efile GRAPHIC print - DO NOT PROCESS As Filed Data -

DLN: 93493033014537

OMB No 1545-0047

Form 990

Department of the Treasury In

**Return of Organization Exempt From Income Tax** Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

foundations) ▶ Do not enter social security numbers on this form as it may be made public

- ▶ Information about Form 990 and its instructions is at <u>www IRS qov/form990</u>

| Intern                      | al Rever            | nue Servic      | re   |                 |                         |         | Inspection                          |
|-----------------------------|---------------------|-----------------|--|-----------------|-------------------------|---------|-------------------------------------|
| A F                         | or the :            | 2015 ca         | lendar year, or tax year beginning 07-01-2015 , and ending 06-30-2016                |                 |                         |         |                                     |
| B Ch                        | eck if ap           | plicable        | C Name of organization THE ULI FOUNDATION  |                 | D Emplo                 | yer i   | dentification number                |
| ✓ A                         | ddress ch           | nange           | THE GET CONDAILON  |                 | 23-7                    | 1339    | <b>3</b> 57                         |
| ГΝ                          | ame cha             | inge            | Doing business as  |                 |                         |         |                                     |
| <u> </u>                    | ıtıal retu          | ırn             | ULIF ULI FOUNDATION ULF  |                 |                         |         |                                     |
| Fi                          | nal<br>⁄termına     | ited            | Number and street (or P O box if mail is not delivered to street address) Room/suite | <u> </u>        | E Teleph                | one n   | umber                               |
|                             | nended r            |                 | 2001 L STREET NW NO 200  |                 | (202                    | 624 (   | 1-7000                              |
| ПАр                         | plication           | pending         | City or town, state or province, country, and ZIP or foreign postal code             |                 |                         |         |                                     |
|                             |                     |                 | WASHINGTON, DC 20036   |                 | <b>G</b> Gross          | receip  | ots \$ 18,739,334                   |
|                             |                     |                 | F Name and address of principal officer  | H(a) Is         | this a group            | retu    | urn for                             |
|                             |                     |                 | PATRICK L PHILLIPS 2001 L STREET NW NO 200   |                 | bordinates?             |         | ┌ Yes 🗸                             |
|                             |                     |                 | WASHINGTON, DC 20036   |                 | lo<br>:a all subord     | ınato   |                                     |
| I Ta                        | x-exem <sub>l</sub> | pt status       | ✓ 501(c)(3)  |                 | e all subord<br>cluded? | IIIate  | Yes No                              |
|                             | - 1 1               |                 | W ULI ORG  | Ιf              | "No," attacl            | n a lis | st (see instructions)               |
|                             | ebsite              | : P 00 00       | WOLIORG  | H(c) G          | roup exemp              | tion i  | number 🕨                            |
| <b>K</b> For                | n of org            | anızatıon       | Corporation  | <b>L</b> Year o | f formation 1           | 970     | <b>M</b> State of legal domicile DC |
| Pa                          | rt I                | Sum             | marv   |                 |                         |         |                                     |
|                             |                     |                 | scribe the organization's mission or most significant activities                     |                 |                         |         |                                     |
|                             | ТН                  | IE ÚLI I        | OUNDATION SUPPORTS THE MISSION OF THE URBAN LAND INST                                |                 |                         | NGA     | N ASSURED SOURCE                    |
| e)                          | <u> </u>            | F FUND:         | ING FOR ULI'S CORE RESEARCH, EDUCATION, AND PUBLIC SERVIC                            | CE ACTI         | VITIES                  |         |                                     |
| nc<br>I                     | -                   |                 |  |                 |                         |         |                                     |
| Ē                           |                     |                 |  |                 |                         |         |                                     |
| Governance                  | <b>2</b> C          | heck th         | is box ▶ ┌ if the organization discontinued its operations or disposed of            | more tha        | ın 25% of ıt            | s net   | assets                              |
| Ğ                           |                     |                 |  |                 |                         |         | i                                   |
| Activities &                | 3 N                 | umber           | of voting members of the governing body (Part VI, line 1a)                           |                 |                         | 3       | 14                                  |
| tte                         | 4 N                 | umber           | of independent voting members of the governing body (Part VI, line 1b)               |                 |                         | 4       | 13                                  |
| \$                          | 5 T                 | otal nur        | nber of individuals employed in calendar year 2015 (Part V, line 2a) .               |                 |                         | 5       | 0                                   |
| Ă                           | 6 T                 | otal nur        | nber of volunteers (estimate if necessary)   |                 |                         | 6       | 51                                  |
|                             |                     |                 | elated business revenue from Part VIII, column (C), line 12                          |                 |                         | 7a      | 0                                   |
|                             | <b>b</b> Ne         | t unrela        | ited business taxable income from Form 990-T, line 34                                |                 |                         | 7b      | 290                                 |
|                             |                     |                 |  | F               | rior Year               |         | Current Year                        |
|                             | 8                   | Contri          | butions and grants (Part VIII, line 1h)  |                 | 9,522                   | ,097    | 4,480,352                           |
| en ua ve                    | 9                   | Progra          | m service revenue (Part VIII, line 2g)   |                 |                         | 0       | 0                                   |
| ŌΛċ                         | 10                  | Invest          | ment income (Part VIII, column (A), lines 3, 4, and 7d)                              |                 | 3,164                   | ,218    | 849,187                             |
| α                           | 11                  | Other           | revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)                   |                 |                         | 0       | 0                                   |
|                             | 12                  |                 | revenue—add lines 8 through 11 (must equal Part VIII, column (A), line               |                 | 12,686                  | 315     | 5,329,539                           |
|                             |                     | 12)             |  |                 |                         |         |                                     |
|                             | 13                  |                 | s and similar amounts paid (Part IX, column (A), lines 1–3)                          |                 | 5,784                   |         | 5,822,668                           |
|                             | 14                  |                 | ts paid to or for members (Part IX, column (A), line 4)                              |                 |                         | 0       | 0                                   |
| 83                          | 15                  | Saları<br>5-10) | es, other compensation, employee benefits (Part IX, column (A), lines                |                 |                         | 0       | 0                                   |
| S(F                         | 16a                 | •               | ssional fundraising fees (Part IX, column (A), line 11e)                             |                 |                         | 0       | 0                                   |
| Expenses                    | ь                   | Total fu        | ndraising expenses (Part IX, column (D), line 25) ▶485,859                           |                 |                         |         |                                     |
| ш                           | 17                  |                 | expenses (Part IX, column (A), lines 11a-11d, 11f-24e)                               |                 | 977                     | ,512    | 743,778                             |
|                             | 18                  |                 | expenses Add lines 13–17 (must equal Part IX, column (A), line 25)                   |                 | 6,761                   | ,609    | 6,566,446                           |
|                             | 19                  |                 | ue less expenses Subtract line 18 from line 12                                       |                 | 5,924                   | ,706    | -1,236,907                          |
| € &                         |                     |                 |  | Reginnin        | g of Current            | Vear    | End of Year                         |
| anc                         |                     |                 |  | Degillilli      |                         |         |                                     |
| Net Assets or Fund Balances | 20                  |                 | assets (Part X, line 16)   |                 | 54,331                  |         | 53,464,103                          |
| E P                         | 21                  |                 | iabilities (Part X, line 26)   |                 | 6,166                   |         |                                     |
|                             | 22                  |                 | sets or fund balances Subtract line 21 from line 20                                  |                 | 48,165                  | ,341    | 45,841,964                          |
|                             | rt II               |                 | ature Block perjury, I declare that I have examined this return, if                  |                 |                         |         |                                     |
|                             |                     |                 | pelief, it is true, correct, and complete Declaration o                              |                 |                         |         |                                     |
|                             |                     |                 | nowledge   |                 |                         |         |                                     |
|                             |                     |                 |  |                 |                         |         |                                     |
|                             |                     | ****            | ature of officer   |                 |                         |         |                                     |
| Siar                        | ,                   | y signa         | active or ornicel  |                 |                         |         |                                     |

PATRICK L PHILLIPS CEO
Type or print name and title

| Sign |  |
|------|--|
| Here |  |



Print/Type preparer's name WILLIAM E TURCO CPA Preparer's signature WILLIAM E TURCO CP Firm's name ► RSM US LLP Firm's address ▶ 9737 WASHINGTONIAN BLVD 400

GAITHERSBURG, MD 208787340

May the IRS discuss this return with the preparer shown above? (see in For Paperwork Reduction Act Notice, see the separate instructions.

| Par | t IV Checklist of Required Schedules   |             |     |    |
|-----|--|-------------|-----|----|
|     |  |             | Yes | No |
| 1   | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A 👺  | 1           | Yes |    |
| 2   | Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? ${}^{9}$   | 2           | Yes |    |
| 3   | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I   | 3           |     | No |
| 4   | Section 501(c)(3) organizations.  Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?  If "Yes," complete Schedule C, Part II   | 4           |     | No |
| 5   | Is the organization a section $501(c)(4)$ , $501(c)(5)$ , or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19?  If "Yes," complete Schedule C, Part III   | 5           |     | No |
| 6   | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts?  If "Yes," complete Schedule D, Part I  | 6           |     | No |
| 7   | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II   | 7           |     | No |
| 8   | Did the organization maintain collections of works of art, historical treasures, or other similar assets?  If "Yes," complete Schedule D, Part III 2   | 8           |     | No |
| 9   | Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV                    | 9           |     | No |
| 10  | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🛸   | 10          | Yes |    |
| 11  | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable   |             |     |    |
|     | Did the organization report an amount for land, buildings, and equipment in Part X, line 10?  If "Yes," complete Schedule D, Part VI   | 11a         | Yes |    |
|     | Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII  | 11b         | Yes |    |
|     | Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 2  | <b>11</b> c |     | No |
| đ   | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 💆   | <b>11</b> d |     | No |
| e   | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X  | 11e         | Yes |    |
| f   | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)?  If "Yes," complete Schedule D, Part X  | 11f         | Yes |    |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year?  If "Yes," complete Schedule D, Parts XI and XII  | <b>12</b> a | Yes |    |
| b   | Was the organization included in consolidated, independent audited financial statements for the tax year?  If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional   | <b>12</b> b | Yes |    |
| 13  | Is the organization a school described in section 170(b)(1)(A)(וו)? If "Yes," complete Schedule E  | 13          |     | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States?  | 14a         |     | No |
| b   | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i> | 14b         |     | No |
| 15  | Did the organization report on Part IX, column (A), line 3, more than $$5,000$ of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV  | 15          |     | No |
| 16  | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV   | 16          |     | No |
| 17  | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)  | 17          |     | No |
| 18  | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II   | 18          |     | No |
| 19  | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III   | 19          |     | No |
|     | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H  | <b>20</b> a |     | No |
| b   | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?   | 20b         |     |    |

29

30

Νo

Nο

Nο

Νo

Νo

Νo

Νo

Nο

Nο

Νo

Νo

Nο

Nο

Nο

24d

25a

25h

26

27

28a

28b

28c

29

30

31

32

33

34

35a

35h

36

37

38

Yes

Yes

Yes

Form 990 (2015)

| LOIM | 990 (2015)  |             |     | Page 4 |
|------|---|-------------|-----|--------|
| Par  | t IV Checklist of Required Schedules (continued)  |             |     |        |
| 21   | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II   | 21          | Yes |        |
| 22   | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III   | 22          | Yes |        |
| 23   | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J                          | 23          | Yes |        |
| 24a  | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K If "No," go to line 25a | 24a         |     | No     |
| b    | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?   | 24b         |     |        |
| С    | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?  | <b>24</b> c |     |        |
|      |   |             |     |        |

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

**b** Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior

26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, 

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial

contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

**b** A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M .

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified

33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Pait II, III, or IV,

**b** If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled

Did the organization conduct more than 5% of its activities through an entity that is not a related organization

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI 🛸 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?

entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . . 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Pait I.

an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

| Part V | Statements | Regarding | Other | IRS Filing | s and | Tax | Compliance |
|--------|------------|-----------|-------|------------|-------|-----|------------|
|--------|------------|-----------|-------|------------|-------|-----|------------|

| Pai        | t V                       | Statements Regarding Other IRS Filings and Tax Compliance  |             |          |     |           |
|------------|---------------------------|--|-------------|----------|-----|-----------|
|            |                           | Check if Schedule O contains a response or note to any line in this Part V   | <u></u>     |          | Yes | . ✓<br>No |
| 1a         | Enter                     | r the number reported in Box 3 of Form 1096 Enter -0- if not applicable   1a   | οГ          | +        | 163 | 110       |
| b          | Enter                     | r the number of Forms W-2G included in line 1a Enter -0 - if not applicable 1b   | 0           |          |     |           |
| c          |                           | he organization comply with backup withholding rules for reportable payments to vendors and reporng (gambling) winnings to prize winners?  |             | ıc       |     |           |
| 2a         | Enter<br>Tax S            | statements, filed for the calendar year ending with or within the year covered is return   | 0           |          |     |           |
| b          | Ifatl                     | least one is reported on line 2a, did the organization file all required federal employment tax returns. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)                         | ;7          | 2b       |     |           |
| 3a         |                           | he organization have unrelated business gross income of \$1,000 or more during the year?   | . 3         | 3a       | Yes |           |
| b          | If"Ye                     | es," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O   | 3           | 3b       |     | No        |
| <b>4</b> a | over,                     | ny time during the calendar year, did the organization have an interest in, or a signature or other aut<br>, a financial account in a foreign country (such as a bank account, securities account, or other finan<br>unt)?    .    . | cıal        | ła       |     | No        |
| b          | If "Ye<br>See II<br>(FBAI | es," enter the name of the foreign country <u> </u>  | ounts       |          |     |           |
| 5a         | Wast                      | the organization a party to a prohibited tax shelter transaction at any time during the tax year? .  |             | 5a       |     | No        |
| b          | Dıd a                     | any taxable party notify the organization that it was or is a party to a prohibited tax shelter transact   | ion?        | 5b       |     | No        |
| c          | If"Y∈                     | es," to line 5a or 5b, did the organization file Form 8886-T?  |             |          |     |           |
| 6a         |                           | the organization have annual gross receipts that are normally greater than \$100,000, and did the  | -           | ōc<br>ōa |     | No        |
| b          | If"Ye                     | nization solicit any contributions that were not tax deductible as charitable contributions? es," did the organization include with every solicitation an express statement that such contribution not tax deductible?               | ns or gifts | 5b       |     |           |
| 7          |                           | nizations that may receive deductible contributions under section 170(c).  |             |          |     |           |
| a          |                           | he organization receive a payment in excess of \$75 made partly as a contribution and partly for goinces provided to the payor?  | ods and     | 7a       |     | No        |
| b          | If"Y∈                     | es," did the organization notify the donor of the value of the goods or services provided? $\cdot\cdot$ .  | 7           | 7b       |     |           |
|            | file Fo                   | he organization sell, exchange, or otherwise dispose of tangible personal property for which it was r<br>orm 8282?   |             | 7c       |     | No        |
| d          | If"Y∈                     | es," indicate the number of Forms 8282 filed during the year   |             |          |     |           |
| e          | Dıd tl                    | he organization receive any funds, directly or indirectly, to pay premiums on a personal benefit conf  |             | 7e       |     | No        |
| f          | Did th                    | he organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract   | t? [        | 7f       |     | No        |
| g          | If the requir             | e organization received a contribution of qualified intellectual property, did the organization file Form<br>ired?   | _           | 7g       |     |           |
| h          | Form                      | e organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization 1098-C?  |             | 7h       |     |           |
| 8          | Did a                     | soring organizations maintaining donor advised funds.<br>a donor advised fund maintained by the sponsoring organization have excess business holdings at a<br>ig the year?   |             | 8        |     |           |
| 9a         | Did th                    | he sponsoring organization make any taxable distributions under section 4966?  | 9           | 9a       |     |           |
| b          | Did th                    | he sponsoring organization make a distribution to a donor, donor advisor, or related person? $\cdot$ .   | . 9         | ъ        |     |           |
| 10         | Section                   | ion 501(c)(7) organizations. Enter   |             |          |     |           |
|            |                           | ation fees and capital contributions included on Part VIII, line 12 10a  |             |          |     |           |
| b          | facilit                   | s receipts, included on Form 990, Part VIII, line 12, for public use of club ties  |             |          |     |           |
| 11         | Section                   | ion 501(c)(12) organizations. Enter  |             |          |     |           |
|            |                           | s income from members or shareholders  |             |          |     |           |
| b          |                           | s income from other sources (Do not net amounts due or paid to other sources ast amounts due or received from them )   |             |          |     |           |
| 12a        | Section                   | ion 4947(a)(1) non-exempt charitable trusts.Is the organization filing Form 990 in lieu of Form 104  | 1? 1        | 2a       |     |           |
| b          |                           | es," enter the amount of tax-exempt interest received or accrued during the  |             |          |     |           |
| 13         | year<br><b>Secti</b>      | ion 501(c)(29) qualified nonprofit health insurance issuers.   |             |          |     |           |
| а          |                           | e organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructional information the organization must report on Schedule O  |             | За       |     |           |
| b          |                           | r the amount of reserves the organization is required to maintain by the states lich the organization is licensed to issue qualified health plans  |             |          |     |           |
| С          | Enter                     | r the amount of reserves on hand   |             | ļ        | ļ   |           |
|            |                           | he organization receive any payments for indoor tanning services during the tax year?  |             | 4a       |     | No        |
| b          | If"Y∈                     | es," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O   | 1           | 4b       |     |           |

For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below,

describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI . . .

|    |  |             | Yes    | No   |
|----|--|-------------|--------|------|
| 1a | Enter the number of voting members of the governing body at the end of the tax year 14   |             |        |      |
|    | If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O   |             |        |      |
| b  | Enter the number of voting members included in line 1a, above, who are independent 1b 13   |             |        |      |
| 2  | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  | 2           |        | No   |
| 3  | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .  | 3           |        | No   |
| 4  | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?   | 4           |        | No   |
| 5  | Did the organization become aware during the year of a significant diversion of the organization's assets? .   | 5           |        | No   |
| 6  | Did the organization have members or stockholders?   | 6           |        | No   |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?   | 7a          |        | No   |
| b  | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  | 7b          |        | No   |
| 8  | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following   |             |        |      |
| а  | The governing body?  | 8a          | Yes    |      |
| b  | Each committee with authority to act on behalf of the governing body?  | 8b          | Yes    |      |
| 9  | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O   | 9           |        | No   |
| Se | ction B. Policies (This Section B requests information about policies not required by the Internal R   | even        | ue Cod | le.) |
|    |  |             | Yes    | No   |
| 0a | Did the organization have local chapters, branches, or affiliates?   | <b>10</b> a |        | No   |
| b  | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?   | <b>10</b> b |        |      |
| 1a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?  | 11a         | Yes    |      |
| b  | Describe in Schedule O the process, if any, used by the organization to review this Form 990   |             |        |      |
| 2a | Did the organization have a written conflict of interest policy? If "No," go to line 13  | <b>12</b> a | Yes    |      |
| b  | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?  | <b>12</b> b | Yes    |      |
| С  | Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," describe in Schedule O how this was done</i>  | <b>12</b> c | Yes    |      |
| 3  | Did the organization have a written whistleblower policy?  | 13          | Yes    |      |
| 4  | Did the organization have a written document retention and destruction policy?   | 14          | Yes    |      |
| 5  | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?   |             |        |      |
| а  | The organization's CEO, Executive Director, or top management official   | 15a         |        | No   |
| b  | Other officers or key employees of the organization  | 15b         |        | No   |
|    | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)   |             |        |      |
| 6a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?  | 16a         |        | No   |
| b  | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | 16b         |        |      |
| Se | ction C. Disclosure  |             |        |      |
|    | ction C. Disclosure  List the States with which a copy of this Form 990 is required to be filed  AK,AL,AR,AZ,CA,CO,CT,DC,  ID,IL,IN,KS,KY,LA,MA,MD,M   | DE , FI     |        |      |

Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year

State the name, address, and telephone number of the person who possesses the organization's books and records ►MICHAEL TERSECK 2001 L STREET NW NO 200 WASHINGTON, DC 20036 (202) 624-7000

 ${\tt PA} \; , {\tt RI} \; , {\tt SC} \; , {\tt SD} \; , {\tt TN} \; , {\tt TX} \; , {\tt UT} \; , {\tt VA} \; , {\tt VT} \; , {\tt WA} \; , {\tt WI} \; , {\tt WV} \; , {\tt WY} \;$ 

Part VII

## Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

## Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
  - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

| (A)<br>Name and Title                              | (B) A verage hours per week (list any hours           | more<br>pers                      | than<br>on is         | one<br>bot | not<br>bo<br>tha | chec<br>x, unle<br>n offic<br>rustee | ess<br>er | (D) Reportable compensation from the organization | (E) Reportable compensation from related organizations | (F) Estimated amount of other compensation               |
|--|---|-----------------------------------|-----------------------|------------|------------------|--------------------------------------|-----------|---|--|--|
|  | for related<br>organizations<br>below<br>dotted line) | Individual trustee<br>or director | Institutional Trustee | Officer    | Key employee     | Highest compensated employee         | Former    | (W- 2/1099-<br>MISC)                              | (W- 2/1099-<br>MISC)                                   | from the<br>organization<br>and related<br>organizations |
| (1) JEFF STACK                                     | 2 00  | ,                                 |                       |            |                  |                                      |           |   |  |  |
| CHAIRMAN   |   | ×                                 |                       | ×          |                  |                                      |           | 0   | 0  | 0  |
| (2) JAMES KLINGBELL ULIF CHAIRMAN EMERITUS         | 2 00  | ×                                 |                       |            |                  |                                      |           | 0   | 0  | 0  |
| (3) RANDALL ROWE ULI CHAIRMAN                      | 2 00  | ×                                 |                       |            |                  |                                      |           | 0   | 0  | 0  |
| (4) CIA BUCKLEY MARAKOVITS TREASURER               | 2 00  | ×                                 |                       | х          |                  |                                      |           | 0   | 0  | 0  |
|  | 2 00  |                                   |                       |            |                  |                                      | <u> </u>  |   |  |  |
| (5) GREG VOGEL AT-LARGE - SECRETARY                |   | x                                 |                       | x          |                  |                                      |           | 0   | 0  | 0  |
| (6) STEVE NAVARRO ULI BOARD OF DIRECTORS MEMBER    | 2 00  | ×                                 |                       |            |                  |                                      |           | 0   | 0  | 0  |
| (7) MICHAEL HAYDE  ANNUAL FUND CHAIR               | 2 00  | х                                 |                       |            |                  |                                      |           | 0   | 0  | 0  |
| (8) MICHAEL SPIES EUROPE CHARITABLE TRUST CHAIRMAN | 2 00  | ×                                 |                       |            |                  |                                      |           | 0   | 0  | 0  |
| (9) JIM RATNER<br>AT-LARGE                         | 2 00  | ×                                 |                       |            |                  |                                      |           | 0   | 0  | 0  |
| (10) STEVE QUAZZO AT-LARGE                         | 2 00  | х                                 |                       |            |                  |                                      |           | 0   | 0  | 0  |
| (11) MIKE FASCITELLI<br>AT-LARGE                   | 2 00  | x                                 |                       |            |                  |                                      |           | 0   | 0  | 0  |
| (12) JOHN HAGESTAD<br>AT-LARGE                     | 2 00  | х                                 |                       |            |                  |                                      |           | 0   | 0  | 0  |
| (13) MELINDA MASSON<br>AT-LARGE                    | 2 00  | ×                                 |                       |            |                  |                                      |           | 0   | 0  | 0  |
| (14) PATRICK PHILLIPS ULI CEO                      | 2 00<br>35 50   | х                                 |                       | х          |                  |                                      |           | 0   | 723,749  | 15,900   |
| 1  |   |                                   |                       |            |                  |                                      |           |   |  |  |
|  |   |                                   |                       |            |                  |                                      |           |   |  | Form <b>990</b> (2015)                                   |

| Part VII | Section A. Officers, Direct | ors, Trustees, Key Employees | s, and Highest Compensated | Employees (continued) |
|----------|-----------------------------|------------------------------|----------------------------|-----------------------|
|          | ,                           | ,                            | ·,                         | ,                     |

| (A)<br>Name and Title   | (B) Average hours per week (list any hours for related organizations | unles                             | ore t<br>ss pe<br>offi<br>direct | han<br>erso<br>cer<br>tor/t | not<br>one<br>n is<br>and<br>rus | tee)                            | an     | (D) Reportable compensation from the organization (W- 2/1099- MISC) | (E) Reportable compensation from related organizations (W- 2/1099- MISC) | (F) Estimated amount of other compensation from the organization |
|---|--|-----------------------------------|----------------------------------|-----------------------------|----------------------------------|---------------------------------|--------|---|--|--|
|   |  | individual trustee<br>or director | Institutional Trustee            | Officer                     | key employee                     | Highest compensated<br>employee | Former |   |  | and related<br>organizations                                     |
| (15) KATHLEEN CAREY<br>PRESIDENT FROM 04/01/16                                | 37 50  |                                   |                                  | х                           |                                  |                                 |        | (   | 368,888  | 15,900   |
|   |  |                                   |                                  |                             |                                  |                                 |        |   |  |  |
|   |  |                                   |                                  |                             |                                  |                                 |        |   |  |  |
|   |  |                                   |                                  |                             |                                  |                                 |        |   |  |  |
|   |  |                                   |                                  |                             |                                  |                                 |        |   |  |  |
|   |  |                                   |                                  |                             |                                  |                                 |        |   |  |  |
|   |  |                                   |                                  |                             |                                  |                                 |        |   |  |  |
|   |  |                                   |                                  |                             |                                  |                                 |        |   |  |  |
|   |  |                                   |                                  |                             |                                  |                                 |        |   |  |  |
|   |  |                                   |                                  |                             |                                  |                                 |        |   |  |  |
|   |  |                                   |                                  |                             |                                  |                                 |        |   |  |  |
| 1b Sub-Total  |  |                                   |                                  | •                           |                                  | •                               |        |   |  |  |
| c Total from continuation sheets to Part VII<br>d Total (add lines 1b and 1c) | -  |                                   |                                  | •                           |                                  |                                 |        | 0   | 1,092,637  | 31,800   |
| \   | <u> </u>   | - '                               |                                  |                             |                                  |                                 |        |   | · ·  | · · · · · · · · · · · · · · · · · · ·                            |

- Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization  $\triangleright$  0

| 3 | Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>                                 | 3 |     | No |
|---|--|---|-----|----|
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule I for such individual | 4 | Yes |    |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person                       | 5 |     | No |

**Section B. Independent Contractors** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of

| (A)<br>Name and business address | (B) Description of services | <b>(C)</b><br>Compensation |
|----------------------------------|-----------------------------|----------------------------|
|                                  |                             |                            |
|                                  |                             |                            |
|                                  |                             |                            |
|                                  |                             |                            |

compensation from the organization Report compensation for the calendar year ending with or within the organization's tax year

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization  $\triangleright$  0

Yes

No

| Form 99  | 0 (20   | 15)   |  |                                 |                   |  |   | Page <b>9</b>  |
|--|---------|---|--|---------------------------------|-------------------|--|---|--|
| Part V   | 1111    | Statement o                                     |  |                                 |                   |  |   |  |
|  |         | Check If Schedu                                 | ule O contains a respoi                    | nse or note to any lir          | (A) Total revenue | (B) Related or exempt function revenue | (C)<br>Unrelated<br>business<br>revenue | (D) Revenue excluded from tax under sections 512-514 |
| ω <u>κ</u>   | 1a      | Federated camp                                  | paigns 1a                                  |                                 |                   |  |   |  |
| Grants<br>smounts                                      | ь       | Membership du                                   | es <b>1b</b>                               |                                 |                   |  |   |  |
| Gr.  | С       | Fundraising eve                                 | ents <b>1</b> c                            |                                 |                   |  |   |  |
| Contributions, Gifts, Grants and Other Similar Amounts | d       | Related organiz                                 | ations 1d                                  | 1,094,411                       |                   |  |   |  |
| s, G<br>mil  | e       | Government grants                               | s (contributions) <b>1e</b>                |                                 |                   |  |   |  |
| ion<br>r Si  | f       |   | ons, gifts, grants, and <b>1f</b>          | 3,385,941                       |                   |  |   |  |
| ibut   | g       | similar amounts no<br>Noncash contribution      | ons included above                         | 98,035                          |                   |  |   | <br>   |
| ontr<br>id C   | -       | 1a-1f \$  | - 4 - 46                                   |                                 | 4,480,352         |  |   |  |
| <u>ة ت</u>   | h       | Iotal. Add lines                                | s 1a-1f                                    |                                 | 4,460,332         |  |   |  |
| Program Service Revenue                                | 2a<br>b |   |  | Business Code                   |                   |  |   |  |
| a<br>C   | C       |   |  |                                 |                   |  |   |  |
| Ser.   | d       |   |  |                                 |                   |  |   |  |
| rogram   | e<br>f  | All other progra                                | am service revenue                         |                                 |                   |  |   |  |
| Δ.   | g       |   | s 2a-2f                                    |                                 |                   |  |   |  |
|  | 3       |   | ome (including dividen<br>ar amounts)      |                                 | 855,551           |  |   | 855,551  |
|  | 4       |   | tment of tax-exempt bond                   | · · · · · · · · · · · · · · · · |                   |  |   |  |
|  | 5       | Royalties                                       | (ı) Real                                   | (II) Personal                   |                   |  |   |  |
|  | 6а      | Gross rents                                     | (I) Redi                                   | (II) Personal                   |                   |  |   |  |
|  | b       | Less rental expenses                            |  |                                 |                   |  |   |  |
|  | С       | Rental income or (loss)                         |  |                                 |                   |  |   |  |
|  | d       | Net rental incor                                | me or (loss)                               |                                 |                   |  |   |  |
|  | 7a      | Gross amount                                    | (ı) Securities                             | (II) O ther                     |                   |  |   |  |
|  | 74      | from sales of<br>assets other<br>than inventory | 13,403,431                                 |                                 |                   |  |   |  |
|  | ь       | Less cost or other basis and                    | 13,409,795                                 |                                 |                   |  |   |  |
|  | c       | sales expenses<br>Gain or (loss)                | -6,364                                     |                                 |                   |  |   |  |
|  | d       |   | s)   |                                 | -6,364            |  |   | -6,364   |
| Other Revenue  | 8a      | Gross income fi                                 |  |                                 |                   |  |   |  |
| er Re  |         | See Part IV, lin                                |  |                                 |                   |  |   |  |
| O<br>₽   | l       |   | penses b                                   |                                 |                   |  |   |  |
|  |         |   |  | events •                        |                   |  |   |  |
|  | ь       | Logo direct ovi                                 | a<br>penses b                              |                                 |                   |  |   |  |
|  | l       |   | penses <b>b</b><br>(loss) from gamıng actı | vities                          |                   |  |   |  |
|  | 102     | Gross sales of                                  | inventory less                             | •                               |                   |  |   |  |
|  | 100     | returns and allo                                |  |                                 |                   |  |   |  |
|  | b       |   | oods sold b                                |                                 |                   |  |   |  |
|  | C       | Miscellaneous                                   | (loss) from sales of inv                   | Business Code                   |                   |  |   |  |
|  | 11a     |   | ·-   |                                 |                   |  |   |  |
|  | ь       |   |  |                                 |                   |  |   |  |
|  | С       |   |  |                                 |                   |  |   |  |
|  | d       |   | ue   |                                 |                   |  |   |  |
|  | e       |   | s 11a-11d                                  | •                               |                   |  |   |  |
|  | 12      | Total revenue.                                  | See Instructions .                         | •                               | 5,329,539         | 0                                      | 0                                       | 849,187  |

|         | 330 (2013)  |   |                          |                                 | rage 10                 |
|---------|---|---|--------------------------|---------------------------------|-------------------------|
|         | t IX Statement of Functional Expenses   |   |                          |                                 |                         |
| Section | on 501(c)(3) and 501(c)(4) organizations must complete all columns  | -                                       |                          |                                 |                         |
|         | Check if Schedule O contains a response or note to any line in t  | this Part IX                            |                          |                                 |                         |
| Do n    | ot include amounts reported on lines 6b,  | (a)                                     | (B)                      | (c)                             | (D)                     |
|         | b, 9b, and 10b of Part VIII.  | (A)<br>Total expenses                   | Program service expenses | Management and general expenses | Fundraising<br>expenses |
| 1       | Grants and other assistance to domestic organizations and   |   |                          |                                 |                         |
|         | domestic governments See Part IV, line 21   | 5,773,855                               | 5,773,855                |                                 |                         |
| 2       | Grants and other assistance to domestic   |   |                          |                                 |                         |
|         | ındıvıduals See Part IV, line 22  | 48,813                                  | 48,813                   |                                 |                         |
| 3       | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, lines 15 and 16   |   |                          |                                 |                         |
| 4       | Benefits paid to or for members   |   |                          |                                 |                         |
| 5       | Compensation of current officers, directors, trustees, and key employees  |   |                          |                                 |                         |
| 6       | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$  |   |                          |                                 |                         |
| 7       | Other salaries and wages  |   |                          |                                 |                         |
| 8       | Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)  |   |                          |                                 |                         |
| 9       | Other employee benefits   |   |                          |                                 |                         |
| 10      | Payroll taxes   |   |                          |                                 |                         |
| 11      | Fees for services (non-employees)   |   |                          |                                 |                         |
| <br>а   | Management  |   |                          |                                 |                         |
| b       | Legal   |   |                          |                                 |                         |
| С       | Accounting  | 31,500                                  |                          | 31,500                          |                         |
| d       | Lobbying  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                          |                                 |                         |
| е       | Professional fundraising services See Part IV, line 17  |   |                          |                                 |                         |
| f       | Investment management fees  |   |                          |                                 |                         |
| g       | Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule 0)  | 36,878                                  |                          | 4,769                           | 32,109                  |
| 12      | Advertising and promotion   |   |                          |                                 |                         |
| 13      | Office expenses   | 26,902                                  |                          | 5,636                           | 21,266                  |
| 14      | Information technology  |   |                          |                                 |                         |
| 15      | Royalties   |   |                          |                                 |                         |
| 16      | Occupancy   |   |                          |                                 |                         |
| 17      | Travel  | 40,319                                  |                          | 11,704                          | 28,615                  |
| 18      | Payments of travel or entertainment expenses for any federal, state, or local public officials  |   |                          |                                 |                         |
| 19      | Conferences, conventions, and meetings  | 125,031                                 |                          | 20,631                          | 104,400                 |
| 20      | Interest  |   |                          |                                 |                         |
| 21      | Payments to affiliates  |   |                          |                                 |                         |
| 22      | Depreciation, depletion, and amortization   | 5,878                                   |                          | 5,878                           |                         |
| 23      | Insurance   |   |                          |                                 |                         |
| 24      | Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)                    |   |                          |                                 |                         |
| а       | ULI SERVICES  | 428,778                                 |                          | 158,993                         | 269,785                 |
| b       | CREDIT CARD FEES  | 29,271                                  |                          |                                 | 29,271                  |
| c       | BANK FEES   | 6,256                                   |                          | 6,256                           |                         |
| d       | OTHER EXPENSES  | 4,553                                   |                          | 4,524                           | 29                      |
| е       | All other expenses  | 8,412                                   |                          | 8,028                           | 384                     |
| 25      | <b>Total functional expenses.</b> Add lines 1 through 24e   | 6,566,446                               | 5,822,668                | 257,919                         | 485,859                 |
| 26      | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation  Check here ▶ ☐ if following SOP 98-2 (ASC 958-720) |   |                          |                                 |                         |

|  | Part Y | Ralance | Shoo |
|--|--------|---------|------|
|--|--------|---------|------|

| Par                        | t X | Balance Sheet   |                      |                    |                                 |             |                           |
|----------------------------|-----|---|----------------------|--------------------|---------------------------------|-------------|---------------------------|
|                            |     | Check if Schedule O contains a response or note to any line   | e in this            | Part X             |                                 |             |                           |
|                            |     |   |                      |                    | <b>(A)</b><br>Beginning of year |             | <b>(B)</b><br>End of year |
|                            | 1   | Cash-non-interest-bearing   |                      |                    | , , ,                           | 1           | •                         |
|                            | 2   | Savings and temporary cash investments  |                      |                    | 1,235,187                       | 2           | 1,739,983                 |
|                            | 3   | Pledges and grants receivable, net  |                      |                    | 15,551,725                      | 3           | 15,540,825                |
|                            | 4   | Accounts receivable, net  |                      |                    |                                 | 4           |                           |
|                            | 5   | Loans and other receivables from current and former offic   |                      |                    |                                 |             |                           |
|                            |     | trustees, key employees, and highest compensated employees  | oyees (              | Complete Part      |                                 |             |                           |
|                            |     | II of Schedule L  |                      |                    |                                 |             |                           |
|                            |     |   |                      |                    |                                 | 5           |                           |
| Assets                     | 6   | Loans and other receivables from other disqualified perso section 4958(f)(1)), persons described in section 4958(contributing employers and sponsoring organizations of s voluntary employees' beneficiary organizations (see instr Part II of Schedule L | c)(3)(B)<br>ection 5 | , and<br>501(c)(9) |                                 | 6           |                           |
| Ase                        | 7   | Notes and loans receivable, net   |                      | -                  |                                 | 7           |                           |
|                            | 8   | Inventories for sale or use   |                      | - H                |                                 | 8           |                           |
|                            | 9   | Prepaid expenses and deferred charges   |                      |                    |                                 | 9           |                           |
|                            | 10a | Land, buildings, and equipment cost or other basis  |                      |                    |                                 | -           |                           |
|                            | 100 | Complete Part VI of Schedule D  | 10a                  | 17,633             |                                 |             |                           |
|                            | b   | Less accumulated depreciation   | <b>10</b> b          | 17,633             | 5,878                           | <b>10</b> c | 0                         |
|                            | 11  | Investments—publicly traded securities  |                      |                    | 8,345,264                       | 11          | 6,478,735                 |
|                            | 12  | Investments—other securities See Part IV, line $11$ .   |                      | [                  | 29,169,363                      | 12          | 29,688,886                |
|                            | 13  | Investments—program-related See Part IV, line 11 $$ .   |                      | [                  |                                 | 13          |                           |
|                            | 14  | Intangible assets   |                      | [                  |                                 | 14          |                           |
|                            | 15  | Other assets See Part IV, line 11   |                      | [                  | 24,484                          | 15          | 15,674                    |
|                            | 16  | Total assets.Add lines 1 through 15 (must equal line 34)  |                      |                    | 54,331,901                      | 16          | 53,464,103                |
|                            | 17  | Accounts payable and accrued expenses   |                      |                    |                                 | 17          |                           |
|                            | 18  | Grants payable  |                      |                    |                                 | 18          |                           |
|                            | 19  | Deferred revenue  |                      |                    | 19                              |             |                           |
|                            | 20  | Tax-exempt bond liabilities   |                      |                    | 20                              |             |                           |
| ۲۵.                        | 21  | Escrow or custodial account liability Complete Part IV of   | ule D                |                    | 21                              |             |                           |
| oilities                   | 22  | Loans and other payables to current and former officers, on key employees, highest compensated employees, and dis   |                      | ′ ′ ′              |                                 |             |                           |
| <del>i</del> G             |     | persons Complete Part II of Schedule L  |                      |                    |                                 | 22          |                           |
| Liab                       | 23  | Secured mortgages and notes payable to unrelated third p  | parties              |                    |                                 | 23          |                           |
|                            | 24  | Unsecured notes and loans payable to unrelated third par  |                      | F                  |                                 | 24          |                           |
|                            | 25  | Other liabilities (including federal income tax, payables to<br>and other liabilities not included on lines 17-24)<br>Complete Part X of Schedule D   | o relate             | d third parties,   |                                 |             |                           |
|                            |     |   |                      |                    | 6,166,560                       | 25          | 7,622,139                 |
|                            | 26  | Total liabilities. Add lines 17 through 25  |                      |                    | 6,166,560                       | 26          | 7,622,139                 |
| ses                        |     | Organizations that follow SFAS 117 (ASC 958), check her lines 27 through 29, and lines 33 and 34.   | re▶ 「√               | and complete       |                                 |             |                           |
| lan                        | 27  | Unrestricted net assets   |                      |                    | 7,581,344                       | 27          | 6,815,513                 |
| ထ္ထ                        | 28  | Temporarily restricted net assets   |                      |                    | 32,046,380                      | 28          | 30,504,022                |
| DE .                       | 29  | Permanently restricted net assets   |                      |                    | 8,537,617                       | 29          | 8,522,429                 |
| Net Assets or Fund Balance |     | Organizations that do not follow SFAS 117 (ASC 958), ch complete lines 30 through 34.   |                      | ŀ                  |                                 |             |                           |
| S                          | 30  | Capital stock or trust principal, or current funds  |                      |                    |                                 | 30          |                           |
| set                        | 31  | Paid-in or capital surplus, or land, building or equipment f  |                      |                    |                                 | 31          |                           |
| As                         | 32  | Retained earnings, endowment, accumulated income, or o  |                      | - H                |                                 | 32          |                           |
| <b>Vet</b>                 | 33  | Total net assets or fund balances   |                      | <br>               | 48,165,341                      | 33          | 45,841,964                |
| _                          | 34  | Total liabilities and net assets/fund balances  |                      | · ·                | 54,331,901                      | 34          | 53,464,103                |
|                            |     | <u> </u>  |                      |                    |                                 |             | 1 7 ==                    |

Other changes in net assets or fund balances (explain in Schedule O) .

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

Consolidated basis

Consolidated basis

**b** Were the organization's financial statements audited by an independent accountant?

If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the

**b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Part XIII Financial Statements and Reporting

1 Accounting method used to prepare the Form 990

a separate basis, consolidated basis, or both

Single Audit Act and OMB Circular A-133?

Investment expenses

column (B))

Schedule O

Schedule O

Separate basis

Separate basis

basis, consolidated basis, or both

Prior period adjustments

|          | 1 |  |
|----------|---|--|
|          | 2 |  |
|          | 3 |  |
| mn (A )) | 4 |  |
|          | 5 |  |
|          | 6 |  |
|          | 7 |  |

8

9

10

# 10 Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, Check if Schedule O contains a response or note to any line in this Part XII . . . . . Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain in

Both consolidated and separate basis

✓ Both consolidated and separate basis

| <b>2</b> c | Yes            |      |
|------------|----------------|------|
|            |                |      |
|            |                |      |
|            |                |      |
| 3a         |                | No   |
|            |                |      |
| 3b         |                |      |
| F          | orm <b>990</b> | 1/20 |

Yes

Page **12** 

5,329,539

6,566,446

-1,236,907

48.165.341

-1,086,470

45,841,964

No

Νo

Yes

2a

2b

| efile GRAPHIC | orint - | DO NOT | PROCESS | As Filed | Data |
|---------------|---------|--------|---------|----------|------|
|               |         |        |         |          |      |

hospital's name, city, and state

**170(b)(1)(A)(iv).** (Complete Part II )

DLN: 93493033014537

23-7133957

The organization is not a private foundation because it is (For lines 1 through 11, check only one box)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

Open to Public

Treasury Internal Revenue Service Name of the organization THE ULI FOUNDATION

Department of the

SCHEDULE A

(Form 990 or

990EZ)

Part I

⊽

1

2

3

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at

www.irs.gov/form990.

**Reason for Public Charity Status** (All organizations must complete this part.) See instructions.

A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the

An organization that normally receives a substantial part of its support from a governmental unit or from the general public

An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section

A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii).(Attach Schedule E (Form 990 or 990-EZ))

A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).

A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).

OMB No 1545-0047 Inspection **Employer identification number** 

| 8                        |        | A community trust des   | scribed in <b>sec</b> t   | tion 170(b)(1)(A)(vi)  |   | rt II )   |  |  |
|--------------------------|--------|---|---|--|---|---|--|--|
| 9                        |        | An organization that r<br>receipts from activitie<br>from gross investmen<br>organization after Jun | normally recei<br>es related to it<br>t income and<br>e 30,1975 S   | ves (1) more than 33 is exempt functions—s unrelated business tax seesection 509(a)(2).                | 1/3% of its sup<br>ubject to certa<br>kable income (<br>(Complete Par | oport from con<br>ain exceptions<br>less section 5<br>t III ) | tributions, membership<br>, and (2) no more than 3<br>11 tax) from businesse   | 331/3% of its suppo  |
| 10                       |        | An organization organi  |   | •  |   | •   |  |  |
| 11<br>a                  | Г<br>Г | one or more publicly s<br>the box in lines 11a th<br><b>Type I.</b> A supporting o                  | upported orga<br>irough 11d tha<br>rganization op<br>n(s) the power | nizations described in<br>at describes the type o<br>perated, supervised, or<br>to regularly appoint o | section 509(a<br>of supporting of<br>controlled by<br>r elect a major | a)(1) or sectio<br>rganization ar<br>its supported            | Inctions of, or to carry on 509(a)(2) See <b>sectio</b> id complete lines 11e, 1 organization(s), typical ctors or trustees of the | n <b>509(a)(3).</b> Check<br>1f, and 11g<br>ly by giving the |
| b                        | Γ      | Type II. A supporting   | organization s<br>pporting orgai                                    | supervised or controlle<br>nization vested in the s  | d in connectio  |   | ported organization(s), b<br>r manage the supported  |  |
| C                        |        |   |   |  |   |   | th, and functionally integ   | rated with, its  |
| d                        | Г      |   | a <mark>lly integrate</mark><br>ated The orga                       | <b>d.</b> A supporting organi<br>anization generally mus   | zation operate<br>st satisfy a dis                                    | d in connection<br>tribution requ                             | <b>D, and E.</b> n with its supported org irement and an attentive   |  |
| e                        | Г      | Check this box if the o   | rganızatıon re  | ceived a written deter   | mination from   | the IRS that i  | t is a Type I, Type II, T  | pe III functionally  |
|                          |        | integrated, or Type III   |   |  |   |   |  |  |
| f<br>g                   | Ente   | r the number of support<br>Provide the following in   |   |  |   |   |  |  |
| (i)<br>Name of supported |        | (i)<br>supported organization   | (ii)EIN   | (iii)<br>Type of<br>organization   | (iv) Is the organization listed in your governing document?           |   | (v) A mount of monetary support  | (vi) A mount of other support (see                           |
| war                      |        |   |   | (described on lines<br>1-9 above (see<br>instructions))  | docum   | ent?  | (see instructions)   | instructions)  |
| ıvar                     |        |   |   | 1- 9 above (see  | docum<br><b>Yes</b>   | ent?  |  |  |
| n ar                     |        |   |   | 1- 9 above (see  |   | T   |  |  |
| Nan<br>Fota              |        |   |   | 1- 9 above (see  |   | T   |  |  |

Schedule A (Form 990 or 990-EZ) 2015 Page 2 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year **(b)**2012 (c)2013 (d)2014 (e)2015 (f)Total (a)2011 (or fiscal year beginning in)

| ,   | risear year beginning in, r   |                 |                 |                 |                  |                 |                  |
|-----|---|-----------------|-----------------|-----------------|------------------|-----------------|------------------|
| 1   | Gifts, grants, contributions, and<br>membership fees received (Do<br>not include any unusual grants)  | 5,288,947       | 4,738,014       | 4,225,683       | 9,522,097        | 4,480,352       | 28,255,093       |
| 2   | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf   |                 |                 |                 |                  |                 |                  |
| 3   | The value of services or facilities furnished by a governmental unit to the organization without charge   |                 |                 |                 |                  |                 |                  |
| 4   | Total. Add lines 1 through 3  | 5,288,947       | 4,738,014       | 4,225,683       | 9,522,097        | 4,480,352       | 28,255,093       |
| 5   | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) |                 |                 |                 |                  |                 | 8,510,372        |
| 6   | Public support. Subtract line 5   |                 |                 |                 |                  |                 | 19,744,721       |
|     | from line 4   |                 |                 |                 |                  |                 | 13,744,721       |
| S   | ection B. Total Support   |                 |                 |                 |                  |                 |                  |
| (or | Calendar year<br>fiscal year beginning in) ▶  | <b>(a)</b> 2011 | <b>(b)</b> 2012 | <b>(c)</b> 2013 | ( <b>d)</b> 2014 | <b>(e)</b> 2015 | <b>(f)</b> Total |
| 7   | Amounts from line 4   | 5,288,947       | 4,738,014       | 4,225,683       | 9,522,097        | 4,480,352       | 28,255,093       |
| 8   | Gross income from interest,<br>dividends, payments received on<br>securities loans, rents, royalties<br>and income from similar sources   | 753,937         | 929,750         | 693,251         | 660,662          | 855,551         | 3,893,151        |
| 9   | Net income from unrelated<br>business activities, whether or<br>not the business is regularly<br>carried on   |                 |                 |                 |                  |                 |                  |
| 10  | Other income Do not include<br>gain or loss from the sale of<br>capital assets (Explain in Part   |                 |                 |                 |                  |                 |                  |

Gross receipts from related activities, etc. (see instructions) 12 12 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, 

Section C. Computation of Public Support Percentage

VI)

through 10

11

Total support. Add lines 7

| 14 | Public support percentage for 2015 (line 6, column (f) divided by line 11, column (f)) | 14 | 61 420 % |
|----|--|----|----------|
| 15 | Public support percentage for 2014 Schedule A, Part II, line 14                        | 15 | 58 610 % |

box and stop here. The organization qualifies as a publicly supported organization

| 15  | Public support percentage for 2014 Schedule A, Part II, line 14  | 15   | 58 610 %         |
|-----|--|------|------------------|
| 16a | 33 1/3% support test—2015. If the organization did not check the box on line 13, and line 14 is 33 1/3% or | more | , check this box |
|     | and stop here. The organization qualifies as a publicly supported organization                             |      | ►▽               |

and **stop here.** The organization qualifies as a publicly supported organization b 33 1/3% support test - 2014. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this

17a 10%-facts-and-circumstances test - 2015. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported ▶┌

organization b 10%-facts-and-circumstances test - 2014. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

32,148,244

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se  | ction A. Public Support  |                          |   |                            |                    |                           |                        |
|-----|--|--------------------------|---|----------------------------|--------------------|---------------------------|------------------------|
|     | Calendar year  | (a)2011                  | <b>(b)</b> 2012                         | (c)2013                    | (d)2014            | (e)2015                   | <b>(f)</b> ⊤otal       |
| •   | iscal year beginning in)   | (4)                      | (-)                                     | (-)                        | (-/                | (-)                       | (1)                    |
| 1   | Gifts, grants, contributions, and                                    |                          |   |                            |                    |                           |                        |
|     | membership fees received (Do not include any "unusual grants")       |                          |   |                            |                    |                           |                        |
| 2   | Gross receipts from admissions,                                      |                          |   |                            |                    |                           |                        |
| _   | merchandise sold or services   |                          |   |                            |                    |                           |                        |
|     | performed, or facilities furnished                                   |                          |   |                            |                    |                           |                        |
|     | in any activity that is related to                                   |                          |   |                            |                    |                           |                        |
|     | the organization's tax-exempt  |                          |   |                            |                    |                           |                        |
| _   | purpose  |                          |   |                            |                    |                           |                        |
| 3   | Gross receipts from activities                                       |                          |   |                            |                    |                           |                        |
|     | that are not an unrelated trade or business under section 513        |                          |   |                            |                    |                           |                        |
| 4   | Tax revenues levied for the  |                          |   |                            |                    |                           |                        |
| 7   | organization's benefit and either                                    |                          |   |                            |                    |                           |                        |
|     | paid to or expended on its behalf                                    |                          |   |                            |                    |                           |                        |
| 5   | The value of services or facilities                                  |                          |   |                            |                    |                           |                        |
|     | furnished by a governmental unit                                     |                          |   |                            |                    |                           |                        |
|     | to the organization without charge                                   |                          |   |                            |                    |                           |                        |
| 6   | <b>Total.</b> Add lines 1 through 5                                  |                          |   |                            |                    |                           |                        |
| 7a  | Amounts included on lines 1, 2,                                      |                          |   |                            |                    |                           |                        |
|     | and 3 received from disqualified                                     |                          |   |                            |                    |                           |                        |
|     | persons Amounts included on lines 2 and                              |                          |   |                            |                    |                           |                        |
| U   | 3 received from other than   |                          |   |                            |                    |                           |                        |
|     | disqualified persons that exceed                                     |                          |   |                            |                    |                           |                        |
|     | the greater of \$5,000 or 1% of                                      |                          |   |                            |                    |                           |                        |
|     | the amount on line 13 for the year                                   |                          |   |                            |                    |                           |                        |
| С   | Add lines 7a and 7b  |                          |   |                            |                    |                           |                        |
| 8   | <b>Public support.</b> (Subtract line 7c                             |                          |   |                            |                    |                           |                        |
|     | from line 6 )  |                          |   |                            |                    |                           |                        |
| Se  | ction B. Total Support   |                          | Т                                       |                            |                    | _                         |                        |
|     | Calendar year  | (a)2011                  | <b>(b)</b> 2012                         | (c)2013                    | <b>(d)</b> 2014    | <b>(e)</b> 2015           | (f)Total               |
| •   | iscal year beginning in) ▶   |                          | , ,                                     | , ,                        | . , ,              | · , ,                     | + ` ′                  |
| 9   | Amounts from line 6  |                          |   |                            |                    |                           |                        |
| .0a | Gross income from interest, dividends, payments received on          |                          |   |                            |                    |                           |                        |
|     | securities loans, rents, royalties                                   |                          |   |                            |                    |                           |                        |
|     | and income from similar sources                                      |                          |   |                            |                    |                           |                        |
| b   | Unrelated business taxable   |                          |   |                            |                    |                           |                        |
|     | income (less section 511 taxes)                                      |                          |   |                            |                    |                           |                        |
|     | from businesses acquired after                                       |                          |   |                            |                    |                           |                        |
|     | June 30, 1975  |                          |   |                            |                    |                           |                        |
| С   | Add lines 10a and 10b  |                          |   |                            |                    |                           |                        |
| 11  | Net income from unrelated  |                          |   |                            |                    |                           |                        |
|     | business activities not included in line 10b, whether or not the     |                          |   |                            |                    |                           |                        |
|     | business is regularly carried on                                     |                          |   |                            |                    |                           |                        |
| 12  | Other income Do not include  |                          |   |                            |                    |                           |                        |
|     | gain or loss from the sale of  |                          |   |                            |                    |                           |                        |
|     | capital assets (Explain in Part                                      |                          |   |                            |                    |                           |                        |
|     | VI)  |                          |   |                            |                    |                           |                        |
| 13  | <b>Total support.</b> (Add lines 9, 10c, 11, and 12)                 |                          |   |                            |                    |                           |                        |
| 14  | First five years.If the Form 990 is f                                | or the organization      | n's first, second                       | . third. fourth, or f      | ifth tax vear as a | section 501(c             | )(3) organization.     |
|     | check this box and <b>stop here</b>                                  | or the organization      | 511 5 111 5 C <sub>1</sub> 5 C C O 11 C | , cilii a, loai cili, oi l | men can year as e  | 3 3 5 5 5 6 7 7 7 7 7 7 7 | >(5) organization,     |
| Se  | ction C. Computation of Pub  | lic Support P            | ercentage                               |                            |                    |                           | -                      |
| 15  | Public support percentage for 2015                                   |                          |   | 13 column (f))             |                    | 14-1                      |                        |
|     | • • • •  | •                        |   | 13, column (1))            |                    | 15                        |                        |
| 16  | Public support percentage from 20:                                   |                          |   |                            |                    | 16                        |                        |
| Se  | ction D. Computation of Inv  | estment Inco             | me Percenta                             | ge                         |                    |                           |                        |
| 17  | Investment income percentage for                                     | <b>2015</b> (line 10c, c | olumn (f) dıvıded                       | by line 13, colum          | ın (f))            | 17                        |                        |
| 18  | Investment income percentage from                                    | •                        | • •                                     | •                          |                    | 18                        |                        |
|     | · =  |                          |   |                            | line 15 is more    |                           | and line 17 is not     |
| 17d | 33 1/3% support tests—2015.If the                                    |                          |   |                            |                    |                           | - <del>-</del>         |
| h   | more than 33 1/3%, check this box 33 1/3% support tests—2014. If the | -                        |   | •                          |                    | -                         | ▶  <br>3 1/3% and line |
| ט   |  | -                        |   |                            |                    |                           |                        |
| 20  | 18 is not more than 33 1/3%, check                                   |                          |   | •                          |                    |                           |                        |
|     | - Filivate i vunuativii. II tile (III dill / dill                    | on ara not check         | a DOX OH HHE 14                         | . 120. UL 130. CNE         | .ck unis dux and   | ace instruction           | o <b>≥</b> 1           |

#### Part IV Supporting Organizations

(Complete only if you checked a box on line 11 of Part I If you checked 11a of Part I, complete Sections A and B If you checked 11b of Part I, complete Sections A, D, and E If you checked 11d of Part I, complete Sections A, D, and E If you checked 11d of Part I, complete Sections A, D, and D, and Complete Part V, V

|    | I, complete Sections A and D, and complete Part V )  |             |          |    |
|----|--|-------------|----------|----|
| Se | ction A. All Supporting Organizations  |             |          |    |
| 1  | A re all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose,  |             | Yes      | No |
| 2  | describe the designation If historic and continuing relationship, explain  Did the organization have any supported organization that does not have an IRS determination of status under  | 1           |          |    |
|    | section 509(a)(1) or (2)?  If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described in section 509(a)(1) or (2)   | 2           |          |    |
| 3а | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)?  If "Yes," answer (b) and (c) below  | 3a          |          |    |
| b  | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)?   | 3b          |          |    |
| c  | If "Yes," describe in <b>Part VI</b> when and how the organization made the determination  Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?  | 3c          |          |    |
|    | If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use   |             |          |    |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")?  If "Yes" and if you checked 11a or 11b in Part I, answer (b) and (c) below  | 4a          |          |    |
| b  | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization?  | 4b          |          |    |
|    | If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations   |             |          |    |
| c  | Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)?  If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported   | 4c          |          |    |
|    | organization was used exclusively for section 170(c)(2)(B) purposes  |             | <u> </u> | l  |
| 5a | Did the organization add, substitute, or remove any supported organizations during the tax year?  If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by amendment to the organizing document) | 5a          |          |    |
| b  | <b>Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in   |             |          |    |
|    | the organization's organizing document?  | 5b          |          |    |
|    | Substitutions only. Was the substitution the result of an event beyond the organization's control?   | 5c          |          |    |
| 6  | Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (a) its supported organizations, (b) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (c) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in <b>Part VI</b> .   | 6           |          |    |
| 7  | Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in IRC 4958(c)(3)(C)), a family member of a substantial contributor, or a 35-percent controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990)   | 7           |          |    |
| 8  | Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part II of Schedule L (Form 990)  | 8           |          |    |
| 9a | Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509 (a)(1) or (2))? If "Yes," provide detail in <b>Part VI</b> .  | 9a          |          |    |
| b  | Did one or more disqualified persons (as defined in line 9(a)) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in <b>Part VI</b> .  | 9b          |          |    |
| c  | Did a disqualified person (as defined in line 9(a)) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in <b>Part VI</b> .   | <b>9</b> c  |          |    |
| 0a | Was the organization subject to the excess business holdings rules of IRC 4943 because of IRC 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer b below  | <b>10</b> a |          |    |
| b  | Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings)  | <b>10</b> b |          |    |
| 1  | Has the organization accepted a gift or contribution from any of the following persons?  |             | _        |    |
| а  | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?  | 11a         |          |    |
| b  | A family member of a person described in (a) above?  | 11b         |          |    |
| c  | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI   | 11c         |          |    |

Part IV Supporting Organizations (continued)

|         | ,   |      |   | 9    | 9       |      | (        |   |
|---------|-----|------|---|------|---------|------|----------|---|
| Section | n R | Tyna | T | Suni | nortina | Orga | nization | _ |

|                 | г   |   | Yes | NI - |
|-----------------|---|---|-----|------|
|                 |   |   |     | No   |
| If<br>or<br>ap  | ppoint or elect at least a majority of the organization's directors or trustees at all times during the tax year?  f "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the rganization's activities. If the organization had more than one supported organization, describe how the powers to ppoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or estrictions, if any, applied to such powers during the tax year | 1 |     |      |
| th<br><i>If</i> | old the organization operate for the benefit of any supported organization other than the supported organization(s)<br>hat operated, supervised, or controlled the supporting organization?<br>f "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that<br>perated, supervised or controlled the supporting organization  | 2 |     |      |

| Saction | ^  | Typo | TT | Supporting | <b>Organizations</b> |
|---------|----|------|----|------------|----------------------|
| Section | ٠. | ivbe |    | Suppoi una | Organizacions        |

|   |  |   | Yes | No |  |
|---|--|---|-----|----|--|
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or  |   |     |    |  |
|   | trustees of each of the organization's supported organization(s)?  |   |     |    |  |
|   | If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons |   |     |    |  |
|   | that controlled or managed the supported organization(s)   | 1 |     |    |  |

| Section        | n  | All Ty  | na TTT  | Sunna | rtina   | Organ | nizations  |
|----------------|----|---------|---------|-------|---------|-------|------------|
| <b>Section</b> | υ. | ~II I V | N-C TTT | JUDDU | u ciiia | Oluai | IIZALIVIIS |

|   |   |   | Yes | No |
|---|---|---|-----|----|
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (1) a written notice describing the type and amount of support provided during the prior tax year, (2) a copy of the Form 990 that was most recently filed as of the date of notification, and (3) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 |     |    |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization?  If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s)  | 2 |     |    |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year?  If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard   | 3 |     |    |

#### Section E. Type III Functionally-Integrated Supporting Organizations

| 1 | Check the box next to the method that the organization used to | satisfy the Integral Part | t Test during the year | (see instructions) |
|---|--|---------------------------|------------------------|--------------------|
|   |  |                           |                        |                    |

- The organization satisfied the Activities Test Complete line 2 below
- The organization is the parent of each of its supported organizations. Complete line 3 below
- The organization supported a governmental entity Describe in Part VI how you supported a government entity (see

instructions)

| 2 | Activities rest   | _Answer (a) and (b) below.  |   |
|---|-------------------|---|---|
| 2 | Did substantially | all of the organization's activities during the tay year directly further the exempt numbers of the | Ī |

| supported organization(s) to which the organization was responsive?  If "Yes," then in <b>Part VI</b> identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the                               |    |  |  |
|---|----|--|--|
| organization determined that these activities constituted substantially all of its activities   | 2a |  |  |
| <b>b</b> Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in?  If "Yes," explain in <b>Part VI</b> the reasons for the organization's position that its supported organization(s) would have |    |  |  |
| engaged in these activities but for the organization's involvement  | 2b |  |  |

- 3 Parent of Supported Organizations Answer (a) and (b) below.
  - a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of 3а each of the supported organizations? Provide details in Part VI
  - **b** Did the organization exercise a substantial degree of direction over the policies, programs and activities of each 3b of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard

|   | Check here if the organization satisfied the Integral Part Test as a qualifying tr<br>Type III non-functionally integrated supporting organizations must complete S                                      |            | ·                       | ructions. All other           |
|---|--|------------|-------------------------|-------------------------------|
|   | Section A - Adjusted Net Income  |            | (A) Prior Year          | (B) Current Yea<br>(optional) |
|   | Net short-term capital gain  | 1          |                         |                               |
|   | Recoveries of prior-year distributions   | 2          |                         |                               |
|   | Other gross income (see instructions)  | 3          |                         |                               |
|   | Add lines 1 through 3  | 4          |                         |                               |
|   | Depreciation and depletion   | 5          |                         |                               |
|   | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6          |                         |                               |
|   | Other expenses (see instructions)  | 7          |                         |                               |
|   | Adjusted Net Income (subtract lines 5, 6 and 7 from line 4)  | 8          |                         |                               |
|   |  |            |                         |                               |
|   | Section B - Minimum Asset Amount   |            | (A) Prior Year          | (B) Current Yea<br>(optional) |
|   | Aggregate fair market value of all non-exempt-use assets (see<br>instructions for short tax year or assets held for part of year)  | 1          |                         |                               |
| а | A verage monthly value of securities   | 1a         |                         |                               |
| b | Average monthly cash balances  | 1b         |                         |                               |
| c | Fair market value of other non-exempt-use assets   | 1c         |                         |                               |
| d | Total (add lines 1a, 1b, and 1c)   | <b>1</b> d |                         |                               |
| e | <b>Discount</b> claimed for blockage or other factors (explain in detail in Part VI)   |            |                         |                               |
|   | Acquisition indebtedness applicable to non-exempt use assets   | 2          |                         |                               |
|   | Subtract line 2 from line 1d   | 3          |                         |                               |
|   | Cash deemed held for exempt use Enter 1-1/2% of line 3 (for greater amount, see instructions)  | 4          |                         |                               |
|   | Net value of non-exempt-use assets (subtract line 4 from line 3)   | 5          |                         |                               |
|   | Multiply line 5 by 035   | 6          |                         |                               |
|   | Recoveries of prior-year distributions   | 7          |                         |                               |
|   | Minimum Asset Amount (add line 7 to line 6)  | 8          |                         |                               |
|   |  |            |                         |                               |
|   | Section C - Distributable Amount   |            |                         | Current Year                  |
|   | Adjusted net income for prior year (from Section A, line 8, Column A)  | 1          |                         |                               |
|   | Enter 85% of line 1  | 2          |                         |                               |
|   | Minimum asset amount for prior year (from Section B, line 8, Column A)   | 3          |                         |                               |
|   | Enter greater of line 2 or line 3  | 4          |                         |                               |
|   | Income tax imposed in prior year   | 5          |                         |                               |
|   | <b>Distributable A mount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions)  | 6          |                         |                               |
|   | Check here if the current year is the organization's first as a non-functionally-instructions)   | ntegrate   | d Type III supporting ( | organization (see             |

| Part V Type III Non-Functionally Integra  | ated 509(a)(3) Suppo           | rting Organizations (co                | ontinued)                                 |
|---|--------------------------------|--|---|
| Section D - Distributions   |                                |  | Current Year                              |
| A mounts paid to supported organizations to accom   | plish exempt purposes          |  |   |
| 2 Amounts paid to perform activity that directly further  |                                | orted organizations in                 |   |
| excess of income from activity  | ers exempt purposes or supp    | orted organizations, in                |   |
| 3 Administrative expenses paid to accomplish exemp  | ot purposes of supported orga  | anızatıons                             |   |
| 4 Amounts paid to acquire exempt-use assets   |                                |  |   |
| 5 Qualified set-aside amounts (prior IRS approval rec   | quired)                        |  |   |
| 6 Other distributions (describe in Part VI) See instru  | ictions                        |  |   |
| 7 Total annual distributions. Add lines 1 through 6   |                                |  |   |
| 7 Total allitual distributions. Add filles 1 tillough 6   |                                |  |   |
| Distributions to attentive supported organizations t<br>details in Part VI) See instructions  | o which the organization is re | esponsive (provide                     |   |
| 9 Distributable amount for 2015 from Section C, line  | 6                              |  |   |
| 10 Line 8 amount divided by Line 9 amount   |                                |  |   |
|   |                                | 723                                    | , <u>,</u>                                |
| Section E - Distribution Allocations (see instructions)   | (i)<br>Excess Distributions    | (ii)<br>Underdistributions<br>Pre-2015 | (iii)<br>Distributable<br>Amount for 2015 |
| 1 Distributable amount for 2015 from Section C, line 6  |                                |  |   |
| 2 Underdistributions, if any, for years prior to 2015 (reasonable cause requiredsee instructions)                                   |                                |  |   |
| <b>3</b> Excess distributions carryover, if any, to 2015  |                                |  |   |
| a   |                                |  |   |
| b   |                                |  |   |
| <u>c</u>  |                                |  |   |
| <b>d</b> From 2013  |                                |  |   |
| e From 2014   |                                |  |   |
| f Total of lines 3a through e g Applied to underdistributions of prior years  |                                |  |   |
| h Applied to 2015 distributable amount  |                                |  |   |
| i Carryover from 2010 not applied (see instructions)  |                                |  |   |
| j Remainder Subtract lines 3g, 3h, and 3i from 3f   |                                |  |   |
| 4 Distributions for 2015 from Section D, line 7 \$  |                                |  |   |
| <b>a</b> Applied to underdistributions of prior years   |                                |  |   |
| <b>b</b> Applied to 2015 distributable amount   |                                |  |   |
| c Remainder Subtract lines 4a and 4b from 4   |                                |  |   |
| <b>5</b> Remaining underdistributions for years prior to 2015, if any Subtract lines 3g and 4a from line 2                          |                                |  |   |
| (ıf amount greater than zero, see ınstructions)   |                                |  |   |
| <b>6</b> Remaining underdistributions for 2015 Subtract lines 3h and 4b from line 1 (if amount greater than zero, see instructions) |                                |  |   |
| 7 Excess distributions carryover to 2016. Add lines 31 and 4c   |                                |  |   |
| 8 Breakdown of line 7   |                                | <u> </u>                               |   |
| a   |                                |  |   |
| b   |                                |  |   |
| c Excess from 2013  |                                |  |   |
| <b>d</b> From 2014  |                                |  |   |
| e From 2015   |                                |  |   |
| <del></del>   |                                | Schodulo A                             | /Form 990 or 990-F7) (2015                |

**SCHEDULE D** 

# **Supplemental Financial Statements**

▶ Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. OMB No 1545-0047

DLN: 93493033014537

Department of the Treasury

(Form 990)

► Attach to Form 990. Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Inspection Internal Revenue Service **Employer identification number** Name of the organization THE ULI FOUNDATION 23-7133957 Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate value of contributions to (during Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7 Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶\_ Number of states where property subject to conservation easement is located ▶\_ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4) (B)(I) and section 170(h)(4)(B)(II)? No. In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1

Assets included in Form 990, Part X

|            | cuare D          | (101111 330 ) 2013  |                               |                     |                           |          |                              | rage <b>z</b>      |
|------------|------------------|---|-------------------------------|---------------------|---------------------------|----------|------------------------------|--------------------|
| Par        | t III            | Organizations Maintaining (continued)   | Collections of                | Art, Historical     | Treasures, o              | or Oth   | ner Similar A                | ssets              |
| 3          |                  | the organization's acquisition, acction items (check all that apply)          | ession, and other re          | cords, check any    | of the following t        | hat are  | e a significant us           | e of its           |
| а          |                  | Public exhibition   |                               | d $\Gamma$ Lo       | oan or exchange           | progra   | ms                           |                    |
| b          | <b>⊢</b> 9       | Scholarly research  |                               | <b>e</b>            | ther                      |          |                              |                    |
| c          |                  | Preservation for future generations   |                               |                     |                           |          |                              |                    |
| 4          |                  | de a description of the organization  | s collections and ex          | plain how they fur  | ther the organiza         | atıon's  | exempt purpose               | ın                 |
|            | Part X           |   |                               |                     | _                         |          |                              |                    |
| 5          |                  | g the year, did the organization sol<br>s to be sold to raise funds rather tl |                               |                     |                           |          | imilar<br><b>Ye</b>          | s 🗆 No             |
| Pa         | rt IV            | Escrow and Custodial Arra<br>Complete if the organization<br>Part X, line 21. |                               | n Form 990, Par     | rt IV, line 9, or         | repo     | <u>'</u>                     | <u> </u>           |
| 1a         |                  | organization an agent, trustee, cu<br>ed on Form 990, Part X?                 | stodian or other inte         | rmediary for contr  | ibutions or other         | rasset   | s not                        | s No               |
| ь          | If"              | Yes," explain the arrangement in F  | Part XIII and comple          | te the following ta | ble                       | Γ        | Am                           | ount               |
| c          |                  | Jinning balance   | a                             |                     |                           | 1c       |                              |                    |
| d          | Ado              | ditions during the year   |                               |                     |                           | 1d       |                              |                    |
| е          | Dis              | tributions during the year  |                               |                     | _                         | 1e       |                              |                    |
| f          |                  | ling balance  |                               |                     |                           | 1f       |                              |                    |
| <b>2</b> a | Did th           | e organization include an amount o  | on Form 990, Part X,          | line 21, for escro  | w or custodial ac         | count    | liability? <b>Ye</b>         | s No               |
| b          | If "Ye           | s," explain the arrangement in Par  | t XIII. Check here if         | the explanation h   | as been provide           | d in Pa  | rt XIII                      | 🗆                  |
| Pa         | rt V             | Endowment Funds. Comple   |                               |                     |                           |          |                              |                    |
|            |                  |   | (a)Current year               | (b)Prior year       | <b>b (c)</b> Two years ba | ack (d   | <b>)</b> Three years back    | (e)Four years back |
| <b>1</b> a | Begin            | ning of year balance  | 41,120,812                    | 37,889,741          | 36,251,                   | 136      | 36,179,361                   | 37,626,849         |
| b          | Contr            | ibutions  | 3,927,741                     | 11,497,745          | 3,394,2                   | 294      | 2,696,745                    | 3,720,751          |
| c          | Net in<br>losses | vestment earnings, gains, and<br>s  | -214,744                      | -86,579             | 3,655,0                   | 004      | 2,428,066                    | 139,587            |
| d          | Grant            | s or scholarships   |                               |                     |                           |          |                              |                    |
| e          |                  | expenditures for facilities rograms   | 5,309,763                     | 8,180,095           | 5,410,6                   | 593      | 5,053,036                    | 5,307,826          |
| f          | A dmır           | nistrative expenses   |                               |                     |                           |          |                              |                    |
| g          | End o            | f year balance  | 39,524,046                    | 41,120,812          | 37,889,                   | 741      | 36,251,136                   | 36,179,361         |
| 2          | Provid           | ı<br>de the estımated percentage of the                                       | current year end ba           | lance (line 1g, col | umn (a)) held as          |          |                              |                    |
| а          | Board            | designated or quasi-endowment   | 1 260 %                       |                     |                           |          |                              |                    |
| b          | Perma            | anent endowment ▶ 21 560 %  |                               |                     |                           |          |                              |                    |
| С          |                  | orarily restricted endowment ►<br>ercentages on lines 2a, 2b, and 2c          | 77 180 %<br>should equal 100% |                     |                           |          |                              |                    |
| 3а         | A re th          | nere endowment funds not in the po<br>ization by                              | ssession of the orga          |                     | neld and adminis          | tered f  | or the                       | Yes No             |
|            |                  | related organizations   |                               |                     |                           |          |                              | n(i) No            |
| b          |                  | lated organizations s" on 3a(ii), are the related organi                      |                               |                     | <br>R?                    |          | <del>-</del>                 | (ii) No            |
| 4          |                  | Tibe in Part XIII the intended uses   |                               |                     |                           |          |                              | ,                  |
| Pa         | rt VI            | Land, Buildings, and Equip  | oment.                        |                     |                           |          |                              |                    |
|            |                  | Complete if the organization  Description of property                         |                               | Form 990, Part      |                           |          | rm 990, Part ک<br>Accumulate |                    |
|            |                  | Description of property   |                               | (a) (invest         |                           | her bası |                              |                    |
|            |                  |   |                               |                     |                           |          | 1                            |                    |
|            |                  | gs  |                               |                     |                           |          |                              |                    |
|            |                  | old improvements  |                               | •                   |                           |          | 1                            |                    |
| a          | ∟quipm           | nent  |                               | •                   | ı                         |          | 1                            | 1                  |

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c))

0

17,633

17,633

. . . . . . .

| See Form 990, Part X, line 12.  (a) Description of security or categ  | ory                        | (b)Book value                     | (c)Method of valuation                              |
|---|----------------------------|-----------------------------------|---|
| (including name of security)  | ,                          | (_,                               | Cost or end-of-year market val                      |
| 1)Financial derivatives 2)Closely-held equity interests   |                            | 8,300,597                         | F   |
| <b>3)</b> Other<br>A)REALESTATE   |                            | 3,056,798                         | F   |
| B) 146361 041-WGI EMERGING MKT FD, LLC  |                            | 3,947,041                         | F   |
|   | TV-I                       |                                   | F   |
| C) 300593 8926-AMG FDS SOUTHERNSUN US EQ  | 11-1                       | 3,712,335                         |   |
| D) 379971 04-PIMCO TOTAL RTN FD INST  |                            | 3,917,501                         | F   |
| E) 34878 72-VANGUARD 500 INDEX FD ADM   |                            | 6,754,614                         | F   |
|   |                            |                                   |   |
|   |                            |                                   |   |
|   |                            |                                   |   |
| 1.1.6.1.4.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.  | <b>&gt;</b>                | 20,600,006                        |   |
| otal. (Column (b) must equal Form 990, Part X, col (B) line 12 part VIII  Investments—Program Related   |                            | 29,688,886                        |   |
| Complete if the organization answe  (a) Description of investment   | red 'Yes' on Form 990,     | Part IV, line 11c. <sub>See</sub> | Form 990, Part X, line 13.  (c) Method of valuation |
| (a) Description of investment   |                            | (b) book value                    | Cost or end-of-year market va                       |
|   |                            |                                   |   |
| _   |                            |                                   |   |
|   |                            |                                   |   |
|   |                            |                                   |   |
|   |                            |                                   |   |
|   |                            |                                   |   |
|   |                            |                                   |   |
|   |                            |                                   |   |
|   |                            |                                   |   |
|   |                            |                                   |   |
|   |                            |                                   | d Con France 2000 Port V June 45                    |
| Part IX Other Assets. Complete if the organize  |                            | rm 990, Part IV, line 11          | .d See Form 990, Part X, line 15                    |
| Part IX Other Assets. Complete if the organize  | ation answered 'Yes' on Fo | rm 990, Part IV, line 11          |   |
| Part IX Other Assets. Complete if the organize  | ation answered 'Yes' on Fo | rm 990, Part IV, line 11          |   |
| Part IX Other Assets. Complete if the organize  | ation answered 'Yes' on Fo | rm 990, Part IV, line 11          |   |
| Part IX Other Assets. Complete if the organize  | ation answered 'Yes' on Fo | rm 990, Part IV, line 11          |   |
| Part IX Other Assets. Complete if the organize  | ation answered 'Yes' on Fo | rm 990, Part IV, line 11          |   |
| Part IX Other Assets. Complete if the organize  | ation answered 'Yes' on Fo | rm 990, Part IV, line 11          |   |
| Part IX Other Assets. Complete if the organize  | ation answered 'Yes' on Fo | rm 990, Part IV, line 11          |   |
| Part IX Other Assets. Complete if the organize  | ation answered 'Yes' on Fo | rm 990, Part IV, line 11          |   |
| Part IX Other Assets. Complete if the organize  | ation answered 'Yes' on Fo | rm 990, Part IV, line 11          |   |
| Other Assets. Complete if the organize  (a) De  (a) De  otal. (Column (b) must equal Form 990, Part X, col (B) In   | ation answered 'Yes' on Fo |                                   | (b) Book value                                      |
| Other Assets. Complete if the organize  (a) De  (a) De  otal. (Column (b) must equal Form 990, Part X, col (B) In   | ation answered 'Yes' on Fo |                                   | (b) Book value                                      |
| Other Assets. Complete if the organize  (a) De  Otal. (Column (b) must equal Form 990, Part X, col (B) In  Part X Other Liabilities. Complete if the of  See Form 990, Part X, line 25.   | ation answered 'Yes' on Fo |                                   | (b) Book value                                      |
| Total. (Column (b) must equal Form 990, Part X, col (B) In Part X  Other Liabilities. Complete if the organization of liability  (a) Description of liability   | ne 15 )                    |                                   | (b) Book value                                      |
| Total. (Column (b) must equal Form 990, Part X, col (B) In Part X  Other Liabilities. Complete if the of See Form 990, Part X, line 25.  (a) Description of liability  Gederal income taxes                                     | ne 15 )                    |                                   | (b) Book value                                      |
| Total. (Column (b) must equal Form 990, Part X, col (B) In Part X  Other Liabilities. Complete if the of See Form 990, Part X, line 25.  (a) Description of liability  Gederal income taxes                                     | ne 15 )                    |                                   | (b) Book value                                      |
| Cotal. (Column (b) must equal Form 990, Part X, col (B) In Part X  Other Liabilities. Complete if the of See Form 990, Part X, line 25.  (a) Description of liability  Description of liability  Description of liability       | ne 15 )                    |                                   | (b) Book value                                      |
| Total. (Column (b) must equal Form 990, Part X, col (B) In Part X  Other Liabilities. Complete if the of See Form 990, Part X, line 25.  (a) Description of liability  Gederal income taxes                                     | ne 15 )                    |                                   | (b) Book value                                      |
| Total. (Column (b) must equal Form 990, Part X, col (B) In Part X  Other Liabilities. Complete if the of See Form 990, Part X, line 25.  (a) Description of liability  Gederal income taxes                                     | ne 15 )                    |                                   | (b) Book value                                      |
| Total. (Column (b) must equal Form 990, Part X, col (B) In Part X  Other Liabilities. Complete if the of See Form 990, Part X, line 25.  (a) Description of liability  Gederal income taxes                                     | ne 15 )                    |                                   | (b) Book value                                      |
| Total. (Column (b) must equal Form 990, Part X, col (B) In  Part X Other Liabilities. Complete if the of See Form 990, Part X, line 25.  L. (a) Description of liability  Federal Income taxes  DUE TO THE URBAN LAND INSTITUTE | ne 15 )                    |                                   | (b) Book value                                      |
| Total. (Column (b) must equal Form 990, Part X, col (B) In  Part X Other Liabilities. Complete if the of See Form 990, Part X, line 25.  1. (a) Description of liability  Federal income taxes  DUE TO THE URBAN LAND INSTITUTE | ne 15 )                    |                                   | (b) Book value                                      |
| Total. (Column (b) must equal Form 990, Part X, col (B) In  Part X Other Liabilities. Complete if the of See Form 990, Part X, line 25.  1. (a) Description of liability  Federal income taxes  DUE TO THE URBAN LAND INSTITUTE | ne 15 )                    |                                   | (b) Book value                                      |
| Total. (Column (b) must equal Form 990, Part X, col (B) In Part X Other Liabilities. Complete if the of See Form 990, Part X, line 25.  | ne 15 )                    |                                   | (b) Book value                                      |

Schedule D (Form 990) 2015

1

2

4,243,069

| а      | Net unrealized gains (losses) o              | on investments   | 2a           | -1,086,470                |           |                |
|--------|--|--|--------------|---------------------------|-----------|----------------|
| b      | Donated services and use of fa               | icilities  | . 2b         |                           | 1         |                |
| c      | Recoveries of prior year grants              | . <b></b>  | . 2c         |                           | 1         |                |
| d      | Other (Describe in Part XIII )               |  |              |                           | 1         |                |
|        |  |  | 2d           |                           | 1 1       |                |
| e      | Add lines <b>2a</b> through <b>2d</b>        |  |              |                           | 2e        | -1,086,470     |
| 3      | Subtract line <b>2e</b> from line <b>1</b> . |  |              |                           | 3         | 5,329,539      |
| 4      | Amounts included on Form 990                 | 0, Part VIII, line 12, but not on line <b>1</b>            |              |                           |           |                |
| а      | Investment expenses not inclu                | uded on Form 990, Part VIII, line 7b .                     | . 4a         |                           | ]         |                |
| b      | Other (Describe in Part XIII )               |  | 4b           |                           | ]         |                |
| c      | Add lines <b>4a</b> and <b>4b</b>            |  |              |                           | 4c        | 0              |
| 5      |  | <b>4c.</b> (This must equal Form 990, Part I, I            |              |                           | 5         | 5,329,539      |
| Part   |  | cpenses per Audited Financial                              |              |                           | es per R  | eturn.         |
|        | ·  | ization answered 'Yes' on Form 99                          |              | •                         | 1.1       |                |
| 1      | ·  | audited financial statements                               |              |                           | 1         | 6,566,446      |
| 2      |  | t not on Form 990, Part IX, line 25                        |              | 1                         |           |                |
| а      |  | icilities  | . <b>2</b> a |                           | 4         |                |
| b      | Prior year adjustments                       |  | 21           |                           | 1         |                |
| C      | Other losses                                 |  | . 20         |                           |           |                |
| d      | Other (Describe in Part XIII)                |  | . 20         | d                         | <b>.</b>  |                |
| e      | Add lines 2a through 2d                      |  |              |                           | 2e        | 0              |
| 3      | Subtract line ${f 2e}$ from line ${f 1}$ .   |  |              |                           | 3         | 6,566,446      |
| 4      | A mounts included on Form 990                | O, Part IX, line 25, but not on line 1:                    |              |                           |           |                |
| а      | Investment expenses not inclu                | uded on Form 990, Part VIII, line 7b .                     | 4            | 1                         |           |                |
| b      | Other (Describe in Part XIII )               |  | . 41         | )                         |           |                |
| c      | Add lines <b>4a</b> and <b>4b</b>            |  |              |                           | 4c        | 0              |
| 5      | Total expenses Add lines 3 an                | nd <b>4c.</b> (This must equal Form 990, Part I            | I, line 18   | 3)                        | 5         | 6,566,446      |
|        |  |  |              |                           |           |                |
| Pari   | Supplemental Info                            | ormation   |              |                           |           |                |
|        | •  | Part II, lines 3, 5, and 9, Part III, lines                |              |                           | •         |                |
|        | V, line 4, Part X, line 2, Part XI, mation   | lines 2d and 4b, and Part XII, lines 2d                    | and 4b       | Also complete this part t | o provide | any additional |
| 111101 |  |  |              |                           |           |                |
|        | Return Reference                             | Explanatio   |              |                           |           |                |
| PART   | V, LINE 4                                    | BOARD DESIGNATED NET ASSETS (FUND PROGRAM FOR ULI TO SUPPO |              |                           |           |                |
|        |  | THE ULIF BOARD OF DIRECTORS P                              |              |                           |           |                |
|        |  | REPRESENT ENDOWMENT NET ASSE                               | ETS TH       | AT ARE NOT AVAILABL       | E FOR US  | E BY ULIF      |
|        |  | EARNINGS ON THE ENDOWMENT FU                               |              |                           |           |                |
|        |  | SPECIFIED ULI PROGRAMS OR ARE                              |              |                           |           |                |
|        |  | BY THE DONORS TEMPORARILY RE SPECIFIED ULI PROGRAMS        | SIKICI       | ED NET ASSETS ARE FI      | JND2 KES  | DIKICIED FOR   |
|        |  | STEETITED GETT ROOKAMS                                     |              |                           |           |                |

Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Total revenue, gains, and other support per audited financial statements . . .

Amounts included on line 1 but not on Form 990, Part VIII, line 12

| Schedule D (Form 990) 2015         | Page <b>5</b> |  |
|------------------------------------|---------------|--|
| Part XIII Supplemental Information |               |  |
| Return Reference                   | Explanation   |  |
|                                    |               |  |
|                                    |               |  |
|                                    |               |  |
|                                    |               |  |
|                                    |               |  |
|                                    |               |  |
|                                    |               |  |

efile GRAPHIC print - DO NOT PROCESS As Filed Data DLN: 93493033014537 OMB No 1545-0047 Schedule I Grants and Other Assistance to Organizations, (Form 990) Governments and Individuals in the United States Complete if the organization answered "Yes," on Form 990, Part IV, line 21 or 22. Open to Public Attach to Form 990. Department of the Inspection ▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Treasury Internal Revenue Service Name of the organization Employer identification number THE ULI FOUNDATION 23-7133957 General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Part III Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000 Part II can be duplicated if additional space is needed (a) Name and address of (b) EIN (c) IRC section (d) A mount of cash (e) A mount of non- (f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable non-cash assistance or assistance grant cash or government assistance other) 53-0159845 501(C)(3) 5,773,855 SUPPORT OF (1) URBAN LAND INSTITUTE CHARITABLE 2001 L STREET NW STE 200 ACTIVITIES WASHINGTON, DC 20036 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table . . . . Enter total number of other organizations listed in the line 1 table . . . . . . . . . . . . . . . . For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 50055P Schedule I (Form 990) 2015

Schedule I (Form 990) 2015

(f)Description of non-cash assistance

| Part III can be duplicated if addit | ional space is needed |               |               |                        |   |
|-------------------------------------|-----------------------|---------------|---------------|------------------------|---|
| (a)Type of grant or assistance      | (b)Number of          | (c)A mount of | (d)A mount of | (e)Method of valuation | Т |

TO THE FOUNDATION FOR PARTICIPATION IN THE FELLOWSHIP PROGRAM

|   | recipients | cash grant | non-cash assistance | (book,<br>FMV, appraisal, other) | (1) coordinates of the contract of the contrac |  |  |  |  |
|---|------------|------------|---------------------|----------------------------------|--|--|--|--|--|
| STUDENT FELLOWSHIP-ULI<br>MEMBERSHIP AND EXP REIMB TO<br>(1) ATTEND ULI EVENTS  | 12         | 46,944     |                     |                                  |  |  |  |  |  |
| (2)<br>STUDENT PARTICIPATION IN ULI FALL<br>MTG   | 1          | 1,869      |                     |                                  |  |  |  |  |  |
|   |            |            |                     |                                  |  |  |  |  |  |
|   |            |            |                     |                                  |  |  |  |  |  |
|   |            |            |                     |                                  |  |  |  |  |  |
|   |            |            |                     |                                  |  |  |  |  |  |
|   |            |            |                     |                                  |  |  |  |  |  |
| Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information. |            |            |                     |                                  |  |  |  |  |  |

Return Reference Explanation

PART I, LINE 2 STUDENTS MUST BE ENROLLED IN REAL ESTATE RELATED PROGRAMS WITH SELECT UNIVERSITIES (E.G., BERKELEY, PENN STATE, COLORADO, AND CORNELL) THEY SUBMIT THEIR APPLICATIONS TO THOSE UNIVERSITIES AND THE UNIVERSITIES SELECT THEIR PICKS efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

Schedule J (Form 990)

Department of the

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ▶ Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

DLN: 93493033014537 OMB No 1545-0047

2015

Open to Public Inspection

Νo

| Treasury                 |  |  |  |  |
|--------------------------|--|--|--|--|
| Internal Revenue Service |  |  |  |  |
| Name of the organization |  |  |  |  |
| THE ULI FOUNDATION       |  |  |  |  |

**Employer identification number** 

|    |   | 23-7133957  |    |     |    |
|----|---|---|----|-----|----|
| Pa | rt I Questions Regarding Compensation   |   |    |     |    |
|    |   |   |    | Yes | No |
| 1a |   | ded any of the following to or for a person listed on Form provide any relevant information regarding these items |    |     |    |
|    | First-class or charter travel   | Housing allowance or residence for personal use   |    |     |    |
|    | Travel for companions   | Payments for business use of personal residence   |    |     |    |
|    | Tax idemnification and gross-up payments  | Health or social club dues or initiation fees   |    |     |    |
|    | Discretionary spending account  | Personal services (e g , maid, chauffeur, chef)   |    |     |    |
| b  | If any of the boxes in line 1a are checked, did the organ<br>reimbursement or provision of all of the expenses desc   | 1 , 3 31 ,  | 1b |     |    |
| 2  | Did the organization require substantiation prior to rein directors, trustees, officers, including the CEO/Execut   |   | 2  |     |    |
| 3  | Indicate which, if any, of the following the filing organization's CEO/Executive Director Check all that used by a related organization to establish compensation |   |    |     |    |
|    | Compensation committee  | Written employment contract   |    |     |    |
|    | Independent compensation consultant   | Compensation survey or study  |    |     |    |
|    | Form 990 of other organizations   | Approval by the board or compensation committee   |    |     |    |
| 4  | During the year, did any person listed on Form 990, Pa or a related organization  | rt VII, Section A, line 1a with respect to the filing organization  |    |     |    |
| а  | Receive a severance payment or change-of-control pay  | yment?  | 4a |     | Νo |
| b  | Participate in, or receive payment from, a supplementa  | l nonqualified retirement plan?   | 4b |     | Νo |
| c  | Participate in, or receive payment from, an equity-base   | ed compensation arrangement?  | 4c |     | Νo |
|    | If "Yes" to any of lines 4a-c, list the persons and provi   | de the applicable amounts for each item in Part III   |    |     |    |
| 5  | Only 501(c)(3), 501(c)(4), and 501(c)(29) organization For persons listed on Form 990, Part VII, Section A, li compensation contingent on the revenues of         | •   |    |     |    |
| а  | The organization?   |   | 5a |     | Νo |
| b  | Any related organization? If "Yes," on line 5a or 5b, describe in Part III  |   | 5b |     | Νo |
| 6  | For persons listed on Form 990, Part VII, Section A, li compensation contingent on the net earnings of  | ne 1a, did the organization pay or accrue any   |    |     |    |
| а  | The organization?   |   | 6a |     | Νo |
| b  | Any related organization?   |   | 6b |     | Νo |
|    | If "Yes," on line 6a or 6b, describe in Part III  |   |    |     |    |
| 7  | For persons listed on Form 990, Part VII, Section A, li payments not described in lines 5 and 6? If "Yes," des  |   | 7  |     | Νo |
| В  | Were any amounts reported on Form 990, Part VII, pai  | d or accured pursuant to a contract that was  |    |     |    |

15,900

15.900

Page 2

739,649

384.788

Schedule J (Form 990) 2015

| (A) Name and Title            | (B) Bleakdown o          | 1 W-2 and/01 1099-1413                    | sc compensation                           | (C) Retirement and             | 1        | (E) Total of Columns | (F) Con                 |  |
|-------------------------------|--------------------------|---|---|--------------------------------|----------|----------------------|-------------------------|--|
|                               | Base<br>(1) compensation | (ii)<br>Bonus & incentive<br>compensation | (III)<br>Other reportable<br>compensation | other deferred<br>compensation | benefits | (B)(ı)-(D)           | columr<br>as defe<br>Fo |  |
| 1 PATRICK PHILLIPSULI CEO (i) | 0                        | 0   | 0   | 0                              | 0        | 0                    |                         |  |

1,875

54,200

111.181

29.642

610,693

285,046

(i)

Schedule J (Form 990) 2015

2 KATHLEEN CAREY

PRESIDENT FROM 04/01/16

ACCORDANCE WITH IRS FORM 990 FILING INSTRUCTIONS

ITHE ULI FOUNDATION DOES NOT COMPENSATE ANY OFFICERS OR DIRECTORS. ALL OFFICERS SERVE ON THE FOUNDATION'S BOARD.

WITHOUT COMPENSATION ALL COMPENSATION SHOWN IN PART VII OF THE FORM 990, AND SCHEDULE J, PAGE 2, PART II, IS PAID BY A RELATED ORGANIZATION OF THE FOUNDATION, THE URBAN LAND INSTITUTE THE COMPENSATION DETERMINATION METHODOLOGY OF THE URBAN LAND INSTITUTE IS AS FOLLOWS ON A REGULAR BASIS ULI RETAINS AN INDEPENDENT, OUTSIDE CONSULTANT TO REVIEW THE COMPENSATION FOR ITS EXECUTIVES AS PART OF THIS PROCESS, THE CONSULTANT IDENTIFIES COMPARABLE ORGANIZATIONS AND OBTAINS THE MOST CURRENT COMPENSATION DATA AVAILABLE FOR THEM THEN, THE CONSULTANT PREPARES A DETAILED WRITTEN REPORT THAT COMPARES ULI'S CURRENT EXECUTIVE COMPENSATION AGAINST SIMILAR POSITIONS IN LIKE ORGANIZATIONS THE WRITTEN REPORT ALSO DESCRIBES THE STUDY METHODOLOGY AND STATES THE CONSULTANT'S OPINION REGARDING THE REASONABLENESS OF ULI'S EXECUTIVE COMPENSATION RELATIVE TO THE IDENTIFIED MARKET COMPARABLE THE COMPENSATION INFORMATION SHOWN IN PART VII OF THE FORM 990, AS WELL AS SCHEDULE J, IS PRESENTED ON A CALENDAR YEAR BASIS IN

Page 3

Schedule J (Form 990) 2015

SCHEDULE J, PART II, COMPENSATION AND BENEFITS

Schedule J (Form 990) 2015

efile GRAPHIC print - DO NOT PROCESS As Filed Data -**SCHEDULE M** 

DLN: 93493033014537

2015

OMB No 1545-0047

## **Noncash Contributions**

▶Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

► Attach to Form 990.

Department of the Treasury

(Form 990)

▶Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990

Open to Public Inspection

| nte | rnal Revenue Service                                    |                                  |  |   |                                      |             |      |    |
|-----|---|----------------------------------|--|---|--------------------------------------|-------------|------|----|
| lar | ne of the organization<br>ULI FOUNDATION                |                                  |  |   | Employer identificat                 | ion nu      | mber |    |
| ПЕ  | OLI FOUNDATION  |                                  |  |   | 23-7133957                           |             |      |    |
| P   | art I Types of Property                                 |                                  |  |   |                                      |             |      |    |
|     |   | (a)<br>Check<br>ıf<br>applicable | (b)<br>Number of contributions<br>or items contributed | (c)<br>Noncash contribution<br>amounts reported on<br>Form 990, Part VIII, line<br>1g | (d<br>Method of d<br>noncash contrib | -<br>etermı | _    | ts |
| 1   | Art—Works of art  |                                  |  |   |                                      |             |      |    |
| 2   | Art—Historical treasures .                              |                                  |  |   |                                      |             |      |    |
| 3   | Art—Fractional interests                                |                                  |  |   |                                      |             |      |    |
| 4   | Books and publications                                  |                                  |  |   |                                      |             |      |    |
| 5   | Clothing and household goods                            |                                  |  |   |                                      |             |      |    |
| 6   | Cars and other vehicles                                 |                                  |  |   |                                      |             |      |    |
|     | Boats and planes  |                                  |  |   |                                      |             |      |    |
|     | Intellectual property                                   |                                  |  |   |                                      |             |      |    |
|     | Securities—Publicly traded .                            | X                                | 1,248  | 98,035  | FMV                                  |             |      |    |
|     | Securities—Closely held stock .                         |                                  |  |   |                                      |             |      |    |
|     | Securities—Partnership, LLC, or trust interests         |                                  |  |   |                                      |             |      |    |
|     | Securities—Miscellaneous                                |                                  |  |   |                                      |             |      |    |
| 13  | Qualified conservation contribution—Historic structures |                                  |  |   |                                      |             |      |    |
|     | Qualified conservation contribution—Other               |                                  |  |   |                                      |             |      |    |
|     | Real estate—Residential .                               |                                  |  |   |                                      |             |      |    |
|     | Real estate—Commercial                                  |                                  |  |   |                                      |             |      |    |
|     | Real estate—Other                                       |                                  |  |   |                                      |             |      |    |
|     | Collectibles  |                                  |  |   |                                      |             |      |    |
|     | Food inventory  |                                  |  |   |                                      |             |      |    |
|     | Drugs and medical supplies .  Taxidermy                 |                                  |  |   |                                      |             |      |    |
|     | Historical artifacts                                    |                                  |  |   |                                      |             |      |    |
|     | Scientific specimens                                    |                                  |  |   |                                      |             |      |    |
|     | Archeological artifacts                                 |                                  |  |   |                                      |             |      |    |
|     | Other ► ()  |                                  |  |   |                                      |             |      |    |
|     | Other ► ()  |                                  |  |   |                                      |             |      |    |
|     | Other ▶ ()  |                                  |  |   |                                      |             |      |    |
|     | Other ► ()  |                                  |  |   |                                      |             |      |    |
| 29  |   |                                  |  |   | 29                                   |             |      |    |
| 30  | <b>a</b> During the year, did the organiza              | ation receiv                     | e hy contribution any prope                            | rty reported in Part I. lines   | : 1 through 28 that                  |             | Yes  | No |
| JU: | it must hold for at least three ye                      |                                  |  |   |                                      |             |      |    |
|     | for exempt purposes for the enti                        | re holdina r                     | period?  |   |                                      | 30a         |      | No |
|     | <b>b</b> If "Yes," describe the arrangement             |                                  |  |   |                                      | 304         |      | No |
| 31  | Does the organization have a gif                        | t acceptan                       | ce policy that requires the r                          | eview of any non-standard   | contributions?                       | 31          | Yes  |    |

contributions? . . . . .

**b** If "Yes," describe in Part II

describe in Part II

32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash

33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked,

32a

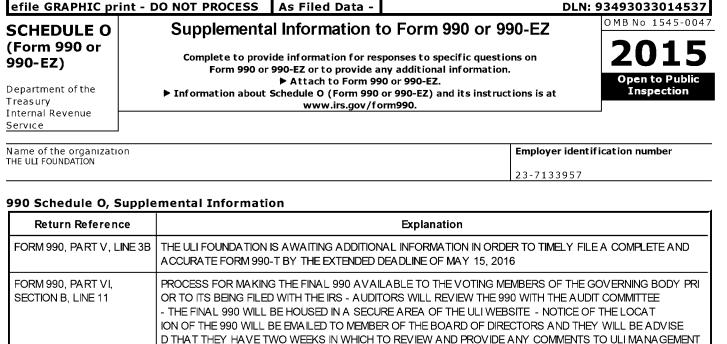
Νo

Schedule M (Form 990) (2015)

Page 2

Schedule M (Form 990) (2015)

# Return Reference Explanation



Return Reference Explanation

FORM 990, PART VI, SECTION B. LINE 12C RELATIONSHIPS DEFINED AS A CONFLICT RESPONSES ARE SUBMITTED TO THE GLOBAL GOVERNANCE

990 Schedule O, Supplemental Information

OFFICER

|  | OFFICIAL  |
|--|---|
| FORM 990, PART VI,<br>SECTION C, LINE 19 | ULI FOUNDATION DOES NOT MAKE ITS GOVERNING DOCUMENTS NOR ITS CONFLICT OF INTEREST POLICY,<br>AVAILABLE TO THE GENERAL PUBLIC AS FEDERAL TAX LAW DOES NOT REQUIRE THAT SUCH DOCUMENTS BE |
|  | MADE PUBLICLY AVAILABLE THE AUDITED FINANCIALS ARE AVAILABLE ON THE ORGANIZATION'S WEBSI<br>TE  |

efile GRAPHIC print - DO NOT PROCESS | As Filed Data - SCHEDULE R

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

**DLN: 93493033014537**OMB No 1545-0047

# **Related Organizations and Unrelated Partnerships**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

2015

Open to Public Inspection

Schedule R (Form 990) 2015

Department of the Treasury Internal Revenue Service

(Form 990)

► Attach to Form 990.

▶ Information about Schedule R (Form 990) and its instructions is at  $\underline{www.irs.qov/form990}$ .

| Name of the organization<br>THE ULI FOUNDATION   | 23-713395                          | entification number                                 |                            |   |  |                    |   |
|--|------------------------------------|---|----------------------------|---|--|--------------------|---|
| Part I Identification of Disregarded Entities Comp   | lete if the organization a         | answered "Yes" or                                   | Form 990, Part             | <u> </u>                                  | ,  |                    |   |
| (a) Name, address, and EIN (if applicable) of disregarded entity                                   | <b>(b)</b><br>Primary activity     | (c)<br>Legal domicile (state<br>or foreign country) | (d)<br>Total income En     | (e)<br>d-of-year assets                   | <b>(f)</b><br>Direct controlling<br>entity |                    |   |
|  |                                    |   |                            |   |  |                    |   |
|  |                                    |   |                            |   |  |                    |   |
|  |                                    |   |                            |   |  |                    |   |
|  |                                    |   |                            |   |  |                    |   |
| Part II Identification of Related Tax-Exempt Organ or more related tax-exempt organizations during | izations Complete if the tax year. | e organization ans                                  | swered "Yes" on            | Form 990, Part                            | t IV, line 34 because it                   | had on             | e   |
| (a) Name, address, and EIN of related organization   | (b)<br>Primary activity            | (c) Legal domicile (state or foreign country)       | (d)<br>Exempt Code section | (e) Public charity sta (if section 501(c) |  | Section<br>(13) co | <b>g)</b><br>512(b)<br>ontrolled<br>tity? |
| (1)URBAN LAND INSTITUTE<br>2001 L STREET NW STE 200  | RESEARCH & EDUCATION               | IL  | 501(C)(3)                  | LINE 9                                    | N/A  | Yes                | No<br>No                                  |
| WASHINGTON, DC 20036<br>53-0159845   |                                    |   |                            |   | IV/ A                                      | +                  |   |
|  |                                    |   |                            |   |  |                    |   |
|  |                                    |   |                            |   |  |                    |   |
|  |                                    |   |                            |   |  | _                  |   |
|  |                                    |   |                            |   |  |                    |   |

Cat No 50135Y

| Part III | Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, | Part IV, line 34 |
|----------|---|------------------|
|          | because it had one or more related organizations treated as a partnership during the tax year.                            |                  |

| (a)<br>Name, address, and EIN of<br>related organization  | (b)<br>Primary activity | Legal Direct domicile control | gal Direct<br>icile controlling<br>e or entity<br>ign | (e) Predominant income(related, unrelated, excluded from tax under sections 512- 514) | (f)<br>Share of<br>total income | (g)<br>Share of<br>end-of-year<br>assets | (h)<br>Disproprtionate<br>allocations? |    | (i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | mana<br>parti | ral or<br>aging | <b>(k)</b><br>Percentage<br>ownership |
|---|-------------------------|-------------------------------|---|---|---------------------------------|--|--|----|---|---------------|-----------------|---------------------------------------|
|   |                         |                               |   | 311,  |                                 |  | Yes                                    | No |   | Yes           | No              |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
|   |                         |                               |   |   |                                 |  |  |    |   |               |                 |                                       |
| Park TV Identification of Polated Organizations Toyoble s |                         |                               | T   |   |                                 |  |  |    |   | 00 [          |                 | D. J                                  |

Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | <b>(b)</b><br>Primary activity | (c)<br>Legal<br>domicile<br>(state or foreign<br>country) | (d)<br>Direct controlling<br>entity | (e) Type of entity (C corp, S corp, or trust) | (f)<br>Share of total<br>Income | (g)<br>Share of end-<br>of-year<br>assets | (h)<br>Percentage<br>ownership | (i) Section 512 (b)(13) controlled entity? |    |
|--|--------------------------------|---|-------------------------------------|---|---------------------------------|---|--------------------------------|--|----|
|  |                                |   |                                     |   |                                 |   |                                | Yes  | No |
|  |                                |   |                                     |   |                                 |   |                                |  |    |
|  |                                |   |                                     |   |                                 |   |                                |  |    |
|  |                                |   |                                     |   |                                 |   |                                |  |    |
|  |                                |   |                                     |   |                                 |   |                                |  |    |
|  |                                |   |                                     |   |                                 |   |                                |  |    |
|  |                                |   |                                     |   |                                 |   |                                |  |    |

| enedate K (Form 550) 2015  |   |                        |                             |            | ra      | ge <b>J</b> |
|--|---|------------------------|-----------------------------|------------|---------|-------------|
| Part V Transactions With Related Organizations Complete if the organization ans                                  | wered "Yes" on Form                     | 990, Part IV, line     | 34, 35b, or 36.             |            |         |             |
| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule                           |   |                        |                             |            | Yes     | No          |
| <b>1</b> During the tax year, did the orgranization engage in any of the following transactions with one or more | e related organizations l               | isted in Parts II-IV   | 7                           |            |         |             |
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity                |   |                        |                             | 1a         |         | No          |
| <b>b</b> Gift, grant, or capital contribution to related organization(s)   |   |                        |                             | 1b         | Yes     |             |
| <b>c</b> Gift, grant, or capital contribution from related organization(s)                                       |   |                        |                             | <b>1</b> c | Yes     |             |
| <b>d</b> Loans or loan guarantees to or for related organization(s)  |   |                        |                             | 1d         |         | No          |
| e Loans or loan guarantees by related organization(s)  |   |                        |                             | 1e         |         | No          |
| f Dividends from related organization(s)   |   |                        |                             | 1f         |         | No          |
| g Sale of assets to related organization(s)  |   |                        |                             | <b>1</b> g |         | No          |
| <b>h</b> Purchase of assets from related organization(s)   |   |                        |                             | 1h         |         | No          |
| i Exchange of assets with related organization(s)  |   |                        |                             | 1i         |         | No          |
| ${f j}$ Lease of facilities, equipment, or other assets to related organization(s)                               |   |                        |                             | 1j         |         | No          |
| <b>k</b> Lease of facilities, equipment, or other assets from related organization(s)                            |   |                        |                             | 1k         |         | No          |
| I Performance of services or membership or fundraising solicitations for related organization(s)                 |   |                        |                             | 11         |         | No          |
| m Performance of services or membership or fundraising solicitations by related organization(s) .                |   |                        |                             | 1m         | Yes     |             |
| ${f n}$ Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)            |   |                        |                             | 1n         | Yes     | l           |
| o Sharing of paid employees with related organization(s)   |   |                        |                             | 10         | Yes     |             |
| p Reimbursement paid to related organization(s) for expenses   |   |                        |                             | <b>1</b> p | Yes     |             |
| <b>q</b> Reimbursement paid by related organization(s) for expenses  |   |                        |                             | 1q         |         | No          |
| ${f r}$ Other transfer of cash or property to related organization(s)  |   |                        |                             | 1r         |         | No          |
| <b>s</b> Other transfer of cash or property from related organization(s)   |   |                        |                             | <b>1</b> s |         | No          |
| 2 If the answer to any of the above is "Yes," see the instructions for information on who must comple            | ete this line, including c              | overed relationships   | and transaction threshold   | ıs         |         |             |
| (a)<br>Name of related organization  | <b>(b)</b><br>Transaction<br>type (a-s) | (c)<br>Amount involved | (d) Method of determining a | amount II  | nvolved |             |
|  |   |                        |                             |            |         |             |
|  |   |                        |                             |            |         |             |
|  |   |                        |                             |            |         |             |
|  |   |                        |                             |            |         |             |
|  |   |                        |                             |            |         |             |
|  |   |                        |                             |            |         |             |

## Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

| revenue) that was not a related organization. See instructions in |                         |   |  |  |    |                                  | <b>(g)</b><br>Share of |  |    | (1)                                 |          |                               |  |  |                                  |  |                                       |
|---|-------------------------|---|--|--|----|----------------------------------|------------------------|--|----|-------------------------------------|----------|-------------------------------|--|--|----------------------------------|--|---------------------------------------|
| (a)<br>Name, address, and EIN of entity                           | (b)<br>Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income (related, unrelated, excluded from tax under sections 512- 514) | section<br>501(c)(3)<br>organizations? |    | section 501(c)(3) organizations? |                        | section 501(c)(3) organizations <sup>2</sup> |    | ection total (.(c)(3) income income |          | Disproprtiona<br>allocations? | (h)<br>Disproprtionate<br>allocations? |  | (j) General or managing partner? |  | <b>(k)</b><br>Percentage<br>ownership |
|   |                         |   | 314)   | Yes                                    | No |                                  |                        | Yes  | No |                                     | Yes      | No                            |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          | 1 .                           |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   |                         |   |  |  |    |                                  |                        |  |    |                                     |          |                               |  |  |                                  |  |                                       |
|   | l .                     |   | <u> </u>   |  |    | 1                                |                        |  |    | C-l                                 | ll. D (5 |                               | 2015                                   |  |                                  |  |                                       |

