

Return of Organization Exempt From Income Tax

2005

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Open to Public Inspection

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements

Form 990 header section including: A For the 2005 calendar year, or tax year beginning 2005, and ending; B Check if applicable; C Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A; D Employer Identification Number 13-2626135; E Telephone number (203) 852-0377; F Accounting method; G Web site: www.technoserve.org; J Organization type; K Check here; L Gross receipts 21,901,429.

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (See Instructions)

Table with 21 rows detailing revenue and expenses. Rows include: 1 Contributions, gifts, grants, and similar amounts received (Total 21,535,122); 2 Program service revenue including government fees and contracts (98,288); 3 Membership dues and assessments; 4 Interest on savings and temporary cash investments (25,008); 5 Dividends and interest from securities; 6a Gross rents; 6b Less rental expenses; 6c Net rental income or (loss); 7 Other investment income; 8a Gross amount from sales of assets other than inventory; 8b Less cost or other basis and sales expenses; 8c Gain or (loss); 8d Net gain or (loss); 9 Special events (not including gaming); 9a Gross revenue; 9b Less direct expenses; 9c Net income or (loss); 10a Gross sales of inventory; 10b Less cost of goods sold; 10c Gross profit or (loss); 11 Other revenue (416); 12 Total revenue (21,648,095); 13 Program services (17,068,562); 14 Management and general (2,193,750); 15 Fundraising (1,548,467); 16 Payments to affiliates; 17 Total expenses (20,810,779); 18 Excess or (deficit) for the year (837,316); 19 Net assets or fund balances at beginning of year (3,126,638); 20 Other changes in net assets or fund balances; 21 Net assets or fund balances at end of year (3,963,954).

SCANNED AUG 25 2008

RECEIVED AUG 27 2006

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Part II Statement of Functional Expenses All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22 Grants and allocations (att sch) (cash \$ _____ non-cash \$ _____)					
If this amount includes foreign grants, check here <input type="checkbox"/>	22				
23 Specific assistance to individuals (att sch)	23				
24 Benefits paid to or for members (att sch)	24				
25 Compensation of officers, directors, etc	25	921,983.	321,661.	600,322.	0.
26 Other salaries and wages	26	8,635,597.	7,180,961.	827,128.	627,508.
27 Pension plan contributions	27				
28 Other employee benefits	28				
29 Payroll taxes	29				
30 Professional fundraising fees	30	77,097.			77,097.
31 Accounting fees	31	126,594.	0.	126,594.	0.
32 Legal fees - Outside Services	32	2,972,710.	2,082,692.	212,809.	677,209.
33 Supplies - Office Operations	33	1,843,618.	1,483,965.	254,177.	105,476.
34 Telephone	34				
35 Postage and shipping	35				
36 Occupancy	36				
37 Equipment rental and maintenance	37	429,173.	365,789.	59,714.	3,670.
38 Printing and publications	38				
39 Travel	39	2,447,185.	2,293,618.	107,217.	46,350.
40 Conferences, conventions, and meetings	40				
41 Interest	41				
42 Depreciation, depletion, etc (attach schedule)	42	413,569.	410,411.	3,158.	0.
43 Other expenses not covered above (itemize)					
a Other	43a	860,974.	847,186.	2,631.	11,157.
b Pass thru awards	43b	2,082,279.	2,082,279.	0.	0.
c	43c				
d (See attached	43d				
e statement of functional	43e				
f expenses)	43f				
g	43g				
44 Total functional expenses Add lines 22 through 43 (Organizations completing columns (B) - (D), carry these totals to lines 13 - 15)	44	20,810,779.	17,068,562.	2,193,750.	1,548,467.

Joint Costs. Check if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No
 If 'Yes,' enter (i) the aggregate amount of these joint costs \$ _____, (ii) the amount allocated to Program services \$ _____, (iii) the amount allocated to Management and general \$ _____, and (iv) the amount allocated to Fundraising \$ _____

BAA

Part III Statement of Program Service Accomplishments

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? SEE ATTACHED All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)	Program Service Expenses (Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts, but optional for others)
a Ghana - See attached schedule for details ----- ----- ----- ----- ----- (Grants and allocations \$ 2,449,386.) If this amount includes foreign grants, check here <input type="checkbox"/>	2,449,386.
b Mozambique - See attached schedule for details ----- ----- ----- ----- ----- (Grants and allocations \$ 3,745,470.) If this amount includes foreign grants, check here <input type="checkbox"/>	3,745,470.
c Kenya - See attached schedule for details ----- ----- ----- ----- ----- (Grants and allocations \$ 1,541,285.) If this amount includes foreign grants, check here <input type="checkbox"/>	1,541,285.
d Tanzania - See attached schedule for details ----- ----- ----- ----- ----- (Grants and allocations \$ 2,394,757.) If this amount includes foreign grants, check here <input type="checkbox"/>	2,394,757.
e Other program services See attached Schedule (Grants and allocations \$ 6,937,664.) If this amount includes foreign grants, check here <input type="checkbox"/>	6,937,664.
f Total of Program Service Expenses (should equal line 44, column (B), Program services) <input type="checkbox"/>	17,068,562.

Part IV Balance Sheets (See Instructions)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only

		(A) Beginning of year	(B) End of year
ASSETS	45 Cash – non-interest-bearing		45
	46 Savings and temporary cash investments	14,226,813.	46 12,202,804.
	47a Accounts receivable	47a 210,886.	
	b Less: allowance for doubtful accounts	47b 168,150.	47c 210,886.
	48a Pledges receivable	48a 2,274,660.	
	b Less: allowance for doubtful accounts	48b 1,031,678.	48c 2,274,660.
	49 Grants receivable		49
	50 Receivables from officers, directors, trustees, and key employees (attach schedule)		50
	51a Other notes & loans receivable (attach sch)	51a	
	b Less: allowance for doubtful accounts	51b	51c
	52 Inventories for sale or use		52
	53 Prepaid expenses and deferred charges	206,610.	53 399,118.
	54 Investments – securities (attach schedule) L-54 Stmt <input type="checkbox"/> Cost <input type="checkbox"/> FMV	1,750.	54 1,750.
	55a Investments – land, buildings, & equipment basis	55a	
	b Less: accumulated depreciation (attach schedule)	55b	55c
	56 Investments – other (attach schedule) L-56 Stmt	123,656.	56 137,449.
	57a Land, buildings, and equipment basis	57a 3,657,184.	
	b Less: accumulated depreciation (attach schedule) L-57 Stmt	57b 2,406,328.	57c 991,827.
	58 Other assets (describe ▶ _____)		58
59 Total assets (must equal line 74) Add lines 45 through 58	16,750,484.	59 16,477,523.	
LIABILITIES	60 Accounts payable and accrued expenses	692,019.	60 980,591.
	61 Grants payable		61
	62 Deferred revenue	12,279,924.	62 10,453,754.
	63 Loans from officers, directors, trustees, and key employees (attach schedule)		63
	64a Tax-exempt bond liabilities (attach schedule)		64a
	b Mortgages and other notes payable (attach schedule)		64b
	65 Other liabilities (describe ▶ See Line 65 Stmt)	651,903.	65 1,079,225.
66 Total liabilities. Add lines 60 through 65	13,623,846.	66 12,513,570.	
NET ASSETS OR FUND BALANCES	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.		
	67 Unrestricted	2,217,638.	67 2,876,832.
	68 Temporarily restricted	909,000.	68 1,087,121.
	69 Permanently restricted		69
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74		
	70 Capital stock, trust principal, or current funds		70
	71 Paid-in or capital surplus, or land, building, and equipment fund		71
	72 Retained earnings, endowment, accumulated income, or other funds		72
	73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19, column (B) must equal line 21)	3,126,638.	73 3,963,953.
	74 Total liabilities and net assets/fund balances. Add lines 66 and 73	16,750,484.	74 16,477,523.

Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See instructions.)

a	Total revenue, gains, and other support per audited financial statements		a	21,648,905.
b	Amounts included on line a but not on Part I, line 12:			
	1 Net unrealized gains on investments	b1		
	2 Donated services and use of facilities	b2		
	3 Recoveries of prior year grants	b3		
	4 Other (specify) _____	b4		
	Add lines b1 through b4		b	
c	Subtract line b from line a		c	21,648,905.
d	Amounts included on Part I, line 12, but not on line a :			
	1 Investment expenses not included on Part I, line 6b	d1		
	2 Other (specify) _____	d2		
	Add lines d1 and d2		d	
e	Total revenue (Part I, line 12). Add lines c and d		e	21,648,905.

Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return

a	Total expenses and losses per audited financial statements		a	20,810,779.
b	Amounts included on line a but not on Part I, line 17:			
	1 Donated services and use of facilities	b1		
	2 Prior year adjustments reported on Part I, line 20	b2		
	3 Losses reported on Part I, line 20	b3		
	4 Other (specify) _____	b4		
	Add lines b1 through b4		b	
c	Subtract line b from line a		c	20,810,779.
d	Amounts included on Part I, line 17, but not on line a :			
	1 Investment expenses not included on Part I, line 6b	d1		
	2 Other (specify) _____	d2		
	Add lines d1 and d2		d	
e	Total expenses (Part I, line 17). Add lines c and d		e	20,810,779.

Part V-A Current Officers, Directors, Trustees, and Key Employees (List each person who was an officer, director, trustee, or key employee at any time during the year even if they were not compensated.) (See the instructions.)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation plans	(E) Expense account and other allowances
Baldwin, Gerald 461 Second St. San Francisco, CA 94107	Director 1-2	0.	0.	0.
Broggini, Jennifer B. Via Privata Carolina Mariani 46 Savosa, Switzerland	Director 1-2	0.	0.	0.
Brooke, Beth A. 1280 21st Street NW Washington, DC 20036	Director 1-2	0.	0.	0.
Browning, David 24 Innis Lane Old Greenwich CT 06870	Regional Director 40	126,693.	14,603.	0.
Bush, Michael J. 45 Briarcliff Rd. Mountain Lakes, NY 07046	Director 1-2	0.	0.	0.
See List of Officers, Etc Statement				

Part VI Other Information (continued)		Yes	No
82 a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?		X
b	If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III)		
82 b			
83 a	Did the organization comply with the public inspection requirements for returns and exemption applications?	X	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	X	
83 b			
84 a	Did the organization solicit any contributions or gifts that were not tax deductible?		X
b	If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
84 b			
85 a	501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members?		
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		
85 b			
c	Dues, assessments, and similar amounts from members		
85 c			
d	Section 162(e) lobbying and political expenditures		
85 d			
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices		
85 e			
f	Taxable amount of lobbying and political expenditures (line 85d less 85e)		
85 f			
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?		
85 g			
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?		
85 h			
86 a	501(c)(7) organizations Enter a Initiation fees and capital contributions included on line 12		
86 a			
b	Gross receipts, included on line 12, for public use of club facilities		
86 b			
87 a	501(c)(12) organizations Enter a Gross income from members or shareholders		
87 a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)		
87 b			
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Part IX		X
89 a	501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under: section 4911 ▶ 0. ; section 4912 ▶ 0. ; section 4955 ▶ 0.		
b	501(c)(3) and 501(c)(4) organizations Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a statement explaining each transaction		X
89 b			
c	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958		0.
d	Enter Amount of tax on line 89c, above, reimbursed by the organization		0.
90 a	List the states with which a copy of this return is filed ▶ Attached		
90 b	Number of employees employed in the pay period that includes March 12, 2005 (See instructions)		37
91 a	The books are in care of ▶ John Taylor Telephone number ▶ (203) 852-0377 Located at ▶ 49 DAY STREET, NORWALK CT ZIP + 4 ▶ 06854		
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If 'Yes,' enter the name of the foreign country ▶ Ghana, Kenya, Tanzania, Mozambique, South Africa, El Salvador, Nicaragua, See the instructions for exceptions and filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Statements	X	
91 b			
c	At any time during the calendar year, did the organization maintain an office outside of the United States? If 'Yes,' enter the name of the foreign country ▶ Ghana, Kenya, Tanzania, Mozambique, South Africa, El Salvador, Nicaragua,	X	
91 c			
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 - Check here and enter the amount of tax-exempt interest received or accrued during the tax year		
			92

Part VII Analysis of Income-Producing Activities (See the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	
93 Program service revenue:					
a Project Fees					98,288.
b					
c					
d					
e					
f Medicare/Medicaid payments					
g Fees & contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings & temporary cash invmnts.			14	25,008.	
96 Dividends & interest from securities					
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from pers prop					
99 Other investment income			14	-4,795.	
100 Gain or (loss) from sales of assets other than inventory			14	-5,944.	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue: a					
b OTHER MISCELLANEOUS			14	416.	
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))				14,685.	98,288.
105 Total (add line 104, columns (B), (D), and (E))					112,973.

Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
93A	Enterprises assisted by TechnoServe are asked to pay project fees (which usually represent no more than a small percentage of the total cost of assistance) in order to promote participation in the project.

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions) N/A

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions)

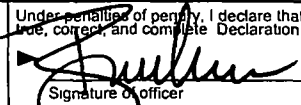
a Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No

b Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

Note: If 'Yes' to (b), file Form 8870 and Form 4720 (see instructions).

Please Sign Here

Under penalty of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on information furnished by taxpayer.


Signature of officer

Bruce McNamer, Chief Executive Officer
Type or print name and title

Paid Preparer's Use Only

Preparer's signature

Firm's name (or yours if self-employed), address, and ZIP + 4
TECHNOSERVE, INC.
49 DAY ST
NORWALK

SCHEDULE A
(Form 990 or 990-EZ)

Organization Exempt Under
Section 501(c)(3)

OMB No 1545-0047

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or 4947(a)(1) Nonexempt Charitable Trust

2005

Department of the Treasury
Internal Revenue Service

Supplementary Information — (See separate instructions.)
▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ.

Name of the organization: **TechnoServe, Inc.** Employer identification number: **13-2626135**

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See instructions List each one If there are none, enter 'None.')

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances
John Walter Maputo, Mozambique	Dir.Mozambique 40	149,524.	13,915.	0.
Thomas Dixon Arusha, Tanzania	Dir. Tanzania 40	169,138.	12,171.	0.
Timothy Piper Dar-es-Salaam, Tanzania	Deputy Country Director 40	140,212.	10,272.	0.
Timo Smit Johannesburgh, South Africa	Dir. South Africa 40	123,134.	12,375.	0.
Nicholas Railston-Brown Accra, Ghana	Dir. Ghana 40	161,500.	12,900.	0.
Total number of other employees paid over \$50,000 ▶	26			

Part II – A Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See instructions List each one (whether individuals or firms) If there are none, enter 'None')

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
PricewaterhouseCoopers, LLP 300 Atlantic Street, Stamford, CT 06901	Auditors	126,594.
Amsco B.V The Netherlands Dam 5b, Unit E, 1012 JS Amsterdam, The Netherlands	Consultant-CD Kenya	103,883.
AB Data (See attached schedule) 8050 N.Port Washington Rd.,Milwaukke, Wisconsin, 53217	Fundraising Counsel	77,097.
Frank Homann Avenida Las Quintas 9, Col. Cantarranas, CP 62450, Cuernavaca, Morelos, Mexico	Consultant	74,000.
Camy Calve One Rockefeller Plaza, Suite 2330, New York, NY 10020	Event Consultant	60,000.
Total number of others receiving over \$50,000 for professional services ▶	None	

Part II – B Compensation of the Five Highest Paid Independent Contractors for Other Services

(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter 'None' See instructions)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
Cipriani Fifth Avenue, LLC d/b/a Rainbow Room 30 Rockefeller Plaza - 64th Floor, New York, NY 10112	Facility rental for Gala event	64,233.
Total number of other contractors receiving over \$50,000 for other services ▶	None	

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990 or 990-EZ) 2005

Part III Statements About Activities (See instructions)		Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ <u>0.</u> (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B)		X
Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.			
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)		
	a Sale, exchange, or leasing of property?		X
	b Lending of money or other extension of credit?		X
	c Furnishing of goods, services, or facilities?		X
	d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? See Part V, Form 990	X	
	e Transfer of any part of its income or assets?		X
3a	Do you make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how you determine that recipients qualify to receive payments.)		X
	b Do you have a section 403(b) annuity plan for your employees?	X	
	c During the year, did the organization receive a contribution of qualified real property interest under section 170(h)?		X
4a	Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?		X
	b Do you provide credit counseling, debt management, credit repair, or debt negotiation services?		X

Part IV Reason for Non-Private Foundation Status (See instructions)

- The organization is not a private foundation because it is (Please check only **ONE** applicable box.)
- 5 A church, convention of churches, or association of churches Section 170(b)(1)(A)(i).
 - 6 A school Section 170(b)(1)(A)(ii) (Also complete Part V.)
 - 7 A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)
 - 8 A Federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)
 - 9 A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii) **Enter the hospital's name, city, and state ▶** _____
 - 10 An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A.)
 - 11a An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A.)
 - 11b A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A.)
 - 12 An organization that normally receives (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc, functions – subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A.)
 - 13 An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) Check the box that describes the type of supporting organization ▶ Type 1 Type 2 Type 3

Provide the following information about the supported organizations (See instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) *Use cash method of accounting.*

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting

Calendar year (or fiscal year beginning in)	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
15 Gifts, grants, and contributions received (Do not include unusual grants. See line 28.)	15,839,525.	15,781,718.	17,218,696.	16,426,445.	65,266,384.
16 Membership fees received		0.	0.	0.	0.
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc. purpose	145,060.	86,026.	109,063.	52,684.	392,833.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	69,130.		76,099.	117,190.	262,419.
19 Net income from unrelated business activities not included in line 18		0.	0.	0.	0.
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf		0.	0.	0.	0.
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge.		0.	0.	0.	0.
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets.		0.	0.		0.
23 Total of lines 15 through 22	16,053,715.	15,867,744.	17,403,858.	16,596,319.	65,921,636.
24 Line 23 minus line 17	15,908,655.	15,781,718.	17,294,795.	16,543,635.	65,528,803.
25 Enter 1% of line 23	160,537.	158,677.	174,039.	165,963.	

26 Organizations described on lines 10 or 11:

a Enter 2% of amount in column (e), line 24 ▶ **26a** 1,310,576.

b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2001 through 2004 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts ▶ **26b**

c Total support for section 509(a)(1) test. Enter line 24, column (e) ▶ **26c** 65,528,803.

d Add amounts from column (e) for lines **18** 262,419. **19** 0. **22** 0. **26b** ▶ **26d** 262,419.

e Public support (line 26c minus line 26d total) ▶ **26e** 65,266,384.

f Public support percentage (line 26e (numerator) divided by line 26c (denominator)) ▶ **26f** 99.60 %

27 Organizations described on line 12:

a For amounts included in lines 15, 16, and 17 that were received from a 'disqualified person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person.' Do not file this list with your return. Enter the sum of such amounts for each year
 (2004) _____ (2003) _____ (2002) _____ (2001) _____

b For any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11b, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year
 (2004) _____ (2003) _____ (2002) _____ (2001) _____

c Add amounts from column (e) for lines. **15** _____ **16** _____ **17** _____ **20** _____ **21** _____ ▶ **27c**

d Add. Line 27a total _____ and line 27b total _____ ▶ **27d**

e Public support (line 27c total minus line 27d total) ▶ **27e**

f Total support for section 509(a)(2) test. Enter amount from line 23, column (e) ▶ **27f**

g Public support percentage (line 27e (numerator) divided by line 27f (denominator)) ▶ **27g** %

h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) ▶ **27h** %

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2001 through 2004, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15

Part V Private School Questionnaire (See instructions)
 (To be completed ONLY by schools that checked the box on line 6 in Part IV)

		N/A	
		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If 'Yes,' please describe, if 'No,' please explain. (If you need more space, attach a separate statement) ----- ----- -----		
32	Does the organization maintain the following		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?		
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?		
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?		
d	Copies of all material used by the organization or on its behalf to solicit contributions? If you answered 'No' to any of the above, please explain (If you need more space, attach a separate statement) ----- -----		
33	Does the organization discriminate by race in any way with respect to		
a	Students' rights or privileges?		
b	Admissions policies?		
c	Employment of faculty or administrative staff?		
d	Scholarships or other financial assistance?		
e	Educational policies?		
f	Use of facilities?		
g	Athletic programs?		
h	Other extracurricular activities? If you answered 'Yes' to any of the above, please explain (If you need more space, attach a separate statement) ----- ----- -----		
34a	Does the organization receive any financial aid or assistance from a governmental agency?		
b	Has the organization's right to such aid ever been revoked or suspended? If you answered 'Yes' to either 34a or b, please explain using an attached statement		
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B. 587, covering racial nondiscrimination? If 'No,' attach an explanation		

Part VI-A Lobbying Expenditures by Electing Public Charities (See instructions)
 (To be completed **ONLY** by an eligible organization that filed Form 5768)

Check **a** if the organization belongs to an affiliated group Check **b** if you checked 'a' and 'limited control' provisions apply

Limits on Lobbying Expenditures		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
(The term 'expenditures' means amounts paid or incurred)			
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36	0.
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37	
38	Total lobbying expenditures (add lines 36 and 37)	38	0.
39	Other exempt purpose expenditures	39	
40	Total exempt purpose expenditures (add lines 38 and 39)	40	0.
41	Lobbying nontaxable amount Enter the amount from the following table --		
	If the amount on line 40 is --		
	Not over \$500,000		
	Over \$500,000 but not over \$1,000,000		
	Over \$1,000,000 but not over \$1,500,000	41	0.
	Over \$1,500,000 but not over \$17,000,000		
	Over \$17,000,000		
	The lobbying nontaxable amount is --		
	20% of the amount on line 40		
	\$100,000 plus 15% of the excess over \$500,000		
	\$175,000 plus 10% of the excess over \$1,000,000		
	\$225,000 plus 5% of the excess over \$1,500,000		
	\$1,000,000		
42	Grassroots nontaxable amount (enter 25% of line 41)	42	0.
43	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43	0.
44	Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	44	0.
Caution: If there is an amount on either line 43 or line 44, you must file Form 4720			

4 -Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below
 See the instructions for lines 45 through 50)

	Lobbying Expenditures During 4 -Year Averaging Period				
	(a) 2005	(b) 2004	(c) 2003	(d) 2002	(e) Total
45 Lobbying nontaxable amount					
46 Lobbying ceiling amount (150% of line 45(e))					
47 Total lobbying expenditures					
48 Grassroots non-taxable amount					
49 Grassroots ceiling amount (150% of line 48(e))					
50 Grassroots lobbying expenditures					

Part VI-B Lobbying Activity by Nonelecting Public Charities
 (For reporting only by organizations that did not complete Part VI-A) (See instructions)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a** Volunteers
- b** Paid staff or management (Include compensation in expenses reported on lines c through h.)
- c** Media advertisements
- d** Mailings to members, legislators, or the public
- e** Publications, or published or broadcast statements
- f** Grants to other organizations for lobbying purposes
- g** Direct contact with legislators, their staffs, government officials, or a legislative body
- h** Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i** Total lobbying expenditures (add lines c through h.)

Yes	No	Amount
	X	
	X	
	X	
	X	
	X	
	X	
	X	
	X	
	X	

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities

Form 990, Page 3, Part III
Statement of Program Service Accomplishments

TechnoServe/Ghana worked with small and medium-scale rural businesses in the cashew, oils and fats, grains, fruits and vegetables, shea, and natural products industries in 2005. These client businesses paid a total of \$7.4 million to over 11,020 small-scale farmers for raw materials purchases, and paid rural employees an additional \$601,000 in wages. TechnoServe helped one of these clients, the Dagombaline Women Processors Cooperative Society, to increase its sales to \$194,385 a boost of \$36,684 over 2004. By implementing and monitoring a business plan for the groundnut processing group, facilitating raw nut purchases, providing management and technical support, and linking them to market sources, TechnoServe helped increase its women members from 182 producers in 2004 to 223 producers in 2005. A palm fruit processing business, Norpalm Gh. Ltd., also increased its profits in 2005 by 46% over the previous year to \$446,539 and increased its sales by over 100% to \$3.7 million. The business management, plantation operations, and health and safety training we provided, helped Norpalm to serve as a reliable market for 1,495 rural producers and a source of employment for 500 people, who earned \$446,042 in wages in 2005. "Believe Begin Become", Ghana's national business plan competition was designed, with the support of the Google Foundation. This initiative, to be launched in 2006, will solicit innovative new business ideas; provide training, mentoring and business development assistance to promising entrepreneurs; and equip them with the tools and networks they need to build competitive, self-sustaining small and medium enterprises that will accelerate economic growth and reduce poverty.

Expenses: \$2,449,386

TechnoServe/Kenya worked with client businesses in the dairy, horticulture, cashew and legumes industries in 2005. Many of the dairies are farmer-owned milk cooling plants that TechnoServe/Kenya helped to establish. These dairy clients paid \$3.3 million to 11,085 small-scale dairy farmers for raw milk purchases, and paid 73 rural employees an additional \$83,165 in wages. One client, Wakulima Dairy, purchased over \$1.3 million in raw milk from 5,300 farmers, and paid over \$37,500 in wages to 36 employees. Wakulima Dairy regularly provides affordable farm supplies, artificial insemination services to improve herd productivity, and cash advances for education and health care. The dairy started its own HIV/AIDS awareness program and is now developing a HIV/AIDS testing facility. Like Wakulima, the higher incomes which Nyala Dairy is providing its members -- who have seen their incomes double since TechnoServe/Kenya helped the farmers establish the dairy in 2001 -- have generated remarkable progress in the community. TechnoServe/Kenya helped Nyala Dairy establish a microfinance program for their farmer members, which has lent \$40,000 in total -- \$25,000 as education loans and \$15,000 for other purposes like farm inputs and purchases of heifers to expand their dairy production.

TechnoServe/Kenya has organized more than 1,685 banana farmers in producer marketing groups that sell their product at bulk collection centers. It has also trained farmers to be better business people, by keeping records, negotiating more effectively and selling by actual weight rather than eyeballed estimates. And it has helped them to grade and improve their fruit quality. TechnoServe is working to fortify the horticulture industry as a whole. In October, we hosted a seminar that brought together more than 100 stakeholders to discuss industry growth strategies. And in December we established the first of several market service centers where farmers can get market information and benefit from economies of scale by selling their products and buying supplies in bulk.

In 2005, TechnoServe/Kenya also replicated the horticulture model in Uganda in collaboration with the country's Presidential Initiative on Matooke (plantains) to improve farmer profitability and production efficiency. In 2005 alone, the program helped 1,500 farmers who are selling their matooke for premiums of up to 100 percent, money they are reinvesting in their orchards and spending on family needs.

Expenses: \$1,541,285

TechnoServe/Mozambique worked with client businesses in the feed crop and poultry, horticulture, cashew,, wood products, and ecotourism sectors in 2005. Our clients paid a total of \$8,379,903 to 108,438 small-scale farmers for raw materials purchases, and paid 5,047 rural employees an additional \$2,871,190 in wages (up nearly 24% from last year). Among its clients are 12 small and medium-scale cashew processing plants that TechnoServe/Mozambique helped to establish, all of which are using semi-manual processing technology that results in higher yields of valuable, whole cashew kernels and creates skilled and semi-skilled rural jobs. In 2005, these businesses continued to flourish in Mozambique while purchasing \$8,128,638 worth of raw cashew from 106,950 farmers and supporting 3,785 rural jobs. In 2004 it also helped seven of them create a private services company, Agribusiness Industries Associates (AIA), which in June 2005 launched the Zambique cashew brand, available to any processors who could meet quality standards. Through our work, the cashew industry is becoming increasingly self-sufficient.

TechnoServe also assisted a pigeon pea processing plant to improve its operations. Sagar/Zambezia restructured their entire procurement, processing and marketing operations over the last year and with TechnoServe/Mozambique's assistance, they are profitable for the first time and with \$700,420 in sales.

Expenses: \$3,745,470

TechnoServe/South Africa, continued to develop its portfolio of clients and projects in 2005.

TechnoServe/South Africa is focusing on supporting agricultural enterprises benefiting previously disadvantaged people and promoting youth entrepreneurship programs. In agriculture, TechnoServe/South Africa worked with 8 businesses which in total are projected to create approximately 1,000 new jobs for the rural poor and generate approximately \$4 million over the next several years. TechnoServe/South Africa conducted an aquaculture feasibility study for AngloPlatinum, a major mining concern. Based on our recommendations they decided not to proceed with the venture. In partnership with the Umsobomvu Youth Fund, TechnoServe/South Africa developed a comprehensive school-based entrepreneurship education program that rolled out across the country.

With Coastal Cashew, a struggling cashew farming and processing business, TechnoServe/South Africa developed a comprehensive turnaround strategy and provided implementation support. The results were the first-ever monthly operating profit in 2005, and employment skyrocketed from 0 in April 2005 to 119 employees by September 2005.

Since late 2004, TechnoServe/South Africa has lent its expertise to KwaTembe Fruit & Vegetables (KFV), a farmer association-owned venture that aims to tap into local and international markets to reduce poverty and spur economic growth. With initial funding from the Ford Foundation and the Joffe Trust, TechnoServe has helped establish KFV and set up its production of yellow cayenne pineapples.

The growing demand for this pineapple variety suggests that eventually KFV will need to employ about 300 people. In 2005, with TechnoServe's help, KFV funded and constructed two pineapple seedling nurseries and hired a local woman, Nokuthula Nxumalo, as farm manager. Capital raising formed a crucial component of our work with KwaTembe Fruits & Vegetables (KFV). In 2005, TechnoServe helped KFV secure grants in excess of US\$300,000 and also lined up an expected equity investment of approximately US\$500,000.

Expenses: \$507,846

TechnoServe/Tanzania assisted client businesses in the coffee, artemisia, tea, horticulture and cashew industries in 2005. These businesses had \$2,905,741 in sales and paid \$1,084,952 to 11,302 small-scale producers. TechnoServe/Tanzania continued to work with the Association of Kilimanjaro Specialty Growers (AKSCG), a farmer-owned marketing company. With AKSCG, TechnoServe/Tanzania worked to establish the specialty coffee brand KILICAFE to earn higher prices for its 9,963 small-scale coffee growers through quality improvement, market and financial linkages and development of farmer business skills. Their efforts have paid off: higher-quality beans and a new, TechnoServe-championed government regulation that allows direct sales to overseas buyers. These buyers include Peet's Coffee & Tea, Starbucks Coffee Company and other buyers in the

United States, Europe and Japan. In October, Peet's even issued a limited-edition brand called "Tanzania Kilimanjaro," featuring only KILICAFE members' coffee. More significantly, farmers' profits have quadrupled.
Expenses: \$ 2,394,757

TechnoServe/El Salvador worked with client businesses in the dairy, fruits and vegetables industries in 2005. TechnoServe/El Salvador co-organized the country's third annual Cup of Excellence® competition and Internet auction in order to help coffee growers committed to quality coffee to earn better prices. In 2005, TechnoServe/El Salvador helped 140 dairy farmers adopt more sanitary milking and transportation techniques. We helped three larger dairy processing plants to diversify into higher-value products, such as cheese and yoghurt for regional and international markets. TechnoServe also helped three artisanal dairy processing plants, including Lácteos Moreno, to update their equipment and get pasteurization training. Lácteos Moreno resulted in an average jump in client sales of more than 120 percent in El Salvador. Lácteos Moreno purchased nearly \$3.5 million worth of milk from 300 rural producers and paid more than \$81,000 in wages to 26 employees. Their daily milk production has increased from 26,000 to 30,000 bottles.

TechnoServe/El Salvador, with the National Foundation for Teaching Entrepreneurship (NFTE), has also been bringing its entrepreneurship and business training program, *Jovenes Emprendedores*, or Youth Entrepreneurs, to schools since 2001. The objective is to promote the creation of new companies developed with the active participation of young entrepreneurs from the rural areas of El Salvador. In 2005, the Young Entrepreneurs Program established a Cooperation Agreement with four member institutions: ITCA-FEPADE, Universidad Don Bosco, Universidad de Oriente and Universidad de Sonsonate. Using the NFTE Entrepreneur methodology this program was able to certify 52 teachers, train 2,146 students at the national level, and create 25 companies. These companies generated \$72,722 in income and created 53 new jobs. Of all the students, 96 qualified as finalists of the Nationwide Business plan competition.

Expenses: \$1,129,414

TechnoServe Guatemala conducted the country's first nationwide business plan competition, designed to identify and train promising entrepreneur in the creation of viable business plans. Of 380 initial entrants, TechnoServe and local partners provided 60 participants with a rigorous 12-week training program, which covered areas such as finance, law and marketing. Twelve winners were chosen with ideas ranging from production of wood inputs for industrial use to recycling and marketing of plastics. Each of the winners received \$10,000 in seed start-up capital.

Expenses: \$178,255

TechnoServe/Honduras assisted client businesses in the agro-forestry, rural tourism, produce, dairy, and cocoa industries. Lácteos Beatriz is a dairy processing plant that purchased \$183,963 of milk from 45 small producers, and paid \$20,373 in wages to 11 employees. With TechnoServe/Honduras' assistance, by improving infrastructure and product quality, developing new local markets and exploring export opportunities, Lácteos Beatriz increased sales by 30% and diversified its sales in 2005. Another dairy processing plant, Lácteos Palmares went through a transition year. TechnoServe helped it restructure its operations and ownership structure, recover former clients and develop new markets. As a result, the business was able to earn over \$8,300 in profits and purchase \$76,436 from 25 producers. To continue with the coffee diversification strategy begun in 2004, TechnoServe/Honduras worked with APROCACAHO, a cocoa processing plant buying \$3 million from 750 producers. TechnoServe/Honduras worked with them to restructure financial obligations, design new governance and develop high quality supply as a first step towards rehabilitating the cocoa sector in Honduras.

Industrias Chacón (IC) is a hot pepper processing plant that with TechnoServe/Honduras assistance has become a modern and efficient business. With our assistance, IC was able to improve its facility's sanitary conditions and establish a quality control process that will enable it to meet international market standards. TechnoServe also linked the company to regional and international buyers. Every month IC now ships five large shipping containers of hot pepper paste to El Salvador and Costa Rica (It purchased \$183,963 from 30 producers of hot peppers). And to prepare it to better weather future crises, TechnoServe also helped IC expand into new

products, including hot sauces and condiments. IC has become one of the largest processors of hot pepper paste in Central America, and in 2005 it received the Small Business Presidential Exporter of the Year Award.

Expenses: \$1,156,928

TechnoServe/Nicaragua worked with client businesses in the produce, coffee, and dairy sectors in 2005. TechnoServe/Nicaragua clients purchased \$4,692,158 in raw materials from 973 small-scale farmers, and paid 2160 rural employees an additional \$857,942 in wages. TechnoServe/Nicaragua has helped coffee farmers in Nicaragua's highlands meet the standards for higher-grade specialty coffee, which can grow well in those regions. In five years, the COOPSAEC cooperative in Pueblo Nuevo has transformed itself into a half-million-dollar business, receiving price premiums of 30 percent and signing long-term contracts with overseas buyers. In 2005, COOPSAEC, with help from TechnoServe, installed a bio-digester system that reduces the environmental impact of its wet milling process. By starting an anaerobic fermentation process that converts contaminants into methane, such a system can cut wastewater contamination from coffee processing by up to 90 percent. COOPSAEC was the first cooperative in Nicaragua to try this environmentally-friendly technology and the first to comply with Nicaragua's stringent new environmental regulations.

Since 2000, TechnoServe has provided technical assistance in production, processing, marketing, finance and business management to the UCASUMAN, a coffee cooperative with 300 farmers. TechnoServe assisted the small-scale producers in reforesting their land, maximizing yields, creating a collection center for their coffee, and linking them to local exporters. TechnoServe introduced UCASUMAN farmers to organic methods for controlling pests and weeds, instead of chemicals, which enabled them to receive their organic certification from the Organic Crop Improvement Association (OCIA). In 2005, UCASUMAN had \$784,766 in sales, which resulted, for the first time, in private financing of \$340,000 from the formal sector banking sector.

In the Second Annual National Business Plan Competition in Nicaragua, eight winners were awarded capital seed prizes in four different categories: two in agro-industry, two in tourism, two in light manufacturing and two in agricultural technology.

Expenses: \$2,337,198

TechnoServe/Peru worked with client businesses in the food processing and produce industries in 2005.

TechnoServe/Peru client businesses generated \$4,996,154 in sales, paid \$1,820,818 to 382 small-scale farmers for raw materials, and paid 386 rural employees an additional \$775,176 in wages. With funding from the International Finance Corporation (IFC) and the U.S. Dept of Agriculture, TechnoServe/Peru has been working with these small and medium-sized businesses since 2002 in Cajamarca, a very poor rural province in northern Peru. Aiming to create new jobs and improve incomes, TechnoServe/Peru identified entrepreneurs with strong potential and provided a wide range of managerial and technical assistance to help them succeed. Their efforts are helping to improve living standards for almost 1,500 people, and TechnoServe/Peru hopes to expand and replicate the success of this project both in Cajamarca Province and beyond.

Expenses: \$1,161,863

TechnoServe's Strategic Initiatives Department coordinated monitoring and evaluation for all programs, training activities for staff, and TechnoServe's "volunteer consultant" program, through which 68 highly skilled consultants and analysts donated time to work side-by-side with TechnoServe's staff in Africa and Latin America. The Department also managed the Africa and Central America Leadership Initiatives and supported nationwide Business Plan Competitions in Nicaragua and El Salvador as well as Youth Entrepreneurship Programs undertaken with the National Foundation for Teaching Entrepreneurship in El Salvador and Tanzania.

Expenses: \$306,278

Other African Countries: TechnoServe engaged in some studies and exploration in the Africa region.

Expenses: \$159,882

Other Latin American Countries: TechnoServe conducted pilot operations in Brazil performing several industry analysis and feasibility studies for the year.

Expenses:

Total page 1: \$ 3,990,671

Total page 2: \$ 4,253,316

Total page 3: \$ 3,702,426

Total page 4: \$ 5,122,149

Total page 5: \$

Total Program Expenses: \$17,068,562

Number of Businesses TechnoServe Assisted in 2005: 166

Latin America: 56

Africa: 110

Number of Publications Issued: 3

Annual Report: 1

TechnoServe World Newsletter: 2

TechnoServe, Inc

Employer
Identification Number
13-2626135

Form 990-2005 Page
7, Part VI, 90a

States where TechnoServe, Inc. is registered

Alabama	New Hampshire
Alaska	New Jersey
Arizona	New Mexico
Arkansas	New York
California	North Carolina
California - City of L.A	North Dakota
Colorado	Ohio
Connecticut	Ohio - City of Columbus
District of Columbia	Oklahoma
Florida	Oregon
Florida - County of Pinellas	Pennsylvania
Georgia	Rhode Island
Illinois	South Carolina
Indiana	Tennessee
Kansas	Texas
Kentucky	Utah
Louisiana	Virginia
Maine	Washington
Maryland	West Virginia
Massachusetts	Wisconsin
Michigan AG	
Minnesota	
Mississippi	
Missouri	
Missouri - City of St. Louis	
Montana	

▶ Attach to return

Name TechnoServe, Inc.	Employer Identification Number 13-2626135
---------------------------	--

Part I, Line 8, Column (A) Securities

Public Securities

Description	Gross Sales Price	Basis	
		Cost	
Publicly Traded Securities		Selling Expenses	
		Basis	

Nonpublic Securities

Description	Date Acquired and Method	Date Sold and to Whom	Gross Sales Price	Cost, other basis or FMV when donated (State which on top)
(See Attachment)	-----	-----		-----
-----	-----	-----		-----
-----	-----	-----		-----
-----	-----	-----		-----
Total Securities			229,744.	234,539.

Gain or (Loss) from Sale of Securities -4,795.

Part I, Line 8, Column (B) Other Assets

Description	Date Acquired and Method	Date Sold and to Whom	Gross Sales Price	Cost, other basis or FMV when donated	
				Cost	
(See Attachment)	-----	-----		Depreciation	
-----	-----	-----		Basis	
-----	-----	-----		Donation FMV	
-----	-----	-----		Cost	
-----	-----	-----		Depreciation	
-----	-----	-----		Basis	
-----	-----	-----		Donation FMV	
-----	-----	-----		Cost	
-----	-----	-----		Depreciation	
-----	-----	-----		Basis	
-----	-----	-----		Donation FMV	
Total Other Assets			12,851.		18,795.

Gain or (Loss) from Sale of Other Assets -5,944.

Additional Information

FORM 990 - PART III - Statement of Program Service Accomplishments

TechnoServe/Ghana provided

Miscellaneous Statement

FORM 990 - SCHEDULE A - PART III - LINE 4

TechnoServe's program operation does not involve disbursements to individuals or organizations. Rather TechnoServe provides training and technical assistance to enterprises and institutions primarily related to the agricultural sector. As a result, TechnoServe does not have to "qualify" recipients and beneficiaries as called for in the instructions for this item.

Total

Form 990, Page 5, Part V-A

List of Officers, Etc. Statement

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
Caron, John B. 8 Laurel Lane Greenwich, CT 06830	Director 1-2 hr	0.	0.	0.
Daves-Ohlin, Stacey 34 Beacon Drive Sandy Hook, CT 06482	Dir.H.Resour. 40 hrs	106,676.	12,441.	0.
Donley, James W. 28 Wooddale Rd. Greenwich, Ct 06830	Director 1-2 hr	0.	0.	0.
Ferranti, David de 1012 Shipman Lane McClellan, VA 22101	Director 1-2 hr	0.	0.	0.
Flaherty, Peter A. 130 East 95th.Street New York, NY 10128	Director 1-2 hr	0.	0.	0.
Francis, Paul 1384 Park Lane Pelham, NY 10803	Director 1-2 hr	0.	0.	0.
Freidheim Jr, Cyrus F. 11105 Old Harbor Road No. Palm Beach, FL 33408	Director 1-2 hr	0.	0.	0.
Heerema, Bruce 309 South St. Pella, IA 50219	Director 1-2 hr	0.	0.	0.
Johnson, Suzanne Nora 365 N. Rockingham Los Angeles, CA	Treasurer 1-2 hr	0.	0.	0.
Lindsay, Stace D. 8 Cypress St. Cambridge, MA 01240	Director 1-2 hr	0.	0.	0.
McNamer, Bruce 1749 Q Street NW #D Washington, DC 20009	President & CEO 40 hrs	293,040.	19,698.	0.
Mott, Tim 580 Howard Street #500 San Francisco, CA 94105	Director 1-2 hr	0.	0.	0.
Murray Meza, Roberto Boulevard del Hipodromo 539 San Salvador, El Salvador	Director 1-2 hr	0.	0.	0.
Orr, James C. 251 Carrwood Rd. Great Falls, VA 22066	Director 1-2 hr	0.	0.	0.
Patricof, Alan 445 Park Avenue New York, NY 10022	Director 1-2 hr	0.	0.	0.
Peluso, Michelle 115 East 9th St Apt 9L New York, NY 10013	Director 1-2 hr	0.	0.	0.

Form 990, Page 5, Part V-A

Continued

List of Officers, Etc. Statement

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (if not paid, enter -0-)	(D) Contributions to employee benefit plans and deferred compensation	(E) Expense account and other allowances
Raquet, Bonnie P.O. Box 5724 Minneapolis, MN 55440-5724	Director 1-2 hr	0.	0.	0.
Riessen, Jerry A. 616 Ridge Rd. Tiburon, CA 94920	Director 1-2 hr	0.	0.	0.
Schofield, Brian 2 Fawcetts Avenue Llandudno, South Africa	Director 1-2 hr	0.	0.	0.
Soros, Paul 1102 Oenoke Ridge New Canaan, CT 06840	Director 1-2 hr	0.	0.	0.
Taylor, John 615 Coleman Road Cheshire, CT 06410	CFO 40 hrs	152,560.	15,907.	0.
Tierney, Paul E. 17 Butlers Island Darien, CT 06820	Chairman 1-4 hr	0.	0.	0.
Wade, Judy 247 El Camino del Mar San Francisco, CA 94121	Director 1-2 hr	0.	0.	0.
Winter, Simon 30 Kerry Road Parkview, 2193 Johannesburg, Sout	Regional Director 40 hrs	164,379.	15,986.	0.

Form 990, Page 4, Part IV, Line 54

Investments - Securities Statement

Line 54 – Investments - Securities:	Beginning of Year	End of Year
E.D.C.S. (at cost)	1,750.	1,750.
Total	1,750.	1,750.

Form 990, Page 4, Part IV, Line 56

Investments - Other Statement

Line 56 – Investments - Other:	Beginning of Year	End of Year
Stock contributed	49,776.	
Annuities (See attachment)	73,880.	137,449.
Total	123,656.	137,449.

Form 990, Page 4, Part IV, Lines 57a & 57b
Land, Buildings and Equipment Statement

	(a) Cost/Other Basis	(b) Accumulated Depreciation	(c) Book Value
Tanzania	404,126.	203,256.	200,870.
Kenya	161,525.	125,936.	35,589.
Ghana	1,681,971.	1,029,142.	652,829.
Mozambique	325,390.	180,781.	144,609.
Uganda	0.	0.	0.
El Salvador	359,317.	267,996.	91,321.
Peru	172,338.	171,281.	1,057.
Nicaragua	320,020.	247,949.	72,071.
Honduras	77,660.	27,597.	50,063.
Home Office	154,837.	152,390.	2,447.
Total	<u>3,657,184.</u>	<u>2,406,328.</u>	<u>1,250,856.</u>

Form 990, Page 4, Part IV, Line 65
Other Liabilities Statement

Line 65 - Other Liabilities:	Beginning of Year	End of Year
Accrued employee benefits	651,903.	1,079,225.
Total	<u>651,903.</u>	<u>1,079,225.</u>

Supporting Statement of:

Form 990 p 2/Line 25 column (B)

Description	Amount
Simon Winter	180,365.
David Browning	141,296.
Total	<u>321,661.</u>

Supporting Statement of:

Form 990 p 2/Line 25 column (C)

Description	Amount
Bruce McNamer	312,738.
John Taylor	168,467.
Stacey Daves-Ohlin	119,117.
Total	<u>600,322.</u>

Supporting Statement of:

Form 990 p 4/Line 46, column (A)

Description	Amount
IN UNITED STATES	1,554,810.
IN ASSISTED COUNTRIES	12,672,003.
Total	<u>14,226,813.</u>

Supporting Statement of:

Form 990 p 4/Line 60, column (A)

Description	Amount
ACCOUNTS PAYABLE AND ACCRUED EXPENSES	545,382.
OBLIGATIONS TO SUB-GRANTEES	146,637.
Total	<u>692,019.</u>

Supporting Statement of:

Form 990 p 4/Line 62, column (A)

Description	Amount
Deferred grant revenue	12,279,924.
Total	<u>12,279,924.</u>

Supporting Statement of:

Form 990 p 4/Line 67, column (A)

Description	Amount
Unrestricted	2,217,638.
Total	<u>2,217,638.</u>

Supporting Statement of:

Form 990 p 4/Line 68, column (A)

Description	Amount
Temporarily restricted	909,000.
Total	<u>909,000.</u>

Supporting Statement of:

Form 990 p 4/Line 46, column (B)

Description	Amount
In United States	2,328,997.
In Assisted Countries	9,873,807.
Total	<u>12,202,804.</u>

Supporting Statement of:

Form 990 p 4/Line 47a

Description	Amount
Other receivables	216,919.
Allowance	-6,033.
Total	<u>210,886.</u>

Supporting Statement of:

Form 990 p 4/Line 48a

Description	Amount
Grants and contributions receivable	2,289,660.
Allowance	-15,000.
Total	<u>2,274,660.</u>

Supporting Statement of:

Form 990 p 4/Line 60, column (B)

Description	Amount
Accounts Payable and Accrued Expenses	685,182.
Obligations to Sub-Grantees	295,409.
Total	<u>980,591.</u>

Supporting Statement of:

Form 990 p 4/Line 62, column (B)

Description	Amount
Deferred grant revenue	10,453,754.
Total	<u>10,453,754.</u>

Supporting Statement of:

Form 990 p 4/Line 67, column (B)

Description	Amount
Unrestricted	2,876,832.
Total	<u>2,876,832.</u>

Supporting Statement of:

Form 990 p 4/Line 68, column (B)

Description	Amount
Temporary restricted	1,087,121.
Total	<u>1,087,121.</u>

Supporting Statement of:

Form 990 p 8/Line 93(E)-1

Description	Amount
Project Fees	98,288.
Total	<u>98,288.</u>

Supporting Statement of:

Sch. A, 990 p 3/Line 15-a

Description	Amount
Total Revenue	16,053,715.
less: program service revenue	-145,060.
less: interest	-12,576.
less: net gain/loss	-56,554.
Total	<u>15,839,525.</u>

Supporting Statement of:

Sch. A, 990 p 3/Line 18-a

Description	Amount
Interest on Savings	12,576.
net gain/loss	56,554.
Total	<u>69,130.</u>

Supporting Statement of:

Sch. A, 990 p 3/Line 15-c

Description	Amount
total revenue	17,403,858.
less: program service revenue	-109,063.
less: interest	-18,016.
less: net gain/loss	-58,083.
Total	<u>17,218,696.</u>

Supporting Statement of:

Sch. A, 990 p 3/Line 18-c

Description	Amount
interest on savings	18,016.
net gain/loss	58,083.
Total	<u>76,099.</u>

Supporting Statement of:

Sch. A, 990 p 3/Line 15-d

Description	Amount
total revenue	16,596,319.
less - program revenue	-52,684.
interest on savings	-47,509.
net gain/loss	-69,681.
Total	<u>16,426,445.</u>

Supporting Statement of:

Sch. A, 990 p 3/Line 17-d

Description	Amount
program service revenue	52,684.
Total	<u>52,684.</u>

Supporting Statement of:

Sch. A, 990 p 3/Line 18-d

Description	Amount
interest on savings	47,509.
net gain / loss	69,681.
Total	<u>117,190.</u>

TechnoServe, Inc.

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended December 31, 2005 (with comparative totals for 2004)

	Salaries, Wages, and Employee Benefits	Office Operations	International Travel	In-country Travel	Uncapitalized Equipment	Outside Services	Depreciation	Other	Pass-Through Awards	Total
PROGRAM SERVICES										
Ghana	\$1,548,707	\$176,736	\$53,503	\$209,472	\$24,775	\$212,991	\$185,165	\$38,037	-	\$2,449,386
Kenya	607,447	150,413	101,571	151,687	29,721	285,053	2,155	38,699	\$174,539	1,541,285
Tanzania	1,278,179	307,295	92,238	291,698	104,306	72,378	68,676	5,196	174,791	2,394,757
Mozambique	971,503	230,602	145,244	265,564	44,637	295,350	58,455	88,778	1,645,337	3,745,470
South Africa	235,668	25,007	14,028	38,570	7,291	161,796	-	25,486	-	507,846
Swaziland	11,290	140	1,237	31	2	77	-	12	-	12,789
Other African countries	15,749	2,002	11,924	13,623	25	103,630	-	140	-	147,093
Guatemala	13,451	9,227	6,358	3,738	981	134,751	-	9,749	-	178,255
El Salvador	515,422	140,047	37,005	75,954	65,333	151,331	38,838	105,484	-	1,129,414
Peru	631,919	110,055	31,864	87,973	1,252	109,518	470	188,812	-	1,161,863
Nicaragua (includes TechnoNicaragua)	1,037,239	225,391	69,034	309,455	54,470	390,597	34,877	216,135	-	2,337,198
Honduras	458,867	71,543	69,248	137,317	32,967	149,963	21,775	127,636	87,612	1,156,928
Strategic initiatives	177,181	35,507	57,277	18,005	29	15,257	-	3,022	-	306,278
Total program services	7,502,622	1,483,965	690,531	1,603,087	365,789	2,082,692	410,411	847,186	2,082,279	17,068,562
SUPPORTING SERVICES										
Management and general	1,427,450	254,177	59,149	48,068	59,714	339,403	3,158	2,631	-	2,193,750
Grant solicitation	201,495	32,490	9,100	3,668	-	40,779	-	30	-	287,562
Fundraising	426,013	72,986	20,723	12,859	3,670	713,527	-	11,127	-	1,260,905
Total supporting services	2,054,958	359,653	88,972	64,595	63,384	1,093,709	3,158	13,788	-	3,742,217
2005 Total expenses	\$9,557,580	\$1,843,618	\$779,503	\$1,667,682	\$429,173	\$3,176,401	\$413,569	\$860,974	\$2,082,279	\$20,810,779
2004 Total expenses	\$8,252,583	\$1,453,885	\$742,285	\$1,326,417	\$316,066	\$2,392,989	\$339,523	\$377,765	\$834,029	\$16,035,542

The accompanying notes are an integral part of these consolidated financial statements.

TechnoServe, Inc
13 2626135

Form 990 2005 - Page 1 Part I Line 8B

TechnoServe - List of Fixed Assets Sold during year 2005

recno	loc	type	item	tagno	purchdate	saledate	saleprice	cost	accumdepr	bookvalue	Gain/Loss
749	TA	V	TOYOTA HILUX	TZC-2915	199201	200511	874.89	13,913.55	13,913.55	-	874.89
761	TA	V	TOYOTA 4 RUNNER	TZC-5267	199204	200512	848.90	16,224.18	16,224.18	-	848.90
838	NC	E	AIR CONDITIONER	07448	199209	200501	-	700.00	700.00	-	-
840	NC	E	AIR CONDITIONER	07451	199209	200501	-	700.00	700.00	-	-
1126	NC	E	AIR CONDITIONER		199701	200501	-	1,586.15	1,255.90	330.25	(330.25)
1222	NC	E	18000BTU A/COND	07585	199710	200501	-	688.65	493.64	195.01	(195.01)
1223	NC	E	18000BTU A/COND	07586	199710	200501	-	688.65	493.64	195.01	(195.01)
1224	NC	E	18000BTU A/COND	07587	199710	200501	-	688.66	493.64	195.02	(195.02)
1237	NC	E	18,000 BTU A/C	07475	199712	200501	-	687.99	481.32	206.67	(206.67)
1239	NC	C	PENTIUM 166 MHZ	07478	199712	200501	-	1,420.00	1,420.00	-	-
1242	NC	C	GOLD COMP 586	07470	199712	200501	-	1,930.00	1,930.00	-	-
1243	NC	C	GOLD COMP 586	07472	199712	200501	-	1,930.00	1,930.00	-	-
1244	NC	C	GOLD COMP 586	07473	199712	200501	-	1,930.00	1,930.00	-	-
1250	NC	E	18,000 BTU A/C	07476	199712	200501	-	687.98	481.32	206.66	(206.66)
1298	GH	V	NISSAN 4X4 P/UP	GT-5329Q	199906	200501	4,000.00	21,800.00	21,800.00	-	4,000.00
1306	TA	V	PRADO	TZN5295	199904	200511	4,111.99	21,696.89	21,696.89	-	4,111.99
1324	KE	V	ISUZU PICKUP TR	KAL-016Y	199911	200505	-	18,136.84	18,136.84	-	-
1325	MO	V	ISUZU P/UP	MMA-8165	199904	200510	-	31,247.59	31,247.59	-	-
1326	MO	V	ISUZU 4X4	MMA-7876	199904	200510	-	33,239.55	33,239.55	-	-
1397	MO	V	TOYOTA L/Cruise	MMH-9817	200401	200509	-	39,300.00	21,833.40	17,466.60	(17,466.60)
	MO		Miscellaneous items				550.00				550.00
	HO		Miscellaneous items				1.00				1.00
	KE		Miscellaneous items				197.37				197.37
	GH		Miscellaneous items				866.67				866.67
	SA		Miscellaneous items				200.00				200.00
	NC		Miscellaneous items				1,200.00				1,200.00
TOTALS							12,850.82	209,196.68	190,401.46	18,795.22	(5,944.40)

TechnoServe, Inc
TIN: 13 2626135
Form 990 2005 Part IV Line 57
Fixed Assets by Country

<u>cacctid</u>	<u>cdescript</u>	<u>gl2005</u>			
117001-000-000	FURN & EQUIP - HOME OFFICE	151,372 60			
125001-000-000	FURN & EQUIP - HOME OFFICE	3,465.00	154,837.60		
117051-000-000	ACCUM DEPR FURN & EQUIP - H O	(148,925 24)			
125051-000-000	ACCUM DEPR FURN & EQUIP - HO	(3,465.00)		(152,390 24)	2,447 36
117001-020-000	FURN & EQUIP - TANZANIA	5,949 60			
117002-020-000	MOTOR VEHICLES - TANZANIA	21,696 89			
125001-020-000	FURN & EQUIP - TANZANIA	8,137 77			
125002-020-000	MOTOR VEHICLES - TANZANIA	368,341 82	404,126 08		
117051-020-000	ACCUM DEPR FURN & EQUIP - TANZANIA	(4,800.66)			
117052-020-000	ACCUM DEPR VEHICLES - TANZANIA	(21,696 89)			
125051-020-000	ACCUM DEPR FURN & EQUIP - TANZANIA	(8,038 52)			
125052-020-000	ACCUM DEPR VEHICLES - TANZANIA	(168,719.62)		(203,255 69)	200,870 39
117001-021-000	FURN & EQUIP - KENYA	8,919.50			
117002-021-000	MOTOR VEHICLES - KENYA	86,094 34			
125001-021-000	FURN & EQUIP - KENYA	2,672 27			
125002-021-000	MOTOR VEHICLES - KENYA	63,839 32	161,525 43		
117051-021-000	ACCUM DEPR FURN & EQUIP - KENYA	(8,647 33)			
117052-021-000	ACCUM DEPR VEHICLES - KENYA	(50,876 56)			
125051-021-000	ACCUM DEPR FURN & EQUIP - KENYA	(2,573 00)			
125052-021-000	ACCUM DEPR VEHICLES - KENYA	(63,839 32)		(125,936 21)	35,589 22
117003-022-000	LEASEHOLD PROPERTIES - GHANA	556,339 38			
125001-022-000	FURN & EQUIP - GHANA	228,043 33			
125002-022-000	MOTOR VEHICLES - GHANA	897,587 99	1,681,970 70		
117053-022-000	ACCUM DEPR LEASEHOLD PROP - GHANA	(74,569.60)			
125051-022-000	ACCUM DEPR FURN & EQUIP - GHANA	(216,697 44)			
125052-022-000	ACCUM DEPR VEHICLES - GHANA	(737,875 35)		(1,029,142 39)	652,828 31
125002-025-000	MOTOR VEHICLES - MOZAMBIQUE	325,389 66	325,389 66		
125052-025-000	ACCUM DEPR VEHICLES - MOZAMBIQUE	(180,781 50)		(180,781 50)	144,608 16
117001-031-000	FURN & EQUIP - SALVADOR	3,818 06			
117002-031-000	MOTOR VEHICLES - SALVADOR	254,618 88			
125001-031-000	FURN & EQUIP - EL SALVADOR	24,802 33			
125002-031-000	MOTOR VEHICLES - EL SALVADOR	76,078.22	359,317 49		
117051-031-000	ACCUM DEPR FURN & EQUIP - SALVADOR	(3,818 06)			
117052-031-000	ACCUM DEPR VEHICLES - SALVADOR	(163,296.92)			
125051-031-000	ACCUM DEPR FURN & EQUIP - SALVADOR	(24,802 33)			
125052-031-000	ACCUM DEPR VEHICLES - SALVADOR	(76,078 22)		(267,995 53)	91,321 96
117002-032-000	MOTOR VEHICLES - HONDURAS	77,659 63	77,659 63		
117052-032-000	ACCUM DEPR VEHICLES - HONDURAS	(27,597 01)		(27,597 01)	50,062 62
117001-034-000	FURN & EQUIP - PERU	24,428 02			
125001-034-000	FURN & EQUIP - PERU	26,405 92			
125002-034-000	MOTOR VEHICLES - PERU	121,503 75	172,337 69		
117051-034-000	ACCUM DEPR FURN & EQUIP - PERU	(24,428 02)			
125051-034-000	ACCUM DEPR FURN & EQUIP - PERU	(25,348 88)			
125052-034-000	ACCUM DEPR VEHICLES - PERU	(121,503 86)		(171,280 76)	1,056 93
117001-038-000	FURN & EQUIP - NICARAGUA	14,839.60			
117002-038-000	MOTOR VEHICLES - NICARAGUA	282,916 29			
125001-038-000	FURN & EQUIP - NICARAGUA	22,264 13	320,020 02		
117051-038-000	ACCUM DEPR FURN & EQUIP - NICARAGUA	(12,634.22)			
117052-038-000	ACCUM DEPR VEHICLES - NICARAGUA	(214,627 67)			
125051-038-000	ACCUM DEPR FURN & EQUIP - NC	(20,686 68)		(247,948 57)	72,071 45
	TOTAL	1,250,856.40	3,657,184.30	(2,406,327.90)	1,250,856.40