

BAA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions. $017-70$ TEEA0109L 01/2207 Form 990 (2006)
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Form 990 (2006)
THE AYN RAND INSTITUTE, THE CENTER FOR
22-2570926
Page 2
Patili, Statement of Functional Expenses All organızations must complete column (A) Columns (B), (C), and (D) are - required for section 501 (c)(3) and (4) organizations and section 4947 (a)(1) nonexempt charitable trusts but optional for others.


## Part Ill [Statement of Program Service Accomplishments

Form 990 is avalable for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.



Form 990 (2006) .THE AYN RAND INSTITUTE, THE CENTER FOR

## Part IV-A]Reconciliation of Revenue per Audited Financial Statements with Revenue per Return (See the instructions.)

a Total revenue, gains, and other support per audited financial statements
b Amounts included on line a but not on Part I, line 12
1 Net unrealized gains on investments
2Donated services and use of facilities
3Recoveries of prior year grants
40ther (specify):
Add lines b1 through b4
c Subtract line $\mathbf{b}$ from line $\mathbf{a}$
d Amounts included on Part I, line 12, but not on line a:
1 Investment expenses not included on Part I, line 6b
2Other (specify).
Add lines d1 and d2
e Total revenue (Part I, line 12). Add lines $\mathbf{c}$ and $d$
Part IV-B |Reconciliation of Expenses per Audited Financial Statements with Expenses per Return
a Total expenses and losses per audited financial statements
b Amounts included on line a but not on Part I, line 17
1 Donated services and use of facilities
2Prior year adjustments reported on Part I, line 20
3Losses reported on Part I, line 20
4Other (specify).
$\overline{\text { Add lines }} \overline{\mathrm{b} 1}$ through $\overline{\mathrm{b} 4}$
c Subtract line $\mathbf{b}$ from line $\mathbf{a}$

e Total expenses (Part I, line 17). Add lines $\mathbf{c}$ and $\mathbf{d}$
Part V-A Current Officers, Directors, Trustees, and Key Employees (List each person who was an officer, director, trustee, or key employee at any time during the year even if they were not compensated) (See the instructions.)

| (A) Name and address | (B) Title and average hours per week devoted to position | (C) Compensation (if not paid, enter -0-) | (D) Contributions to employee benefit plans and deferred compensation plans | (E) Expense account and other allowances |
| :---: | :---: | :---: | :---: | :---: |
| SEE STATEMENT 9 |  | 604,459. | 20,127. | 18,662. |
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| BAA | TEEA0105L |  |  | Form 990 (2006) |


| Pant V-Al Current Officers, Directors, Trustees, and Key Employees (continued) |  | Yes | No |
| :---: | :---: | :---: | :---: |
| 75a Enter the total number of officers, directors, and trustees permitted to vote on organization business as board meetings <br> b Are any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part 1, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, related to each other through family or business relationships? If 'Yes,' attach a statement that identifies the individuals and explains the relationship(s) <br> SEE STATEMENT 10 | 75b | X |  |
| c Do any officers, directors, trustees, or key employees listed in form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, receive compensation from any other organizations, whether tax exempt or taxable, that are related to the organization? See the instructions for the definition of 'related organization' | 75c |  | X |
| if 'Yes,' attach a statement that includes the information described in the instructions d Does the organization have a written conflict of interest policy? | 75d | X |  |

Part V-B Former Officers, Directors, Trustees, and Key Employees That Received Compensation or Other
Benefits (If any former officer, director, trustee, or key employee received compensation or other benefits (described below) during the year, list that person below and enter the amount of compensation or other benefits in the appropriate column. See the instrucfions.)


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## Part VI 1 Other Information (continued)

82 a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?
b If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III )
83a Did the organization comply with the public inspection requirements for returns and exemption applications?
b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?
84a Did the organization solicit any contributions or gifts that were not tax deductible?
b If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?
85501 (c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?
b Did the organization make only in-house lobbying expenditures of $\$ 2,000$ or less?
If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year
c Dues, assessments, and similar amounts from members
d Section 162(e) lobbying and political expenditures
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices
f Taxable amount of lobbying and political expenditures (line 85d less 85 e )
g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?
h If section $6033(\mathrm{e})(1)(\mathrm{A})$ dues notices were sent, does the organization agree to add the amount on line 85 f to its reasonable estimate of dues allocable to nondeductuble lobbying and political expenditures for the following tax year?
86501 (c)(7) organizations. Enter. a Initiation fees and capital contributions included on line 12
b Gross receipts, included on line 12, for public use of club facilities
87 501(c)(12) organizations Enter a Gross income from members or shareholders.
b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or receved from them)

| $86 a$ | $N / A$ |
| :---: | ---: |
| $86 b$ | $N / A$ |
| $87 a$ | $N / A$ |
| $87 b$ | $N / A$ |

88 a At any time during the year, did the organization own a $50 \%$ or greater interest in a taxable corporation or partnership. or an entity disregarded as separate from the organization under Regulations sections 301.7701.2 and 301 7701-37 If 'Yes,' complete Part IX
b At any time during the year, did the organization, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Part XI
89a 501 (c)(3) organizations. Enter. Amount of tax imposed on the organization during the year under.


b 501 (c)(3) and 501 (c)(4) organizations Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If 'Yes,' attach a slatement explaining each transaction
c Enter. Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958
d Enter Amount of tax on line 89c, above, reimbursed by the organization
e All organizations At any time during the tax year, was the organization a party to a prohibited tax shelter transaction?
i All organizations. Did the organization acquire a direct or indirect interest in any applicable insurance contract?
g For supporting organizations and sponsoring organizations maintaining donor advised funds. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?
_ CA PA
b Number of employees employed in the pay period that includes March 12, 2006 (See instructions.)
91 a The books are in care of JULIE FERGUSON
b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If 'Yes,' enter the name of the foreign country

See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.

Form 990 (2006) THE AYN RAND INSTITUTE, THE CENTER FOR

92 Section 4947 (a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form $1041-$ Check here
and enter the amount of tax-exempt interest recelved or accrued during the tax year
Part Vil Analysis of Income-Producing Activities (See the instructions)

Note: Enter gross amounts unless otherwise indicated

93 Program service revenue a PROFESSIONAL OUTREACH
b ROYALTY INCOME
Unrelated business income
c TUITION INCOME
d
e
f Medıcare/Medıcaıd payments
g Fees \& contracts from government agencies
94 Membership dues and assessments
95 Interest on savings \& temporary cash invmnts
96 Dividends \& interest from securities
97 Net rental income or (loss) from real estate
a debt-financed property
b not debt-financed property
98 Net rental income or (loss) from pers prop
99 Other investment income
100 Gain or (loss) from sales of assets other than inventory
101 Net income or (loss) from special events
102 Gross profit or (loss) from sales of inventory
103 Other revenue. a
b MISCELLANEOUS INCOME
c
d
e
104 Subtotal (add columns (B), (D), and (E))

| Unrelated business income |  |
| :---: | :---: |
| (A) <br> Business code | (B) <br> Amount |

Excluded by section 512,513, or 514
(E)

Related or exempt function income

45,557.

105 Total (add line 104, columns (B), (D), and (E))
64,212.
Note: Line 105 plus line le, Part 1, should equal the amount on line 12, Part 1.
Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions.)

| Line No. | Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment <br> of the organization's exempt purposes (other than by providing funds for such purposes) |
| :---: | :--- |

- of the organization's exempt purposes (other than by providing funds for such purposes)

SEE STATEMENT 12

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)


## Part XI Information Regarding Transfers To and From Controlled Entities. Complete only if the organization is a controlling organizatıon as defined in section 512(b)(13).

106 Did the reporting organization make any transfers to a controlled entity as defined in section 512(b)(13) of the Code? If 'Yes,' complete the schedule below for each controlled entity

| Yes | No |
| :---: | :---: |
|  |  |
|  | $X$ |





- MUST be completed by the above organizations and attached to their Form 990 or 990 -EZ.

| Name of the organization THE AYN RAND INSTITUTE, THE CENTER FOR | Employer identication number |
| :--- | :--- | :--- | | THE ADVANCEMENT OF OBJECTIVISM | $22-2570926$ |
| :--- | :--- |

Part l|Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees (See instructions. List each one. If there are none, enter 'None.')

| (a) Name and address of each employee pard more than $\$ 50,000$ | (b) Title and average hours per week devoted to position | (c) Compensation | (d) Contributions to employee benefit plans and deterred compensation | (e) Expense account and other allowances |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 683,221. | 30,169. | 32,562. |
| ------------------------- |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| $\qquad$ |  |  |  |  |
| Total number of other employees paid over $\$ 50,000$ |  |  |  |  |

Part II-A] Compensation of the Five Highest Paid Independent Contractors for Professional Services (See instructions. List each one (whether individuals or firms). If there are none, enter 'None.')


Part II - B] Compensation of the Five Highest Paid Independent Contractors for Other Services
(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter 'None.' See instructions.)

| (a) Name and address of each independent contractor paid more than $\$ 50,000$ | (b) Type of service | (c) Compensation |
| :---: | :---: | :---: |
| WEST AMERICA GRAPHICS |  |  |
| 19682 DESCARTES FOOTHILL RANCH, CA 92610 | PRINTING SERVICES | 219,912. |
| SPECIALIZED MARKETING SEVICES |  |  |
| 17809 GILLETTE AVENUE IRVINE, CA 92614 | MAILING SERVICES | 109,982. |
| MINI-MAILERS |  |  |
|  | MAILING SERVICES | 51,933. |
|  |  |  |
|  |  |  |
| Total number of other contractors receiving over $\$ 50,000$ for other services |  |  |


|  | Yes | No |
| :---: | :---: | :---: |
| 1 |  |  |

Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking 'Yes' must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities

2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is 'Yes,' attach a detalled statement explaining the transactions)

SEE STATEMENT 14
a Sale, exchange, or leasing of property?
b Lending of money or other extension of credit?
c Furnishing of goods, services, or facilities?
SEE FORM 990, PART V
d Payment of compensation (or payment or rembursement of expenses if more than $\$ 1,000$ )?
e Transfer of any part of its income or assets?
3a Did the organization make grants for scholarships, fellowships, student loans, etc? (If 'Yes,' attach an explanation of how the organization determines that recipients qualify to receive payments.)

STMT 15
b Did the organization have a section 403(b) annuity plan for its employees?
c Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment, historic land areas or historic structures? If
'Yes,' attach a detaıled statement
d Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?
4 a Did the organization maintain any donor advised funds? If 'Yes,' complete lines $4 b$ through 4 g If 'No,' complete lines $4 f$ and $4 g$
b Did the organization make any taxable distributions under section 4966 ?
c
Did the organization make a distribution to a donor, donor advisor, or related person?

|  | 3 b | X |  |
| :---: | :---: | :---: | :---: |
|  | 3 c |  | X |
|  | 3 d |  | X |
|  | 4 a |  | X |
|  | 4b |  |  |
|  | 4 c |  |  |

d Enter the total number of donor advised funds owned at the end of the tax year $\qquad$
e Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year

- $\qquad$
1 Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts
$g$ Enter the aggregate value of assets held in all funds or accounts included on line $4 f$ at the end of the tax year


## Paitiv <br> Reason for Non-Private Foundation Status (See instructions.)

I certify that the organization is not a private foundation because it is (Please check only ONE applicable box.)
$5 \square$ A church, convention of churches, or association of churches. Section 170(b)(1)(A)(1).
$6 \square$ A school Section 170(b)(1)(A)(II). (Also complete Part V.)
7 A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).

8A federal, state, or local government or governmental unit. Section $170(\mathrm{~b})(1)(\mathrm{A})(\mathrm{v})$

9A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(III) Enter the hospital's name, city, and state
$10 \square$ An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the Support Schedule in Part IV-A.)

11a X An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(VI). (Also complete the Support Schedule in Part IV-A.)

11bA community trust. Section 170(b)(1)(A)(VI). (Also complete the Support Schedule in Part IV-A )

12An organization that normally receives. (1) more than $33-1 / 3 \%$ of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc, functions - subject to certain exceptions, and (2) no more than 33-1/3\% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the Support Schedule in Part IV-A )
13
An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509 (a)(3). Check the box that describes the type of supporting organization -
$\square$ Type I $\square$ Type II $\square$ Type III-Functionally Integrated $\quad$ Type III-Other Provide the following information about the supported organizations. (See instructions.)

| (a) Name(s) of supported organization(s) | (b) <br> Employer identification number (EIN) | (c) <br> Type of organization (described in lines 5 through 12 above or IRC section) | (d) <br> Is the supported organization listed in the supporting organization's governing documents? |  | (e) <br> Amount of support |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Yes | No |  |  |
|  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |
| Total |  |  |  | - |  |  |

[^0]Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting


## 27 Organizations described on line 12: N/A

a For amounts included in lines 15, 16, and 17 that were received from a 'disqualfied person,' prepare a list for your records to show the name of, and total amounts received in each year from, each 'disqualified person ' Do not file this list with your retum. Enter the sum of such amounts for each year.
(2005)
(2004)
(2003) $\qquad$ (2002) $\qquad$
bFor any amount included in line 17 that was received from each person (other than 'disqualified persons'), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) $\$ 5,000$. (Include in the list organizations described in lines 5 through 11b, as well as individuals.) Do not file this list with your return. Afler computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year.


28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2002 through 2005, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15

29 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?

30 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?

31 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?
If 'Yes,' please describe, if 'No,' please explain. (If you need more space, attach a separate statement.)


32
Does the organization maintain the following.
a Records indicating the racial composition of the student body, faculty, and administrative staff?
b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?
c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?
d Copies of all material used by the organization or on its behalf to solicit contributions?
If you answered 'No' to any of the above, please explam. (If you need more space, attach a separate statement.)


33 Does the organization discriminate by race in any way with respect to.
a Sludents' rights or privileges?
b Admissions policies?
c Employment of faculty or administrative slaff ${ }^{2}$
d Scholarships or other financial assistance?
e Educational policies?
$\{$ Use of facilities?
g Athletic programs?
h Other extracurricular activities?
If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.)

34 a Does the organization receive any financial aid or assistance from a governmental agency?
b Has the organization's right to such aid ever been revoked or suspended? If you answered 'Yes' to etther 34a or b, please explain using an attached statement

35 Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation.

## Limits on Lobbying Expenditures

(The term 'expenditures' means amounts paid or incurred.)
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)
37 Total lobbying expenditures to influence a legislative body (direct lobbying)
38 Total lobbying expendilures (add lines 36 and 37)
39 Other exempt purpose expenditures
40 Total exempt purpose expenditures (add lines 38 and 39)
41 Lobbying nontaxable amount. Enter the amount from the following table -

If the amount on line 40 is -
Not over $\$ 500,000$
Over $\$ 500,000$ but not over $\$ 1,000,000$
Over $\$ 1,000,000$ but not over $\$ 1,500,000$
Over $\$ 1,500,000$ but not over $\$ 17,000,000$
Over $\$ 17,000,000$

The lobbying nontaxable amount is $20 \%$ of the amount on line 40 $\$ 100,000$ plus $15 \%$ of the excess over $\$ 500,000$ $\$ 175,000$ plus $10 \%$ of the excess over $\$ 1,000,000$ $\$ 225,000$ plus $5 \%$ of the excess over $\$ 1,500,000$ $\$ 1,000,000$
42 Grassroots nontaxable amount (enter $25 \%$ of line 41)
43 Subtract line 42 from line 36 Enter -0 - If line 42 is more than line 36
44 Subtract line 41 from line 38 . Enter - 0 - if line 41 is more than line 38 Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.


## 4 -Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501 (h) election do not have to complete all of the five columns below See the instructions for lines 45 through 50.)

|  | Lobbying Expenditures During 4 -Year Averaging Period |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Calendar year (or fiscal year beginning in) * | $\begin{gathered} \text { (a) } \\ 2006 \end{gathered}$ | $\stackrel{\text { (b) }}{2005}$ | (c) | $\begin{gathered} \text { (d) } \\ 2003 \end{gathered}$ | (e) <br> Total |
| 45 Lobbying nontaxable amount |  |  |  |  |  |
| 46 Lobbying ceiling amount ( $150 \%$ of line $45(\mathrm{e})$ ) |  |  |  |  |  |
| 47 Total lobbying expenditures |  |  |  |  |  |
| 48 Grassroots nontaxable amount |  |  |  |  |  |
| 49 Grassioots celling amount ( $150 \%$ of line 48(e)) |  |  |  |  |  |
| 50 Grassroots lobbying expenditures |  |  |  |  |  |

## Part VI-B Lobbying Activity by Nonelecting Public Charities <br> (For reporting only by organizations that did not complete Part VI-A) (See instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any
attempt to influence public opinion on a legislative matter or referendum, through the use of
a Volunteers
b Paid slaff or management (Include compensation in expenses reported on lines $\mathbf{c}$ through $\mathbf{h}$.)
c Media advertısements
d Marlings to members, legislators, or the public.
e Publications, or published or broadcast statements
f Grants to other organızations for lobbying purposes
$g$ Direct contact with legislators, their staffs, government officials, or a legislative body
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
i Total lobbying expenditures (add lines cthrough h.).

$$
\mathrm{N} / \mathrm{A}
$$

If 'Yes' to any of the above, also attach a statement giving a detailed description of the lobbying activities.
Schedule A (Form 990 or 990-EZ) 2006

## Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations (See instructions)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501 (c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?
a Transfers from the reporting organization to a noncharitable exempt organization of
(i) Cash
(ii) Other assets

## b Other transactions

(i) Sales or exchanges of assets with a noncharitable exempt organization
(ii) Purchases of assels from a noncharitable exempt organization.
(iii) Rental of facilities, equipment, or other assets
(iv) Reimbursement arrangements
(v)Loans or loan guarantees
(vi) Performance of services or membership or fundraising solicitations
c Sharing of facilities, equipment, mailing lists, other assets, or paid employees

|  | Yes | No |
| :---: | :---: | :---: |
| 51a (i) |  | $X$ |
| $\mathbf{a}$ (ii) |  | $X$ |
|  |  |  |
| $\mathbf{b}$ (i) |  | $X$ |
| $\mathbf{b}$ (ii) |  | $X$ |
| $b$ (iii) |  | $X$ |
| $b$ (iv) |  | $X$ |
| $b(v)$ |  | $X$ |
| $b($ vi) |  | $X$ |
| $\mathbf{c}$ |  | $X$ |

d If the answer to any of the above is 'Yes,' complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any fransaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received.

| (a) <br> Line no | (b) <br> Amount involved | (c) <br> Name of noncharitable exempt organization | (d) <br> Description of transfers, transactions, and sharing arrangements |
| :---: | :---: | :---: | :---: |
| N/ |  |  |  |
|  |  |  |  |
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52a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501 (c) of the Code (other than section 501 (c)(3)) or in section 527 ? Yes X No b If 'Yes,' complete the following schedule.

| (a) <br> Name of organization | (b) <br> Type of organization | (c) <br> Description of relationship |
| :--- | :---: | :---: |
| N/A |  |  |
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## STATEMENT 1

FORM 990, PART I, LINE 20
OTHER CHANGES' IN NET ASSETS OR FUND BALANCES
PRIOR PERIOD ADJUSTMENT
TOTAL


STATEMENT 2

## FORM 990, PART II, LINE 43

OTHER EXPENSES

|  | (A) TOTAL | (B) PROGRAM SERVICES |  | (C) NAGEMENT GENERAL |  | (D) <br> UNDRAISING |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ADVERTISING \& PROMOTION | 69,934. | 69,021. |  | 770. |  | 143. |
| AUDIOVISUAL | 18,295. | 16, 217. |  | 55. |  | 2,023. |
| BOOKS | 696,074. | 695,503. |  | 145. |  | 426. |
| DESIGN | 40,703. | 39,485. |  |  |  | 1,218. |
| EDITING | 16,662. | 16,003. |  |  |  | 659. |
| EQUIPMENT | 41,110. | 32,587. |  | 4,331. |  | 4,192. |
| EVENTS | 79,880. | 54,285. |  |  |  | 25,595. |
| INSURANCE | 13,057. | 1,513. |  | 11,544. |  |  |
| INTERNET | 66,612. | 57,608. |  | 895. |  | 8,109. |
| LIST RENTAL | 37,671. | 37,571. |  |  |  | 100. |
| OTHER | 34,861. | 10,401. |  | 14,846. |  | 9,614. |
| OUTREACH | 34,338. | 17,262. |  | 6,722. |  | 10,354. |
| OUTSIDE SERVICES | 441, 356. | 409,909. |  | 4,057. |  | 27,390. |
| PAYROLL TAXES \& FRINGE BENEFIT | 340,944. | 245,980. |  | 54,110. |  | 40,854. |
| PRIZES, GRANTS \& SCHOLARSHIPS | 233,648. | 233,648. |  |  |  |  |
| TAXES, LICENSES \& FEES | 51,086. | 17,378. |  | 11,531. |  | 22,177. |
| TRANSPORTATION | 5,186. | 2,803. |  | 1,302. |  | 1,081. |
| TOTAL \$2,221,417. \$1,957,174. |  |  |  | 110,308. |  | 153,935. |

## STATEMENT 3

FORM 990, PART III
ORGANIZATION'S PRIMARY EXEMPT PURPOSE
THE CENTER WAS ESTABLISHED FOR THE ADVANCEMENT OF AYN RAND'S PHILOSOPHY, OBJECTIVISM.

STATEMENT 4
FORM 990, PART III, LINE E
STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

|  | DESCRIPTION | $\begin{aligned} & \text { GRANTS AND } \\ & \text { ALLOCATIONS } \end{aligned}$ | $\begin{aligned} & \text { PROGRAM } \\ & \text { SERVICE } \\ & \text { EXPENSES } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| OTHER | INCLUDES FOREIGN GRANTS: <br> NO |  | 1,309,380. |
|  |  |  |  |


$\$ \quad \$ \quad 1,309,380$.

STATEMENT 5
FORM 990, PART IV, LINE 54A
INVESTMENTS - PUBLICLY TRADED SECURITIES

| OTHER PUBLICLY TRADED SECURITIES |  | $\begin{aligned} & \text { VALUATION } \\ & \text { METHOD } \\ & \hline \end{aligned}$ |  | AMOUNT |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| MUTUAL FUND |  | MARKET | VALUE | \$ | 124,373. |
| MONEY MARKET |  | MARKET | VALUE |  | 0. |
| STOCK |  | MARKET | VALUE |  | 49,113. |
| MISCELLANEOUS INVESTMENTS |  | MARKET | VALUE |  | 25,687. |
|  |  |  | TOTAL | \$ | 199,173. |

STATEMENT 6
FORM 990, PART IV, LINE 57
LAND, BUILDINGS, AND EQUIPMENT

| CATEGORY |  | BASIS |  | ACCUM. DEPREC |  | $\begin{aligned} & \text { BOOK } \\ & \text { VALUE } \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FURNITURE AND FIXTURES |  | \$ | 20,344. | \$ | 0 | \$ | 20,344. |
| MACHINERY AND EQUIPMENT |  |  | 127,424. |  | 0 |  | 127,424. |
| IMPROVEMENTS |  |  | 11, 442. |  | 0 |  | 11, 442. |
| MISCELLANEOUS |  |  | 0. |  | 101,701 |  | -101, 701. |
|  | TOTAL | \$ | 159,210. | \$ | 101,701 | \$ | 57,509. |

## STATEMENT 7

FORM 990, PART IV, LINE 58

## OTHER ASSETS

BENEFICIAL INTEREST IN INSURANCE POLICY
$\$ \quad 281,583$.
DEPOSITS AND OTHER ASSETS
1,045,723.
INVESTMENT IN SUBSIDIARY
OTHER ACCOUNTS RECEIVABLE

STATEMENT 8
FORM 990, PART IV, LINE 65
OTHER LIABBLITIES
GIFT ANNUITY OBLIGATION


## STATEMENT 9

FORM 990, PART V-A
LIST OF OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES
NAME AND ADDRESS

| TITLE AND AVERAGE HOURS PER WEEK DEVOTED | $\begin{aligned} & \text { COMPEN- } \\ & \text { SATION } \end{aligned}$ | CONTRIBUTION TO EBP \& DC | EXPENSE ACCOUNT/ QTHER |
| :---: | :---: | :---: | :---: |
| PRESIDENT | \$ $346,238$. | \$ 6,671. | \$ $2,160$. |
| TREASURER 45 | 129,686. | 7,106. | 1,984. |
| SECRETARY $45$ | 114,967. | 6,350. | 8,717. |
| DIRECTOR 2 | 0. | 0. | 0. |
| DIRECTOR 2 | 13, 218. | 0. | 362. |

DIRECTOR
0.
0.
0.

2121 ALTON PARKWAY SUITE 250
IRVINE, CA 92606
PETER LEPORT
2121 ALTON PARKWAY SUITE 250
IRVINE, CA 92606
ARLINE MANN
2121 ALTON PARKWAY SUITE 250
IRVINE, CA 92606
JOHN MCCASKEY
2121 ALTON PARKWAY SUITE 250
IRVINE, CA 92606
JOHN RIDPATH
2121 ALTON PARKWAY SUITE 250
IRVINE, CA 92606
DIRECTOR
0.

0 . 1,915 .
2

DIRECTOR
0.
0.
0.

DIRECTOR
0.

0 . 1,524 .

DIRECTOR
350.
0.
0.

TOTAL $\overline{\underline{\$ 1} 604,459 .} \overline{\underline{\$ 120,127 .}} \overline{\underline{\$ 16,662 .}}$

STATEMENT 10
FORM 990, PART V-A, LINE 75B
COMPENSATION PAID TO RELATED INDIVIDUALS
NAME AND RELATIONSHIP

## STATEMENT 10 (CONTINUED) <br> FORM 990, PART V-A, LINE 75B <br> COMPENSATION PAID TO RELATED INDIVIDUALS

YARON BROOK'S (PRESIDENT) SON, EDAAN BROOK, WAS A TEMPORARY EMPLOYEE.
HARRY BINSWANGER (DIRECTOR) IS AN OWNER OF THE OBJECTIVIST FORUM (TOF), THROUGH WHICH HE PROVIDED SPEAKING SERVICES TO THE EDUCATION AND MEDIA DEPARTMENTS.

DEBI GHATE (SECRETARY) AND ONKAR GHATE (DEAN OF OAC) ARE MARRIED.
JULIE FERGUSON'S (TREASURER) HUSBAND, MICHAEL FERGUSON, PROVIDED GRADING
SERVICES FOR THE EDUCATION DEPARTMENT.

STATEMENT 11
FORM 990, PART VI, LINE 80B
RELATED ORGANIZATIONS
NAME OF ORGANIZATION
ANTHEM FOUNDATION FOR OBJECTIVIST SCHOL.
SECOND RENAISSANCE, INC.

STATEMENT 12
FORM 990, PART VIII
RELATIONSHIP OF ACTIVITIES TO THE ACCOMPLISHMENT OF EXEMPT PURPOSES
LINE \#
EXPLANATION OF ACTIVITIES
93A
ARI OFFERS A SERIES OF COURSES CALLED THE LEADERSHIP DEVELOPMENT PROGRAM WHICH INCLUDES COURSES IN PHILOSOPHY AND BUSINESS, LEADERSHIP VALUES AND VIRTUES, BUSINESS IN A WIDER CONTEXT. BUSINESS IN A WIDER CONTEXT IS TWO CLASSES; CAPITALISM AND THE ECONOMICS OF CAPITALISM. THE COURSES OFFER EXECUTIVES AND MANAGERS A MORAL DEFENSE OF BUSINESS AND INSTRUCTION IN THE IMPORTANCE OF ACTING ON PRINCIPLE AND IMPLEMENTING THE CORE VIRTUES OF RATIONALITY, INDEPENDENCE, PRODUCTIVENESS, HONESTY, PRIDE, INTEGRITY AND JUSTICE TO THEIR BUSINESS PRACTICE. ARI SPEAKERS ALSO PRESENT TALKS ON TOPICS RELATED TO OBJECTIVISM TO UNIVERSITIES, BUSINESSES, AND OTHER ORGANIZATIONS. IN ADDITION, ARI AUTHORS ACADEMIC JOURNAL ARTICLES APPLYING OBJECTIVISM TO CULTURAL ISSUES."

93B ROYALTY INCOME IS DERIVED FROM THE SALE OF PUBLICATIONS THAT PROVIDE EDUCATION IN OBJECTIVISM.

93C TUITION INCOME INCLUDES FEES FOR EDUCATION IN OBJECTIVISM.

STATEMENT 13

## SCHEDULE A, PART I <br> COMPENSATION OF FIVE HIGHEST PAID EMPLOYEES


TOTAL \$ 683,221. \$ 30,169. \$ 32,562.

## STATEMENT 14

SCHEDULE A, PART III, LINE 2
TRANSACTIONS WITH'TRUSTEES, DIRECTORS, ETC.
BOTH DEBI GHATE (AN OFFICER) AND ONKAR GHATE (HER HUSBAND) RECEIVED LOANS FROM
ARI. EACH HAD A $\$ 1,800$ BALANCE DUE TO ARI AT THE END OF THE FISCAL YEAR.
ARI REIMBURSED EXPENSES TO RYB ENTERPRISES, WHICH IS OWNED BY YARON BROOK
(PRESIDENT).
HARRY BINSWANGER (DIRECTOR) IS AN OWNER OF THE OBJECTIVIST FORUM (TOF), THROUGH WHICH HE PROVIDED SPEAKING SERVICES TO THE EDUCATION AND MEDIA DEPARTMENTS.

## STATEMENT 15

## SCHEDULE A, PART III, LINE 3A

## QUALIFICATIONS OF RECIPIENTS RECEIVING GRANTS OR LOANS

APPLICANTS MUST MEET ALL QUALIFYING TERMS AS OUTLINED IN OUR STRATEGIC PLAN.
AWARDS WILL BE GIVEN AS DETERMINED BY ARI'S GRANT COMMITTEE ON A CASE BY CASE
BASIS. THIS IS BASED UPON FORMAL GRANT APPLICATIONS ACCOMPANIED BY ABSTRACTS, COMPLETION OF OUTLINES AND SCHEDULES, DRAFTS AND WILLINGNESS TO UNDERGO PERIODIC EVALUATIONS BY ARI OR ITS APPOINTEE, AND SUBJECT TO ARI'S APPROVAL TERMS.

STATEMENT 16
SCHEDULE A, PART IV-A, LINE 22
OTHER INCOME


FORM 990, PART IV, LINE 56
INVESTMENTS (OTHER)

INVESTMENTS - OTHER INVESTMENTS CONSIST OF WELLS FARGO GIFT ANNUITY RESERVE TOTALING $\$ 1,411,590$, AS WELL AS POOLED-INCOME BOND FUNDS TOTALING \$159, 285.

FORM 990, PART IV, LINE 64B
INVESTMENTS (OTHER)

## LINE OF CREDIT

AT SEPTEMBER 30, 2007, THE INSTITUTE HAD A $\$ 500,000$ UNSECURED REVOLVING LINE OF CREDIT, OF WHICH $\$ 120,000$ IS AVAILABLE. BANK ADVANCES ON THE CREDIT LINE ARE PAYABLE ON DEMAND, OR IF NO DEMAND IS MADE, ON APRIL 30, 2009. ADVANCES BEAR INTEREST AT $7.75 \%$. AS OF SEPTEMBER 30, 2007, THE INSTITUTE HAD AN OUTSTANDING BALANCE OWED ON THE LINE OF CREDIT OF $\$ 380,000$.

## NOTES PAYABLE

AT SEPTEMBER 30, 2007, NOTES PAYABLE CONSIST OF THE FOLLOWING:
UNSECURED NOTE PAYABLE TO BRANCH BANKING \& TRUST, DUE APRIL 30, 2009, PAYABLE IN MONTHLY INSTALLMENTS OF $\$ 6,536$, INCLUDING INTEREST AT THE BANK'S PRIME RATE PLUS $0.5 \%$ (TOTALING 8.25\% AT SEPTEMBER 30, 2007) IN THE AMOUNT OF $\$ 142,745$.

UNSECURED RELATED PARTY NOTE PAYABLE TO FORMER BOARD MEMBER, DUE MARCH 1, 2009 PAYABLE IN MONTHLY INSTALLMENTS OF \$4,300 BEARING NO INTEREST AS OF APRIL 30, 2007.

The Ayn Rand Institute The Center for the Advancement of Objectivism EIN: 22-2570926
For the Year Ended 9/30/07

## Schedule B, Part I

Address
Citv
State

| Total Gifts | Cash | Non-Cash | Descnption | Gift Date |
| :---: | :---: | :---: | :---: | :---: |
| 12.000 | 12,000 |  |  |  |
| 9.000 | 9,000 |  |  |  |
| 13.901 | 13,901 |  |  |  |
| 10,031 | 100 | 9,931 |  |  |
| 533,333 | 533,333 |  |  |  |
| 365.000 | 365,000 |  |  |  |
| 10,107 | 63 | 10,044 |  |  |
| 492,500 | 492.500 |  |  |  |
| 5.000 | 5.000 |  |  |  |
| 5,000 | 5,000 |  |  |  |
| 7,431 | 7.431 |  |  |  |
| 47.177 | 47177 |  |  |  |
| 35,000 | 35,000 |  |  |  |
| 12.592 | 12.592 |  |  |  |
| 20,323 | 20.323 |  |  |  |
| 380,642 | 140,622 | 15.754 |  |  |
|  |  | 38,955 |  |  |
|  |  | 27,377 |  |  |
|  |  | 25.225 |  |  |
|  |  | 30,983 |  |  |
|  |  | 15.301 |  |  |
|  |  | 15,757 |  |  |
|  |  | 9,370 |  |  |
|  |  | 16.729 |  |  |
|  |  | 4,856 |  |  |
|  |  | 10.505 |  |  |
|  |  | 5.032 |  |  |
|  |  | 2.291 |  |  |
|  |  | 4,401 |  |  |
|  |  | 3,888 |  |  |
|  |  | 9.910 |  |  |
|  |  | 3.689 |  |  |
| 10.482 | 240 | 10242 |  |  |
| 11100 | 11.100 |  |  |  |
| 13.500 | 13.500 |  |  |  |
| 5.070 |  | 5.070 |  |  |
| 5728 | 1,557 | 4,172 |  |  |
| 20,000 | 20.000 |  |  |  |
| 12.555 | 12.555 |  |  |  |
| 106.667 | 106,667 |  |  |  |
| 205.041 | 5,000 | 200,041 |  |  |
| 7.500 | 7,500 |  |  |  |
| 160,000 | 160.000 |  |  |  |
| 213910 | 213.910 |  |  |  |
| 84,639 | 64,803 | 594 |  |  |
|  |  | 8,496 |  |  |
|  |  | 6,892 |  |  |
|  |  | 3,854 |  |  |
| 5.000 | 5.000 |  |  |  |
| 868.575 | 2,500 | 866,075 |  |  |
| 10,000 | 10,000 |  |  |  |

The Ayn Rand Institute

## The Center for the Advancement of Objectivism

 EIN: 22-2570926For the Year Ended 9/30/07

## Schedule B, Part I

open to Pubuc Inspection


The Ayn Rand Institute
The Center for the Advancement of Objectivism
EIN: 22-2570926
For the Year Ended 9/30/07

## Schedule B, Part I

Address
citv

| Total Gifts | Cash | Non-Cash | Description | Gift Date |
| :---: | :---: | :---: | :---: | :---: |
| 66,668 | 66.668 |  |  |  |
| 5.000 | 5.000 |  |  |  |
| 13.890 | 8.890 | 5.000 |  |  |
| 29,740 |  | 29,740 |  |  |
| 15.950 | 15.950 |  |  |  |
| 17.500 | 17,500 |  |  |  |
| 10,500 | 10,500 |  |  |  |
| 11.366 | 11,366 |  |  |  |
| 50,000 | 50,000 |  |  |  |
| 10.000 | 10,000 |  |  |  |
| 8.231 | 4.672 | 3,559 |  |  |
| 17,480 | 35 | 17,445 |  |  |
| 10.000 | 10.000 |  |  |  |
| 25,000 | 25,000 |  |  |  |
| 40,600 | 40,600 |  |  |  |
| 25.500 | 25,500 |  |  |  |
| 10,000 | 10,000 |  |  |  |
| 5,882 |  | 5.882 |  |  |
| 5.000 | 5.000 |  |  |  |
| 25,000 | 25,000 |  |  |  |
| 21.918 |  | 21.918 |  |  |
| 14,250 | 14,250 |  |  |  |
| 5,000 | 5.000 |  |  |  |
| 10,000 | 10.000 |  |  |  |
| 52.500 | 52,500 |  |  |  |
| 50,000 | 50,000 |  |  |  |
| 9,000 | 9,000 |  |  |  |
| 57.518 |  | 48,806 |  |  |
|  |  | 8,712 |  |  |
| 29,000 | 29,000 |  |  |  |
| 12,500 | 12,500 |  |  |  |
| 100.000 | 100.000 |  |  |  |
| 24100 | 24,100 |  |  |  |
| 5000 | 5,000 |  |  |  |
| 50,000 | 50,000 |  |  |  |
| 20,000 | 20.000 |  |  |  |
| 5,200 | 5,200 |  |  |  |
| 212.000 | 212,000 |  |  |  |
| 61,017 | 61.017 |  |  |  |
| 15,000 | 15,000 |  |  |  |
| 50.000 | 50.000 |  |  |  |
| 9.350 | 9.350 |  |  |  |
| 5.000 | 5,000 |  |  |  |
| 9.950 | 9.950 |  |  |  |
| 9.681 | 5,000 | 4681 |  |  |
| 6.258 | 6,258 |  |  |  |
| 50.000 | 50.000 |  |  |  |
| 32,604 | 32.604 |  |  |  |
| 10.000 | 10,000 |  |  |  |
| 6154872 | 4.316.227 | 1.838,646 |  |  |


[^0]:    $14 \square$ An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)
    BAA
    Schedule A (Form 990 or 990-EZ) 2006

