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# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

1,076,829

23,667,294

1,583,965

25,441,084

DLN: 93493100009398 OMB No 1545-0047

> Open to Public Inspection

Department of the Treasure Internal Revenue Service

Do not enter social security numbers on this form as it may be made public

▶ Information about Form 990 and its instructions is at www IRS gov/form990

A For the 2016 calendar year, or tax year beginning 10-01-2016 , and ending 09-30-2017 Name of organization ARIZONA-SONORA DESERT MUSEUM D Employer identification number B Check if applicable ☐ Address change 86-0111675 ■ Name change Doing business as ☐ Initial return □eturn/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) 2021 NORTH KINNEY ROAD ☐ Amended return (520) 883-1380 ☐ Application pending City or town, state or province, country, and ZIP or foreign postal code TUĆSON, AZ 857439719 G Gross receipts \$ 14,285,295 F Name and address of principal officer H(a) Is this a group return for CRAIG S IVANYI ☐Yes ☑No subordinates? 2021 NORTH KINNEY ROAD H(b) Are all subordinates TUCSON, AZ 857439719 ☐ Yes ☐No included? Tax-exempt status 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► WWW DESERTMUSEUM ORG L Year of formation 1952 M State of legal domicile AZ **Summary** 1 Briefly describe the organization's mission or most significant activities SONORAN DESERT EDUCATION THROUGH ZOOLOGICAL, BOTANICAL, GEOLOGICAL, AND CULTURAL PRESENTATIONS Activities & Governance Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . . . 3 24 24 Number of independent voting members of the governing body (Part VI, line 1b) 4 5 156 Total number of individuals employed in calendar year 2016 (Part V, line 2a) 747 Total number of volunteers (estimate if necessary) . . . 0 7a Total unrelated business revenue from Part VIII, column (C), line 12  ${f b}$  Net unrelated business taxable income from Form 990-T, line 34 7b 0 **Current Year** 4,870,835 8 Contributions and grants (Part VIII, line 1h) . . 4,398,817 **9** Program service revenue (Part VIII, line 2g) . . . . 5,097,986 5,762,974 1,021,638 **10** Investment income (Part VIII, column (A), lines 3, 4, and 7d ) . . 206,385 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 500,486 721,581 10,203,674 12,377,028 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) Grants and similar amounts paid (Part IX, column (A), lines 1–3) . . . 0 14 Benefits paid to or for members (Part IX, column (A), line 4) . . 0 6,035,319 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 5.851.891 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . 170,043 **b** Total fundraising expenses (Part IX, column (D), line 25) ▶699,646 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . . 4,094,927 4,069,053 9,946,818 10,274,415 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 256,856 19 Revenue less expenses Subtract line 18 from line 12 . 2,102,613 Assets or d Balances End of Year Beginning of Current Year 24,744,123 27,025,049 20 Total assets (Part X, line 16) .

Part II Signature Block

21 Total liabilities (Part X, line 26) .

Under penalties of perjury, I declare that I have examined this return, inclu-knowledge and belief, it is true, correct, and complete Declaration of prepa any knowledge

22 Net assets or fund balances Subtract line 21 from line 20 .

Sign Here

Signature of officer CRAIG S IVANYI EXECUTIVE DIRECTOR Type or print name and title

Paid **Preparer Use Only** 

Print/Type preparer's name KAREN K MCCLOSKEY CPA Preparer's signature KAREN K MCCLOSKEY Firm's name BEACHFLEISCHMAN PC Firm's address ► 1985 E RIVER ROAD SUITE 201 TUCSON, AZ 85718

May the IRS discuss this return with the preparer shown above? (see instru

For Paperwork Reduction Act Notice, see the separate instructions.

Form	990 (20	16)					Page <b>2</b>						
Par	t III	Statement	of Program Servic	e Accomplis	hments								
		Check if Sched	lule O contains a respo	onse or note to a	any line in this Part III		🗹						
1	Briefly	describe the or	rganization's mission		·								
						IVE IN HARMONY WITH THE NATU	RAL WORLD BY						
FOS1	TERING L	OVE, APPRECIA	ATION, AND UNDERST	ANDING OF TH	E SONORAN DESERT								
_													
2		_	, -		<del>-</del> ,	hich were not listed on							
	,						☐ Yes 🗹 No						
			se new services on Sch										
3	Did the	organization o	cease conducting, or m	nake significant	changes in how it cond	ucts, any program							
	service	services?											
	If "Yes," describe these changes on Schedule O												
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses Section $501(c)(3)$ and $501(c)(4)$ organizations are required to report the amount of grants and allocations to others, the total												
		the total											
	expens	es, and revend	ie, if any, for each pro	grain service re	ported								
4a	(Code		) (Expenses \$	6,440,119	including grants of \$	) (Revenue \$	5,303,987 )						
	See Add	litional Data											
	-												
4b	(Code		) (Expenses \$	1,135,709	including grants of \$	) (Revenue \$	326,312 )						
	See Add	litional Data											
4c	(Code		) (Expenses \$	616,316	including grants of \$	) (Revenue \$	154,310 )						
	See Add	litional Data											
4d	Other p	orogram servic	es (Describe in Schedi	ıle O )									
	(Expen	ises \$	ıncl	uding grants of	\$	) (Revenue \$	)						
4e	Total	program serv	ice expenses ►	8,192,1	44								
							Form <b>990</b> (2016)						

Part IV	Checklist of Required Schedules

Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete	
Schedule A 🐿	1
Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? 🔰	2
Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates	

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . . .

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

**14a** Did the organization maintain an office, employees, or agents outside of the United States? . . .

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . . . . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . .

b Was the organization included in consolidated, independent audited financial statements for the tax year?

assessments, or similar amounts as defined in Revenue Procedure 98-19?

Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

Did the organization receive or hold a conservation easement, including easements to preserve open space,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 💆 🔒 .

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 🛸 . . . . . . . . If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🛸

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 🥦 . . . . . . . .

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 🕏 . . . . . . . .

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

Nο Nο

Page 3

No

4 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

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11a

11b

11c

11d

11e

11f

12a

12b

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14a

14b

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Nο No No Yes Nο Yes

Yes

Yes

Yes

Yes

Yes

Yes

Nο

Nο

No

Nο

No

Nο

Nο

Nο

No

Nο

Form **990** (2016)

Did the organization maintain collections of works of art, historical treasures, or other similar assets? Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

or X as applicable

Section 501(c)(3) organizations.

29

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . . . . . . . . . . . . . . .

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II . . . . . .

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX.

Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's

current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes,"

**b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

**d** Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . .

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . .

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .  ${\mathfrak B}$ 

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

organization? If "Yes," complete Schedule R, Part V, line 2

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

		Yes
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	а	

20a 20b

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24a

24b

24c

24d

25a

25b

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28a

28b

28c

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35a

35h

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Yes

Form 990 (2016)

Yes

Yes

No No

No

No

Nο

Nο

No

Nο

Nο

Nο

Nο

Nο

No

Nο

Nο

Nο

Nο

Nο

Nο

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orm	990 (2016)			Page 5
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 73	J 1		
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by			
	this return	2ь	Yes	
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note.If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	20	165	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
b	If "Yes," enter the name of the foreign country  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			110
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
		5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	<b>6</b> b		
	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	Yes	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		No
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds.  Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12   10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b	1		
.1	Section 501(c)(12) organizations. Enter	]		
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
.2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
.3	Section 501(c)(29) qualified nonprofit health insurance issuers.	-		
а	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand	]		
.4a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No

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Par	<b>Governance, Management, and Disclosure</b> For each "Yes" response to lines 2 through 7b below, and for a "I 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	Vo" respo	nse to li	
	Check if Schedule O contains a response or note to any line in this Part VI	<u></u>		<u> </u>
Se	ection A. Governing Body and Management			
1a	Enter the number of voting members of the governing body at the end of the tax year	24	Yes	No
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent  1b	24		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? .	on 3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4	Yes	
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or mor members of the governing body?	<sup>-</sup> е <b>7а</b>	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year b the following	У		
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
Se	ection B. Policies (This Section B requests information about policies not required by the Internal Rever	iue Code		
		40	Yes	No
	If "Yes," did the organization have local chapters, branches, or affiliates?  If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,	10a 10b		No
11a	and branches to ensure their operations are consistent with the organization's exempt purposes?  Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the			
h	form?	11a	Yes	
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to	124	163	
	conflicts?	12b	Yes	
·	Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
Ь	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	t		
		16b		
Se 17	ection C. Disclosure  List the States with which a copy of this Form 990 is required to be filed▶			
1/	List the States with which a copy of this Form 990 is required to be filed.  AZ			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only available for public inspection. Indicate how you made these available. Check all that apply	·)		
	☑ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)			
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records  CAROLYN CARSON CFO 2021 N KINNEY RD TUCSON, AZ 857438918 (520) 883-3012			
	. 5.1.151.1. 5.1.551. G.O. EDET II IMINET IND TOCSON, ME 03/350310 (320) 003/3012			

Form 990 (2	2016)									Page <b>7</b>
Part VII	Compensation of Officer and Independent Contra		Truste	es, I	Key E	Employ	ees	, Highest Comp	ensated Employ	rees,
	Check if Schedule O contains a	response or no	te to an	y line	ın thi	ıs Part VI	Ι.			🗆
Section	A. Officers, Directors, Tru	istees, Key E	mploy	ees,	and	Highe	st C	ompensated En	nployees	
<b>1a</b> Complete year	e this table for all persons requir	ed to be listed	Report	compe	ensatı	on for th	e ca	lendar year ending	with or within the o	rganızatıon's tax
	of the organization's <b>current</b> of ation Enter -0- in columns (D), (						als o	or organizations), re	gardless of amount	
• List all d	of the organization's <b>current</b> key	employees, if a	any Se	e instr	ructioi	ns for de	fınıtı	on of "key employe	e "	
who receive	organization's five <b>current</b> high d reportable compensation (Box i and any related organizations									
	of the organization's <b>former</b> office e compensation from the organiz						ed e	mployees who rece	ived more than \$10	0,000
	of the organization's <b>former dire</b> i, more than \$10,000 of reportab									•
	in the following order individua d employees, and former such p		ectors,	ınstıtı	utiona	l trustee:	s, of	ficers, key employe	es, highest	
☐ Check t	his box if neither the organizatio	n nor any relate	d organ	nizatio	n con	npensate	d ar	ny current officer, di	rector, or trustee	
	<b>(A)</b> Name and Title	(B) Average hours per week (list any hours for related organizations below dotted	than c	one bo oth a direct	x, un	eng High	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estimated amount of other compensation from the organization and related organizations

Check this box if neither the organization	n nor any relate									
<b>(A)</b> Name and Title	(B) Average hours per week (list any hours for related	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)  (D)  (E) Reportable compensation from the organization (Worganizations (W-2/1099-MISC)				(F) Estimated amount of other compensation from the				
	organizations below dotted line)	Individual trustee or director	Institutional Trust⊬≑	Officer	key employee	Highest compensated	Former	2,1039-HI3C)	MISC)	organization and related organizations
See Additional Data Table										
-										
										Form <b>990</b> (2016)

Name and Title

Part VII

5029 E 5TH STREET TUCSON, AZ 85711 BEHAN BROWNING GROUP

400 AVENIDA DE PALMAS TUCSON, AZ 85716

compensation from the organization ▶ 4

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) Estimated

Reportable

Reportable

MARKETING

Page 8

	hours per week (list any hours director/trustee)  hours per than one box, unless person compensation com from the director/trustee)  compensation co								Reportable Estimat ompensation amount of from related compensi anizations (W- /1099-MISC) organization				
		organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	2/1099-MISC	) 2/10	aa-mioc)	re	zation and elated nizations
See	Additional Data Table												
<b>c</b> 1	Sub-Total	Part VII, Sectio	nΑ.				<b>*</b>		311,719		0		22.201
2	Total (add lines 1b and 1c)  Total number of individuals (includir of reportable compensation from the	ng but not limited	to thos				e) who	rec		\$100,000	<u> </u>		33,281
												Ye	s No
3	Did the organization list any <b>forme</b> l line 1a? <i>If "Yes," complete Schedule</i>			ee, k	ey e •	mpl	oyee,	or hi	ghest compensat	ted employ		3	No
4	For any individual listed on line 1a, organization and related organization												
	ındıvıdual			•	•	٠	•				_	4	No
5	Did any person listed on line 1a rece services rendered to the organization		•			,			_	ndividual fo		5	No
	ection B. Independent Contrac												
1	Complete this table for your five hig from the organization Report comp											ensation	
	Name	(A) e and business addre	ess						D	(B) escription of	services	Com	(C) pensation
	AGRAPHICS								PRINTIN	G			192,414
TUCS	N COYOTE DR 110 ON, AZ 85745								ADGUSTS	CTURE			166 226
	ARCHITECTS PENROSE PL STE 220								ARCHITE	CTURE			166,326
BOUL	DER, CO 80301  MOBILE BISTRO LLC								FOOD SE	RVICES			166,075
THE I	HOBILE BISTNO LLC								15000 36	LIVICES			100,073

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

(C) Position (do not check more

Average

104,092

	90 (2016)								Page <b>9</b>
Part '									
	Check if Schedul	le O contains a re	sponse or note to ar	1 (	this Part VII ( <b>A)</b> revenue	Rela ex fur	(B) Inted or empt Inction	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
s	1a Federated campaig	ns 1	а	_					·
unts	<b>b</b> Membership dues	1	<b>b</b> 543,337						
Gra	<b>c</b> Fundraising events	1	c 160,445	-					
IS.	d Related organizatio	ons 1	d	-					
Gif ila	e Government grants (co	ontributions) <b>1</b>	e 76,898	<del>-</del>					
ions, Gifts, Grants r Similar Amounts	f All other contributions, and similar amounts n	, gifts, grants,	<b>f</b> 4,090,155	-					
Contributions, Gifts, Grants and Other Similar Amounts	g Noncash contribution in lines 1a-1f \$	ons included	00,123	-					
Contained and	h Total.Add lines 1a-1								
	II Total.Add lilles 1a-1		1	 ss Code	4,870,835				
Program Service Revenue	3a ADMISSIONS		- Busine.	713990	3.6	509,460	3,609	1460	
٠,٧	<b>2a</b> ADMISSIONS <b>b</b> MEMBERSHIP DUES			713990	<u>'</u>	251,139	1,251		
υ C	C OTHER			713990	· ·	121,758		.,758	
rwc	d EDUCATION			713990		326,312		5,312	
₹	e ART INSTITUTE			713990	1	154,305	154	,305	
ranı	£ All								
rogi	<b>f</b> All other program se			5,762,974					
•	<b>9Total.</b> Add lines 2a-2f	f	<u> </u>						
	<b>3</b> Investment income (ii similar amounts).	ncluding dividend	s, interest, and othe	r   ▶	297,34	8			297,348
	4 Income from investme		t bond proceeds	<b>-</b>					
	<b>5</b> Royalties	•		<b>▶</b>	2,50	6			2,506
		(ı) Real	(II) Personal						
	<b>6a</b> Gross rents								
		791,0		_					
	<b>b</b> Less rental expenses	59,4	115						
	c Rental income or	731,6	582						
	(loss)								
	<b>d</b> Net rental income o		<u>_</u>		731,68	2			731,682
	7- Grace amount	(ı) Securities	(II) Other	_					
	7a Gross amount from sales of	2,331,	349						
	assets other than inventory								
	<b>b</b> Less cost or			$\dashv$					
	other basis and sales expenses	1,607,0	059						
	<b>C</b> Gain or (loss)	724,2	290						
	<b>d</b> Net gain or (loss) .		<b>&gt;</b>		724,29	0			724,290
	<b>8a</b> Gross income from fi (not including \$	undraising events 160,445 of	;						
ıπe	contributions reporte								
₹	See Part IV, line 18		a 178,92	21					
æ	<b>b</b> Less direct expense		<b>b</b> 213,16	53					
Other Revenue	<b>c</b> Net income or (loss)	_	events		-34,24	2			-34,242
οt	<b>9a</b> Gross income from g See Part IV, line 19								
	,		а						
	<b>b</b> Less direct expense	s	ь						
	<b>c</b> Net income or (loss)	from gaming act	ıvıtıes						
	10aGross sales of invent returns and allowand								
	returns and anowand	.es	a 46,80	08					
	<b>b</b> Less cost of goods s	sold	<b>b</b> 28,63						
	c Net income or (loss)				18,17	8	18,178		
	Miscellaneous		Business Code						
	11aVENDING MACHINE	S	7139	990	3,45	7	3,457		
	b			$\top$					
	с			+-		+			
	d All other revenue .			-					
	e Total. Add lines 11a			+					
				<u> </u>	3,45	7			
	12 Total revenue. See	instructions .			12,377,02	8	5,784,609		0 1,721,584
									Form <b>990</b> (2016)

Form 990 (2016)				Page <b>10</b>
Part IX Statement of Functional Expenses				
Section $501(c)(3)$ and $501(c)(4)$ organizations must complete all $cc$	_	,	olete column (A)	
Check if Schedule O contains a response or note to any	line in this Part IX			<u> ⊔</u>
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraisingexpenses
Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21				
<b>2</b> Grants and other assistance to domestic individuals See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16				
4 Benefits paid to or for members				
<b>5</b> Compensation of current officers, directors, trustees, and key employees	243,903		243,903	
<b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	4,614,255	3,735,158	620,489	258,608
8 Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	92,816	72,551	14,479	5,786
9 Other employee benefits	669,378	563,173	75,542	30,663
<b>10</b> Payroll taxes	414,967	330,907	64,173	19,887
11 Fees for services (non-employees)				
a Management				
<b>b</b> Legal	24,678	20,977	3,084	617
<b>c</b> Accounting	40,525	34,448	5,064	1,013
<b>d</b> Lobbying				
e Professional fundraising services See Part IV, line 17	170,043			170,043
f Investment management fees	46,866		46,866	
g Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	455,735	294,751	121,851	39,133
12 Advertising and promotion	134,396	29,537	100,952	3,907
13 Office expenses	543,340	354,358	37,486	151,496
14 Information technology	52,369	42,913	6,026	3,430
15 Royalties	4,053	4,053		
<b>16</b> Occupancy	436,152	436,152		
<b>17</b> Travel	142,488	142,488		
<b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials .				
19 Conferences, conventions, and meetings	30,169	15,851	11,251	3,067
<b>20</b> Interest				
21 Payments to affiliates				

1,094,657

102,846

393,545

352,646

214,588

10,274,415

1,094,657

93,494

393,545

319,043

214,088

8,192,144

9,134

21,825

1,382,625

500

218

11,778

699,646

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22 Depreciation, depletion, and amortization .

24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e

25 Total functional expenses. Add lines 1 through 24e

**26 Joint costs.** Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ▶ ☐ If following SOP 98-2 (ASC 958-720)

23 Insurance . .

expenses on Schedule O )

c MAINTENANCE AND REPAIR

a ANIMAL EXPENSE

**b** OTHER EXPENSES

e All other expenses

d

4	. Savings and temporary cash investments	000,090		1,730,704
3	Pledges and grants receivable, net	662,233	3	506,391
4	Accounts receivable, net	135,966	4	134,684
5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L		5	
6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete		6	

		trustees, key employees, and highest compensated employees Complete Part II of Schedule L		5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L		6	
ets	7	Notes and loans receivable, net		7	
SS	8	Inventories for sale or use	253,467	8	222.
A	9	Prepaid expenses and deferred charges	42,049	9	43,
	10a	Land, buildings, and equipment cost or other			

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34

Liabilities 22

Fund Balances

Assets or

Net

Investments—publicly traded securities

Intangible assets . . . . .

Accounts payable and accrued expenses

Grants payable . . .

Deferred revenue . . . .

Complete Part X of Schedule D

Temporarily restricted net assets

Permanently restricted net assets

Total net assets or fund balances

Unrestricted net assets

Investments—other securities See Part IV, line 11 .

Investments—program-related See Part IV, line 11

Other assets See Part IV, line 11 . . . . .

Tax-exempt bond liabilities . . . . .

persons Complete Part II of Schedule L .

and other liabilities not included on lines 17-24)

**Total liabilities.**Add lines 17 through 25 . . .

Total liabilities and net assets/fund balances .

complete lines 27 through 29, and lines 33 and 34.

Organizations that do not follow SFAS 117 (ASC 958),

check here ▶ 🔲 and complete lines 30 through 34.

Capital stock or trust principal, or current funds . . . .

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Total assets. Add lines 1 through 15 (must equal line 34) . .

Escrow or custodial account liability Complete Part IV of Schedule D

key employees, highest compensated employees, and disqualified

Unsecured notes and loans payable to unrelated third parties

Secured mortgages and notes payable to unrelated third parties . . .

Loans and other payables to current and former officers, directors, trustees,

Other liabilities (including federal income tax, payables to related third parties,

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and

S	6	Loans and other receivables from other disquali section 4958(f)(1)), persons described in sectio contributing employers and sponsoring organiza- voluntary employees' beneficiary organizations Part II of Schedule L	n 4958 itions o	(c)(3)(B), and of section 501(c)(9)		6	
ets	7	Notes and loans receivable, net				7	
SS	8	Inventories for sale or use			253,467	8	222,309
⋖	9	Prepaid expenses and deferred charges			42,049	9	43,894
	10a	Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D	10a	39,989,613			
	Ь	Less accumulated depreciation	10b	25,415,879	13,441,194	<b>10</b> c	14,573,734

8.977.383

545.235

610,746

454.976

11.107

1.076.829

17.356.993

2,175,556

4.134.745

23,667,294

24.744.123

24,744,123

11

12 13

14

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20

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22 23

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34

9,230,445

539.778

986,700

593.838

3.427

1.583.965

17,572,265

3,705,578

4.163.241

25,441,084

27.025.049 Form **990** (2016)

27.025.049

2c

3a

3b

Yes

Nο

Form 990 (2016)

Consolidated basis

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

consolidated basis, or both ✓ Separate basis

Audit Act and OMB Circular A-133?

☐ Both consolidated and separate basis c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

## Additional Data

Software ID:

**Software Version:** 

**EIN:** 86-0111675

Name: ARIZONA-SONORA DESERT MUSEUM

Form 990 (2016)

#### \_\_\_\_\_\_

Form 990, Part III, Line 4a:

THE ARIZONA-SONORA DESERT MUSEUM IS A WORLD-RENOWNED ZOO, NATURAL HISTORY MUSEUM AND BOTANICAL GARDEN EXHIBITS REALISTICALLY RE-CREATE THE NATURAL LANDSCAPE OF THE SONORAN DESERT REGION WITHIN THE MUSEUM GROUNDS. VISITORS WILL SEE OVER 230 SPECIES OF ANIMALS AND 1,200 KINDS OF

NATURAL LANDSCAPE OF THE SONORAN DESERT REGION WITHIN THE MUSEUM GROUNDS, VISITORS WILL SEE OVER 230 SPECIES OF ANIMALS AND 1,200 KINDS OF PLANTS. THERE ARE ALMOST 2 MILES OF PATHS TRAVERSING 21 ACRES OF BEAUTIFUL DESERT. THE MUSEUM IS OPEN FOR PUBLIC VISITATION EVERY DAY OF THE YEAR STAFF OF THE MUSEUM IS OPEN FOR PUBLIC VISITATION EVERY DAY OF THE YEAR STAFF OF THE MUSEUM OF

SINCE ITS OPENING IN 1952, APPROXIMATELY 22,466,000 PEOPLE FROM AROUND THE WORLD HAVE VISITED THE MUSEUM OVER 21,000 INDIVIDUALS AND FAMILIES CURRENTLY HOLD MEMBERSHIPS IN THE MUSEUM IN FISCAL YEAR 2017, ATTENDANCE AT THE MUSEUM WAS 366,746 VISITORS

#### Form 990, Part III, Line 4b:

ATTRACTIVE TO BOTH FUNDERS AND COMMUNITY PARTNERS ALL OF THE DEPARTMENT'S PROGRAMS PARTNER BROADLY ACROSS THE LANDSCAPE OF THE U.S. AND MEXICAN SCIENCE, EDUCATION, AND CONSERVATION COMMUNITY MAJOR PROGRAM AREAS IN THE CONSERVATION EDUCATION AND SCIENCE DEPARTMENTI DOCENT PROGRAM DOCENTS CONTRIBUTED 60,000 HOURS TO THE MUSEUM IN 2017DOCENTS ARE PART OF A MUSEUM-WIDE VOLUNTEER PROGRAM, BUT DOCENTS DIFFER FROM OTHER VOLUNTEERS IN THE INTERPRETIVE NATURE OF THEIR WORK AND IN THE EXTENSIVE TRAINING SUCH WORK REQUIRES. ASDM DOCENTS ARE TRAINED VOLUNTEERS WHO INTERPRET THE NATURAL HISTORY OF THE SONORAN DESERT REGION TO MUSEUM VISITORS AND TO GROUPS WITHIN THE COMMUNITY IN DOING SO, THEY HELP THE MUSEUM FULFILL ITS CONSERVATION EDUCATION MISSION DOCENTS ARE ADULTS OF ALL AGES, WALKS OF LIFE, AND EDUCATIONAL BACKGROUNDS: THERE ARE CURRENTLY 210 DOCENTS VOLUNTEERING ONE DAY PER WEEK (OR MORE). A DOCENT'S PRIMARY RESPONSIBILITY IS INTERPRETATION OF

CONSERVATION EDUCATION AND SCIENCE DEPARTMENT. CONSERVATION EDUCATION AND SCIENCE STAFF WORK SIDE-BY-SIDE TO DEVELOP AND DELIVER PROGRAMS THAT ARE NOT ONLY SCIENTIFICALLY SOUND. BUT ARE ALSO TRANSLATED INTO PUBLIC EDUCATION AND RESULT IN MEANINGFUL CONSERVATION FEFORTS. USING THIS MODEL, SCIENTISTS AND EDUCATORS COLLABORATE IN WAYS THAT ARE MORE COST-FFFECTIVE, MUTUALLY BENEFICIAL FOR THE PROJECT AND THE MUSEUM, AND

THE MUSEUM GROUNDS SUCH INTERPRETATION CONSISTS OF CONDUCTING TOURS FOR GENERAL VISITORS AND PERFORMING INTERPRETIVE PROGRAMS OR SPECIAL ACTIVITIES SUCH AS THEME TALKS, LIVE ANIMAL INTERPRETATIONS, OR BEING STATIONED AT AN EXHIBIT. THE MUSEUM REQUIRES A MINIMUM TWO-YEAR COMMITMENT TO THE DOCENT PROGRAM. TO MAINTAIN ACTIVE STATUS, DOCENTS ARE REQUIRED TO DONATE A MINIMUM OF 144 HOURS OF INTERPRETATION PER YEAR ON THE MUSEUM GROUNDS AN EXTENSIVE 15-WEEK DOCENT TRAINING IS REQUIRED AND AFTER SUCCESSFUL COMPLETION. TRAINEES ARE WELCOMED INTO THE DOCENT CORPS TRAINEES MEET AT THE MUSEUM FOR A THREE-HOUR CLASS. TWO WEEKDAY MORNINGS EACH WEEK FOR FIFTEEN WEEKS (SOME CLASSES ARE ALL DAY SESSIONS). THE FIRST WEEK CONSISTS OF 4 MORNING ORIENTATION SESSIONS. THE CLASSES ARE TAUGHT BY MUSEUM CURATORIAL STAFF AND EDUCATORS. THE CURRICULUM IS COORDINATED BY THE ASSOCIATE DIRECTOR OF CONSERVATION EDUCATION & SCIENCE AND FOCUSES ON SUCH AREAS AS CAUSES OF DESERTS.

GEOLOGY OF THE SONORAN DESERT, ECOLOGICAL CONCEPTS, THE FLORA AND FAUNA OF THE REGION, INTERPRETIVE METHODS AND MUSEUM PHILOSOPHY TRAINEES ARE REQUIRED TO SPEND TIME ON THE MUSEUM GROUNDS, OBSERVING DOCENT TOURS AND INTERPRETIVE PRESENTATIONS. THEY MUST RECEIVE PASSING SCORES ON SECTION QUIZZES, A MID-TERM EXAM, AND A FINAL EXAM DURING LATE SUMMER 2017, 28 DOCENT TRAINEES BEGAN THE COURSE AND IN JANUARY WILL ATTEND A GRADUATION CEREMONY AND RECEIVE DIPLOMAS AS THEY ARE WELCOMED INTO THE MUSEUM FAMILY II YOUTH AND COMMUNITY OUTREACH PROGRAM TOTAL AUDIENCE SERVED IN 2017 39.612 YOUTH FIELD TRIPSTHE ARIZONA-SONORA DESERT MUSEUM IS A ZOO. BOTANIC GARDEN AND NATURAL HISTORY MUSEUM ALL IN ONE! TEACHERS CAN STRUCTURE THEIR FIELD TRIPS USING A VARIETY OF ACTIVITIES AVAILABLE FOR DOWNLOAD FROM THE MUSEUM'S WEBSITE. IN ADDITION SUGGESTED CLASSROOM ACTIVITIES TO BE USED PRE- AND POST- TRIP CAN BE DOWNLOADED. THESE HELP TO EXTEND AND DEEPEN THE LEARNING FROM A DESERT MUSEUM VISIT, AND ARE AVAILABLE FOR ELEMENTARY, MIDDLE AND HIGH SCHOOL STUDENTS VISITING GROUPS CAN ALSO CHOOSE FROM 13 DIFFERENT DESERT DISCOVERY CLASSES AND LABS OFFERED IN MUSEUM CLASSROOM FACILITIES NUMBERS SERVED IN 2017 29.236DESERT ARKTHE DESERT ARK IS THE MUSEUM'S

OUTREACH PROGRAM, BRINGING THE RESOURCES OF THE MUSEUM, INCLUDING EXPERT EDUCATORS AND LIVE ANIMALS, TO ALL PARTS OF SOUTHERN ARIZONA, FROM

SCHOOLS TO SENIOR CENTERS. AND FROM AJO TO SAFFORD THE MUSEUM OFFERS 18 DIFFERENT DESERT ARK PROGRAMS. IN ADDITION TO CUSTOM PROGRAMS AVAILABLE BY REQUEST NUMBERS SERVED IN 2017 9483TEACHER WORKSHOPS/CONTINUING EDUCATIONTHE ARIZONA-SONORA DESERT MUSEUM PROVIDES TEACHERS WITH OPPORTUNITIES TO PARTICIPATE IN CLASSROOM AND OUTDOOR WORKSHOPS, INCLUDING A RESOURCE FAIR AT OUR TEACHER APPRECIATION NIGHT. THESE WORKSHOPS PROVIDE THEM WITH TOOLS AND RESOURCES TO HELP THEIR STUDENTS FURTHER THEIR KNOWLEDGE ABOUT SONORAN DESERT NATURAL HISTORY NUMBERS SERVED IN 2017 250 SUMMER CAMPSHANDS-ON, MINDS-ON DAY AND OVERNIGHT CAMPS FOR CHILDREN IN GRADES 1-9 DESERT MUSEUM CAMPERS

OBSERVE LIVE ANIMALS, CONDUCT SCIENCE EXPERIMENTS, CREATE COOL CRAFTS, SKETCH IN DESERT JOURNALS, HARVEST AND PREPARE DESERT FOODS, CAMP IN THE DESERT AND EXPLORE BEHIND THE SCENES AT THE DESERT MUSEUM NUMBER SERVED IN 2017 126JUNIOR DOCENT PROGRAM THE DESERT MUSEUM JUNIOR DOCENT PROGRAM IS DESIGNED FOR TUCSON AREA BOYS AND GIRLS AGES 13 TO 18 JUNIOR DOCENTS RECEIVE TRAINING ON THE PLANTS, ANIMALS AND GEOLOGY OF THE SONORAN DESERT REGION AND HOW TO INTERPRET (TEACH) IT TO OTHERS. DESERT MUSEUM MEMBERSHIP, SPECIAL PRIVILEGES AND RECOGNITION, AND THE OPPORTUNITY TO HELP OUT WITH MUSEUM EVENTS ARE JUST SOME OF THE BENEFITS JUNIOR DOCENTS RECEIVE IN ADDITION TO BEING PART OF A WORLD FAMOUS MUSEUM! DURING THEIR TWO-YEAR TERM AS A JUNIOR DOCENT. TEENS TYPICALLY DEVELOP SELF-CONFIDENCE, PUBLIC SPEAKING ABILITY AND A GREAT DEPTH OF NATURAL HISTORY KNOWLEDGE NUMBER SERVED IN 2017 16EARTH AMBASSADORSEARTH AMBASSADORS IS A ONE-YEAR PROGRAM FOR TEENS (AGES 13-17) THE GOAL OF THE EARTH AMBASSADORS PROGRAM IS TO EDUCATE AND INSPIRE YOUTH TO BUILD LEADERSHIP SKILLS AND AN UNDERSTANDING OF SCIENCE AND

CONSERVATION THROUGH EXPERIENTIAL LEARNING EARTH AMBASSADORS IS A PROGRAM INSPIRED BY THE LIFE OF NASA ASTRONAUT LAUREL SALTON CLARK. A PHYSICIAN, DIVER, AVIATOR AND A GREAT LOVER OF NATURE WHO PERISHED IN THE COLUMBIA SPACE SHUTTLE DISASTER EARTH AMBASSADORS HIKE, BIKE, CAMP

AND BACKPACK IN AND AROUND OUR MAGNIFICENT SONORAN DESERT IN ORDER TO DEVELOP AWARENESS AND UNDERSTANDING OF OUR PLANET'S ECOSYSTEMS AND HOW TO BETTER LIVE IN HARMONY WITH NATURE LEARNING FROM DESERT MUSEUM EXPERTS. EXPERIENCING HANDS-ON ECOLOGICAL RESEARCH AND STUDYING THE UNIOUE PLANTS AND ANIMALS OF THE SONORAN DESERT REGION WILL ALLOW YOUTH TO EXPAND THEIR AWARENESS OF THE INTERDEPENDENCY OF ALL LIVING

THINGS, CREATE A SENSE OF WONDER RELATED TO OUR PLANET AND APPRECIATE HOW SCIENCE CAN BE USED TO HELP PEOPLE MAKE MORE SUSTAINABLE CHOICES IN A RAPIDLY CHANGING WORLD NUMBERS SERVED IN 2017 8COATI KIDS CLUBTHIS MEMBERSHIP PROGRAM FOR KIDS OFFERS FREE ADMISSION ALL YEAR LONG. EIGHT SPECIAL EVENTS FOR CLUB MEMBERS. A CLUB T-SHIRT AND EXPLORER'S PACK AND A SEMI-ANNUAL NEWSLETTER. JUST FOR KIDS THE MUSEUM RECENTLY DEDICATED A "FOREVER YOUNG TREEHOUSE" AS THE OFFICIAL CLUBHOUSE OF THE COATLICLUB NUMBERS SERVED IN 2017, 137 (45 FAMILIES)PUBLIC CLASSES, TRIPS AND TOURS

FOR ADULTS AND FAMILIESTHESE PROGRAMS ARE OFFERED TO THE PUBLIC THROUGHOUT THE YEAR TO CREATE A BETTER UNDERSTANDING OF OUR SONORAN DESERT AND TECHNIQUES AND TIPS FOR DESERT LIVING CLASSES ARE OFFERED IN TOPICS SUCH AS NATURAL HISTORY, TREE PRUNING, WATER HARVESTING, COOKING WITH

MESQUITE AND TRIPS TO HOPI AND NAVAJO COUNTRY NUMBERS SERVED IN 2017 351

#### Form 990, Part III, Line 4c:

THE ART INSTITUTE THE ART INSTITUTE AT THE ARIZONA-SONORA DESERT MUSEUM PROMOTES CONSERVATION OF THE SONORAN DESERT REGION THROUGH ART CLASSES, ART EXHIBITS AND STEWARDSHIP OF THE MUSEUM ART COLLECTION FOR AREA RESIDENTS AND VISITORS FROM ACROSS THE UNITED STATES AND AROUND THE WORLD THE ART INSTITUTE'S OVERARCHING GOAL IS TO PROVIDE A HIGH OUALITY VISUAL ARTS EXPERIENCE FOR ALL AGES. CLASSES ARE TAUGHT BY PROFESSIONALS AND RELATE TO OUR LIVING COLLECTIONS AND THE REGION TO ORGANIZE AND INTERPRET EXISTING ART COLLECTIONS AND TO CREATE GALLERY

EXHIBITS THAT ARE RELEVANT AND INSPIRING TO SERVE THE MISSION OF THE DESERT MUSEUM. IN FISCAL YEAR 2017, THE ART INSTITUTE SERVED 1296 STUDENTS,

OFFERED 186 DIFFERENT ART AND PHOTOGRAPHY CLASSES, TAUGHT BY 27 INSTRUCTORS STUDENTS CAME FROM 28 DIFFERENT STATES AND 3 DIFFERENT COUNTRIES 4 STUDENTS GRADUATED FROM THE CERTIFICATE PROGRAM AND THERE WERE 308 BRAND NEW STUDENTS WHO ENTERED THE PROGRAM ADDITIONALLY, 13 VISITING MASTER ARTIST WORKSHOPS TOOK PLACE OUR NATURE ILLUSTRATION CERTIFICATE PROGRAM IS THE ONLY ONE OF ITS KIND IN THE UNITED STATES THESE CLASSES ARE DESIGNED AROUND AN ART CURRICULUM WITH A FOCUS ON SONORAN DESERT SUBJECT MATTER STUDENTS ACQUIRE KNOWLEDGE ABOUT THE SUBJECTS OF THEIR WORK SUCH AS RAPTORS, MAMMALS, DESERT BIRDS, REPTILES, AND PLANTS IN ADDITION TO LEARNING HOW TO DRAW, PAINT, PHOTOGRAPH AND WORK IN A

VARIETY OF ILLUSTRATION MEDIA THERE ARE 15 REQUIRED COURSES AND 100 HOURS OF ELECTIVE CLASSES THAT PRECEDE THE PORTFOLIO REVIEW AFTER COMPLETION OF ALL REQUIREMENTS, STUDENTS RECEIVE A CERTIFICATE OF COMPLETION IN NATURE ART. THE CERTIFICATE PROVIDES INCENTIVE FOR STUDENTS TO PURSUF AND GROW THEIR KNOWLEDGE OF THE SONORAN DESERT REGION VANISHING CIRCLES IS A PERMANENT COLLECTION OF ORIGINAL PAINTINGS DEPICTING SERVE THE MISSION OF THE DESERT MUSEUM BY EXTENDING THE MUSEUM EXPERIENCE, INTERPRETING BOTH HABITAT AND WILDLIFE TO OUR VISITORS. THERE ARE 50

DISAPPEARING WILDLIFE, PLANTS AND HABITATS OF THE SONORAN DESERT, CREATED BY INTERNATIONALLY RENOWNED ARTISTS IN 2017 THE MUSEUM ADDED 6 PAINTINGS TO THE COLLECTION VANISHING CIRCLES WILL CONTINUE TO GROW AND TRAVEL, ACTING AS A MULTI-MEDIA INTERPRETIVE TOOL FOR THE SONORAN DESERT REGION AND TO INSPIRE CONSERVATION THROUGH VISUAL ARTS EDUCATION THE IRONWOOD GALLERY AND BALDWIN EDUCATION GALLERY CONTINUES TO HAVE 8 TO 12 DIFFERENT EXHIBITS THROUGHOUT THE YEAR AND DISPLAYS OVER 400 UNIOUE PIECES OF ART BY OVER 200 DIFFERENT ARTISTS. THESE ART EXHIBITS VOLUNTEERS WHO GIVE THEIR TIME TO KEEP THE GALLERY OPEN TO THE PUBLIC, 7 DAYS A WEEK OUR VISITORS ARE GUARANTEED AN ACCESSIBLE, EDUCATIONAL EXPERIENCE THAT PROMOTES APPRECIATION AND UNDERSTANDING OF THE SONORAN DESERT. IN 2017 THE GALLERY HAD OVER 45.684 VISITORS. THE GALLERY EXHIBITS EXPANDED TO THE BALDWIN EDUCATION BUILDING A ROSTER OF REGIONAL EXHIBITS HELD IN THE EDUCATION BUILDING IN CONJUNCTION WITH THE IRONWOOD GALLERY IS ANOTHER CREATIVE EXPERIENCE FOR GUESTS IN 2017 12 ART EXHIBITS WERE PRODUCED, 10 ART OPENINGS TOOK PLACE, 440 DIFFERENT PIECES OF ART WERE DISPLAYED CREATED BY 260 ARTISTS 63 PIECES OF ART WERE SOLD

Compensated Employees, and Independent Contractors (C) (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organizations from the organization for related (W-2/1099-(W- 2/1099individual trui or director Highest comp employee organization and Officer Former Key employe organizations Institutional MISC) MISC) related below dotted organizations line)

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

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Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other person is both an officer week (list from the from related compensation and a director/trustee) any hours organizations from the organization for related (W-2/1099-(W- 2/1099organization and Highest compensated employee Former Individual trustee or director Key employee organizations Institutional MISC) MISC) related below dotted organizations line)

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

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ALYCE SADONGEI

PETER W SALTER

JOHN P SCHAEFER PHD

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	line)	dual trustee ector	uusidi nuside
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JOAN SCOTT SECRETARY

CRAIG IVANYI

EXECUTIVE DIRECTOR

CHIEF FINANCIAL OFFICER

EXECUTIVE PHILANTHROPY DIRECTOR

CAROLYN CARSON

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

efile G	RAPHIC pr	int - DO NO	T PROCESS	As Filed Data -			DLN: 9	DLN: 93493100009398		
(E 000				Charity Statu rganization is a sect 4947(a)(1) nonexe • Attach to Form 9	ion 501(c)(3) o mpt charitable	organization o trust.		2016		
ternal Re	t of the Treasury		ormation abou	ıt Schedule A (Form	990 or 990-EZ ov/form990.	) and its instru	ıctions is at	Open to Public Inspection		
ame of	the organiz SONORA DESER						Employer identific	ation number		
D- 4 2	<b>.</b>	Carr Bright a C	N- 1 C-1	/ A II		t - th t \ \	86-0111675			
Part I				<b>us</b> (All organization: it is (For lines 1 thro			see instructions.			
1 _	A church,	convention of	churches, or as	sociation of churches	described in <b>sect</b>	tion 170(b)(1)	(A)(i).			
_ 2 ┌	] A school o	described in <b>se</b> c	ction 170(b)(:	1)(A)(ii). (Attach Sch	edule E (Form 9	90 or 990-EZ))				
3 ┌	] A hospital	or a cooperati	ve hospital serv	vice organization descr	ibed in <b>section</b>	 170(b)(1)(A)(	iii).			
4 _		research organy, and state	nization operate	ed in conjunction with	a hospital descri	bed in <b>section</b> :	170(b)(1)(A)(iii). E	nter the hospital's		
5 _	(b)(1)(A	.)(iv). (Comple	te Part II )	t of a college or univer				bed in <b>section 170</b>		
6 <u> </u>		·	<del>-</del>	governmental unit de						
7			mally receives a <b>vi).</b> (Complete	a substantial part of it: Part II )	s support from a	governmental u	ınıt or from the gener	al public described in		
8 _	] A commu	nity trust descr	ıbed ın <b>section</b>	170(b)(1)(A)(vi)	(Complete Part I	I )				
9 [				escribed in <b>170(b)(1)</b> ee instructions Enter f				ege or university or a		
) <u>^</u>	from activ	rities related to nt income and i	its exempt fun inrelated busin	(1) more than 331/3% ctions—subject to cert ess taxable income (lemplete Part III)	aın exceptions, a	and (2) no more	than 331/3% of its su	pport from gross		
1 [				exclusively to test for	public safety S	ee section 509	(a)(4).			
2	more pub	licly supported	organizations o	d exclusively for the be described in <b>section 5</b> the type of supporting	<b>09(a)(1)</b> or <b>sec</b>	tion 509(a)(2	). See section 509(a			
a _	<b>Type I.</b> A organizati	supporting org	ganization opera	ated, supervised, or co appoint or elect a majo	ontrolled by its si	upported organi	zation(s), typically by			
<b>ь</b> [	Type II.	A supporting or ent of the supp	ganization sup	ervised or controlled in ation vested in the san						
c _	Type III	functionally i	<b>ntegrated.</b> A s	supporting organization ons) <b>You must com</b>				ted with, its		
d [	functional	ly integrated T	he organization	<b>d.</b> A supporting organi n generally must satisf t <b>IV, Sections A and</b>	fy a distribution i					
e _	Check this	s box if the org	anızatıon receiv	ved a written determin	ation from the IF	RS that it is a Ty	pe I, Type II, Type II	I functionally		
f En	-	a, or Type III no er of supported	•	integrated supporting	organization					
			_	pported organization(	s)					
		l organization	(ii)EIN	(iii) Type of organization (described on lines 1- 10 above (see instructions))	(iv Is the organiz your governin	ation listed in	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)		
					Yes	No				
otal	Dade	ction Act Noti	ico coo the Tr	atuustiana fau	Cat No 11285	<u> </u>	 Schedule A (Form 9	00 av 000 F7) 2016		

Sch	edule A (Form 990 or 990-EZ) 2016						Page <b>2</b>
P	art II Support Schedule for (	Organizations	Described in S	ections 170(b	)(1)(A)(iv) ar	nd 170(b)(1)(A	)(vi)
	(Complete only if you che						fy under Part
	III. If the organization fa	ils to qualify un	der the tests lis	ted below, pleas	se complete Par	t III.)	
	ection A. Public Support  Calendar year		1	<u> </u>	I		
	(or fiscal year beginning in) ▶	<b>(a)</b> 2012	<b>(b)</b> 2013	(c)2014	(d)2015	(e)2016	(f)Total
1	Gifts, grants, contributions, and						
	membership fees received (Do not include any "unusual grant")						
	Tax revenues levied for the						
	organization's benefit and either paid						
2	to or expended on its behalf The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
	Total. Add lines 1 through 3						
5	The portion of total contributions by each person (other than a						
	governmental unit or publicly						
	supported organization) included on						
	line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6	Public support. Subtract line 5 from						
	line 4						
<u></u>	ection B. Total Support	ī	1	ī		1 1	
	Calendar year (or fiscal year beginning in) ▶	(a)2012	<b>(b)</b> 2013	(c)2014	(d)2015	<b>(e)</b> 2016	<b>(f)</b> Total
7	Amounts from line 4						
8	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties and						
	income from similar sources						
9	Net income from unrelated business						
	activities, whether or not the						
10	business is regularly carried on Other income Do not include gain or						
	loss from the sale of capital assets						
	(Explain in Part VI ) <b>Total support.</b> Add lines 7 through						
11	10						
12	Gross receipts from related activities, e	tc (see instruction	ons)	•	•	12	
13	First five years. If the Form 990 is fo	r the organization	's first, second, th	ırd, fourth, or fıfth	n tax year as a sec	ction 501(c)(3) org	anization,
	check this box and <b>stop here</b>					▶□	]
S	ection C. Computation of Public	Support Perc	entage				
14	Public support percentage for 2016 (lin	e 6, column (f) d	vided by line 11, o	column (f))		14	
15	Public support percentage for 2015 Sch	nedule A, Part II,	line 14			15	
16a	<b>33 1/3% support test—2016.</b> If the	organization did r	not check the box	on line 13, and lin	ie 14 is 33 1/3% o	r more, check this	
	and <b>stop here.</b> The organization quali						▶ □
b	<b>33</b> 1/3% support test—2015. If the	e organization did	not check a box o	n line 13 or 16a,	and line 15 is 33 i	1/3% or more, chec	k this
	box and <b>stop here.</b> The organization						▶□
17a	10%-facts-and-circumstances test						
	is 10% or more, and if the organization in Part VI how the organization meets						
	organization			gaa		,	►□
h	10%-facts-and-circumstances tes	<b>t—2015.</b> If the o	rganization did not	check a box on l	ne 13, 16a, 16b,	or 17a, and line	
_	15 is 10% or more, and if the organiz	ation meets the "i	facts-and-circumst	ances" test, checl	k this box and <b>sto</b>	p here.	
	Explain in Part VI how the organization	n meets the "fact	s-and-circumstanc	es" test. The orga	nization qualifies	as a publicly	
	supported organization	4.4 1	h	C- 4Ch 47 - 4	<b>7</b> 6 -61 0		▶□
18	<b>Private foundation.</b> If the organization	on did not check a	pox on line 13, 1	ba, 16b, 1/a, or 1	/p, check this box	x and see	. □
	instructions				C-h-d	le A (Form 990 o	► L

Support Schedule for Organizations Described in Section 509(a)(2) Part III

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If

	the organization fails to					to qualify under	Part II. If
Se	ection A. Public Support	y quality under t	ne tests listed b	elow, please co	inplete Fait II.)		
	Calendar year (or fiscal year beginning in) ▶	(a)2012	<b>(b)</b> 2013	(c)2014	(d)2015	(e)2016	(f)Total
1	Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")	3,019,239	3,042,647	4,284,089	4,346,718	4,793,937	19,486,630
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	3,841,883	4,653,676	4,971,815	5,153,740	5,655,363	24,276,477
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge	54,687	45,091	67,445	52,099	76,898	296,220
6	Total. Add lines 1 through 5	6,915,809	7,741,414	9,323,349	9,552,557	10,526,198	44,059,327
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons	217,675	1,489,970	922,940	1,368,387	2,242,316	6,241,288
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0
С	Add lines 7a and 7b	217,675	1,489,970	922,940	1,368,387	2,242,316	6,241,288
8	<b>Public support.</b> (Subtract line 7c from line 6 )			·			37,818,039
Se	ection B. Total Support						
	Calendar year (or fiscal year beginning in) ▶	<b>(a)</b> 2012	<b>(b)</b> 2013	(c)2014	( <b>d)</b> 2015	(e)2016	(f)Total
9	Amounts from line 6	6,915,809	7,741,414	9,323,349	9,552,557	10,526,198	44,059,327
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	749,659	826,513	884,880	746,013	1,090,951	4,298,016
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c	Add lines 10a and 10b	749,659	826,513	884,880	746,013	1,090,951	4,298,016
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on				8,020		8,020
12	Other income Do not include gain or loss from the sale of capital	4,187	2,752	2,839	3,412	3,452	16,642

	business is regularly carried on		
12	Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI)	4,187	2,752
13	<b>Total support.</b> (Add lines 9, 10c, 11, and 12)	7,669,655	8,570,679
11	First five years. If the Form 990 is f	or the organization	n's first second t

check this box and stop here

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Section C. Computation of Public Support Percentage Public support percentage for 2016 (line 8, column (f) divided by line 13, column (f)) Public support percentage from 2015 Schedule A, Part III, line 15

2,839 10,211,068 cond, third, fourth, or fifth tax year as a section 501(c)(3) organization,

10,310,002

3,452 11,620,601

16,642 48,382,005

78 170 %

81 880 %

8 880 %

8 820 %

Section D. Computation of Investment Income Percentage

- Investment income percentage for 2016 (line 10c, column (f) divided by line 13, column (f)) 17 Investment income percentage from 2015 Schedule A, Part III, line 17

- 17
- 18 19a 331/3% support tests—2016. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not

15

16

- more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization 33 1/3% support tests—2015. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is
- not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization 20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions Schedule A (Form 990 or 990-EZ) 2016

Part I. complete Sections A and C. If you checked 12c of Part I. complete Sections A. D. and E. If you checked 12d of Part I. complete

amendment to the organizing document)

complete Part I of Schedule L (Form 990 or 990-EZ)

the organization had excess business holdings)

organization had an interest? If "Yes," provide detail in Part VI.

organization's organizing document?

provide detail in Part VI.

answer line 10b below

6

7

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10a

Sections A and D, and complete Part V ) Section A. All Supporting Organizations

			Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents?			
	If "No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose,			<u> </u>
	describe the designation If historic and continuing relationship, explain	1		
_	Did the conservation becomes the description that describes a IDC determines of determines to the ECC			$\overline{}$

"No," describe in <b>Part VI</b> how the supported organizations are designated. If designated by class or purpose,	
escribe the designation If historic and continuing relationship, explain	1
the organization have any supported organization that does not have an IRS determination of status under section 509 a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described	
n section 509(a)(1) or (2)	2
and the example then have a supported example then described in section E01(s)(4) (E) or (6)3 If "Vec " answer (b) and (c)	

	-, -, -, -, -, -, -, -, -, -, -, -, -, -		
	describe the designation If historic and continuing relationship, explain	1	
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509 (a)(1) or (2)? If "Yes," explain in <b>Part VI</b> how the organization determined that the supported organization was described		
	ın section 509(a)(1) or (2)	2	ı
3а	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)		
	below	3a	
<b>L</b>	Did the examplestion confirm that each supported examplestion gualified under section E01(c)(4). (E) or (6) and catisfied		

		,	 I
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c)		
	below	3a	
b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the		
	letermination	3b	
С	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?  If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use		
		3с	

	the public support tests under section 509(a)(2)? If "Yes," describe in <b>Part VI</b> when and how the organization made the		
	determination	3b	
c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?		
	If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use	3c	
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you checked 12a or 12b in Part I, answer (b) and (c) below		
		4a	
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or		

	· · · · · · · · · · · · · · · · · · ·	30		
С	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes?			
	If "Yes," explain in <b>Part VI</b> what controls the organization put in place to ensure such use	3c		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you			
	checked 12a or 12b in Part I, answer (b) and (c) below			
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported			
	organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or	4b		
c	supervised by or in connection with its supported organizations  Oid the organization support any foreign supported organization that does not have an IRS determination under sections			
	501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support			
	to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes	4c		
	<b>,</b>			

	If Tes, explain in Part VI what controls the organization put in place to ensure such use	3c	
4a	Nas any supported organization not organized in the United States ("foreign supported organization")? If "Yes" and if you		
	checked 12a or 12b in Part I, answer (b) and (c) below	4a	
b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported		
	organization? If "Yes," describe in <b>Part VI</b> how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations	4b	
С	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in <b>Part VI</b> what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes		
		4c	
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable) Also, provide detail in <b>Part VI</b> , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed, (ii) the reasons for each such action, (iii) the authority under the		
	organization's organizing document authorizing such action, and (iv) how the action was accomplished (such as by	5a	

5b

5c

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9a

9b

9с

10a

10b

Schedule A (Form 990 or 990-EZ) 2016

Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the

Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (1) its supported organizations. (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing

Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a

Was the organization controlled directly or indirectly at any time during the tax year by one or more disgualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes."

Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting

Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in

Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding

Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether

certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes,"

Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes,"

**Substitutions only.** Was the substitution the result of an event beyond the organization's control?

organization's supported organizations? If "Yes," provide detail in Part VI.

substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ)

which the supporting organization also had an interest? If "Yes," provide detail in Part VI.

Pł	art IV Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
a	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?			
		11a	-	
	A family member of a person described in (a) above?	11b	-	
C	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI	<b>11</b> c		
9	Section B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? If "No," describe in Pa. VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	rt		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in <b>Part VI</b> how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised or controlled the supporting	1		
	organization	2		
_	Section C. Type II Supporting Organizations			
_	Accion 6. Type 11 Supporting Organizations		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s)	of		
		1		
	Desire B. All W. or WW. C. co. 1 in C. co. in C. co.			
- :	Section D. All Type III Supporting Organizations		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's	,	1.03	110
	tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of t Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?			
_		1	-	
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization (s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how the organization maintained a close and continuous working relationship with the supported organization(s)			
3	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in th	_ 2		
3	organization's investment policies and in directing the use of the organization's income or assets at all times during the tayear? If "Yes," describe in <b>Part VI</b> the role the organization's supported organizations played in this regard			
	Casting F. Time III Functionally Internated Companies Operations			
1	Section E. Type III Functionally-Integrated Supporting Organizations  Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instru	ctions)		
	a  The organization satisfied the Activities Test Complete line 2 below	,		
	b  The organization is the parent of each of its supported organizations. Complete <b>line 3</b> below			
	The organization supported a governmental entity Describe in <b>Part VI</b> how you supported a government entity (s	ee ınstrı	ictions)	)
2	Activities Test Answer (a) and (b) below.		Yes	No
	a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted	2a		
	substantially all of its activities  b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the		<del>                                     </del>	
	organization's supported organization(s) would have been engaged in? If "Yes," explain in <b>Part VI</b> the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement	2b		
3	Parent of Supported Organizations Answer (a) and (b) below.			
	a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? Provide details in <b>Part VI</b> .	of 3a		
	<b>b</b> Did the organization exercise a substantial degree of direction over the policies, programs and activities of each of its supported organizations? If "Yes," describe in <b>Part VI</b> , the role played by the organization in this regard			
	,	3b	I	i .

Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see

Schedule A (Form 990 or 990-F7) 2016

instructions)

e Excess from 2016. . . .

chedule A (	Form 990 or 990-EZ) 2016 Page <b>8</b>
Part VI	Supplemental Information.  Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions).
	Facts And Circumstances Test
	Schedule A (Form 990 or 990-F7) 2016

efile GRAPHIC print - DO NOT PROCESS SCHEDULE D

(Form 990)

Department of the Treasury

Internal Revenue Service

As Filed Data -

DLN: 93493100009398

Open to Public

OMB No 1545-0047

Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990. Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Inspection

Name of the organization **Employer identification number** ARIZONA-SONORA DESERT MUSEUM 86-0111675 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during 3 Aggregate value of grants from (during year) Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes □ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure ☐ Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 20 c Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 tax year > Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? ☐ No In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items Revenue included on Form 990, Part VIII, line 1 Assets included in Form 990, Part X

Par	t III	Organizations M	aintaining Collec	tions of Ar	rt, Histori	cal Tr	reasu	ires, or	Other	Similar As:	sets (conti	nued)	
3		g the organization's acq s (check all that apply)	uisition, accession, a	nd other reco	ords, check a	any of	the fol	llowing t	hat are a	significant us	se of its coll	ection	
а	<b>✓</b>	Public exhibition			d	<b>✓</b>	Loan	or excha	inge prog	ırams			
b	<b>✓</b>	Scholarly research			е		Other	r					
С	<b>✓</b>	Preservation for future	e generations										
4	Provi Part	ide a description of the XIII	organızatıon's collect	ions and expl	laın how the	y furth	ner the	e organız	ation's ex	kempt purpos	e in		
5		ng the year, did the org ts to be sold to raise fur									☑ Yes	□ N	0
Pa	rt IV	Escrow and Cust	odial Arrangeme	ents.									
		Complete of the order X, line 21.					-		,		nt on Form	990,	Part
1a		e organization an agent ded on Form 990, Part I		or other inter	mediary for	contril	butions	s or othe	r assets	not	☐ Yes	□ <b>N</b>	o
b	If "Y	es," explain the arrange	ement in Part XIII an	d complete th	ne followina	table		ſ		An	nount		_
c		nning balance		:: ::==== <b>*</b> !	9			ļ	1c				_
d	_	tions during the year						ļ	<b>1</b> d				_
е		ributions during the year	r					Ī	1e				_
f		ng balance						Ī	1f				_
2a		:he organization include	an amount on Form	990, Part X,	line 21, for e	escrow	or cu	ו stodial a	ccount lia	ability?	☐ Yes	□ N	_
b	If "Y	es," explain the arrange	ement in Part XIII Ch	neck here if th	he explanati	on has	been	provided	d in Part )	KIII			0
Pa	art V	Endowment Fun											
	D		<u> </u>	(a)Current year		or year		<b>(c)</b> Two ye		(d)Three year		our year	
	-	ning of year balance .	· · · ⊢	6,901,		7,157	-+		5,885,914		44,465		058,054 296,334
		butions		699,4 700,:			5,031 5,706		1,742,649 -266,861		15,358 47,529		396,757
		vestment earnings, gair	· —	, , , ,			,,, 00		200,001		17,525	•	
		s or scholarships	-										
е		expenditures for facilition rograms	es 	601,	767	824	,618		90,485	1,0	10,730	1	686,463
f	Admın	nistrative expenses .		67,0	046	108	3,259		113,224	1	10,708	;	120,217
g	End of	f year balance		7,632,0	063	7,376	,853		7,157,993	5,8	85,914	5,	944,465
2	Prov	ide the estimated perce	ntage of the current	year end bala	ance (line 1g	g, colur	mn (a)	)) held as	5				
а	Boar	d designated or quasi-e	ndowment ► 43	000 %									
b	Perm	nanent endowment 🕨	55 000 %										
c	Tem	porarily restricted endov	wment ▶ 2 000	%									
	The	percentages on lines 2a	, 2b, and 2c should e	equal 100%									
3а		here endowment funds: nization by	not in the possession	n of the orgar	nızatıon that	are he	eld and	d admını	stered fo	r the		Vac	No
	-	inrelated organizations				_					3a(i)	Yes	No No
	• •	related organizations				•	•	• •			3a(ii)		No
b		es" on 3a(II), are the re		sted as requi	red on Sche	dule R	? .				3b		
4		ribe in Part XIII the inte	-										
Pa	rt VI	Land, Buildings,	and Equipment.										
		Complete if the or	ganızatıon answer										
	Descr	ription of property	(a) Cost or other I (Investment)	pasis (b)	Cost or other I	basıs (o	other)	(c)Accu	ımulated d	epreciation	<b>(d)</b> Bo	ok value	9
1a	Land			226,500									226,500
b	Buildir	ngs				34,55	55,692			22,705,001		11	,850,691
С	Leasel	hold improvements											
	_					2.21	2 000			2 710 979			E02 110

1,994,433

Total. Add lines 1a through 1e (Column (d) must equal Form 990, Part X, column (B), line 10(c) ) .

1,994,433

14,573,734

Part VII Investments—Other Securities. Complete if the orga See Form 990, Part X, line 12.	nızatıon answe	red 'Yes' on Form 9	90, Part IV, line 11b.
(a) Description of security or category (including name of security)	(b)Book value		nod of valuation of-year market value
L)Financial derivatives			
Other	-		
)			
)			
1)			
otal. (Column (b) must equal Form 990, Part X, col (B) line 12) art VIII Investments—Program Related. Complete if the org	b anization answ	arad 'Vas' an Form	000 Part IV June 11c
See Form 990, Part X, line 13.			
(a) Description of investment	<b>b)</b> Book value	(c) Met Cost or end-	hod of valuation of-year market value
)			
7)			
)			
)			
)			
otal. (Column (b) must equal Form 990, Part X, col (B) line 13 )			
Part IX Other Assets. Complete if the organization answered 'Yes' or (a) Description	n Form 990, Part	IV, line 11d See Form	(b) Book value
.)			
)			
)			
)			
)			
otal. (Column (b) must equal Form 990, Part X, col (B) line 15 )			. •
Part X Other Liabilities. Complete if the organization answere See Form 990, Part X, line 25.			TIE OF III.
(a) Description of liability ) Federal income taxes	<b>(b)</b> Boo	k value	
<u></u>			
APITAL LEASES PAYABLE		3,427	
)			
)			
)			
otal. (Column (b) must equal Form 990, Part X, col (B) line 25 )	<b> </b>	3,427	

Schedule D (Form 990) 2016

Part XI

2

h c

d

е 3

4

5

1

2

b

3

4

b

c 5

Part XIII

Part XII

Page 4

-317,203

-24,348

12,377,028

10,310,383

46,866

12,401,376

Donated services and use of fac	ciliti	es	
Recoveries of prior year grants			
Other (Describe in Part XIII )			

Other (Describe in Part XIII ) . . . . .

Donated services and use of facilities .

Prior year adjustments . . . . .

Other (Describe in Part XIII ) .

Add lines 2a through 2d .

Add lines 4a and 4b .

Return Reference

See Additional Data Table

Subtract line 2e from line 1 .

Total expenses and losses per audited financial statements .

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1:

**Supplemental Information** 

Investment expenses not included on Form 990, Part VIII, line 7b . . .

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . .

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b,

Add lines 4a and 4b . . .

Other losses .

Amounts included on line 1 but not on Form 990, Part VIII, line 12

Net unrealized gains (losses) on investments .

Add lines 2a through 2d . Subtract line 2e from line 1 . Amounts included on Form 990, Part VIII, line 12, but not on line 1

Investment expenses not included on Form 990, Part VIII, line 7b .

Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

4a 4b Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . .

2a

2b

**2**c 2d

4a 4b

Explanation

2a

2b

2c

2d

46,866 -71,214

82,834

46,866

-317.203

2e

3

4c

82,834 2e 3 10.227.549

4c

10,274,415

Schedule D (Form 990) 2015

Page <b>5</b>	Schedule D (Form 990) 2015			
	ation (continued)	Part XIII Supplemental Information		
	Explanation	Return Reference		

Schedule D (Form 990) 2016

## Additional Data

### Software ID: Software Version:

**EIN:** 86-0111675

Name: ARIZONA-SONORA DESERT MUSEUM

LECTION ITEMS ARE NOT REFLECTED IN THE FINANCIAL STATEMENTS PROCEEDS FROM DE-ACCESSIONS OR INSURANCE RECOVERIES ARE REFLECTED AS INCREASES IN THE APPROPRIATE NET ASSET CLASSES

**Supplemental Information** 

Return Reference	Explanation	]
PART III, LINE 1A	THE COLLECTIONS, WHICH WERE ACQUIRED THROUGH PURCHASES AND CONTRIBUTIONS SINCE THE	]

PART III, LINE 1A

THE COLLECTIONS, WHICH WERE ACQUIRED THROUGH PURCHASES AND CONTRIBUTIONS SINCE THE MUSEUM'

S INCEPTION, ARE NOT RECOGNIZED AS ASSETS ON THE STATEMENT OF FINANCIAL POSITION PURCHASE S OF COLLECTION ITEMS ARE RECORDED AS DECREASES IN UNRESTRICTED NET ASSETS IN THE YEAR IN WHICH THE ITEMS ARE ACQUIRED, OR AS DECREASES IN TEMPORARILY OR PERMANENTLY RESTRICTED NET ASSETS IF THE ASSETS USED TO PURCHASE THE ITEMS ARE RESTRICTED BY DONORS CONTRIBUTED COL

Supplemental Information					
Return Reference	Explanation				
PART III, LINE 4	THE MUSEUM'S COLLECTIONS CONSIST SUBSTANTIALLY OF LIVING AND NONLIVING NATURAL HISTORY OBJECTS RELATED TO THE MUSEUM'S INTERPRETIVE REGION (THE SONORAN DESERT AND ADJACENT HABITATS) COLLECTIONS ARE HELD FOR EDUCATIONAL, RESEARCH, SCIENTIFIC, AND CURATORIAL PURPOSES WITH THE EXCEPTION OF CERTAIN FREE-LIVING ORGANISMS, COLLECTIONS ARE CATALOGUED, PRESERVED, AND CARED FOR, AND ACTIVITIES VERIFYING THEIR EXISTENCE AND ASSESSING THEIR CONDITION ARE PERFORMED CONTINUOUSLY				

Return Reference	Explanation			
PART V, LINE 4	THE MUSEUM'S ENDOWMENT CONSISTS OF AN INDIVIDUAL FUND ESTABLISHED FOR A VARIETY OF PURPOSE S THE ENDOWMENT INCLUDES BOTH DONOR-RESTRICTED FUNDS AND NET ASSETS ASSOCIATED WITH ENDOW MENT FUNDS THE NET ASSETS ASSOCIATED WITH ENDOWMENT FUNDS ARE REQUIRED BY GAAP TO BE INCLUDED IN THE ENDOWMENT FUNDS ARE CLASSIFIED AND REPORTED BASED ON THE			

EXISTENCE OR ABSENCE OF DONOR IMPOSED RESTRICTIONS

Supplemental Information

Supplemental Information				
Return Reference	Explanation			
PART X, LINE 2	FIN 48 (ASC 740) FOOTNOTE FROM FINANCIAL STATEMENTS THE MUSEUM IS EXEMPT FROM FEDERAL INC OME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE THE MUSEUM IS ALSO EXEMPT FROM STATE INCOME TAXES ACCORDINGLY, NO PROVISION IS MADE FOR INCOME TAXES IN THE FINANCI AL STATEMENTS INCOME FROM CERTAIN ACTIVITIES NOT DIRECTLY RELATED TO THE MUSEUM'S TAX-EXE MPT PURPOSE, HOWEVER, MAY BE SUBJECT TO TAXATION AS UNRELATED BUSINESS TAXABLE INCOME (UBT I) MANAGEMENT IS NOT AWARE OF ANY MATTERS WHICH WOULD CAUSE THE MUSEUM TO JEOPARDIZE ITS TAX-EXEMPT STATUS AND THERE ARE NO ACTIVITIES SUBJECT TO UBTI GAAP REQUIRES MANAGEMENT TO PERFORM AN EVALUATION OF ALL TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN THE COURSE OF PREPARING THE MUSEUM'S TAX RETURNS TO DETERMINE WHETHER THE TAX POSITIONS MEET A "MORE LI KELY THAN NOT" STANDARD OF BEING SUSTAINED UNDER EXAMINATION BY THE APPLICABLE TAXING AUTH ORITIES THIS EVALUATION IS REQUIRED TO BE PERFORMED FOR ALL OPEN TAX YEARS, AS DEFINED BY THE VARIOUS STATUTES OF LIMITATIONS, FOR FEDERAL AND STATE PURPOSES THE MUSEUM IS ONLY S UBJECT TO INCOME TAXES ON UBTI AS APPLICABLE AS A RESULT, THE MUSEUM IS REQUIRED TO FILE INFORMATIONAL RETURNS FOR FEDERAL AND STATE PURPOSES AND, IF IT HAS UBTI, FEDERAL AND STAT E INCOME TAX RETURNS AND HAS DETERMINED THAT THERE WERE NO POSITIONS TAKEN ON ALL OPEN TAX RETURNS AND HAS DETERMINED THAT THERE WERE NO POSITIONS TAKEN THAT DO NOT MEET THE "MORE LIKELY THAN NOT" STANDARD FROM TIME TO TIME, THE MUSEUM MAY BE SUBJECT TO PENAL TIES AND INTEREST ASSESSED BY VARIOUS TAXING AUTHORITIES, WHICH ARE CLASSIFIED AS ADMINIST RATIVE EXPENSES, IF THEY OCCUR			

supplemental Information					
Return Reference	Explanation				
PART XI, LINE 4B - OTHER ADJUSTMENTS	RENTAL EXPENSES -59,415 BAD DEBT EXPENSE -11,803 ROUNDING 4				

S

Supplemental Information Return Reference Explanation PART XII, LINE 2D - OTHER RENTAL EXPENSES 59,415 BAD DEBT EXPENSE 11.803 UNCOLLECTIBLE PLEDGES 11.620 ROUNDING -4 ADJUSTMENTS

Supplemental Information	
Return Reference	Explanation
PART III, LINE 5	IN ADDITION TO ITEMS DONATED FOR ITS COLLECTIONS, THE MUSEUM RECEIVES DONATIONS OF ART AND SIMILAR ASSETS TO BE AUCTIONED AT ITS ANNUAL GALA

S

DLN: 93493100009398

OMB No 1545-0047

2016

Inspection

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

**SCHEDULE G** 

## **Supplemental Information Regarding** Fundraising or Gaming Activities Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the

organization entered more than \$15,000 on Form 990-EZ, line 6a Attach to Form 990 or Form 990-EZ.

Open to Public

	ie of the organization		(		550-LZ) and its instructions is			entification number
(12	ONA-SONORA DESERT MOS	3LOM					86-0111675	
Pa		<b>tivities.</b> Complete it rs are not required		_	on answered "Yes" on Forest spart.	orm 990,	Part IV, line	17.
	Indicate whether the orga	nızatıon raısed funds t	through	any of the	e following activities Check	all that a	pply	
а	✓ Mail solicitations				e Solicitation of nor	n-governm	ent grants	
Ь	✓ Internet and email sol	ıcıtatıons			f Solicitation of gov	vernment g	grants	
С	Phone solicitations				g 🔲 Special fundraisin	ng events		
d	✓ In-person solicitations							
а	Did the organization have or key employees listed in				idividual (including officers ition with professional fund			es 🗆 No
b	If "Yes," list the ten highe to be compensated at leas	st paid individuals or e st \$5,000 by the organ	entities ( nization	fundraise	rs) pursuant to agreement	s under wh	nich the fundrais	ser is
(	(i) Name and address of Individual or entity (fundraiser)	(ii) Activity	fundrai custo cont	Did ser have ody or crol of outrons?	(iv) Gross receipts from activity	(or re fundrai	ount paid to tained by) ser listed in ol (i)	(vi) Amount paid to (or retained by) organization
	MEMBERSHIP CONSULTANTS INC 3868 RUSSELL ST LOUIS, MO 63110	DIRECT MAIL AND DIGITAL ADVERTISING FOR MEMBERSHIP CAMPAIGNS	Yes	No No	1,251,139		146,293	1,104,840
	DEL ORO CONSULTING 4561 N BAUXITE WAY	DONOR RELATIONS		No	390,167		23,750	366,41
-	TUCSON, AZ 85750							
ota	al	1		<b>▶</b>	1,641,306		170,043	1,471,263
	List all states in which the o	rganization is register	ed or lice	ensed to s	solicit contributions or has	been notifi	ed it is exempt	from registration or

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a)Event #1 (b) Event #2 (c)Other events (d) Total events **GALA** (add col (a) through (event type) (total number) (event type) col (c)) Revenue 1 Gross receipts. 339,366 339,366 2 Less Contributions. 160,445 160,445 Gross income (line 1 minus 178,921 line 2) 178,921 4 Cash prizes 5 Noncash prizes Expenses 6 Rent/facility costs 7 Food and beverages 69,364 69,364 8 Entertainment 2,296 2,296 9 Other direct expenses 141.503 141,503 **10** Direct expense summary Add lines 4 through 9 in column (d) 213,163 11 Net income summary Subtract line 10 from line 3, column (d) -34,242 Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. Revenue (b) Pull tabs/Instant (d) Total gaming (add (c) Other gaming (a) Bingo bingo/progressive bingo col (a) through col (c)) 1 Gross revenue . Expenses | 2 Cash prizes 3 Noncash prizes Direct 4 Rent/facility costs 5 Other direct expenses Yes % Yes % Yes % 6 Volunteer labor No 7 Direct expense summary Add lines 2 through 5 in column (d) Net gaming income summary Subtract line 7 from line 1, column (d). Enter the state(s) in which the organization conducts gaming activities \_ ☐ Yes ☐ No Is the organization licensed to conduct gaming activities in each of these states? If "No," explain . 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No If "Yes," explain .

Sche	dule G (Form 990 or 990-EZ) 2016					Pa	age <b>3</b>
11	Does the organization conduct gaming	activities with nonmember	ers?		☐ Yes ☐	□No	
12	Is the organization a grantor, beneficial formed to administer charitable gamin		r a member of a partnership or other entity		□ Yes □	□No	
13	Indicate the percentage of gaming acti	vity conducted in					
а	The organization's facility			13a			%
b	An outside facility			13b			%
14	Enter the name and address of the per	son who prepares the org	ganization's gaming/special events books and re	cords			
	Name •						
	Address •						
15a	Does the organization have a contract revenue?	with a third party from w	hom the organization receives gaming		□ Yes □	□No	
b	If "Yes," enter the amount of gaming r amount of gaming revenue retained by		organization • \$ and th	е			
c	If "Yes," enter name and address of th	e thırd party					
	Name ►						
	Address ►						
16	Gaming manager information						
	Name 🟲						
	Gaming manager compensation $ ightharpoonup$ \$						
	Description of services provided ►						
	☐ Director/officer	☐ Employee	☐ Independent contractor				
17	Mandatory distributions						
а	•	e law to make charitable	distributions from the gaming proceeds to				
	retain the state gaming license?				☐ Yes ☐	οN	
b	•		ibuted to other exempt organizations or spent				
	in the organization's own exempt activ						
Pa		5c, 16, and 17b, as ap	nations required by Part I, line 2b, columns oplicable. Also complete this part to provice			Part	
	Return Reference		Explanation				

Schedule G (Form 990 or 990-EZ) 2016

efile GRAPHIC print - DO NOT PROCESS As Filed Data -DLN: 93493100009398 SCHEDULE M OMB No 1545-0047 **Noncash Contributions** (Form 990) 2016 ▶Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. ▶ Attach to Form 990. ▶Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990 Open to Public Department of the Treasury Internal Revenue Service Inspection Name of the organization **Employer identification number** ARIZONA-SONORA DESERT MUSEUM 86-0111675 Part I **Types of Property** (a) (b) (c) (d) Check If Number of contributions or Noncash contribution Method of determining items contributed amounts reported on noncash contribution amounts applicable Form 990, Part VIII, line 1g Art-Works of art . . Art-Historical treasures Art—Fractional interests Χ 144 DONOR ESTIMATE Books and publications Clothing and household 450 DONOR ESTIMATE Х goods . . . . . Cars and other vehicles Boats and planes . . 8 Intellectual property . Securities—Publicly traded . 26,386 TRADING PRICE 10 Securities—Closely held stock . Х 11 Securities—Partnership, LLC. or trust interests . . . . 12 Securities—Miscellaneous . 13 Qualified conservation contribution—Historic structures . . . . 14 Qualified conservation contribution-Other . . Real estate—Residential . Real estate—Commercial . 17 Real estate—Other . Χ 9 2,500 DONOR ESTIMATE 18 Collectibles . . . 19 Food inventory . 20 Drugs and medical supplies . 21 Taxidermy . . . . 22 Historical artifacts . 23 Scientific specimens . 24 Archeological artifacts . 84,955 DONOR ESTIMATE 25 Other ▶ ( Х 253 AUCTION ITEMS ) 26 Other ▶ ( Х 76,898 DONOR ESTIMATE WATER ) Х 27 8,790 DONOR ESTIMATE Other ▶ ( OTHER ) Number of Forms 8283 received by the organization during the tax year for contributions 29 for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? . 30a No b If "Yes," describe the arrangement in Part II 31 Yes Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash 32a Nο b If "Yes," describe in Part II If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II For Paperwork Reduction Act Notice, see the Instructions for Form 990. Cat No 51227J Schedule M (Form 990) (2016)

Schedule M (Form 990) (2016)	Page <b>2</b>
	tion required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part umber of contributions, the number of items received, or a combination of both. Also complete
Return Reference	Explanation
PART I, COLUMN (B)	PART I, COLUMN (B) REPORTS THE NUMBER OF CONTRIBUTIONS RATHER THAN THE NUMBER OF ITEMS RECEIVED
	Schedule M (Form 990) (2016)

efile GRAPHIC print - DO NOT PROCESS   As Filed Data - DLN: 9349310				
SCHEDUL (Form 990 or EZ)	990- Complete to provide information for responses to specific Form 990 or 990-EZ or to provide any additional info  Attach to Form 990 or 990-EZ.  Information about Schedule O (Form 990 or 990-EZ) and it  www.irs.gov/form990.	ion to Form 990 or 990-EZ for responses to specific questions on ovide any additional information. orm 990 or 990-EZ. or 990 or 990-EZ) and its instructions is at		
Properties   Company Service   Name of the organization   ARIZONA-SONORA DESERT MUSEUM   86-0111675				
Return Reference	Explanation			
FORM 990, PART VI, SECTION A, LINE 4	THE BOARD MAY INCREASE OR DECREASE THE SIZE OF THE BOARD AT ANYTIME EXCEPT WITHIN THE 120			

990 Schedule O, Supplemental Information

Return Explanation

Deference

LINE 6

Reference	
FORM 990,	THERE IS ONE CLASS OF MEMBERS, ALL OF WHOM HAVE THE SAME VOTING RIGHTS WHICH ARE TO ELECT NEW
PART VI,	TRUSTEES BY BALLOT
SECTION A,	

990 Schedule O, Supplemental Information Return Explanation Reference FORM 990. MEMBERS ELECT TRUSTEES BY BALLOT PART VI. SECTION A.

LINE 7A

Return Explanation
Reference

990 Schedule O, Supplemental Information

FORM 990,	A DRAFT COPY OF FORM 990 IS GIVEN TO THE MEMBERS OF THE FINANCE COUNCIL THE MEMBERS OF TH
PART VI,	E FINANCE COUNCIL, ALONG WITH THE CEO AND CFO, REVIEW ALL SCHEDULES AND NARRATIVES FOR ACC
SECTION B,	URACY AND COMPLETENESS AFTER THE APPROVAL OF THE FINANCE COUNCIL, A COPY OF FORM 990 IS F
LINE 11B	ORWARDED TO ALL BOARD MEMBERS PRIOR TO FILING THE RETURN

## 990 Schedule O, Supplemental Information

FORM 990, PART VI, SECTION B, LINE 12C  NEW MEMBERS OF THE BOARD OF TRUSTEES AND NEW EMPLOYEES ARE REQUIRED TO REVIEW A COPY OF THE E CONFLICT OF INTEREST POLICY AND ACKNOWLEDGE IN WRITING THAT S/HE HAS DONE SO ANNUALLY, EACH BOARD MEMBER COMPLETES A DISCLOSURE FORM IDENTIFYING ANY RELATIONSHIP, POSITIONS OR C IRCUMSTANCES IN WHICH S/HE IS INVOLVED THAT COULD CONTRIBUTE TO A CONFLICT OF INTEREST ARI SING PRIOR TO BOARD OF TRUSTEES OR COMMITTEE ACTION ON A CONTRACT OR TRANSACTION INVOLVIN G A CONFLICT OF INTEREST, A DIRECTOR OR COMMITTEE MEMBER HAVING A CONFLICT OF INTEREST AND WHO IS IN ATTENDANCE AT THE MEETING SHALL DISCLOSE ALL FACTS MATERIAL TO THE CONFLICT OF INTEREST BOARD MEMBERS WHO HAVE A CONFLICT OF INTEREST ARE NOT PERMITTED TO PARTICIPATE O R HEAR THE BOARD OF TRUSTEE'S OR COMMITTEE'S DISCUSSION OF THE MATTER EXCEPT TO DISCLOSE THE MATERIAL FACTS AND TO RESPOND TO QUESTIONS AN EMPLOYEE WHO IS NOT A MEMBER OF THE BOARD OF TRUSTEES DISCLOSES TO HIS/HER SUPERVISOR ANY CONFLICT OF INTEREST THAT SUCH EMPLOYEE HAS WITH RESPECT TO A CONTRACT OR TRANSACTION	Return Reference	Explanation
	PART VI, SECTION B,	E CONFLICT OF INTEREST POLICY AND ACKNOWLEDGE IN WRITING THAT S/HE HAS DONE SO ANNUALLY, EACH BOARD MEMBER COMPLETES A DISCLOSURE FORM IDENTIFYING ANY RELATIONSHIP, POSITIONS OR C IRCUMSTANCES IN WHICH S/HE IS INVOLVED THAT COULD CONTRIBUTE TO A CONFLICT OF INTEREST ARI SING PRIOR TO BOARD OF TRUSTEES OR COMMITTEE ACTION ON A CONTRACT OR TRANSACTION INVOLVIN G A CONFLICT OF INTEREST, A DIRECTOR OR COMMITTEE MEMBER HAVING A CONFLICT OF INTEREST AND WHO IS IN ATTENDANCE AT THE MEETING SHALL DISCLOSE ALL FACTS MATERIAL TO THE CONFLICT OF INTEREST BOARD MEMBERS WHO HAVE A CONFLICT OF INTEREST ARE NOT PERMITTED TO PARTICIPATE O R HEAR THE BOARD OF TRUSTEE'S OR COMMITTEE'S DISCUSSION OF THE MATTER EXCEPT TO DISCLOSE THE MATERIAL FACTS AND TO RESPOND TO QUESTIONS AN EMPLOYEE WHO IS NOT A MEMBER OF THE BOARD OF TRUSTEES DISCLOSES TO HIS/HER SUPERVISOR ANY CONFLICT OF INTEREST THAT SUCH EMPLOYEE

## 990 Schedule O, Supplemental Information

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	THE EXECUTIVE DIRECTOR'S COMPENSATION IS BOARD DISCRETIONARY AND IS DETERMINED BY THE EXECUTIVE COMMITTEE WHICH CONSISTS OF INDEPENDENT BOARD MEMBERS. THE EXECUTIVE DIRECTOR'S COMPENSATION IS DETERMINED ON AN ANNUAL BASIS USING BOTH LOCAL ANNUAL COMPENSATION SURVEY DATA AS WELL AS THE COMPENSATION SURVEY DATA PROVIDED BY THE ASSOCIATION OF ZOOS & AQUARIUMS MEMBER COMPENSATION SURVEY THAT IS PUBLISHED EVERY TWO YEARS. THE CHIEF FINANCIAL OFFICER'S COMPENSATION IS CALCULATED USING SALARY GRADES THAT REPRESENT A GROUPING OF POSITIONS THAT ARE ALIKE IN RESPONSIBILITY AND SCOPE AND ARE BASED ON A NUMBER OF FACTORS INCLUDING AVERAGE MARKET PAY, THE MUSEUM'S ABILITY TO PAY AND INTERNAL EQUITY. SALARY GRADES ARE ESTAB LISHED BASED ON THE COMPETITIVE MARKET USING STATE AND LOCAL SALARY SURVEYS AND THE ASSOCIATION OF ZOOS & AQUARIUMS MEMBER COMPENSATION SURVEY. SALARY AND BENEFITS FOR THIS POSITION ARE INCREASED OR DECREASED BASED ON THE SAME ANNUAL PERCENTAGE INCREASE AS ALL OTHER STAFF.

Return Explanation
Reference

990 Schedule O. Supplemental Information

FORM 990, PART VI, STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST

LINE 19

990 Schedule O, Supplemental Information Return Explanation Reference

## FORM 990, PART XI, LINE 9