUAL DISCLOSURE STATEMENT - EACH YEAR, THE COLLEGE BOARD OFF TRUSTEES, OFFICERS, AND EXECUTIVE DIRECTORS "GUIDELINES FOR AVOI OF INTEREST, MAINTAINING CONFIDENTIALITY, AND BARRING INSIDER TRAD REQUIRES THEM TO SIGN ANNUAL DISCLOSURE STATEMENTS, WHICH ARE I COLLEGE BOARD OFFICES OF THE SECRETARY AND GENERAL COUNSEL	DING CONFLICTS DING" AND					
		THE COLLEGE BOARD EMPLOYEE HANDBOOK ("HANDBOOK") SETS FORTH TO BOARD POLICIES ON CONFLICTS, WHICH REQUIRE EMPLOYEES TO REPORT POTENTIAL CONFLICTS IN WRITING A VIOLATION WILL RESULT IN IMMEDIAT TO AND INCLUDING IMMEDIATE TERMINATION ETHICS AND COMPLIANCE REIS AN ADDITIONAL MECHANISM FOR BOTH EMPLOYEES AND NON-EMPLOYEE CONCERNS IN AN ANONYMOUS AND CONFIDENTIAL MANNER THROUGH AND ETHICS AND COMPLIANCE REPORTING SYSTEM AND CALL CENTER. REPORT REVIEWED BY THE COLLEGE BOARD OFFICE OF THE GENERAL COUNSEL	ACTUAL AND E DISCIPLINE, UP PORTING SYSTEM ES TO RAISE INTERNET BASED					
FORM 990, PART VI, SEC B, LINE 15A	PROCESS TO ESTABLISH COMPENSATION OF TOP MANAGEMENT OFFICIAL	COMPENSATION FOR OFFICERS AND TOP MANAGEMENT IS REVIEWED ANNU EXTERNAL CONSULTING FIRM AND BY THE TRUSTEE COMMITTEE ON HUMAN AND COMPENSATION						
FORM 990, PART VI, SEC B, LINE 15B	PROCESS TO ESTABLISH COMPENSATION OF OTHER EMPLOYEES	COMPENSATION FOR OFFICERS AND TOP MANAGEMENT IS REVIEWED ANNU EXTERNAL CONSULTING FIRM AND BY THE TRUSTEE COMMITTEE ON HUMAI AND COMPENSATION						
FORM 990, PART VI, SEC C, LINE 19	REQUIRED DOCUMENTS AVAILABLE TO THE PUBLIC	THE COLLEGE BOARD COMPLIES WITH ALL LAWS REQUIRING PUBLIC DISCLE GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICIES, AND FINANCIA REPORTING THE COLLEGE BOARD'S BYLAWS, CHARTER, AND ASSEMBLY GO PLANS ARE AVAILABLE AT COLLEGEBOARD ORG	AL STATEMENT					
FORM 990 , PART	OTHER CHANGES IN NET ASSETS OR FUND	(a) Description	(b) Amount					
XI, LINE 9	BALANCES	POST RETIREMENT BENEFITS	- 698,827					
		CHANGE IN TEMPORARILY RESTRICTED NET ASSETS	122,017					

` (A) Name and Title	(B) Average hours per week	(C) Position (Check all that apply)						(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
	(list any hours for related organizations below dotted line)	individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(26) VON MANSFIELD	2	1						0	0	0
TRUSTEE (27) DANIEL R PORTERFIELD, PH D	2								<del></del>	
		✓						o	0	0
TRUSTEE (28) MICHAEL J SORRELL	2			_			-			
TRUSTEE		✓						0	0	0
(29) CAESAR T STORLAZZI	2									
TRUSTEE		1						0	0	0
(30) JAY TUCKER	2	1						0	0	0
TRUSTEE		_						U		U
(31) SCOTT VERZYL	2	/						0	0	0
TRUSTEE		<u> </u>								· · · · · · · · · · · · · · · · · · ·
(32) THOMAS HIGGINS	40			1				477,124	0	54,818
SVP, CHIEF FINANCIAL OFFICER	40									
(33) DOROTHY SEXTON				✓				240,548	0	39,635
VP, SECRETARY (34) JEREMY SINGER	40								<del>, , , , , , , , , , , , , , , , , , , </del>	
SVP, CHIEF OPERATING OFFICER				✓				327,936	0	27,806
(35) NEIL LANE	40			,					_	
GENERAL COUNSEL				✓				444,411	0	51,417
(36) STEVEN TITAN	40			1				321,198	0	50,275
VP, TREASURER				<u> </u>			ļ <u>.</u>	321,130		30,273
(37) TREVOR PACKER	40				,			275 200	^	20.040
SVP, AP PROGRAMS POSITION RECLASSIFIED AS NON-OFFICER					1			375,268	0	38,942
(38) TERRI SHAW	40				1			355,846	0	40,174
SENIOR VICE PRESIDENT, CIO				ļ	ļ <u> </u>			330,010		,
(39) TODD HUSTON	40				1			325,433	0	47,081
SR VP, STATE AND DISTRICT PARTNERS					ľ			020,400	•	47,001
(40) CYNDIE SCHMEISER	40				1			234,824	0	7,042
CHIEF OF ASSESSMENT					<b>_</b>			204,024		7,042
(41) RANJIT SIDHU	. 40							044.040		40.500
SR VP STRATEGY & NEW PRODUCT DEVELOPMENT					<b>'</b>			211,042	0	18,522
(42) STEPHEN MEYER	40					,			_	
VP, OFFICE OF STRATEGY MANAGEMENT						<b>✓</b>		508,123	0	32,646
(43) PETER NEGRONI	40		_							
SVP, RELATIONSHIP DEVELOPMENT				-		<b>✓</b>		774,209	0	37,664
(44) ANDREA MAINELLI	40					1		374,201	0	48,987
SVP, REGIONAL ACCOUNTS		<u> </u>		<u></u>	<u> </u>	Ľ		3/4,201		40,987

(A) Name and Title	(B) Average hours per week (C) Position (Check all that apply)							(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of other
	(list any hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	compensation from the ' organization and related organizations
(45) HAL HIGGINBOTHAM	40					1		450,871	0	33,381
SVP						<u> </u>		400,071		
(46) ALAN HEAPS	40					1		385,298	0	23,475
VP, GOVERNMENT								303,230		20,470
(47) JULIET WEISSMAN	40									
VP, ORGANIZATIONAL EFFECTIVENESS - POSITION RECLASSIFIED TO NON-OFFICER							✓	256,054	0	39,255
(48) MARY C SCOTT	40							000 407	•	07.000
VP, MEMBERSHIP POSITION RECLASSIFIED AS NON-OFFICER							<b>✓</b>	226,497	0	37,886
(49) PETER KAUFMANN	40						<	134,976	0	26,471
VP, COMMUNICATIONS							Ĺ			
(50) TOM RUDIN	40						1	363,192	0	53,675
SVP, GOVERNMENT RELATIONS							•	000,102		
(51) HERBERT ELISH	40					!	1	347,494	0	40,173
SVP, CHIEF OPERATING OFFICER							_	547, <del>15</del> 4		40,173
(52) WAYNE CAMARA	40						1	244,967	0	34,201
RESEARCH AND DEVELOPMENT							<u> </u>	244,507		
(53) KATHRYN JURIC	40						1	297,106	0	27,902
VP, CONSUMER ASSESS PROGRAM		]						25.,100	· ·	,002