

# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

# 2003

Open to Public Inspection

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

**A** For the 2003 calendar year, or tax year beginning **JUL 1, 2003** and ending **JUN 30, 2004**

<b>B</b> Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	Please use IRS label or print or type See Specific Instructions	<b>C</b> Name of organization <b>Blind &amp; Low Vision Services of North Georgia, Inc.</b>	<b>D</b> Employer identification number <b>58-1550944</b>
	Number and street (or P.O. box if mail is not delivered to street address) Room/suite <b>3830 S. Cobb Dr. 125</b>	<b>E</b> Telephone number <b>770-432-7280</b>	
	City or town, state or country, and ZIP + 4 <b>Smyrna, GA 30080</b>	<b>F</b> Accounting method <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other (specify) ▶	

• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

*H and I are not applicable to section 527 organizations*

**H(a)** Is this a group return for affiliates?  Yes  No

**H(b)** If "Yes," enter number of affiliates ▶

**H(c)** Are all affiliates included? **N/A**  Yes  No (If "No," attach a list.)

**H(d)** Is this a separate return filed by an organization covered by a group ruling?  Yes  No

**G** Website: ▶ <http://www.blvsgeorgia.org>

**J** Organization type (check only one) ▶  501(c) ( 3 ) ◀ (insert no.)  4947(a)(1) or  527

**K** Check here  if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.

**L** Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ **773,090.**

**I** Group Exemption Number ▶

**M** Check  if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF).

## Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances

<b>1</b>	Contributions, gifts, grants, and similar amounts received:			
<b>a</b>	Direct public support	<b>1a</b>	<b>23,239.</b>	
<b>b</b>	Indirect public support	<b>1b</b>	<b>81,943.</b>	
<b>c</b>	Government contributions (grants)	<b>1c</b>	<b>610,013.</b>	
<b>d</b>	Total (add lines 1a through 1c) (cash \$ <b>715,195.</b> noncash \$ )	<b>1d</b>	<b>715,195.</b>	
<b>2</b>	Program service revenue including government fees and contracts (from Part VII, line 93)	<b>2</b>	<b>57,083.</b>	
<b>3</b>	Membership dues and assessments	<b>3</b>		
<b>4</b>	Interest on savings and temporary cash investments	<b>4</b>	<b>812.</b>	
<b>5</b>	Dividends and interest from securities	<b>5</b>		
<b>6 a</b>	Gross rents	<b>6a</b>		
<b>b</b>	Less: rental expenses	<b>6b</b>		
<b>6c</b>	Net rental income or (loss) (subtract line 6b from line 6a)	<b>6c</b>		
<b>7</b>	Other investment income (describe )	<b>7</b>		
<b>8 a</b>	Gross amount from sales of assets other than inventory	(A) Securities	(B) Other	
<b>8a</b>		<b>8a</b>		
<b>8b</b>	Less: cost or other basis and sales expenses	<b>8b</b>		
<b>8c</b>	Gain or (loss) (attach schedule)	<b>8c</b>		
<b>8d</b>	Net gain or (loss) (combine line 8c, columns (A) and (B))	<b>8d</b>		
<b>9</b>	Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/>			
<b>a</b>	Gross revenue (not including \$ of contributions reported on line 1a)	<b>9a</b>		
<b>b</b>	Less: direct expenses other than fundraising expenses	<b>9b</b>		
<b>9c</b>	Net income or (loss) from special events (subtract line 9b from line 9a)	<b>9c</b>		
<b>10 a</b>	Gross sales of inventory, less returns and allowances	<b>10a</b>		
<b>b</b>	Less: cost of goods sold	<b>10b</b>		
<b>10c</b>	Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	<b>10c</b>		
<b>11</b>	Other revenue (from Part VII, line 103)	<b>11</b>		
<b>12</b>	Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	<b>12</b>	<b>773,090.</b>	
<b>13</b>	Program services (from line 44, column (B))	<b>13</b>	<b>853,033.</b>	
<b>14</b>	Management and general (from line 44, column (C))	<b>14</b>	<b>39,442.</b>	
<b>15</b>	Fundraising (from line 44, column (D))	<b>15</b>	<b>4,730.</b>	
<b>16</b>	Payments to affiliates (attach schedule)	<b>16</b>		
<b>17</b>	Total expenses (add lines 16 and 44, column (A))	<b>17</b>	<b>897,205.</b>	
<b>18</b>	Excess or (deficit) for the year (subtract line 17 from line 12)	<b>18</b>	<b>&lt;124,115.&gt;</b>	
<b>19</b>	Net assets or fund balances at beginning of year (from line 73, column (A))	<b>19</b>	<b>411,945.</b>	
<b>20</b>	Other changes in net assets or fund balances (attach explanation)	<b>20</b>	<b>0.</b>	
<b>21</b>	Net assets or fund balances at end of year (combine lines 18, 19, and 20)	<b>21</b>	<b>287,830.</b>	

RECEIVED NOV 19 2004 IRS-SS  
 OGDEN, UT

SCANNED NOV 19 2004  
 Revenue  
 Expenses  
 Net Assets

9-13 8

**Part II Statement of Functional Expenses** All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. Page 2

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (attach schedule)				
	cash \$ _____ noncash \$ _____	22			
23	Specific assistance to individuals (attach schedule)	23			
24	Benefits paid to or for members (attach schedule)	24			
25	Compensation of officers, directors, etc.	25 64,000.	56,320.	7,680.	0.
26	Other salaries and wages	26 465,473.	459,792.	5,681.	
27	Pension plan contributions	27			
28	Other employee benefits	28 38,901.	36,367.	2,534.	
29	Payroll taxes	29 43,833.	42,407.	1,426.	
30	Professional fundraising fees	30			
31	Accounting fees	31 7,450.	6,555.	895.	
32	Legal fees	32			
33	Supplies	33 8,833.	8,000.	833.	
34	Telephone	34 8,007.	6,997.	1,010.	
35	Postage and shipping	35 6,441.	1,410.	301.	4,730.
36	Occupancy	36 18,000.	13,840.	4,160.	
37	Equipment rental and maintenance	37 6,776.	6,069.	707.	
38	Printing and publications	38 1,398.	1,258.	140.	
39	Travel	39 25,798.	23,218.	2,580.	
40	Conferences, conventions, and meetings	40			
41	Interest	41 1,905.	1,676.	229.	
42	Depreciation, depletion, etc. (attach schedule)	42 26,098.	22,073.	4,025.	
43	Other expenses not covered above (itemize):				
a	_____	43a			
b	_____	43b			
c	_____	43c			
d	_____	43d			
e	<b>See Statement 1</b>	43e 174,292.	167,051.	7,241.	
44	<b>Total functional expenses (add lines 22 through 43). Organizations completing columns (B)-(D), carry these totals to lines 13-15</b>	44 897,205.	853,033.	39,442.	4,730.

Joint Costs. Check  if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?  Yes  No

If "Yes," enter (i) the aggregate amount of these joint costs \$ \_\_\_\_\_; (ii) the amount allocated to Program services \$ \_\_\_\_\_;

(iii) the amount allocated to Management and general \$ \_\_\_\_\_; and (iv) the amount allocated to Fundraising \$ \_\_\_\_\_.

**Part III Statement of Program Service Accomplishments**

What is the organization's primary exempt purpose? **See Statement 2**

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

**Program Service Expenses**  
(Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts, but optional for others)

<b>a</b>	<b>Blind and low vision employment training programs. Works with state and federal agencies to help individuals to prepare and find employment.</b>	(Grants and allocations \$ _____)	254,690.
<b>b</b>	<b>Low vision evaluation services, examinations and public education and assistance program. The program's primary objective is to assist the individuals in making the best use of their remaining vision.</b>	(Grants and allocations \$ _____)	164,127.
<b>c</b>	<b>Orientation and mobility training assisting individuals evaluating their mobility needs and providing techniques and assistance required for independent travel.</b>	(Grants and allocations \$ _____)	165,334.
<b>d</b>	<b>See Statement 3</b>	(Grants and allocations \$ _____)	177,233.
<b>e</b>	<b>Other program services (attach schedule) Statement 4</b>	(Grants and allocations \$ _____)	91,649.
<b>f</b>	<b>Total of Program Service Expenses (should equal line 44, column (B), Program services)</b>		853,033.

**Part IV Balance Sheets**

**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year	
<b>Assets</b>	45 Cash - non-interest-bearing	125.	45	5,728.	
	46 Savings and temporary cash investments	19,708.	46	20,458.	
	47 a Accounts receivable	87,777.			
	b Less: allowance for doubtful accounts	500.			
			86,373.	47c	87,277.
	48 a Pledges receivable	23,884.			
	b Less: allowance for doubtful accounts				
			21,903.	48c	23,884.
	49 Grants receivable			49	
	50 Receivables from officers, directors, trustees, and key employees			50	
	51 a Other notes and loans receivable				
	b Less: allowance for doubtful accounts				
				51c	
	52 Inventories for sale or use			52	
	53 Prepaid expenses and deferred charges		3,981.	53	4,560.
54 Investments - securities Stmt 5	▶ <input checked="" type="checkbox"/> Cost <input type="checkbox"/> FMV	10,226.	54	11,767.	
55 a Investments - land, buildings, and equipment; basis					
b Less: accumulated depreciation					
			55c		
56 Investments - other			56		
57 a Land, buildings, and equipment; basis	515,815.				
b Less: accumulated depreciation	232,238.				
		309,675.	57c	283,577.	
58 Other assets (describe ▶ _____)			58		
<b>59 Total assets (add lines 45 through 58) (must equal line 74)</b>		<b>451,991.</b>	<b>59</b>	<b>437,251.</b>	
<b>Liabilities</b>	60 Accounts payable and accrued expenses	40,046.	60	89,921.	
	61 Grants payable		61		
	62 Deferred revenue		62		
	63 Loans from officers, directors, trustees, and key employees		63		
	64 a Tax-exempt bond liabilities		64a		
	b Mortgages and other notes payable		64b	59,500.	
	65 Other liabilities (describe ▶ _____)			65	
<b>66 Total liabilities (add lines 60 through 65)</b>		<b>40,046.</b>	<b>66</b>	<b>149,421.</b>	
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117, check here ▶ <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.</b>				
	67 Unrestricted	379,816.	67	250,865.	
	68 Temporarily restricted	22,316.	68	25,652.	
	69 Permanently restricted	9,813.	69	11,313.	
	<b>Organizations that do not follow SFAS 117, check here ▶ <input type="checkbox"/> and complete lines 70 through 74.</b>				
	70 Capital stock, trust principal, or current funds		70		
	71 Paid-in or capital surplus, or land, building, and equipment fund		71		
	72 Retained earnings, endowment, accumulated income, or other funds		72		
	<b>73 Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)</b>		<b>411,945.</b>	<b>73</b>	<b>287,830.</b>
	<b>74 Total liabilities and net assets / fund balances (add lines 66 and 73)</b>		<b>451,991.</b>	<b>74</b>	<b>437,251.</b>

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

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Georgia, Inc.**

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<b>Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return</b>	<b>Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return</b>
<p><b>a</b> Total revenue, gains, and other support per audited financial statements <span style="float:right">▶ <b>a</b> <u>773,090.</u></span></p> <p><b>b</b> Amounts included on line a but not on line 12, Form 990:</p> <p>(1) Net unrealized gains on investments \$ _____</p> <p>(2) Donated services and use of facilities \$ _____</p> <p>(3) Recoveries of prior year grants \$ _____</p> <p>(4) Other (specify): _____ \$ _____</p> <p>Add amounts on lines (1) through (4) <span style="float:right">▶ <b>b</b> <u>0.</u></span></p> <p><b>c</b> Line a minus line b <span style="float:right">▶ <b>c</b> <u>773,090.</u></span></p> <p><b>d</b> Amounts included on line 12, Form 990 but not on line a:</p> <p>(1) Investment expenses not included on line 6b, Form 990 \$ _____</p> <p>(2) Other (specify): _____ \$ _____</p> <p>Add amounts on lines (1) and (2) <span style="float:right">▶ <b>d</b> <u>0.</u></span></p> <p><b>e</b> Total revenue per line 12, Form 990 (line c plus line d) <span style="float:right">▶ <b>e</b> <u>773,090.</u></span></p>	<p><b>a</b> Total expenses and losses per audited financial statements <span style="float:right">▶ <b>a</b> <u>897,205.</u></span></p> <p><b>b</b> Amounts included on line a but not on line 17, Form 990:</p> <p>(1) Donated services and use of facilities \$ _____</p> <p>(2) Prior year adjustments reported on line 20, Form 990 \$ _____</p> <p>(3) Losses reported on line 20, Form 990 \$ _____</p> <p>(4) Other (specify): _____ \$ _____</p> <p>Add amounts on lines (1) through (4) <span style="float:right">▶ <b>b</b> <u>0.</u></span></p> <p><b>c</b> Line a minus line b <span style="float:right">▶ <b>c</b> <u>897,205.</u></span></p> <p><b>d</b> Amounts included on line 17, Form 990 but not on line a:</p> <p>(1) Investment expenses not included on line 6b, Form 990 \$ _____</p> <p>(2) Other (specify): _____ \$ _____</p> <p>Add amounts on lines (1) and (2) <span style="float:right">▶ <b>d</b> <u>0.</u></span></p> <p><b>e</b> Total expenses per line 17, Form 990 (line c plus line d) <span style="float:right">▶ <b>e</b> <u>897,205.</u></span></p>

<b>Part V List of Officers, Directors, Trustees, and Key Employees</b> (List each one even if not compensated.)				
(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-)	(D) Contributions to employee benefit plans & deferred compensation	(E) Expense account and other allowances
<u>Dr. Robert J. Crouse</u> <u>3830 S. Cobb Dr.</u> <u>Smyrna, GA 30080</u>	<u>Executive Director</u> <u>40</u>	<u>64,000.</u>	<u>0.</u>	<u>0.</u>
<u>Charyn Darby</u> <u>4062 Honeysuckle Court</u> <u>Smyrna, GA 30082</u>	<u>President</u> <u>0.</u>	<u>0.</u>	<u>0.</u>	<u>0.</u>
<u>Lisa Bauer</u> <u>1129 Gate Post Court</u> <u>Powder Springs, GA 30127</u>	<u>Treasurer</u> <u>0.</u>	<u>0.</u>	<u>0.</u>	<u>0.</u>
<u>Charles "Pete" Wood</u> <u>371 Havelon Way</u> <u>Smyrna, GA 30080</u>	<u>Vice President</u> <u>0.</u>	<u>0.</u>	<u>0.</u>	<u>0.</u>
<u>Gerald Eaton</u> <u>1170 Powder Springs St.</u> <u>Smyrna, GA 30082</u>	<u>Secretary</u> <u>0.</u>	<u>0.</u>	<u>0.</u>	<u>0.</u>
<u>See attached list of directors</u>		<u>0.</u>	<u>0.</u>	<u>0.</u>
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**75** Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? If "Yes," attach schedule ▶  Yes  No

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<b>Part VI</b>	<b>Other Information</b>	<b>Yes</b>	<b>No</b>
76	Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity	76	X
77	Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes.	77	X
78 a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78a	X
b	If "Yes," has it filed a tax return on Form 990-T for this year? <span style="float:right">N/A</span>	78b	
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement	79	X
80 a	Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	80a	X
b	If "Yes," enter the name of the organization <span style="font-size: 2em;">▶</span> _____ and check whether it is <input type="checkbox"/> exempt or <input type="checkbox"/> nonexempt.		
81 a	Enter direct or indirect political expenditures. See line 81 instructions <span style="float:right">81a</span> <u>0.</u>		
b	Did the organization file Form 1120-POL for this year?	81b	X
82 a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	X
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) <span style="float:right">82b</span> <u>N/A</u>		
83 a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions? <span style="float:right">N/A</span>	83b	
84 a	Did the organization solicit any contributions or gifts that were not tax deductible? <span style="float:right">N/A</span>	84a	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? <span style="float:right">N/A</span>	84b	
85	<b>501(c)(4), (5), or (6) organizations.</b> a Were substantially all dues nondeductible by members? <span style="float:right">N/A</span>	85a	
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less? If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year. <span style="float:right">N/A</span>	85b	
c	Dues, assessments, and similar amounts from members <span style="float:right">85c</span> <u>N/A</u>		
d	Section 162(e) lobbying and political expenditures <span style="float:right">85d</span> <u>N/A</u>		
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices <span style="float:right">85e</span> <u>N/A</u>		
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) <span style="float:right">85f</span> <u>N/A</u>		
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? <span style="float:right">N/A</span>	85g	
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? <span style="float:right">N/A</span>	85h	
86	<b>501(c)(7) organizations.</b> Enter: a Initiation fees and capital contributions included on line 12 <span style="float:right">86a</span> <u>N/A</u>		
b	Gross receipts, included on line 12, for public use of club facilities <span style="float:right">86b</span> <u>N/A</u>		
87	<b>501(c)(12) organizations.</b> Enter: a Gross income from members or shareholders <span style="float:right">87a</span> <u>N/A</u>		
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) <span style="float:right">87b</span> <u>N/A</u>		
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88	X
89 a	<b>501(c)(3) organizations.</b> Enter: Amount of tax imposed on the organization during the year under: section 4911 <span style="font-size: 2em;">▶</span> <u>0.</u> ; section 4912 <span style="font-size: 2em;">▶</span> <u>0.</u> ; section 4955 <span style="font-size: 2em;">▶</span> <u>0.</u>		
b	<b>501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b	X
c	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 <span style="float:right">▶</span> <u>0.</u>		
d	Enter Amount of tax on line 89c, above, reimbursed by the organization <span style="float:right">▶</span> <u>0.</u>		
90 a	List the states with which a copy of this return is filed <span style="font-size: 2em;">▶</span> <u>Georgia</u>		
b	Number of employees employed in the pay period that includes March 12, 2003 <span style="float:right">90b</span> <u>17</u>		
91	The books are in care of <span style="font-size: 2em;">▶</span> <u>Dr. Robert J. Crouse</u> Telephone no. <span style="font-size: 2em;">▶</span> <u>770-432-7280</u>		
	Located at <span style="font-size: 2em;">▶</span> <u>3830 S. Cobb Dr., Suite 125, Smyrna, GA</u> ZIP + 4 <span style="font-size: 2em;">▶</span> <u>30080</u>		

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here ▶   
and enter the amount of tax-exempt interest received or accrued during the tax year ▶ 92 N/A

**Part VII Analysis of Income-Producing Activities** (See page 33 of the instructions.)

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclu- sion code	(D) Amount	
<b>Note:</b> Enter gross amounts unless otherwise indicated					
93 Program service revenue:					
a <b>Program Service Fees</b>			03	57,083.	
b _____					
c _____					
d _____					
e _____					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	812.	
96 Dividends and interest from securities					
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory					
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue:					
a _____					
b _____					
c _____					
d _____					
e _____					
104 Subtotal (add columns (B), (D), and (E))		0.		57,895.	0.
105 Total (add line 104, columns (B), (D), and (E))					57,895.

**Note:** Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I.

**Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes** (See page 34 of the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
93a	<b>Fees charged for orientation and mobility training of children and charges for aids and appliances from the clinic.</b>

**Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities** (See page 34 of the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

**Part X Information Regarding Transfers Associated**

(a) Did the organization, during the year, receive any funds, directly or indirectly,  
(b) Did the organization, during the year, pay premiums, directly or indirectly, on  
**Note:** If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Please Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information furnished to him.

Signature of officer: *Robert J. Crowe* Date: *11/11*

Preparer's signature: *John C. Bell*

Firm's name (or yours if self-employed), address, and ZIP + 4:  
BKR/Metcalf Davis  
3340 Peachtree Rd., NE, S  
Atlanta, GA 30326

**SCHEDULE A**  
**(Form 990 or 990-EZ)**

**Organization Exempt Under Section 501(c)(3)**

OMB No 1545-0047

(Except Private Foundation) and Section 501(e), 501(f), 501(k),  
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

**2003**

Department of the Treasury  
Internal Revenue Service

**Supplementary Information-(See separate instructions.)**

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

Name of the organization **Blind & Low Vision Services of North Georgia, Inc.** Employer identification number **58 1550944**

**Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**

(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
None				
-----				
-----				
-----				
-----				
Total number of other employees paid over \$50,000 ▶	0			

**Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services**

(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
None		
-----		
-----		
-----		
-----		
Total number of others receiving over \$50,000 for professional services ▶	0	

**Part III Statements About Activities** (See page 2 of the instructions.)

	Yes	No
1 During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ► \$ _____ \$ _____ (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes," must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.		X
2 During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)		
a Sale, exchange, or leasing of property?		X
b Lending of money or other extension of credit?		X
c Furnishing of goods, services, or facilities?		X
d Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	X	
e Transfer of any part of its income or assets?		X
3 a Do you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how you determine that recipients qualify to receive payments.)		X
b Do you have a section 403(b) annuity plan for your employees?		X
4 Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds?		X

**Part IV Reason for Non-Private Foundation Status** (See pages 3 through 6 of the instructions.)

The organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5  A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6  A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7  A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8  A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9  A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state ► \_\_\_\_\_
- 10  An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a  An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b  A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12  An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13  An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).)

Provide the following information about the supported organizations. (See page 5 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

- 14  An organization organized and operated to test for public safety. Section 509(a)(4). (See page 6 of the instructions.)



**Blind & Low Vision Services of North**

**Part IV-A Support Schedule** (Complete only if you checked a box on line 10, 11, or 12) **Use cash method of accounting.**  
 Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting

Calendar year (or fiscal year beginning in)	(a) 2002	(b) 2001	(c) 2000	(d) 1999	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	812,981.	612,279.	411,148.	397,775.	2,234,183.
16 Membership fees received					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	55,596.	35,258.	36,451.	23,581.	150,886.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	935.	1,450.	4,017.	1,917.	8,319.
19 Net income from unrelated business activities not included in line 18					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets					
23 Total of lines 15 through 22	869,512.	648,987.	451,616.	423,273.	2,393,388.
24 Line 23 minus line 17	813,916.	613,729.	415,165.	399,692.	2,242,502.
25 Enter 1% of line 23	8,695.	6,490.	4,516.	4,233.	

26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24	26a	44,850.
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 1999 through 2002 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts	26b	0.
c Total support for section 509(a)(1) test: Enter line 24, column (e)	26c	2,242,502.
d Add: Amounts from column (e) for lines: 18 <u>8,319.</u> 19 _____ 22 _____ 26b _____	26d	8,319.
e Public support (line 26c minus line 26d total)	26e	2,234,183.
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))	26f	99.6290%

27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year: <b>N/A</b>	(2002)	(2001)	(2000)	(1999)
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: <b>N/A</b>	(2002)	(2001)	(2000)	(1999)
c Add: Amounts from column (e) for lines: 15 _____ 16 _____ 17 _____ 20 _____ 21 _____	27c	N/A		
d Add: Line 27a total _____ and line 27b total _____	27d	N/A		
e Public support (line 27c total minus line 27d total)	27e	N/A		
f Total support for section 509(a)(2) test: Enter amount on line 23, column (e)	27f	N/A		
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))	27g	N/A %		
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))	27h	N/A %		

28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 1999 through 2002, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

**None**

**Blind & Low Vision Services of North**

**Part V Private School Questionnaire** (See page 7 of the instructions.)

N/A

**(To be completed ONLY by schools that checked the box on line 6 in Part IV)**

		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)		
_____			
_____			
_____			
32	Does the organization maintain the following:		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a	
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b	
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c	
d	Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)	32d	
_____			
_____			
33	Does the organization discriminate by race in any way with respect to:		
a	Students' rights or privileges?	33a	
b	Admissions policies?	33b	
c	Employment of faculty or administrative staff?	33c	
d	Scholarships or other financial assistance?	33d	
e	Educational policies?	33e	
f	Use of facilities?	33f	
g	Athletic programs?	33g	
h	Other extracurricular activities? If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)	33h	
_____			
_____			
34 a	Does the organization receive any financial aid or assistance from a governmental agency?	34a	
b	Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement.	34b	
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation	35	

**Part VI-A Lobbying Expenditures by Electing Public Charities** (See page 9 of the instructions.)

N/A

(To be completed ONLY by an eligible organization that filed Form 5768)

Check **a**  if the organization belongs to an affiliated group     Check **b**  if you checked "a" and "limited control" provisions apply.

**Limits on Lobbying Expenditures**

(The term "expenditures" means amounts paid or incurred.)

		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
		N/A	
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)		
37	Total lobbying expenditures to influence a legislative body (direct lobbying)		
38	Total lobbying expenditures (add lines 36 and 37)		
39	Other exempt purpose expenditures		
40	Total exempt purpose expenditures (add lines 38 and 39)		
41	Lobbying nontaxable amount. Enter the amount from the following table -		
	<b>If the amount on line 40 is -</b> <b>The lobbying nontaxable amount is -</b>		
	Not over \$500,000                                      20% of the amount on line 40		
	Over \$500,000 but not over \$1,000,000             \$100,000 plus 15% of the excess over \$500,000		
	Over \$1,000,000 but not over \$1,500,000             \$175,000 plus 10% of the excess over \$1,000,000		
	Over \$1,500,000 but not over \$17,000,000             \$225,000 plus 5% of the excess over \$1,500,000		
	Over \$17,000,000                                      \$1,000,000		
42	Grassroots nontaxable amount (enter 25% of line 41)		
43	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36		
44	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38		

**Caution:** If there is an amount on either line 43 or line 44, you must file Form 4720.

**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 11 of the instructions.)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				N/A
	(a) 2003	(b) 2002	(c) 2001	(d) 2000	(e) Total
45	Lobbying nontaxable amount				0.
46	Lobbying ceiling amount (150% of line 45(e))				0.
47	Total lobbying expenditures				0.
48	Grassroots nontaxable amount				0.
49	Grassroots ceiling amount (150% of line 48(e))				0.
50	Grassroots lobbying expenditures				0.

**Part VI-B Lobbying Activity by Nonelecting Public Charities**

(For reporting only by organizations that did not complete Part VI-A) (See page 12 of the instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:

- a Volunteers
- b Paid staff or management (Include compensation in expenses reported on lines c through h )
- c Media advertisements
- d Mailings to members, legislators, or the public
- e Publications, or published or broadcast statements
- f Grants to other organizations for lobbying purposes
- g Direct contact with legislators, their staffs, government officials, or a legislative body
- h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i Total lobbying expenditures (Add lines c through h )

Yes	No	Amount
		0.

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.

**Part VII Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations** (See page 12 of the instructions.)

**51** Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

**a** Transfers from the reporting organization to a noncharitable exempt organization of:

- (i) Cash
- (ii) Other assets
- b** Other transactions:
  - (i) Sales or exchanges of assets with a noncharitable exempt organization
  - (ii) Purchases of assets from a noncharitable exempt organization
  - (iii) Rental of facilities, equipment, or other assets
  - (iv) Reimbursement arrangements
  - (v) Loans or loan guarantees
  - (vi) Performance of services or membership or fundraising solicitations

	Yes	No
51a(i)		<b>X</b>
a(ii)		<b>X</b>
b(i)		<b>X</b>
b(ii)		<b>X</b>
b(iii)		<b>X</b>
b(iv)		<b>X</b>
b(v)		<b>X</b>
b(vi)		<b>X</b>
c		<b>X</b>

**c** Sharing of facilities, equipment, mailing lists, other assets, or paid employees

**d** If the answer to any of the above is "Yes," complete the following schedule. Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization. If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received:

**N/A**

(a) Line no.	(b) Amount involved	(c) Name of noncharitable exempt organization	(d) Description of transfers, transactions, and sharing arrangements

**52 a** Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527?

▶  Yes  No

**b** If "Yes," complete the following schedule: **N/A**

(a) Name of organization	(b) Type of organization	(c) Description of relationship

Form 990	Other Expenses			Statement 1
Description	(A) Total	(B) Program Services	(C) Management and General	(D) Fundraising
Insurance Expense	11,022.	9,700.	1,322.	
Miscellaneous Expense	37,624.	33,109.	4,515.	
Bad Debts	2,643.	2,643.		
Advertising	1,440.	1,267.	173.	
Contract services	49,872.	49,392.	480.	
Professional Fees	39,282.	39,282.		
Aids and Appliances	28,803.	28,803.		
Bank Charges	471.	300.	171.	
Staff Development	1,867.	1,500.	367.	
Membership Dues	1,137.	937.	200.	
Subscriptions	131.	118.	13.	
Transition Camp Expense	0.			
<b>Total to Fm 990, ln 43</b>	<b>174,292.</b>	<b>167,051.</b>	<b>7,241.</b>	

Form 990	Statement of Organization's Primary Exempt Purpose Part III	Statement 2
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### Explanation

The Organization is dedicated to assisting persons who are blind or visually impaired so they may function independently in all of their environments.

Form 990	Statement of Program Service Accomplishments	Statement	3
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Description of Program Service Four

Provides adaptive skills and techniques to help individuals carry out their daily living activities; identification of the person's needs, provides specific instruction in areas of communication, personal care home management, job skills.

	Grants	Expenses
To Form 990, Part III, line d		177,233.

Form 990	Other Program Services	Statement	4
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Description	Grants and Allocations	Expenses
Computer training, adaptive software using voice or screen input.		91,649.
Total to Form 990, Part III, line e		91,649.

Form 990	Non-Government Securities	Statement	5
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Security Description	Corporate Stocks	Corporate Bonds	Other Publicly Traded Securities	Other Securities	Total Non-Gov't Securities
Other investments				11,767.	11,767.
To 990, ln 54 Col B				11,767.	11,767.

Blind & Low Vision Services of North Georgia, Inc.  
Property, Plant & Equipment  
Accumulated Depreciation  
June 30, 2004

Attachment to Form 990

<u>Property, Plant &amp; Equipment</u>	<u>6/30/2003</u>	<u>Additions</u>	<u>Deletions</u>	<u>6/30/2004</u>
Land	\$ 67,585.00	\$ -	\$ -	\$ 67,585.00
Building	\$270,341.70	\$ -	\$ -	\$270,341.70
Machinery and equipment	\$128,414.38	\$ -	\$ -	\$128,414.38
Furniture & fixtures	\$ 33,476.84	\$ -	\$ -	\$ 33,476.84
Automobile	\$ 15,996.80	\$ -	\$ -	\$ 15,996.80
	<u>\$515,814.72</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$515,814.72</u>

<u>Accumulated Depreciation</u>	<u>6/30/2003</u>	<u>Additions</u>	<u>Deletions</u>	<u>6/30/2004</u>
Building	\$109,424.19	\$ 8,582.29	\$ -	\$118,006.48
Machinery and equipment	\$ 70,226.78	\$ 9,432.19	\$ -	\$ 79,658.97
Furniture & fixtures	\$ 10,491.60	\$ 8,084.01	\$ -	\$ 18,575.61
Automobile	\$ 15,997.00	\$ -	\$ -	\$ 15,997.00
	<u>\$206,139.57</u>	<u>\$26,098.49</u>	<u>\$ -</u>	<u>\$232,238.06</u>

Blind and Low Vision Services of North Georgia, Inc.						
58-150944						
Form 990, June 30, 2003-2004						
Supplemental Schedule-Part V						
Board of Directors						
<b>LAST</b>	<b>FIRST</b>	<b>ADDRESS</b>	<b>CITY</b>	<b>ST</b>	<b>ZIP</b>	<b>BUSINESS PHONE</b>
Bacon	Denise	2654 Tift Way	Kennesaw	GA	30152	770-432-7280
Bauer	Lisa	1129 Gate Post Court	Powder Springs	GA	30127	770-432-7280
Carreker	George W.	709 Reed Rd. SE	Smyrna	GA	30082	770-432-7280
Cumbie	Deidri	5843 Millers Pond Lane	Powder Springs	GA	30127	770-432-7280
Darby	Charyn	4062 Honeysuckle Court	Smyrna	GA	30082	770-432-7280
Davis	Elaine	3628 Rock Springs Dr.	Smyrna	GA	30082	770-432-7280
Eaton	Gerald	1170 Powder Springs St	Smyrna	GA	30080	770-432-7280
Edwards	Lucile	3864 Manson Avenue SE	Smyrna	GA	30082	770-432-7280
Finley	Jane	4322 Deep Springs CT.	Kennesaw	GA	30144	770-432-7280
Griffin	Sue	2695 Elmhurst CT.	Kennesaw	GA	30152	770-432-7280
McDaniel	Phyllis	3472 Navaho Trail	Smyrna	GA	30080	770-432-7280
Scott	Sarah	4000 S. Cobb Dr., Apt 1-E	Smyrna	GA	30080	770-432-7280
Smith	Harold	825 Austin Drive, SE	Smyrna	GA	30082	770-432-7280
Tulman	Dr. Daniel	3507 Cedar Valley Drive	Smyrna	GA	30080	770-432-7280
Walters	Fred	3921 MacEachern Farm Dr.	Powder Springs	GA	30127	770-432-7280
Wood	Charles "Pete"	371 Havilon Way	Smyrna	GA	30082	770-432-7280
<b>EXECUTIVE DIRECTOR</b>						
Crouse	Dr. Robert	103 Oakwood Lakes Drive	Hampton	GA	30228	770-432-7280