DLN: 93493120003050

75,228,311

75,583,464

## Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2008

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

22

Form **990** 

► The organization may have to use a copy of this return to satisfy state reporting requirements

					21107	cction
			ear, or tax year beginning 10-01-2008 and ending 09-30-2009  C Name of organization	D Emple	oyer identification	number
_	eck if app	i icasc	FOCUS ON THE FAMILY		•	namb ci
•	Iress cha	label or	Doing Business As		188150 hone number	
Nar	ne chang	ge print or type. Se		·		
☐ Init	ıal return	Specific	Number and street (or P O box if mail is not delivered to street addres	s) Room/suite	) 531-3400	
☐ Ter	mination	Instruc- tions.	8605 EXPLORER DRIVE	G Gross	s receipts \$ 135,568	,,530
┌ Am	ended re	turn	City or town, state or country, and ZIP + 4			
☐ Apr	olication p	pendina	COLORADO SPRINGS, CO 809201049			
	·		ama and address of Dringinal Officer			
			ame and address of Principal Officer E CROW	H(a) Is this a group affiliates?		s 🔽 No
			5 EXPLORER DRIVE	annaces.	, 10.	5 p 110
			0 RA DO SPRINGS, CO 809201049	H(b) Are all affiliates	included?	Yes No
<u> </u>	x-exemp	t status   501	L(c) ( 3 ) ◀ (insert no )		halıst Seeınstr	uctions )
J W	eb site:	: ► www focusor	nthefamily com	H(c) Group Exempt	tion Number 🟲	
<b>K</b> Typ	e of orga	nızatıon 🔽 Corpo	oration trust association other	L Year of Formation 19	977 <b>M</b> State of lega	al domicile CO
Pa		Summary				
		•	the organization's mission or most significant activities			
<u>ပို</u>		FOCUS ON THE	FAMILY SHARES THE GOSPEL OF JESUS CHRIST BY PROT	ECTING TRADITION	NAL VALUES & T	HE FAMILY
Ē						
ĘĘ.	2 (	Check this box I	if the organization discontinued its operations or disposed of	more than 25% of its	assets	
Governance		•	g members of the governing body (Part VI, line 1a)		3	12
			endent voting members of the governing body (Part VI, line 1b)		4	10
Activities &		•	employees (Part V, line 2a)		5	
Ĕ			volunteers (estimate if necessary)		6	
្ន			elated business revenue from Part VIII, line 12, column (C)		7a	
			usiness taxable income from Form 990-T, line 34	•	7b	0
			,	Prior Year	Currer	nt Year
	8	Contributions a	and grants (Part VIII, line 1h)	133,267	,216 1	19,656,879
喜	9		e revenue (Part VIII, line 2g)	5,473		4,567,019
Revenue	10	Investment inc	come (Part VIII, column (A), lines 3, 4, and 7d)		,637	99,892
æ	11	Other revenue	(Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	6,059	,513	5,934,690
	12	Total revenue-	-add lines 8 through 11 (must equal Part VIII, column (A), line	145,194	701 1	30,258,480
	13	•	nılar amounts paıd (Part IX, column (A), lines 1–3)		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	3,834,550
	14		o or for members (Part IX, column (A), line 4)			0
	15		compensation, employee benefits (Part IX, column (A), lines 5	_		
8		10)	(. a. 27)	67,944	,017	65,657,085
æ	16a	Professional fu	ndraısıng fees (Part IX, column (A), line 11e)	882	,575	927,716
Expenses	ь	(Total fundraising	expenses, Part IX, column (D), line 25 11,086,918			
	17		s (Part IX, column (A), lines 11a-11d, 11f-24f)	77,459	,843	59,483,976
	18	Total expenses	s—add lines 13–17 (must equal Part IX, line 25, column (A))	146,286	,435 1	29,903,327
	19	Revenue less e	expenses Subtract line 18 from line 12	-1,091	,734	355,153
<u> </u>				Beginning of Yea	ar End o	f Year
e de la company	20	Total assets (F	Part X, line 16)	93,072	,558	90,996,703
Assets or d Bafances			(Part X, line 26)	17,844		15,413,239
				,		

#### Part II Signature Block Under penalties of perjury, I declare that I have examined this return, including a and belief, it is true, correct, and complete $\,$ Declaration of preparer (other than of **Please** Sign Signature of officer Here WADE CROW CFO Type or print name and title Preparer's signature Date David C Moja Paid Firm's name (or yours Preparer's Capın Crouse LLP if self-employed), address, and ZIP + 4 **Use Only** 972 Emerson Pkwy Ste A Greenwood, IN 46143

Net assets or fund balances Subtract line 21 from line 20

## Part III Statement of Program Service Accomplishments (See the instructions.)

1 See A	Briefly describe the organization's mission dditional Data Table	on			
2	Did the organization undertake an the prior Form 990 or 990-EZ? If "Yes," describe these new servi		ices during the year whi		└ Yes └ No
3	Did the organization cease conductservices?	ting or make significant c	hanges in how it conduc		┌ Yes ┌ No
4	If "Yes," describe these changes of Describe the exempt purpose ach Section 501(c)(3) and (4) organiz others, the total expenses, and re	evements for each of the ations and 4947(a)(1) tru	sts are required to repo		
4a	(Code ) (Expens RESOURCES-FOCUS ON THE FAMILY PR SPREAD THE GOSPEL OF JESUS CHRIST ISSUES THAT AFFECT THE FAMILY AND OF THE PRODUCTS ARE CREATED FROM PRODUCTION BEGAN IN 1986 AND HAS MORE DETAIL ON THE PRODUCTS DEVE	ODUCES AND/OR DISTRIBUTES BY HELPING TO PRESERVE TRA ARE GEARED TO SERVE MANY A I IN-HOUSE WRITERS AND EDIT CONTINUED PRODUCING NEW F	DITIONAL VALUES AND THE INGE GROUPS FOCUS ON THE TORS, AND ARE SUPPORTED IN PROGRAMS THAT HAVE BEEN	NSTITUTION OF THE FAMILY TH FAMILY BEGAN PUBLISHING BOO BY CONTRIBUTIONS FROM TALE	IESE PRODUCTS DISCUSS MANY DKS IN 1985 CURRENTLY, MANY NTED AUTHORS FILM
4b	(Code ) (Expens BROADCASTS-11 DIFFERENT BROADCAS DRAMA, "ADVENTURES IN ODYSSEY " TI OVER 4,500 FACILITIES FROM VANCOUL LISTENERS LIKEWISE, FOCUS ON THE MAJER TO MAINSTREAM, MAJOR NETWO	TS ARE PRODUCED BY FOCUS ( HE REACH OF FOCUS ON THE FA FER TO BUENOS AIRES TO FINLA FAMILY ALSO BROADCASTS 90 S	AMILY NOW EXTENDS TO OVE ND, FROM SOUTH AFRICA TO ECOND TELEVISION FEATURE	R 149 COUNTRIES FOCUS BRO D MELBOURNE TO CHINA, AND I S THAT BRING INSIGHTFUL COI	ADCASTS CAN BE HEARD FROM BY A TOTAL OF 238 MILLION MMENTARY FROM DR BILL
4c	(Code ) (Expens PUBLICATIONS-FOCUS ON THE FAMILY I JAMES DOBSON THIS PUBLICATION, WH TO AS MANY AS ONE MILLION INDIVIDUA O FOR MORE DETAIL ON EACH PERIODIO	DISTRIBUTES MONTHLY AND BI- IICH CONSISTS OF PERSONAL T ALS FOCUS ON THE FAMILY REA	HOUGHTS FROM DR DOBSOI	N ON A VARIETY OF TIMELY AND	CULTURAL TOPICS, GOES OUT
	(Code ) (Expens	es \$ 54,506,961 ແ	ncluding grants of \$	1,208,878 ) (Revenue \$	)
	Other program services (Descri	he in Schedula O N			
-TU	(Expenses \$	including grants of \$		) (Revenue \$	)
4e	Total program service expenses	\$ 107,853,272	Must equal Part IX, Lin	e 25. column (B).	

Part IV	Checkli	ist of	Required	Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Yes	
2	Is the organization required to complete Schedule B, Schedule of Contributors? 🕏	2	Yes	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II	4	Yes	
5	Section $501(c)(4)$ , $501(c)(5)$ , and $501(c)(6)$ organizations. Is the organization subject to the section $6033(e)$ notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III	5		
6	Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I.	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8	Yes	
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		No
10	Did the organization hold assets in term, permanent,or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Yes	
11	Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable	11	Yes	
12	Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12	Yes	
13	Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the U.S.?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the U S ? If "Yes," complete Schedule F, Part I	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Part II	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III	16		No
17	Did the organization report more than \$15,000 on Part IX, column (A), line 11e? If "Yes," complete Schedule G, Part I	17	Yes	
18	Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
19	Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20	Did the organization operate one or more hospitals? If "Yes," complete Schedule H	20		Νο
21	Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule J	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to question 25	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? If "Yes," complete Schedule L, Part I	25b		No
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III	27		No

### Part IV Checklist of Required Schedules (Continued)

			163	110
28	During the tax year, did any person who is a current or former officer, director, trustee, or key employee			
а	Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, Part			
	IV	28a	Yes	
b	Have a family member who had a direct or indirect business relationship with the organization? If "Yes," complete Schedule L, Part IV	28b	Yes	
c	Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV.	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M 🕏	29	Yes	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		Νo
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		Νo
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32		Νo
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations section 301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I	33		Νo
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Yes	
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35		Νο
36	501(c)(3) organizations Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2	36	Yes	
37	Did the organization conduct more than 5 percent of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R,	37		Νο
	Part VI **			

	330 (2000)			raye L
Pa	rt V Statements Regarding Other IRS Filings and Tax Compliance		<b>v</b>	
1a	Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal		Yes	No
Ia	of U.S. Information Returns. Enter -0- if not applicable			
	<b>1a</b> 606			
b	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	Yes	
2a	Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this			
h	return			
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return.	2b	Yes	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
ь	If "Yes," enter the name of the foreign country			
	See the instructions for exceptions and filing requirements for <b>Form TD F 90-22.1</b> , Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? $\cdot$ .	5a		Νο
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Νο
c	If "Yes," to 5a or 5b, did the organization file Form 8886-T, <i>Disclosure by Tax-Exempt Entity Regarding Prohibited</i> Tax Shelter Transaction?	5c		
6a	Did the organization solicit any contributions that were not tax deductible?	6a		Νo
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section $170(c)$ .			
а	Did the organization provide goods or services in exchange for any quid pro quo contribution of \$75 or more?	7a	Yes	
Ь	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Yes	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		No
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		N o
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		No
		7g		No
	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as			
_	required?	7h		No
8	Section $501(c)(3)$ and other sponsoring organizations maintaining donor advised funds and section $509(a)(3)$ supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
9	. Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations Enter			
	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
12=	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the			
	year 12b			

No

Yes

Part VI Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

Section A.	Governina	Body and	Management	

	For each "Yes" response to lines 2-7 below, and for a "No" response to lines 8 or 9b below processes, or changes in Schedule O. See instructions.	, desc	ribe the	e cırcum	stances,			
1a	Enter the number of voting members of the governing body	1a			12			
ь	Enter the number of voting members that are independent	1b			10			
2	Did any officer, director, trustee, or key employee have a family relationship or a bus other officer, director, trustee, or key employee?				•	2	Yes	
3	Did the organization delegate control over management duties customarily performe supervision of officers, directors or trustees, or key employees to a management co					. 3		No
4	Did the organization make any significant changes to its organizational documents sfiled? $$ .	ince 1	he prio	r Form	990 was	4		No
5	Did the organization become aware during the year of a material diversion of the organization	anızat	ıon's as	sets?		5		Νo
6	Does the organization have members or stockholders?							
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?							No
b	f b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?							Νo
8	Did the organization contemporaneously document the meetings held or written active year by the following	ons ui	ndertak	en durii	ng the			
а	the governing body?					8a	Yes	
b	each committee with authority to act on behalf of the governing body?					8b	Yes	
9a	Does the organization have local chapters, branches, or affiliates?	•				9a		Νo
b	If "Yes," does the organization have written policies and procedures governing the a affiliates, and branches to ensure their operations are consistent with those of the o					9b		
10	Was a copy of the Form 990 provided to the organization's governing body before it must describe in Schedule O the process, if any, the organization uses to review the					10	Yes	
11	Is there any officer, director or trustee, or key employee listed in Part VII, Section Athe organization's mailing address? If "Yes," provide the names and addresses in Sc	,				11		Νο

#### Section B. Policies

			Yes	No
12a	Does the organization have a written conflict of interest policy? If "No", go to line 13 $\cdot$ .	12a	Yes	
Ь	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision			
а	The organization's CEO, Executive Director, or top management official?	15a	Yes	
b	Other officers or key employees of the organization?	15b	Yes	
	Describe the process in Schedule O			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	Yes	
Ь	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable Federal tax law, and taken steps to safeguard the			
	organization's exempt status with respect to such arrangements?	16b	Yes	

#### Section C. Disclosure

- 17 List the States with which a copy of this Form 990 is required to be filed AL, AZ, CA, CO, DC, FL, GA, IN, MD, MN, NH, TN, VA, WV, WA, WI
- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply own website. another's website.
- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization

FOCUS ON THE FAMILY 8605 EXPLORER DRIVE COLORADO SPRINGS, CO 809201049 (719) 531-3400

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

#### Section A Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed

- \* List all of the organization's **current** officers, directors, trustees (whether individuals or organizations) and key employees regardless of amount of compensation, and current key employees. Enter -0- in columns (D), (E), and (F) if no compensation was paid
- \* List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- \* List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- \* List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if the organization did i	not compens	ate any	offic	er, d	lirec	tor, tru	uste	e or key employee		
		Posit t	(C ion ( hat a	chec		I				(F)
(A) Name and Title	(B) Average hours per week	Individual Trustee or Director	Institutional Trustee		Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	Estimated amount of other compensation from the organization and related organizations
			$\vdash$			-				
							1			<u> </u>

### Part VII Continued

		(C) Position (check all that apply)					(E)	(F)		
<b>(A)</b> Name and Title	(B) Average hours per week	Individual Trustee or Director	Institutional Trustee	Officei	Key employee	Highest compensated	Former	(D) Reportable compensation from the organization (W- 2/1099MISC)	Reportable compensation from related organizations (W- 2/1099- MISC)	Estimated amount of other compensation from the organization and related organizations
			_							
			+							
			$\vdash$	$\vdash$	$\vdash$		$\vdash$			
1b Total				Ш.	_		<b> </b>	1,005,038	510,450	207,808

2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization ►25

	_		Yes	NO
3	Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee			
	on line 1a? If "Yes," complete Schedule J for such individual	3	Yes	
4	For any individual listed online 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such			
	ındıvıdual	4	Yes	
5	Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services			
	rendered to the organization? If "Yes," complete Schedule J for such person	5	Yes	

#### **Section B. Independent Contractors**

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

(A) Name and business address	( <b>B</b> ) Description of services	(C) Compensation
ARROW PARTNERSHIP LLC 5750 DTC PARKWAY STE 145 GREENWOOD VILLAGE, CO 80111	Consulting	1,004,905
COLDWATER MEDIA LLC PO BOX 470 PALMER LAKE, CO 80133	AD & PROMOTION	927,548
HOLLAND & KNIGHT PO BOX 864084 Orlando, FL 32886	Legal Services	746,430
The Marketing Guild 6821 El Fuerte St Carlsbad, CA 92009	Marketing Mailings & Productions	441,180
Brown Printing Co PO Box 704 Waseca, MN 56093	Printing	392,614
Total number of independent contractors (including those in 1) who rec from the organization	, ,	18

Statement of Revenue

					(A) Total Revenue	(B)	<b>(C)</b> Unrelated	(D) Revenue
					i otal Revenue	Related or Exempt	Unrelated Business	Excluded from
						Function Revenue	Revenue	Tax under IRC 512, 513, or 514
	1a	Federated can	npaigns 1a			Revenue		312, 313, 01 314
\$ <del>\$</del>	ь	Membership d						
g E E			<b>1b</b> vents					
Contributions, gifts, grants and other similar amounts	С		1c					
<u>=</u>	d	_	izations1d ints (contributions) 1e					
ons sin	e	_	nts (contributions) <b>1e</b> tions, gifts, grants, and	119,556,879				
e e e	f	sımılar amounts r	not included above					
ntri doi	g	Noncash cont	ributions included in					
ဝင်္ခ	h	lines 1a-1f \$			119,656,879			
	-"-	Total (Add IIII		<u>▶</u>				
<u> </u>	2-	DOVALTIES & LIC	ENGING	Business Code		4 550 000		
en.	2a	ROYALTIES & LIC	ENSING	900,099	1,558,239	1,558,239		
æ	Ь	EVENT REVENUE		900,099	1,392,252	1,392,252		
92	C	FOF INSTITUTE	ID ANGWED	611,600	1,362,802	1,362,802		
<u> </u>	d	DR DOBSON SOLI	LD ANSWER	511,190	77,631	77,631		
Ē	e f	A.II A.II			176,095	176,095		
Program Serwoe Revenue			ram service revenue		176,095	176,095		
Δ	g	Total. Add line  ▶ \$ 4,567,019	es 2a-2f					
	3		come (including divi	dends, interest				
		other similar a	amounts)		73,796	73,796		
	4	Income from inve	estment of tax-exempt be	ond proceeds				
	5	Royalties .						
		·	(ı) Real	(11) Personal				
	6a	Gross Rents						
	b	Less rental expenses						
	С	Rental income or (loss)						
	d		ome or (loss)					
			(ı) Securities	(II) O ther				
	7a	Gross amount	1,255,806	168,935				
		from sales of assets other						
	ь	than inventory Less cost or	1,237,636	161,009				
		other basis and sales expenses						
	c d	Gain or (loss)  Net gain or (lo	18,170	7,926	26,096	26,096		
				. ▶	,			
	8a	Gross income events (not in	from fundraising cludina					
άυ		\$						
Ē.		of contributior 1c) See Part	ns reported on line IV, line 18					
eve		Attach Schedul	e G if total exceeds					
Ϋ́			a					
Other Revenue	b c		xpensesb  (loss) from fundrais	ing events				
Ò				ing events ▶				
	9a	Gross income activities See	from gaming part IV, line 19					
		Complete Schee exceeds \$15,00						
		exceeds \$15,00	a					
	ь	Less directe	xpensesb					
	с	Net income or	(loss) from gaming a					
	10a	Gross sales of	f inventory, less	▶				
		returns and al						
	_		<b>a</b>	6,805,038				
	b		goods sold b		2,893,633	2,893,633		
	С	Miscellaneou	(loss) from sales of	Business Code	2,033,033	2,033,033		
	11a	FOFA REIMBU		900,099	1,905,075	1,905,075		
	ь	ADVERTISIN		541,800	967,895		967,895	
	c	MISCELLANE		900,099	58,477	58,477		
					109,610	56,497	53,113	
	d e	All other reven						
				\$ 3,041,057				
	12	<b>Total Revenue</b> 8c,	e. Add lines 1h, 2g, 3	, 4, 5, 6d, 7d,	130,258,480	9,580,593	1,021,008	0
	1	00,		<u></u> l				ı l

## Part IX Statement of Functional Expenses

A	Section 501(c)(3) and 501(c)(4) org				l <b>.</b>
	not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	( <b>B</b> ) Program service expenses	(C) Management and general expenses	( <b>D)</b> Fundraising expenses
1	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	1,419,330	1,419,330		<u> </u>
2	Grants and other assistance to individuals in the U.S. See Part IV, line 22	12,745	12,745		
3	Grants and other assistance to governments, organizations and individuals outside the U.S. See Part IV, lines 15 and 16	2,402,475	2,402,475		
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	927,736	759,290	105,000	63,446
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	95,595	78,238	10,819	6,538
7	Other salaries and wages	51,397,311	42,065,270	10,819	3,514,962
8	Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	1,210,775	656,551	514,146	40,078
9	Other employee benefits	8,473,368	7,146,204	599,388	727,776
10	Payroll taxes	3,552,300	2,908,334	363,682	280,284
11	Fees for services (non-employees)	, ,	, ,	,	•
а	Management	60,086		60,086	
ь	Legal	820,418	325,609	494,809	
c	Accounting	59,415	,	59,415	
d	Lobbying	07,120		35,120	
e	Professional fundraising See Part IV, line 17	927,716			927,716
f	Investment management fees	14,889		14,889	,
q	Other	7,167,001	6,328,159	525,977	312,865
12	Advertising and promotion	2,541,246	2,185,649	208,072	147,525
13	Office expenses	1,884,666	1,533,931	220,515	130,220
14	Information technology	3,837,873	3,632,250	132,248	73,375
15	Royalties	768,385	763,148	4,850	387
16	Occupancy	3,521,563	2,653,774	772,021	95,768
17	Travel	2,203,231	1,488,436	153,638	561,157
18	Payments of travel or entertainment expenses for any Federal, state or local public officials		-,		
19	Conferences, conventions and meetings	1,003,170	999,309	3,443	418
20	Interest	9,706	·	9,706	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	6,028,237	5,570,389	329,537	128,311
23	Insurance	268,982		268,982	
24	Other expenses—Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
а	RADIO, TV & FILM	12,005,959	11,795,742		210,217
b		6,454,719	5,032,976		1,421,743
c	Printing & Publications	6,388,582	4,984,300	2,032	1,402,250
d	BENEVOLENCE	1,927,337	1,394,293	104,189	428,855
e	Premium Products	1,086,644	1,061,057	,	25,587
f	All other expenses	1,431,867	655,813	188,614	587,440
25	Total functional expenses. Add lines 1 through 24f	129,903,327	107,853,272	10,963,137	11,086,918
26	Joint Costs. Check  if following SOP 98-2 Complete this line only if the organization reported in column (B) joint	125,505,521	207,033,272	10,700,151	
	costs from a combined educational campaign and fundraising solicitation	16638738	13,721,242		2,917,496

Dart Y	Ralance	Sheet

					(A) Beginning of year		(B	
	1	Cash—non-interest-bearing			9.500	1	End of	5,500
	2	Savings and temporary cash investments			3,611,511	2	2	2,241,092
	3	Pledges and grants receivable, net	•		1,803,184			1,087,194
	4	Accounts receivable, net	•		2,800,609			1,058,643
	5	Receivables from current and former officers, directors, trustee			2,000,003	-		1,030,043
		other related parties Complete Part II of Schedule L	•		5			
	6	Receivables from other disqualified persons (as defined under persons described in section 4958(c)(3)(B) Complete Part II of				6		
	7	Notes and loans receivable, net				7		
	8	Inventories for sale or use			3,274,178	8		487,343
Ş	9	Prepaid expenses and deferred charges			3,240,228	9		2,506,481
Assets	10a	Land, buildings, and equipment cost basis	10a	114,533,614				
**	ь	Less accumulated depreciation Complete Part VI of	100	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
		Schedule D	10b	67,939,052	45,891,883	10c	4	6,594,562
	11	Investments—publicly traded securities			40,678	11		18,672
	12	Investments—other securities See Part IV, line 11 Complete Schedule D	Part VII	of	21,022,294	12		5,586,198
	13	Investments—program-related See Part IV, line 11 $\it Complete$ of $\it Schedule D$ .	Part VI	TI.		13		
	14	Intangible assets				14		
	15	Other assets See Part IV, line 11 Complete Part IX of Schedule	•		11,378,493		1	1,411,018
		D			03 072 559	15		0.006.703
	16	Total assets. Add lines 1 through 15 (must equal line 34)			93,072,558	16 17		0,996,703 9,527,596
	17	Accounts payable and accrued expenses .			13,070,901	18		9,327,330
	18 19	Grants payable		1,090,631	19		2,200,696	
		Deferred revenue		1,090,031			2,200,090	
Ø.	20	Tax-exempt bond liabilities			20			
ij	21	Escrow account liability Complete Part IV of Schedule D	•		21			
Liabilities	22	Payable to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified				,		
		persons Complete Part II of Schedule L		•		22		
	23	Secured mortgages and notes payable to unrelated third partie	s .	•		23		
	24	Unsecured notes and loans payable				24		
	25	Other liabilities Complete Part X of Schedule D			3,674,715	25		3,684,947
	26	<b>Total liabilities.</b> Add lines 17 through 25			17,844,247	26	1	5,413,239
\$ 00 0.00		Organizations that follow SFAS 117, check here ▶   and come through 29, and lines 33 and 34.	plet e li	nes 27				
Balance	27	Unrestricted net assets			70,027,848	27	7	1,970,779
89 89	28	Temporarily restricted net assets			5,109,463	28		3,521,685
귤	29	Permanently restricted net assets			91,000	29		91,000
Fund		Organizations that do not follow SFAS 117, check here 🕨 🗀 a	nd com	plet e				
<u> </u>		lines 30 through 34.						
3	30	Capital stock or trust principal, or current funds	•			30		
Assets	31	Paid-in or capital surplus, or land, building or equipment fund				31		
	32	Retained earnings, endowment, accumulated income, or other f	unds			32		
Net	33	Total net assets or fund balances			75,228,311	33	7	5,583,464
	34	Total liabilities and net assets/fund balances			93,072,558	34	9	0,996,703
Pa	rt XI	Financial Statements and Reporting						
		· -					Yes	No

Doub VI	Einaneial	Statements	and Reporting
27:14 29:4 20	Financiai	Statements	and keborting

1	Accounting method used to prepare the Form 990			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		No
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
c	If "Yes" to lines 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits?	3b		

### **SCHEDULE A**

(Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

## **Public Charity Status and Public Support**

To be completed by all section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts.

Attach to Form 990 or Form 990-EZ. See separate instructions.

2008

Open to Public Inspection

		e organizati	ion					Em	ployer ide	ent if icat io	n numbe	r
-000	S ON TE	HE FAMILY						0.5	-318815	Λ		
Рa	rt I	Reason	for Public C	harity Status (to be co	mnleted	hy all or	nanizatio					
				ation because it is (Please					instruct	.101137		
1	Г		•	nurches, or association of ch			•	•	(A)(i).			
2		· ·		tion 170(b)(1)(A)(ii). (Attac				( - ) ( - )	()(-)-			
3	į.	A hospital or a cooperative hospital service organization described in <b>Section 170(b)(1)(A)(iii).</b> (Attach Schedule H)										
4	<u></u>	•	•	zation operated in conjuncti			-				-	
•	•		name, city, and	•	on with a	nospital a	eseribed ii	occion	_, ((,,(,,,	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	THEOR CITE	
5	Γ	An organization operated for the benefit of a college or university owned or operated by a governmental unit described in										
		Section 17	0(b)(1)(A)(iv).	(Complete Part II )								
6	$\sqcap$	A federal, s	state, or local g	overnment or governmental	unıt desci	rıbed ın <b>Se</b>	ction 170	(b)(1)(A)	(v).			
7	Γ	Anorganiz	ation that norm	ally receives a substantial p	art of its	support fro	m a gove	rnmental ı	unit or fron	n the gene	eral publi	с
		described i	in Section 170(l	o)(1)(A)(vi) (Complete Par	tII)							
8	Γ	A commun	ıty trust describ	oed in Section 170(b)(1)(A)	(vi) (Com	nplete Par	tII)					
9	굣	Anorganiz	ation that norm	ally receives (1) more than	331/3% 0	fits supp	ort from co	ontributioi	ns, membe	rship fees	s, and gro	oss
		receipts fro	om activities re	lated to its exempt functions	s—s ubject	to certair	n exceptio	ns, and (2	) no more	than 331/	′3% of	
		ıts support	from gross inve	estment income and unrelate	ed busines	ss taxable	ıncome (l	ess secti	on 511 ta:	x) from bu	sinesses	;
		acquired by	y the organizati	on after June 30, 1975 See	Section 5	609(a)(2).	(Complete	e Part III	)			
10	Г	An organiz	atıon organızed	and operated exclusively to	test for p	ublic safe	ty See <b>Se</b>	ct ion 509	<b>(a)(4).</b> (S	ee instruc	tions )	
11	Г	-	-	and operated exclusively fo					•	•		
				orted organizations describe type of supporting organiza						Section 5	09(a)(3)	.Check
		a T				- Function			d d	Гтуре	III - O1	her
e	Г		• •	rtify that the organization is			-					
	,	•	•	agers and other than one or			•			•		
		section 50										
f		check this		d a written determination fro	om the IRS	that it is	a Type I,	TypeIIo	r I ype III	supportir	ng organi	zation,
g				as the organization accepte	d any gift	or contrib	utıon from	any of the				,
-		following po		,	, ,			•				
			•	r indirectly controls, either a		-	th persons	describe	d ın (ıı)		Yes	No
			· -	ng body of the the supported	-	tion?				11g		<u> </u>
				erson described in (i) above						11g(		<del>                                     </del>
		• •		ty of a person described in (						11g(	iii)	
h		Provide the	e following infori	mation about the organizatio	ns the org	janization	supports					
	(i) Na	ame of	(ii) EIN	(iii) Type of organization	(iv) I	s the	(v) Did v	ou notify	(vi) 1	s the	(vii) A	mount of
	Supp			ted (described on lines 1 - 9 organization in the organiz		nızatıon		ation in	sup	port?		
	Organ	ıızatıon		above or IRC section		listed in		i) of your		rganized		
				(See Instructions))		verning ment?	supp	oort?	In the	US?		
					Yes	No	Yes	No	Yes	No	1	
								•		1		
				1								

Total

P	art II Support Schedule for O				)(1)(A)(iv) a	nd 170(b)(1	)(A)(vi)
	(Complete only if you chec	ked the box o	on line 5, 7, or	8 of Part I.)			
	iblic Support	( ) 2004	412225	( ) 2 2 2 5	(1) 2007	( ) 2000	(6) = 1
	endar year (or fiscal year beginning in)	(a) 2004	<b>(b)</b> 2005	(c) 2006	(d) 2007	(e) 2008	<b>(f)</b> Total
1	Gifts, grants, contributions, and membership fees received (Do not						
	include any "unusual grants ")						
2	Tax revenues levied for the organization's						
_	benefit and either paid to or expended on						
	ıts behalf						
3	The value of services or facilities						
	furnished by a governmental unit to the						
	organization without charge						
4	Total. Add line 1-3						
5	The portion of total contribution by each						
	person (other than a government unit or						
	publicly supported organization) included						
	on line 1 that exceed 2% of the amount shown on line 11, column						
	(f)						
6	Public Support subtract line 5 from line						
v	4						
To	otal Support	•	•	•	•	•	
Cale	endar year (or fiscal year beginning in)	(a) 2004	<b>(b)</b> 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
7	A mounts from line 4						
8	Gross income from interest, dividends,						
	payments received on securities loans,						
	rents, royalties and income from similar						
	sources						
9	Net income from unrelated business						
	activities, whether or not the business is						
10	regularly carried on Other income Do not include gain or loss						
10	from the sale of capital assets (Explain in						
	Part IV )						
11	Total Support (Add lines 7 through 10)						
12	Gross receipts from related activities, etc	(See instructio	ns )		•	12	•
13	First Five Years. If the Form 990 is for the	•	•	rd fourth or fiftl	ntay yaaras a 5		
13	organization, check this box and <b>stop here</b>	-	nist, second, tim	u, louitil, or littl	rtax year as a s	01(0)(3)	<b>▶</b> □
							• •
Co	omputation of Public Support Perc	entage					
14	Public Support Percentage for 2008 (line 6	column (f) dıvı	ded by line 11 c	olumn (f))		14	
15	Public Support Percentage for 2007 Sched	ule A , Part IV -	A, line 26f			15	
16a	33 1/3% Test - 2008. If the organization die	d not check the	box on line 13,	and line 14 is 3	3 1/3% or more,	check this box	
	and stop here. The organization qualifies as	s a publicly sup	ported organizat	ion			<b>▶</b> ┌
b	33 1/3% Test - 2007. If the organization di			•	15 is 33 1/3% c	or more, check tl	_
	box and <b>stop here.</b> The organization qualification	· · · · · · · · · · · · · · · · · · ·					<b>▶</b> □
17a	10% Facts and Circumstances Test - 2008.	-					
	more, and if the organization meets the "fact and evaluation						
h	organization meets the "facts and circumst 10% Facts and Circumstances Test - 2007.						<b>►</b> 10% or
U	more, and if the organization meets the "fac						
	the organization meets the "facts and circu		•		= -		_
18	Private Foundation. If the organization did						- ,
	instructions		,	. ,	•		<b>▶</b> □

#### Part III Support Schedule for Organizations Described in IRC 509(a)(2)

(Complete only if you checked the box on line 9 of Part I.)

	alian A. Dalalia Carrana						
	ction A. Public Support	( ) 2004	412225	( ) 2006	/ IN 2027	( ) 2000	/6\ T
	ndar year (or fiscal year beginning in)	(a) 2004	<b>(b)</b> 2005	(c) 2006	<b>(d)</b> 2007	<b>(e)</b> 2008	(f) Total
1	Gifts, grants, contributions, and	125,503,495	126,893,000	128,470,889	133,267,216	119,675,188	633,809,788
	membership fees received (Do not include any "unusual grants ")	123,303,433	120,033,000	120, 17 0,003	155,207,210	113,073,100	033,003,700
2	Gross receipts from admissions,						
2	merchandise sold or services performed,						
	or facilities furnished in any activity that	6,648,284	7,232,541	8,456,241	9,064,763	9,637,723	41,039,552
	is related to the organization's tax-						
	exempt purpose						
3	Gross receipts from activities that are						
	not an unrelated trade or business under						
	section 513						
4	Tax revenues levied for the						
	organization's benefit and either paid to						
_	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to the						
_	organization without charge  Total Add lines 1-5	132,151,779	134,125,541	136,927,130	142,331,979	129,312,911	674,849,340
6		132,131,779		130,927,130	142,331,979	129,312,911	074,049,340
7a	A mounts included on lines 1, 2, and 3 received from disqualified persons	314,983	100,986	1,053,617	1,279,708	1,007,329	3,756,623
	A mounts included on lines 2 and 3						
D	received from other than disqualified						
	persons that exceed the greater of 1% of	1,516,129	2,943,334				4,459,463
	the total of lines 9, 10c, 11, and 12 for	, ,	, ,				, ,
	the year or \$5,000						
c	Total of lines 7a and 7b	1,831,112	3,044,320	1,053,617	1,279,708	1,007,329	8,216,086
8	Public Support (Substract line 7c from	, ,	, ,		, ,	, ,	
0	line 6)						666,633,254
Τo	tal Support	L	L		L		
	ndar year (or fiscal year beginning in)	(a) 2004	<b>(b)</b> 2005	(c) 2006	(d) 2007	(e) 2008	(f) Total
9	A mounts from line 6	132,151,779	134,125,541	136,927,130	142,331,979	129,312,911	674,849,340
				,,	,,	,	,
	l l						
10a	Gross income from interest, dividends,						
	Gross income from interest, dividends, payments received on securities loans,	1,219,439	3,925,353	3,972,153	2,063,050	1,808,130	12,988,125
	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar	1,219,439	3,925,353	3,972,153	2,063,050	1,808,130	12,988,125
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	1,219,439	3,925,353	3,972,153	2,063,050	1,808,130	12,988,125
	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less	1,219,439	3,925,353	3,972,153	2,063,050	1,808,130	12,988,125
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses	1,219,439	3,925,353	3,972,153	2,063,050	1,808,130	12,988,125
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less	1,219,439	3,925,353 3,925,353	3,972,153 3,972,153	2,063,050	1,808,130	12,988,125
10a b	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975	· ·					
10a b	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975 Add lines 10a and 10b	· ·					
10a b	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975 Add lines 10a and 10b Net income from unrelated business	· ·					
10a b	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b,	· ·					
10a b	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly	1,219,439	3,925,353	3,972,153	2,063,050	1,808,130	12,988,125
10a b c 11	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975 Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on Other income Do not include gain or loss from the sale of capital assets	· ·					
10a b c 11	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)	1,219,439	3,925,353	3,972,153	2,063,050	1,808,130	12,988,125
10a b c 11	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  Total Support (Add lines 9, 10c, 11 and	1,219,439	3,925,353	3,972,153	2,063,050	1,808,130	12,988,125
10a b c 11	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  Total Support (Add lines 9, 10c, 11 and 12)	1,219,439 4,541,747	3,925,353 3,633,113	3,972,153 3,871,141	2,063,050 3,169,460	1,808,130 2,020,049	12,988,125 17,235,510 705,072,975
10a b c 11	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  Total Support (Add lines 9, 10c, 11 and 12)  First Five Years If the Form 990 is for the ores.	1,219,439 4,541,747	3,925,353 3,633,113	3,972,153 3,871,141	2,063,050 3,169,460	1,808,130 2,020,049	12,988,125 17,235,510 705,072,975 ation,
10a b c 11	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  Total Support (Add lines 9, 10c, 11 and 12)	1,219,439 4,541,747	3,925,353 3,633,113	3,972,153 3,871,141	2,063,050 3,169,460	1,808,130 2,020,049	12,988,125 17,235,510 705,072,975
10a  b  c 11  12  13 14	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  Total Support (Add lines 9, 10c, 11 and 12)  First Five Years If the Form 990 is for the ocheck this box and stop here	1,219,439 4,541,747 rganization's firs	3,925,353 3,633,113	3,972,153 3,871,141	2,063,050 3,169,460	1,808,130 2,020,049	12,988,125 17,235,510 705,072,975 ation,
10a  b  c 11  12  13  14	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  Total Support (Add lines 9, 10c, 11 and 12)  First Five Years If the Form 990 is for the ocheck this box and stop here	1,219,439 4,541,747 rganization's firs	3,925,353 3,633,113 st, second, third	3,972,153 3,871,141 , fourth, or fifth t	2,063,050 3,169,460	1,808,130 2,020,049 01(c)(3) organiz	12,988,125  17,235,510  705,072,975 ation,
10a  b  c 11  12  13 14	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV )  Total Support (Add lines 9, 10c, 11 and 12)  First Five Years If the Form 990 is for the ocheck this box and stop here  mputation of Public Support Percet	1,219,439  4,541,747  rganization's firse	3,925,353 3,633,113 st, second, third	3,972,153 3,871,141 , fourth, or fifth t	2,063,050 3,169,460	1,808,130 2,020,049	12,988,125 17,235,510 705,072,975 ation,
10a  b  c 11  12  13  14	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  Total Support (Add lines 9, 10c, 11 and 12)  First Five Years If the Form 990 is for the ocheck this box and stop here	1,219,439  4,541,747  rganization's firse	3,925,353 3,633,113 st, second, third	3,972,153 3,871,141 , fourth, or fifth t	2,063,050 3,169,460	1,808,130 2,020,049 01(c)(3) organiz	12,988,125  17,235,510  705,072,975 ation,
10a  b  c 111  12  13  14	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV )  Total Support (Add lines 9, 10c, 11 and 12)  First Five Years If the Form 990 is for the ocheck this box and stop here  mputation of Public Support Percet	1,219,439  4,541,747  rganization's firse	3,925,353 3,633,113 st, second, third	3,972,153 3,871,141 , fourth, or fifth t	2,063,050 3,169,460	1,808,130 2,020,049 01(c)(3) organiz	12,988,125  17,235,510  705,072,975 ation,  94 550 %
10a  b  c 11  12  13  14  Co 15 16	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  Total Support (Add lines 9, 10c, 11 and 12)  First Five Years If the Form 990 is for the ocheck this box and stop here  mputation of Public Support Percel  Public Support Percentage for 2008 (line 8)	1,219,439  4,541,747  rganization's first  entage  column (f) dividule A , Part IV - A	3,925,353 3,633,113 st, second, third	3,972,153 3,871,141 , fourth, or fifth t	2,063,050 3,169,460	1,808,130 2,020,049 01(c)(3) organiz	12,988,125  17,235,510  705,072,975 ation,  94 550 %
10a  b  c 11  12  13  14  Co 15 16	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  Total Support (Add lines 9, 10c, 11 and 12)  First Five Years If the Form 990 is for the ocheck this box and stop here  mputation of Public Support Percet Public Support Percentage for 2008 (line 8)  Public Support Percentage for 2007 Sched	1,219,439  4,541,747  rganization's firse  entage  column (f) dividule A, Part IV-A  Percentage	3,925,353 3,633,113 st, second, third ed by line 13 co	3,972,153 3,871,141 , fourth, or fifth t	2,063,050 3,169,460 ax year as a 50	1,808,130 2,020,049 01(c)(3) organiz 15 16	12,988,125  17,235,510  705,072,975 ation,  94 550 % 94 050 %
10a  b  c 11  12  13  14  Co 15  16	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975  Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV)  Total Support (Add lines 9, 10c, 11 and 12)  First Five Years If the Form 990 is for the ocheck this box and stop here  mputation of Public Support Percel  Public Support Percentage for 2008 (line 8)	1,219,439  4,541,747  rganization's first  entage column (f) dividule A, Part IV-A  Percentage ne 10c column (	3,925,353  3,633,113  st, second, third  ed by line 13 co , line 27g	3,972,153 3,871,141 , fourth, or fifth t	2,063,050 3,169,460 ax year as a 50	1,808,130 2,020,049 01(c)(3) organiz	12,988,125  17,235,510  705,072,975 ation,  94 550 %

	17 is not more than 33 1/3%, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organizat
b	33 1/3% Tests - 2007. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% a
	line 10 is not many than 2.2 1/20/ shoot this have and standard. The average time available as a publicative compared average

19a 33 1/3% Tests - 2008. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line

**▶**▽

line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Part IV	<b>Supplemental Information.</b> Complete this part to provide the information required by Part II, line 10; Part II, line 17a or 17b, or Part III, line 12. Provide and any other additional information. (see instructions)				
	Facts and Circumstances Test				

Schedule A (Form 990 or 990-EZ) 2008

Software ID: Software Version:

**EIN:** 95-3188150

Name: FOCUS ON THE FAMILY

#### Form 990, Part VII - Section Aaa

			Form 990, Part VII - Section Aaa											
		Posit tl	(C non (chat a	chec		I			(E)	(F)				
<b>(A)</b> Name and Title	(B) Average hours per week	Individual Trustee or Director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W- 2/1099MISC)	Reportable compensation from related organizations (W- 2/1099- MISC)	Estimated amount of other compensation from the organization and related organizations				
JAMES C DOBSON PHD , FOUNDER/CHAIRMAN EMERITU	40 00	Х		х				0	0	9,204				
LTG PATRICK P CARUANA , CHAIRMAN/BOARD MEMBER	5 00	Х		х				0	0	0				
SHIRLEY M DOBSON , SECRETARY/BOARD MEMBER	25 00	Х		х				0	0	0				
DR R ALBERT MOHLER JR , VICE CHAIRMAN/BOARD MEMB	5 00	Х		х				0	0	0				
JAMES D DALY , PRESIDENT/BOARD MEMBER	0 00	Х		х				0	232,524	26,592				
BOBB BIEHL MA , BOARD MEMBER	5 00	Х						0	0	0				
ROBERT E HAMBY CPA , BOARD MEMBER	10 00	Х						0	0	0				
DANIEL VILLANUEVA , BOARD MEMBER	5 00	Х						0	0	0				
ELSA PRINCE BROEKHUIZEN , BOARD MEMBER	5 00	Х						0	0	0				
DR KATHLEEN NIELSON , BOARD MEMBER	5 00	Х						0	0	0				
ERIC PILLMORE , BOARD MEMBER	5 00	Χ						0	0	0				
LEE TORRENCE , BOARD MEMBER	5 00	Χ						0	0	0				
PAUL NELSON , BOARD MEMBER	5 00	Х						0	0	0				
KIM ROBINSON , BOARD MEMBER	5 00	Х						0	0	0				
ANTHONY WAUTERLEK, BOARD MEMBER	5 00	Х						0	0	0				
STU MENDELSOHN , SECRETARY	5 00			Х				0	0	0				
WADE D CROW, CFO/TREASURER	0 00			Х				0	132,642	21,347				
BUFORD D TACKETT III , ASSISTANT TREASURER	45 00			х				178,282	0	16,209				
GLENN A WILLIAMS , CHIEF OPERATING OFFICER	45 00				x			159,243	0	17,949				
Clark Miller , Chief Strategy Officer	45 00					Х		128,663	0	18,389				
THOMAS A MINNERY , SENIOR VICE PRESIDENT	0 00					Х		0	145,284	17,911				
STANLEY R JOHN , SENIOR VICE PRESIDENT	45 00					Х		140,763	0	20,183				
RONALD E WILSON , SENIOR VICE PRESIDENT	45 00					х		137,540	0	21,746				
Kent Kiefer , SENIOR VICE PRESIDENT	45 00					Х		130,748	0	21,107				
Steve Maegdlin , Former Key Employee	45 00						Х	129,799	0	17,171				

#### Form 990, Part III, Line 1 - Briefly describe the organization's mission:

FOCUS ON THE FAMILY (FOCUS) IS A NONDENOMINATIONAL RELIGIOUS ORGANIZATION WHOSE PRIMARY OBJECTIVE IS TO SPREAD THE GOSPEL OF JESUS CHRIST BY HELPING TO PRESERVE TRADITIONAL VALUES AND THE INSTITUTION OF THE FAMILY. THE PRIMARY MEANS OF ACCOMPLISHING THESE GOALS ARE RADIO BROADCASTS, PERIODICALS, BOOKS, FILMS, VIDEOS, INTERNET AND EVENTS WHICH SHARE THE MESSAGE WITH CONSTITUENTS, SCHOOLS, CHURCHES AND THE PUBLIC AT LARGE IN THE UNITED STATES AS WELL AS AROUND THE WORLD.

## **SCHEDULE C**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

To be completed by organizations described below. Attach to Form 990 or Form 990-EZ

Open to Public

						Inspection	on
		s," to Form 990, Part IV, Line 3,		art VI, line 46 (Politica	al Campaigr	n Activities	3)
	, ,, ,	mplete Parts I-A and B Do not comp 501(c)(3)) organizations complete F		Do not complete Port	I D		
	ection 501(c) (other than section a ection 527 organizations complete		Parts I-A and C belov	w Do not complete Part	FD		
	•	s," to Form 990, Part IV, Line 4,	or Form 990EZ, Pa	art VI, line 47 (Lobbyir	ng Activities	s)	
		t have filed Form 5768 (election und					
	=	t have NOT filed Form 5768 (electio		(h)) Complete Part II-B	Do not comp	lete Part II-A	4
	e organization answered "Ye ection 501(c)(4), (5), or (6) organi	s," to Form 990, Part IV, Line 5 (	(Proxy Tax)				
	ime of the organization	zatione complete rare iii		Employer	ıdentıfıcatıo	n number	
FO	CUS ON THE FAMILY			05.04.00	4.50		
)ar	t I-A To be completed by	oy all organizations exemp	t under section	95-3188 n <b>501(c)</b> and secti			
		e the instructions for Schedule		ii oot(e) una seed	, on 527		
1	Provide a description of the or	ganızatıon's dırect and ındırect po	litical campaign act	civities in Part IV			
2	Political expenditures				\$		0
3	V olunteer hours				· —		18400
Par	for Schedule C for d	oy all organizations exemp etails.)	t under section	n <b>501(c)(3).</b> (See t	:he instruct	ions	
1	Enter the amount of any excis	e tax incurred by the organization	under section 4955	;	\$		0
2	Enter the amount of any excis	e tax incurred by organization man	agers under sectio	n 4955	\$		0
3	If the organization incurred in a section 4955 tax, did it file Form 4720 for this year?						_ No
4a	Was a correction made?				!	Г Yes Г	- No
ь	If "Yes," describe in Part IV						
Par		oy all organizations exemps for Schedule C for details.)	ot under section	n 501(c), except s	ection 50	1(c)(3).	
1	Enter the amount directly expe	ended by the filing organization for	section 527 exemp	ot function activities	\$		
2	Enter the amount of the filing of 527 exempt funtion activities	organization's internal funds contri	buted to other orga	nızatıons for section	\$		
3	Total of direct and indirect exe 1120-POL, line 17b	empt function expenditures Add III	nes 1 and 2 and ent	er here and on Form	\$		
4	Did the filing organization file	Form 1120-POL for this year?				┌ Yes ┌	No
5	State the names, addresses a were made Enter the amount political contributions receive	nd Employer Identification Numbe paid and indicate if the amount was d and promptly and directly delive action committee (PAC) If additio	paid from the filing red to a separate po	g organization's own int olitical organization, su	ernal funds c ch as a sepa	or were	ts
	(a) Name	(b) Address	(c) EIN	(d) A mount paid fro filing organization' internal funds If no enter - 0 -	ne, contri direct	mount of po ibutions rec d promptly a tly delivered parate politi nization If i enter -0-	eived and d to a ical

section 4911 tax for this year?

┌ Yes ┌ No

	, ,						
P	rt II-A To be completed by organizations exempt under section 501(c)(3) that filed Form 5768						
	(election under sec	tion 501(h)). (See the instructions for Schedule C	for details.)				
	<u>-</u> 5 5	belongs to an affiliated group					
В	Check   If the filing organization	checked box A and "limited control" provisions apply					
		obying Expenditures— s" means amounts paid or incurred.)	<b>(a)</b> Filing Organization's Totals	<b>(b)</b> Affiliated Group Totals			
1a	Total lobbying expenditures to influe	nce public opinion (grass roots lobbying)	0				
b	Total lobbying expenditures to influe	224,641					
c	: Total lobbying expenditures (add line	s 1a and 1b)	224,641				
d	Other exempt purpose expenditures	118,591,768					
е	Total exempt purpose expenditures	118,816,409					
f	f Lobbying nontaxable amount Enter the amount from the following table in both columns—		1,000,000				
	If the amount on line 1e, column (a)						
	<b>or (b) is:</b> Not over \$500,000	The lobbying nontaxable amount is: 20% of the amount on line 1e					
	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000					
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000					
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000					
	Over \$17,000,000	\$1,000,000					
g	Grassroots nontaxable amount (ente	r 25% of line 1f)	250,000				
h	Subtract line 1g from line 1a Enter -	0- ıf lıne g ıs more than lıne a	0				
i	Subtract line 1f from line 1c Enter - (	)- If line f is more than line c	0				

# 4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 1a through 1f of the instructions.)

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting

	Lobbying Expenditures During 4-Year Averaging Period									
	Calendar year (or fiscal year beginning in)	(a) 2005	<b>(b)</b> 2006	<b>(c)</b> 2007	<b>(d)</b> 2008	(e) Total				
2a	Lobbying non-taxable amount	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000				
b	Lobbying ceiling amount (150% of line 2a, column(e))					6,000,000				
_с	Total lobbying expenditures	732,202	101,902	592,110	224,641	1,650,855				
_d	Grassroots non-taxable amount	250,000	250,000	250,000	250,000	1,000,000				
e	Grassroots ceiling amount (150% of line d, column (e))					1,500,000				
f	Grassroots lobbying expenditures			21,987		21,987				

che	edule C (Form 990 or 990-EZ) 20	008					Р	age <b>3</b>
Pa		by organizations exempt und nder section 501(h)). (See the				led		
				(a	a)		(b)	
				Yes	No	.	A mour	nt
1		ganization attempt to influence foreign pt to influence public opinion on a legis						
а	V olunteers?							
b	Paid staff or management (inclu	de compensation in expenses reported	l on lines c through i)?					
c	Media advertisements?							
d	Mailings to members, legislator	s, or the public?						
e	Publications, or published or bro	padcast statements?						
f	Grants to other organizations fo	r lobbying purposes?						
g	Direct contact with legislators,	their staffs, government officials, or a l	egislative body?					
h	Rallies, demonstrations, semina	ars, conventions, speeches, lectures, o	rany other means?					
i	Other activities If "Yes," desci	ribe in Part IV						
j	Total lines 1c through 1:							
2a		e the organization to be not described i	n section 501(c)(3)?					
ь		tax incurred under section 4912	` , ` , ` ,			1		
c	If "Yes" enter the amount of any	, tax incurred by organization manager	s under section 4912					
d	If the filing organization incurre	d a section 4912 tax, did it file Form 4	720 for this year?					
		by all organizations exempt	-	ction	501(	c)(5	), or	
	section 501(c)(6	). (See the instructions for Sched	ule C for details.)					
1	Were substantially all (90% or	more) dues received nondeductible by	mamhars?		ſ	1	Yes	No
2	·	in-house lobbying expenditures of \$2,0			-	2		
3		rryover lobbying and political expendit			-	3		
		by all organizations exempt		ction	501(		). or	
	section 501(c)(6	) if BOTH Part III-A, questions	1 and 2 are answered "No"					
_		wered "Yes." (See the instruction	ons for Schedule C for details.)		4 +			
1	Dues, assessments and similar			-	1 \$			
2	expenses for which the section	lobbying and political expenditures <i>(do</i> on 527(f) tax was paid).	o not include amounts of political					
а	Current Year	n car(i) tan mac para).			2a \$			
ь	Carryover from last year				2b\$			
c	Total			Ī	2c \$			
3	Aggregate amount reported in s	ection 6033(e)(1)(A) notices of nonde	ductible section 162(e) dues		3 \$			
4	If notices were sent and the am	ount on line 2c exceeds the amount on	line 3, what portion of the excess					
		arryover to the reasonable estimate o	f nondeductible lobbying and politica					
_	expenditure next year?		2 14)	-	4 \$			
5		political expenditures (line 2c total m	inus 3 and 4)		5 \$			
	art IV Supplemental In							
	mplete this part to provide the de so, complete this part for any add	scriptions required for Part I-A, line 1, itional information	Part I-B, line 4, Part I-C, line 5, and	Part I	I-B, line	e 1:		
	Ident if ier	Ret urn Reference	Explanat	ion				

Part IV Supplemental Information						
Ident if ier	Return Reference	Explanation				

Schedule C (Form 990 or 990EZ) 2008

OMB No 1545-0047

**SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

**Supplemental Financial Statements** 

Open to Public

	e of the organization S ON THE FAMILY	Employer identification number					
_			95-3188150				
Par	organizations Maintaining Donor A organization answered "Yes" to Form 9	90, Part IV, line 6.					
		(a) Donor advised funds	(b) Funds and ot	her accounts			
•	Total number at end of year						
2 ,	Aggregate Contributions to (during year)						
3 ,	Aggregate Grants from (during year)						
,	Aggregate value at end of year						
	Did the organization inform all donors and donor adv funds are the organization's property, subject to the	<del>-</del>	or advised	┌ Yes			
	Did the organization inform all grantees, donors, and used only for charitable purposes and not for the be			┌ Yes ┌ No			
	impermissible private benefit?  Conservation Easements. Complete	a if the organization answered "Ves" t	o Form 990 Dart IV				
L	Purpose(s) of conservation easements held by the of Preservation of land for public use (e.g., recreate Protection of natural habitat  Preservation of open space  Complete lines 2a-2d if the organization held a qua	organization (check all that apply) tion or pleasure)	n historically importantly	y land area e			
	on the last day of the tax year	inned conservation contribution in the form		he End of the Year			
а	Total number of conservation easements		2a				
ь	Total acreage restricted by conservation easemen	a to	2b				
c	Number of conservation easements on a certified I		2c				
d			2d				
	Number of conservation easements included in (c)						
	Number of conservation easements modified, trans	ferred, released, extinguished, or terminate	ed by the organization d	uring			
	the taxable year ►						
ļ	Number of states where property subject to conserv	vation easement is located 🟲					
	Does the organization have a written policy regardinenforcement of the conservation easements it holds		ations, and	┌ Yes			
•	Staff or volunteer hours devoted to monitoring, insp	ecting and enforcing easements during the	year ►				
•	A mount of expenses incurred in monitoring, inspect	ting, and enforcing easements during the ye	ear ► \$				
	Does each conservation easement reported on line 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?	2(d) above satisfy the requirements of sec	tion	┌ Yes ┌ No			
	In Part XIV, describe how the organization reports of balance sheet, and include, if applicable, the text of the organization's accounting for conservation ease	f the footnote to the organization's financia					
art	Organizations Maintaining Collecti Complete if the organization answered		or Other Similar A	ssets.			
	If the organization elected, as permitted under SFA art, historical treasures, or other similar assets hel provide, in Part XIV, the text of the footnote to its fi	d for public exhibition, education or resear	ch in furtherance of pub				
_	If the organization elected, as permitted under SFA historical treasures, or other similar assets held foi provide the following amounts relating to these item	r public exhibition, education, or research i		•			
	(i) Revenues included in Form 990, Part VIII, line	1	<b>►</b> \$				
	(ii) Assets included in Form 990, Part X		<b>-</b> \$	254,100			
<u>!</u>	If the organization received or held works of art, his following amounts required to be reported under SFA		'	e the			
а	Revenues included in Form 990, Part VIII, line 1		<b>►</b> \$				
_	Assets included in Form 990, Part X		<b>▶</b> \$				

Cat No 52283D

Part	Organizations Maintaining Co	llections of Art,	His	tori	<u>cal Treası</u>	ires, or Othe	<u>r Similar Ass</u>	ets (c	ontınued)
3	Using the organization's accession and othe items (check all that apply)	r records, check any	of th	ie fol	lowing that ar	re a sıgnıfıcant u	ise of its collection	on	
а	Public exhibition		d	Γ	Loan or exc	hange programs			
ь	Scholarly research		e	Γ	Other				
С	✓ Preservation for future generations								
4	Provide a description of the organization's co	ollections and explain	n hov	v the	v further the	organization's ex	xempt purpose in		
-	Part XIV	one control and explan			,	o.ga2at.oo			
5	During the year, did the organization solicit						nılar	<u>-</u>	
Do.	assets to be sold to raise funds rather than t				_			Yes	VOO
Par	Trust, Escrow and Custodial A Part IV, line 9, or reported an ar					anization answ	rered tes to i	-01111 5	990,
1a	Is the organization an agent, trustee, custod					or other assets	not		
	included on Form 990, Part X?		·					Yes	☐ No
b	If "Yes," explain why in Part XIV and comple	te the following table	<u> </u>						
							A mo	unt	
С	Beginning balance					1c			
d	Additions during the year					1d			
е	Distributions during the year					1e			
f	Ending balance					1f			
2a	Did the organization include an amount on Fe	orm 990, Part X, line	21?				Γ	Yes	☐ No
ь	If "Yes," explain the arrangement in Part XIV	1							
Pa	rt V Endowment Funds. Complete								
		(a)Current Year	(b)	Prior '	Year (c)Tw	vo Years Back (d)	Three Years Back (	<b>e)</b> Four \	'ears Back
1a	Beginning of year balance	103,110							
b	Contributions								
c	Investment earnings or losses	3,289							
d	Grants or scholarships								
е	Other expenditures for facilities and programs								
f	Administrative expenses								
q	End of year balance	106,399							
2	Provide the estimated percentage of the yea	r end balance held as							
a	Board designated or quasi-endowment	r end balance held d.	•						
_									
b	r ermanent endowment P								
c	Term endowment -						A.L.		
3a	Are there endowment funds not in the posse organization by	ssion of the organiza	tion	tnata	are neid and a	administered for	tne	Yes	No
	(i) unrelated organizations						3a(i)	+	No
	(ii) related organizations						3a(ii	)	Νο
ь	If "Yes" to 3a(II), are the related organizatio	ns listed as required	on S	ched	lule R?		3b		Ī
4	Describe in Part XIV the intended uses of th	e organization's endo	owme	ent fu	ınds				
Par	t VI Investments—Land, Building	s, and Equipmen	<b>t.</b> S	ee F	orm 990, P	art X, line 10.	•		
	Description of investment				Cost or other s (investment)	(b)Cost or other basis (other)	(c) Depreciation	( <b>d)</b> Bo	ook value
1a	Land					8,254,210	•		8,254,210
b	Buildings					55,711,236	26,312,176	:	29,399,060
c	Leasehold improvements								
d	Equipment					41,447,648	32,892,244		8,555,404
e	Other					9,120,520	8,734,632		385,888
Tota	I. Add lines 1a-1e (Column (d) should equal Fo		n (B)	, line	10(c).)	<u> </u>			16,594,562
							Schedule D	Form 9	990) 2008

Part VII Investments—Other Securities. See	Form 990, Part X, line 12.	
<ul><li>(a) Description of security or cateory (including name of security)</li></ul>	( <b>b)</b> Book value	<b>(c)</b> Method of valuation Cost or end-of-year market value
Financial derivatives and other financial products		Cost of end-of-year market value
Closely-held equity interests		
Other CALIFORNIA SEGREGATED GIFT ANNUITY		
SECURITIES	641,861	F
Other WISCONSIN SEGREGATED GIFT ANNUITY SECURITIES	140,640	F
Other NATIONAL SEGREGATED GIFT ANNUITY SECURITIES	4,803,632	F
Other OTHER	65	F
Total. (Column (b) should equal Form 990, Part X, col (B) line 12 )	5,586,198	
Part VIII Investments—Program Related. Se	ee Form 990, Part X, line 13	
(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. (Column (b) should equal Form 990, Part X, col (B) line 13 )		
Part IX Other Assets. See Form 990, Part X, II		
(a) Descri		( <b>b</b> ) Book value
WEBSITE AND FILM PRODUCTION COSTS - NET		5,507,272
CASH VALUE OF LIFE INSURANCE POLICY		4,620,645
NOTES RECIEVABLE		5,063
MISCELLANEOUS OTHER ASSETS		206,685
ENDOWMENT FUNDS		106,399
CONSTRUCTION IN PROGRESS		964,954
Total. (Column (b) should equal Form 990, Part X, col.(B) line		
Part X Other Liabilities. See Form 990, Part		
(a) Description of Liability	(b) A mount	
Federal Income Taxes		
DEFERRED ANNUITIES	3,684,947	
Total. (Column (b) should equal Form 990, Part X, col (B) line 25 )	3.684.947	

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	130,258,480
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	129,903,32
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	355,15
4	Net unrealized gains (losses) on investments	4	
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	
9	Total adjustments (net) Add lines 4 - 8	9	(
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	355,15
Part		er Reti	
1	Total revenue, gains, and other support per audited financial statements	1	134,387,012
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities 2b 217,127		
c	Recoveries of prior year grants		
d	Other (Describe in Part XIV)		
e	Add lines <b>2a</b> through <b>2d</b>	2e	4,128,532
3	Subtract line <b>2e</b> from line <b>1</b>	3	130,258,480
4	A mounts included on Form 990, Part VIII, line 12, but not on line 1		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIV)		
C	Add lines 4a and 4b	4c	(
5	Total Revenue Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 12)	5	130,258,480
	Reconciliation of Expenses per Audited Financial Statements With Expenses	Г Т	
1	Total expenses and losses per audited financial statements	1	134,031,859
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
a	Donated services and use of facilities		
b	Prior year adjustments		
C -	Losses reported on Form 990, Part IX, line 25		
d	Other (Describe in Part XIV)	1	4 120 E2
e o	Add lines <b>2a</b> through <b>2d</b>	2e 3	4,128,532
3	Amounts included on Form 990, Part IX, line 25, but not on line 1:	•	129,903,32
4	Investment expenses not included on Form 990, Part VIII, line 7b   4a		
a b	Other (Describe in Part XIV) 4b	-	
c	Add lines 4a and 4b	4c	,
-	Total expenses Add lines <b>3</b> and <b>4c.</b> (This should equal Form 990, Part I, line 18)	5	129,903,327
5			143.303.34

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b

Ident if ier	Return Reference	Explanation
Part III, Line 4		Paintings and sculptures created by Christian artists are on display throughout the organization's buildings. These works of art reflect the artist's expression of the beauty of God's creation and the expression of God's love in our relationships with him and other Christians.
		Description of amount included on Part XII, Line 1, but not on Form 990, Part VIII, Line 12 - Part XII, Line 2d - Cost of Goods Sold
		Description of amount included on Part XIII, Line 1, but not on Form 990, Part IX, Line 25 - Part XIII, Line 2d - Cost of Goods Sold

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OMB No 1545-0047

SCHEDULE F (Form 990)

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

**Statement of Activities Outside the United States** 

**Inspection** 

Name	of th	e orga	nızat	ion
FOCU	SON	1 THE	FAM	ILY

**Employer identification number** 

95-3188150

Part I	General Information on	Activities Outside the United States.	Complete if the organization answered
	"Yes" to Form 990, Part IV	line 14b.	

- For grantmakers. Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award ✓ Yes
- For grant makers. Describe in Part IV the organization's procedures for monitoring the use of grant funds outside the United States
- Activites per Region (Use Schedule F-1 (Form 990) if additional space is needed ) 3

р (-		(			
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures in region
Central A merica and the Caribbean			Program services	Counseling services & seminars, broadcasting activities	718,392
East Asia and the Pacific			Program services	Character training & Radio Broadcasting activities	738,451
Europe			Program services	Character training, Worldview seminars, Marriage & Parenting programs, and Radio broadcasts	180,000
Middle East and North Africa			Program services & fundraising	Character training, Worldview seminars, Translation of materials, and Fundraising activities	189,288
North America			Program services	Marriage & Parenting programs	142,378
South Asia			Program services	Character training and Worldview seminars	100,000
Sub-Saharan Africa			Program services & Fundraising	Character training, Worldview seminars and Fundraising activities	333,966
Totals					2,402,475
For Paperwork Reduction Act No	tice, see the instr	uctions for Form 9	<b>90.</b> Cat No !	50082W <b>s</b>	chedule F (Form 990) 2008

(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	( <b>d)</b> Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other
		Central America and the Caribbean	Counseling services & seminars, broadcasting activities	458,920	Electronic fund or wire transfer	259,472	Spanish Radio Production	FMV
		East Asia and the Pacific	Character training	215,325	Electronic fund or wire transfer			FMV
		East Asia and the Pacific	Character training	65,311	Electronic fund or wire transfer			FMV
		East Asia and the Pacific	Character training	·	Electronic fund or wire transfer			FMV
		East Asia and the Pacific	Character training & Radio Broadcasting activities		Electronic fund or wire transfer			FMV
		East Asia and the Pacific	Character training	·	Electronic fund or wire transfer			FMV
		East Asia and the Pacific	Character training	33,206	Electronic fund or wire transfer			FMV
		Europe	Character training and Marriage & Parenting programs	20,000	Electronic fund or wire transfer			FMV
		Europe	Character training, Worldview seminars, Marriage & Parenting programs, and Radio broadcasts	95,000	Electronic fund or wire transfer			FMV
		Europe	Character training and Marriage & Parenting programs	15,000	Electronic fund or wire transfer			FMV
		Europe	Character training, Worldview seminars, Marriage & Parenting programs, and Radio broadcasts	50,000	Electronic fund or wire transfer			FMV
		Middle East and North Africa		189,288	Electronic fund or wire transfer			FMV
		North America	Marriage & Parenting programs	142,378	Electronic fund or wire transfer			FMV
		South Asia	Character training and Worldview seminars	100,000	Electronic fund or wire transfer			FMV
		Sub-Saharan Africa	Character training, Worldview seminars, & Fundraising activities	333,966	Electronic fund or wire transfer			FMV

Part II Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990,

(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non- cash assistance	(g) Description of non-cash assistance	(h) Method o valuation (book, FMV, appraisal, othe
	(b) Region	recipients	recipients cash grant	recipients cash grant disbursement	i recipients i castionant i disputsement i	T recipients to cash drant to disputsement to the terminal to

Schedule F (Form 990) 2008

Part IV Supplemental Inform	nation provide the information required.	in Part I, line 2, and any other additional information.
Identifier	ReturnReference	Explanation
ocedure for Monitoring Grants utside the U S		Schedule F, Part I, Line 2 Focus on the Family monitors the activities and uses of provided funds through quarterly impact reports and review of financial reports

Software ID: **Software Version:** 

**EIN:** 95-3188150

Name: FOCUS ON THE FAMILY

(a) Name of organization	(b) IRS code section and EIN(if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non- cash assistance	(h) Description of non-cash assistance	(i) Method o valuation (book, FMV, appraisal, othe
		Central America and the Caribbean	Counseling services & seminars, broadcasting activities	458,920	Electronic fund or wire transfer	259,472	Spanish Radio Production	FMV
		East Asia and the Pacific	Character training	215,325	Electronic fund or wire transfer			FMV
		East Asia and the Pacific	Character training	65,311	Electronic fund or wire transfer			FMV
		East Asia and the Pacific	Character training	254,966	Electronic fund or wire transfer			FMV
		East Asia and the Pacific	Character training & Radio Broadcasting activities	133,100	Electronic fund or wire transfer			FMV
		East Asia and the Pacific	Character training	36,543	Electronic fund or wire transfer			FMV
		East Asıa and the Pacıfic	Character training	33,206	Electronic fund or wire transfer			FMV
		Europe	Character training and Marriage & Parenting programs	20,000	Electronic fund or wire transfer			FMV
		Europe	Character training, Worldview seminars, Marriage & Parenting programs, and Radio broadcasts	95,000	Electronic fund or wire transfer			FMV
		Europe	Character training and Marriage & Parenting programs	15,000	Electronic fund or wire transfer			FMV
		Europe	Character training, Worldview seminars, Marriage & Parenting programs, and Radio broadcasts	50,000	Electronic fund or wire transfer			FMV
		Middle East and North Africa	Character training, Worldview seminars, & Translation of materials	189,288	Electronic fund or wire transfer			FMV
		North America	Marriage & Parenting programs	142,378	Electronic fund or wire transfer			FMV
		South Asia	Character training and Worldview seminars	100,000	Electronic fund or wire transfer			FMV
		Sub-Saharan Africa	Character training, Worldview seminars, & Fundraising activities	333,966	Electronic fund or wire transfer			FMV

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DLN: 93493120003050

OMB No 1545-0047

2008

Open to Public Inspection

# SCHEDULE G (Form 990 or 990-EZ) Supplemental Information Regarding Fundraising or Gaming Activities

Department of the Treasury Internal Revenue Service Attach to Form 990 or Form 990-EZ. Must be completed by organizations that answer "Yes" to Form 990, Part IV, lines 17, 18, or 19, and by organizations that enter more than \$15,000 on Form 990-EZ, line 6a.

Name of the organization

Employer identification number

FOCUS ON THE FAMILY					95-3188150	
Part I Fundraising	Activities. Complete If	the orga	ınızatıon	answered "Yes" to		line 17.
1 Indicate whether the or	ganızatıon raısed funds thro		of the foll	owing activities Chec	k all that apply	
a	ons		f	Solicitation of no Solicitation of go Special fundraisi	vernment grants	
	ve a written or oral agreeme in Form 990, Part VII) or					Γ <sub>Yes</sub> Γ <sub>N</sub>
<b>b</b> If "Yes," list the ten hig to be compensated at le	hest paid individuals or ent east \$5,000 by the organiza					
(i) Name of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) A mount paid to (or retained by) fundraiser listed in col (i)	(vi) A mount paid to (or retained by) organization
		Yes	No			
MasterWorks	Fundraising consulting and services		No	0	927,716	(
			-			
			1			
Total	<u>'</u>		<b>&gt;</b>			

List all states in which the organization is registered or licensed to solicit funds or has been notified it is exempt from registration or licensing

AK,AZ,CO,DC,FL,GA,MD,MN,NH,TN,VA,WV,WA,WI,AL,AR,CA,CT,DE,HI,ID,IL,IN,IA,KS,KY,LA,ME,MA,MI,MS,MO,MT,NE,NV,NJ,NM,NY,NC,ND,OH,OK,OR,PA,RI,SC,SD,TX

Par	t II	Fundraising Events. Com more than \$15,000 on Form					r repor	ted
			(a) Event #1	<b>(b)</b> Event #2	(c) O ther Events	( <b>d)</b> (A dd c	Fotal Eve ol <b>(a)</b> th col <b>(c)</b> )	
			(event type)	(event type)	(total number)		cor ( <b>c</b> ))	
₽	1	Gross receipts						
Reveilue	2	Less Charitable						
<u>~</u>	3	contributions						
		minus line 2)						
	4	Cash Prizes						
<u>မွ</u>	5	Non-cash Prizes						
Expenses	6	Rent/Facility costs						
ឆ្ន	7	Other direct expenses						
Direct	8	Direct expense summary Add lin	es 4 through 7 in columi	n (d)				
_	9	Net income summary Combine li	nes 3 and 8 ın column (d	)				
Par	1111	Gaming. Complete if the oi \$15,000 on Form 990-EZ, lii		"Yes" to Form 990, Pa	art IV, line 19, or repo	orted m	ore thai	ı
Revenue			(a) Bingo	(b) Pull tabs/Instant bingo/progressive bingo	(c) O ther gaming	( <b>d)</b> To col ( <b>a</b> )	tal gamıng through co	(Add ol <b>(c)</b> )
R	1	Gross revenue						
98	2	Cash prizes						
Expenses	3	Non-cash prizes						
ă K	4	Rent/facility costs						
Direct	5	Other direct expenses						
	6	Volunteer labor		Yes%_				
			No	∏ No	No	-		
	7	Direct expense summary Add line	s 2 through 5 in column	(d)				
	8	Net gaming income summary Com	nbine lines 1 and 7 in col	umn (d)				
							Yes	No
9		er the state(s) in which the organiza he organization licensed to operate		<u></u>				
a b		ne organization ncensed to operate No," Explain	gaining activities in eac	n or these states?		.   9	a	
•		to, Explain						
10a		e any of the organization's gaming	licenses revoked, suspe	nded or terminated durin	g the tax year?	10	)a	
b	If "Y	es," Explain						
11	Doe	s the organization operate gaming	activities with nonmemb	ers?			1	
12		he organization a grantor, beneficia						
		ned to administer charitable gaming				.   _	<u>.</u>	

			res	140
13	Indicate the percentage of gaming activity operated in			
а	The organization's facility			
b	An outside facility	_		
L <b>4</b>	Provide the name and address of the person who prepares the organization's gaming/special events books and records			
	Name •	-		
	Address •	-		
.5a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?	15a		
b	If "Yes," enter the amount of gaming revenue received by the organization <b>&gt;</b> \$ and the amount of gaming revenue retained by the third party <b>&gt;</b> \$			
c	If "Yes," enter name and address			
	Name •	-		
	Address ►			
16	Gaming manager information			
	Name 🟲			
	Gaming manager compensation 🕨 \$			
	Description of services provided 🟲			
	Director/officer Employee Independent contractor			
.7	Mandatory distributions			
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?	17a		
b	Enter the amount of distributions required under state law distributed to other exempt organizations or spent	1,4		

Software ID: Software Version:

**EIN:** 95-3188150

Name: FOCUS ON THE FAMILY

Form 990 Schedule G - Licensed States	
	Licensed States

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DLN: 93493120003050

OMB No 1545-0047

## Grants and Other Assistance to Organizations, Governments and Individuals in the U.S. (Form 990)

Department of the Treasury

Schedule I

Open to Public

Internal Revenue Service Name of the organization	Complete	The organization ans	weled tes, oil rollings	90, Part 1V, Illies 21 01	22. Attacii to Foliii 990.	Employeri	Inspection dentification number
FOCUS ON THE FAMILY						95-3188	
Part I General Inform	aation on Gra	nts and Assistanc				95-3188.	
Does the organization main the selection criteria used     Describe in Part IV the or	ntain records to s I to award the gra ganization's proc	substantiate the amoun nts or assistance? edures for monitoring th	t of the grants or assista 	he United States			
Form 990, Part I Part IV and Sche	V, line 21 for a dule I-1 if add	ny recipient that rec itional space is	eived more than \$5,0	00. Check this box	tes. Complete if the of the of the office of	eived more than	
1(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)		1
See Additional Data Table							
2 Enter total number of sect	ion 501(c)(3) an	d government	l	ı	ı		50
organizations					•		

Enter total number of other organizations .

Part III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
	Use Schedule I-1 (Form 990) if additional space is needed.

			_		
(a)Type of grant or assistance	( <b>b)</b> Number of recipients	(c)A mount of cash grant	(d)A mount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance

Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information.

See Additional I	Data Table
------------------	------------

Ident if ier	Return Reference	Explanation
Procedure for Monitoring Grants in the U S		Schedule I, Part I, Line 2 These requests for financial assistance are for a specific activity that is in agreement with our charitable purpose. We discuss the project involved and how the requested funds are going to be used. We also monitor the activities involved and request follow-up info as necessary.
·	·	

Software ID: Software Version:

**EIN:** 95-3188150

Name: FOCUS ON THE FAMILY

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant		(f) Method of valuation (book, FMV, appraisal, other)		(h) Purpose of grant or assistance
Colorado Family InstitutePO Box 588 Castle Rock, CO 80104	20-5723514	501(c)(3)	60,968		Book		Voter and legislative assistance
Exodus International North America IncPO Box 540119 Orlando,FL 32854	52-1413470	501(c)(3)	50,000		Book		Funds to assist ongoing efforts
Louisiana Family Forum655 St Ferdinand St Baton Rouge, LA 70802	72-1416555	501(c)(3)	66,455		Book		Assistance with voter guide
Minnesota Family Institute 2855 Anthony Ln Minneapolis, MN 55418	41-1439560	501(c)(3)	41,610		Book		Assistance with voter guide
North Carolina FPCPO Box 20607 Raleigh, NC 27619	56-1751596	501(c)(3)		8,442	Purchase price	Website development	Assist with website development
ProtectMarriagecomPO Box 20012 Riverside, CA 92516	16-1667731	501(c)(3)	100,000		Book		Assist with marriage amendment effort
South Dakota Family Policy CouncilPO Box 88007 Sioux Falls, SD 57109	46-0408040	501(c)(3)	13,000		Book		FPC development funds for training and consulting services
StandforMarriageMainecomPO Box 15322 Portland, ME 04112	27-0267465	501(c)(3)	31,000		Book		Support for the repeal of same-sex marriage
KOR MINISTRIES445 C E Cheyenne Mountain COLORADO SPRINGS,CO 80906	74-3152056	501(c)(3)		210,452	Book	Newsletter	Newsletter promoting KOR Ministries and explaining their charitable purpose
Alpha Pregnancy Resource Center138 S Orchard Avenue Vacaville, CA 95688	68-0114145	501(c)(3)	32,200		Book		Ultrasound training

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States (d) A mount of cash (e) A mount of non-(a) Name and address of **(b)** EIN (c) IRC Code (f) Method of (a) Description of (h) Purpose of grant organization section grant cash valuation (book, non-cash assistance or assistance ıf applıcable assistance FMV, appraisal, or government other) 65-0339338 9,300 Book Lee Women's Center 501(c)(3) Ultrasound training 13571-24 McGregor Blvd Ft Myers, FL 33919 Lifeline Crisis Pregnancy 77-0398749 9.300 Book Ultrasound training 501(c)(3) Center1447 W Grand Ave Grover Beach, CA 93433 Ultrasound machine | To provide Pregnancy Clinic 52-1436787 501(c)(3) 43,344 Purchase price Severna Park650 Ritchie ultrasound machine Highway 307 for pregnancy Severna Park, MD medical care 21146 Ultrasound machine | To provide Pregnancy Resources of 61-1423841 501(c)(3) 14,400 | Purchase price Mississippi3001 Ladnier ultrasound machine Road for pregnancy Gautier, MS 39533 medical care 17,588 Purchase price 31-1743727 501(c)(3) Ultrasound machine To provide Pregnancy Service Center104 W Elm St ultrasound machine Salına, KS 67401 for pregnancy medical care 14,400 | Purchase price EPIC Center of Kinston 56-1714612 501(c)(3) Ultrasound machine | To provide 106 W Gordon ultrasound machine Kinston, NC 28501 for pregnancy medical care Care Net of Cadıllac419 38-3580489 501(c)(3) 21,600 Purchase price Ultrasound machine To provide N Lake St ultrasound machine Cadıllac, MI 49601 for pregnancy medical care EPIC Center of New Bern 56-1714612 501(c)(3) 14,900 Book Ultrasound training 507 Pollock St Ste 1 New Bern, NC 28563 43,200 Purchase price Heartbeat of Miami Preg 20-8155890 501(c)(3) Ultrasound machine To provide Help Medical Clinics 380 ultrasound machine W 49th St for pregnancy Hialeah.FL 33012 medical care 14,400 Purchase price Ultrasound machine | To provide Pregnancy Testing & 73-1346184 501(c)(3) Guidance Center825 ultrasound machine Chickasha Avenue for pregnancy Chickasha, OK 73018 medical care

Form 990,Schedule I,	Part II, Grai	nts and Other A	ssistance to Gov	ernments and O	rganizations in	the United States	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Care Net Pregnancy Information Center2826 Coolidge Hwy Berkley,MI 48072	38-2658986	501(c)(3)		21,600	Purchase price	Ultrasound machine	To provide ultrasound machine for pregnancy medical care
Foothills Pregnancy Center1449 Blue Ridge Blvd Seneca,SC 29679	57-0897976	501(c)(3)	9,300		Book		Ultrasound training
Care Net Pregnancy Center of O wensboro KY 922 Triplett St 107 Owensboro, KY 42303	20-0736119	501(c)(3)		21,600	Purchase price	Ultrasound machine	To provide ultrasound machine for pregnancy medical care
Lakeshore Pregnancy Center339 River Ave Holland, MI 49423	38-3046882	501(c)(3)		21,600	Purchase price	Ultrasound machine	To provide ultrasound machine for pregnancy medical care
Pregnancy Resource Center of Clark County 2612 Elmore Drive Springfield, OH 45505	31-1199270	501(c)(3)		22,344	Purchase price	Ultrasound machine	To provide ultrasound machine for pregnancy medical care
Crossroads An Open Door for Life Choices Inc 3777 E College Ave Ste B Guthrie, OK 73044	73-1384866	501(c)(3)		26,576	Purchase price	Ultrasound machine	To provide ultrasound machine for pregnancy medical care
Kımberly Home Pregnancy Resource Center1189 NE Cleveland St Clearwater,FL 33755	59-2077208	501(c)(3)	12,950		Book		Ultrasound training
Salem Pregnancy Resource Center2630 Market St NE Salem, OR 97304	94-3076587	501(c)(3)	9,300		Book		Ultrasound training
Care Net Pregnancy Center of Central Texas 1818 Columbus Ave Waco,TX 76701	74-2345781	501(c)(3)	14,900		Book		Ultrasound training
Pregnancy Alternatives Center193 W V ine Lebanon, OR 97355	93-1011604	501(c)(3)		26,000	Purchase price	Ultrasound machine	To provide ultrasound machine for pregnancy medical care

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States (a) Name and address of **(b)** EIN (c) IRC Code (d) A mount of cash (e) A mount of non-(f) Method of (a) Description of (h) Purpose of grant organization section grant cash valuation (book, non-cash assistance or assistance if applicable FMV, appraisal, or government assistance other) To provide First Choices Pregnancy 16-1706155 501(c)(3) 13,000 Purchase price Ultrasound Center860 E Sahara Ave ultrasound machine equipment Las Vegas, NV 89104 for pregnancy medical care 22,344 Purchase price Mosaic Pregnancy & 37-1218460 501(c)(3) Ultrasound machine To provide Health Centers 2019 ultrasound machine Johnson Road for pregnancy Granite City, IL 62040 medical care Labor of Love Pregnancy 39-1783119 501(c)(3) 9,300 Book Ultrasound training Resource Center204 Church Ave Oshkosh, WI 54901 ABC Women's ClinicPO 58-2025478 501(c)(3) 14.900 Book Ultrasound training Box 1927 Dublin, GA 31021 The Women's Center of NW 35-1772637 501(c)(3) 26.576 Purchase price Ultrasound machine To provide Indiana1845 E Summit St ultrasound machine Crown Point, IN 46307 for pregnancy medical care College Area Pregnancy 33-0782841 501(c)(3) 14,900 Book Ultrasound training Services 6663 El Cajon Blvd Ste L San Diego, CA 92115 9,300 Sanctity of Life Ministries 54-1377782 501(c)(3) Book Ultrasound training 10875 Main St Ste 109 Fairfax, VA 22030 ClaritySolutions for Women 61-1384944 501(c)(3) 20,000 Purchase price Ultrasound machine To provide 116 E Memorial Dr. ultrasound machine Elizabethtown, KY 42701 for pregnancy medical care AAA Women's Services 58-1713618 501(c)(3) 14,900 Book Ultrasound training 6232 Vance Road Chattanooga, TN 37421 77-0272984 Community Pregnancy 501(c)(3) 32,618 Purchase price Ultrasound machine To provide Clinic of Simi ultrasound machine ValleyMoorepark6951 for pregnancy Collins Dr Ste E-8 medical care Moorpark, CA 91320

Form 990,Schedule I	, Part II, Gra	ants and Other /	Assistance to Ge	overnments and	1 Organizations	in the United Sta	ites
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MidCities Pregnancy Center8251 Bedford Euless Rd Ste 220 North Richland Hills,TX 76180	75-2770452	501(c)(3)		26,576	Purchase price	Ultrasound machine	To provide ultrasound machine for pregnancy medical care
A light Pregnancy Center 192 Fairview Ave Hudson, NY 12534	14-1742767	501(c)(3)	9,300		Book		Ultrasound training
A Women's Answer Medical Center3601 SW 2nd Ave Gainesville,FL 32606	20-1521374	501(c)(3)	9,300		Book		Ultrasound training
Parkgate Pregnancy Clinic100 Parkgate Dr Ste 1-AC Tupelo,MS 38801	64-0678049	501(c)(3)		20,788	Purchase price	Ultrasound machine	To provide ultrasound machine for pregnancy medical care
Heart to Heart Pregnancy Center721 1/2 Renshaw St Laramie, WY 82072	74-2368863	501(c)(3)		16,165	Purchase price	Ultrasound machine	To provide ultrasound machine for pregnancy medical care
Westside Pregnancy Clinic3756 Santa Rosita Dr Ste C20 Los Angeles, CA 90008	95-4806856	501(c)(3)		41,842	Purchase price	Ultrasound machine	To provide ultrasound machine for pregnancy medical care
Pregnancy Resource Clinic Inc1502 N 36th St St Joseph, MO 64506	20-4729330	501(c)(3)		20,788	Purchase price	Ultrasound machine	To provide ultrasound machine for pregnancy medical care
Center for Military ReadinessPO Box 51600 Livonia, MI 48151	38-3043093	501(c)(3)	12,000		Book		Funds to assist in ongoing efforts
Youth Transition Network Inc4757 E Greenway Rd Ste 107B- PMB212 Phoenix,AZ 85032	55-0865051	501(c)(3)	20,000		Book		Ministry Assistance/Partnership
Catholic Charities of Colorado Springs228 N Cascade Ave Colorado Springs, CO 80903	84-0586169	501(c)(3)	24,000		Book		Funds to build soup kitchen & dining hall

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OMB No 1545-0047

**Schedule J** (Form 990)

Department of the Treasury

Internal Revenue Service

**Compensation Information** 

2008

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** ► Attach to Form 990. To be completed by organizations

that answered "Yes" to Form 990, Part IV, line 23.

Open to Public Inspection

Name of the organization

FOCUS ON THE FAMILY

**Employer identification number** 

95-3188150

Pa	art I Questions Regarding Compensation			
			Yes	Νo
1a	Check the appropiate box(es) if the organization provided any of the 990, Part VII, Section A, line 1a Complete Part III to provide an			
	First class or charter travel Hous	ing allowance or residence for personal use		
	▼ Travel for companions	ents for business use of personal residence		
	▼ Tax idemnification and gross-up payments	h or social club dues or initiation fees		
	Discretionary spending account Perso	onal services (e.g., maid, chauffeur, chef)		
b	If line 1a is checked, did the organization follow a written policy re provision of all the expenses described above? If "No," complete l		Yes	
2	Did the organization require substantiation prior to reimbursing or officers, directors, trustees, and the CEO/Executive Director, rega	• •	Yes	
3	Indicate which, if any, of the following the organization uses to est organization's CEO/Executive Director Check all that apply			
		en employment contract		
		pensation survey or study		
	Form 990 of other organizations  Appro	oval by the board or compensation committee		
4	During the year, did any person listed in Form 990, Part VII, Sect	ion A , line 1a		
а	Receive a severance payment or change of control payment?	4a		Νo
Ь	Participate in, or receive payment from, a supplemental nonqualifie	ed retirement plan? 4b		Νo
c	Participate in, or receive payment from, an equity-based compens	ation arrangement? 4c		Νo
	If "Yes" to any of lines 4a-c, list the persons and provide the appl	icable amounts for each item in Part III		
	501(c)(3) and 501(c)(4) organizations only must complete lines 5	-8.		
5	For persons listed in form 990, Part VII, Section A, line 1a, did the compensation contingent on the revenues of	e organization pay or accrue any		
а	The organization?	5a		Νo
b	Any related organization?	5b		Νo
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in form 990, Part VII, Section A, line 1a, did the compensation contingent on the net earnings of	e organization pay or accrue any		
а	The organization?	6a	Yes	
b	Any related organization?	6b		Νo
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in form 990, Part VII, Section A, line 1a, did the payments not described in lines 5 and 6? If "Yes," describe in Par	•		No
8	Were any amounts reported in Form 990, Part VII, paid or accured subject to the initial contract exception described in Regs section in Part III	•		

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base (ii) Bonus & (iii) Other compensation compensation		compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ	
JAMES D DALY	(ı) (ıı)	218,380		14,144		27,164	259,688	
WADE D CROW	(ı) (ıı)	131,172		1,470		21,871	154,513	
BUFORD D TACKETT	(ı) (ıı)	174,455	1,800	2,027		16,781	195,063	
GLENN A WILLIAMS	(ı) (ıı)	155,765	1,935	1,543		18,517	177,760	
THOMAS A MINNERY	(ı) (ıı)	139,312	3,500	2,472		18,460	163,744	
STANLEY R JOHN	(ı) (ıı)	138,351		2,412		20,737	161,500	
RONALD E WILSON	(ı) (ıı)	136,127		1,413		22,300	159,840	
Kent Kıefer	(ı) (ıı)	128,955		1,793		21,626	152,374	
Steve Maegdlin	(ı) (ıı)	127,547		2,252		17,707	147,506	
	(ii)							
	(i)							
	(ii)							
	(i) (ii)							
	(i)							
	(ii)							

#### Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Ident if ier	Ret urn Ref erence	Explanation
	,	Charter travel was provided to Dr & Mrs Dobson for one of their ministry trips Mr Daly has flown first-class on occasion Travel for companions was provided to Jim Daly, Glenn Williams & Clark Miller The cost of the companion travel is included in employee compensation. Tax indemnification for gross-up payments was provided to officers, key employees, and highly compensated employees listed on Form 990, Part VII. The value of listed property used by executives has been grossed-up to include the impact of this additional taxable income and is included in their compensation. Personal services were provided to Dr. & Mrs. Dobson These services included individual medical assistance.
	,	Focus on the Family and Dr Buford D Tackett III (Employee) have a license agreement with regard to Worldview Project intellectual property which was researched and developed by Employee prior to his employment with Focus on the Family (Focus) Focus, along with Employee, developed this original material into a digitally encoded multimedia, multi-episode series and have created teaching materials for use in connection with the series. This series and the related material are commonly known as the Truth Project DVD series. Focus believes the Truth Project DVD series is consistent with and supportive of its mission and purpose. Commencing on the date that Employee ceased to be an employee of Focus, September 21, 2009, he became entitled to receive a royalty payment of 15% of the net revenues from sales of the Truth Project materials. He received a payment for \$10,402.15 for the year ended September 30, 2009.
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Return to Form

Software ID: Software Version:

**EIN:** 95-3188150

Name: FOCUS ON THE FAMILY

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name			f W-2 and/or 1099-MIS		(C) Deferred	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
JAMES D DALY	(ı) (ıı)	218,380		14,144		27,164	259,688	
WADE D CROW	(I) (II)			1,470		21,871	154,513	
BUFORD D TACKETT	(ı) (ıı)	174,455	1,800	2,027		16,781	195,063	
GLENN A WILLIAMS	(I) (II)		1,935	1,543		18,517	177,760	
THOMAS A MINNERY	(I) (II)		3,500	2,472		18,460	163,744	
STANLEY R JOHN	(I) (II)			2,412		20,737	161,500	
RONALD E WILSON	(I) (II)			1,413		22,300	159,840	
Kent Kıefer	(I) (II)			1,793		21,626	152,374	
Steve Maegdlin	(I) (II)			2,252		17,707	147,506	

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DLN: 93493120003050

OMB No 1545-0047

## Schedule L

(Form 990 or 990-EZ)

Name of the organization

Department of the Treasury Internal Revenue Service

► Attach to Form 990 or Form 990-EZ. ► To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38b or 40b.

**Transactions with Interested Persons** 

Open to Public Inspection Employer identification number

FOCUS ON THE FAMILY					٩	5-318	8150	1			
art I Excess Benefit Transact					(4) organiz	zatıor	ns on	ıly).	Dawk	\/ lima	405
To be completed by organization	I	s on For						90-EZ		v, line c) Corr	
1 (a) Name of disqualifie	a person	son (b) Description of tra					ı of transactıon				No
2 Enter the amount of tax imposed on					during the y	earuı	nder	_			
section 4958							•	\$ —— \$			
Part II Loans to and/or From		-					-				
To be completed by organiza	tions that answered "\	Yes" on F	Form 990, Part	IV, lı	ne 26, or Fo	orm 9	90-E			e 38a	
(a) Name of interested person and purpose	(b) Loan to or from the organization?	1	gınal prıncıpal amount	<b>(d)</b> B	alance due	(e) defa		Approby boa	oved ard or	(g)W agree	/rıtten ment?
F. 1. F. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2.	To From		amount				Yes No		ttee?	Yes	No
		1									
otal			. <b>-&gt;</b> \$								
art IIII Grants or Assistance B	.     .		<u>.</u>								
To be completed by orga					Part IV, lın	e 27					
(a) Name of interested person	·	p betwee I the orga	n interested pe anization	rson	( <b>c)</b> A m	ount d	of grai	nt or ty	pe of	assista	ince
Part IV Business Transactions	Involving Intere	sted D	ersons								
To be completed by orga				90, I	Part IV, lın	e 28	a, 28	b, or 2	28c.		
	(b) Relationship		(c) A mount of	.						( <b>e)</b> Sha	
(a) Name of interested person	person and the		transaction		(d) Descr	iption	of tra	ansactı	on [ˈ	reven	
	organization									Yes	No
uford D Tackett IV	Son of Buford D Tackett III, Corpor	rate	57,		Buford IV re related his e			_			Νo
	Officer				programmeı the Famıly	•	•		on		
ara D Woodard	Daughter of Daniel		37,		Sara receiv	ed wa	ges r	elated t	:0		Νο
	Vıllanueva, Board Member				her employr for Focus or				t		
SK Strategic Marketing Group Inc	Former Key Employ	ee	425,		CSK Strate				up		Νο
	is CEO and greater than 5% owner	.			Inc (CSK) a Family (Foc				ınto		
	Chair 5 75 GWITCH				a three year	rbusi	ness	agreem			
					whereby CS marketing s				A		
	1				former kev e						l

Maegdlin, is the CEO of CSK Strategic Marketing Group Inc (CSK) and owns more than 5% of

# OMB No 1545-0047

Inspection

#### **SCHEDULE M** (Form 990)

Department of the Treasury

To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 29 or 30. Attach to Form 990

**Non-Cash Contributions** 

Internal Revenue Service Name of the organization

**Employer identification number** FOCUS ON THE FAMILY 95-3188150

Part I Types of Property (a) (b) (d) (c) Check Number of Contributions Revenues reported on Method of determining Form 990, Part VIII, line ıf revenues applicable 1 g 1 Art-Works of art . . Χ 21,915 Fair Market Value Art—Historical treasures 3 Art—Fractional interests 295 Fair Market Value 4 Books and publications Χ 5 Clothing and household Χ 6,024 Fair Market Value aoods . . . . . Cars and other vehicles Boats and planes . . . 8 Intellectual property . . . Securities—Publicly traded . Χ 201 1,199,686 FAIR MARKET VALUE 10 Securities-Closely held stock . 11 Securities—Partnership, LLC, or trust interests . . . 12 Securities—Miscellaneous . . 13 Qualified conservation contribution (historic structures) . . . . 14 Qualified conservation contribution (other) . . . Real estate—Residential . Real estate—Commercial . 17 Real estate—Other . . . 18 Collectibles . . . . 1,951 Fair Market Value 19 Food inventory . . . 20 Drugs and medical supplies . **21** Taxidermy . . . . . 22 Historical artifacts . . . 23 Scientific specimens . . Archeological artifacts . . . 185 Fair market value 25 Other (describe Jewelry Х 48 120,531 Fair market value 26 Other (describe Commodities ) Х 1 300 Fair market value 27 Other (describe Gift card ) 28 Other (describe Number of Forms 8283 received by the organization during the tax year for contributions for 29 which the organization completed Form 8283, Part IV, Donee Acknowledgement . . . . . . . . . No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? . . . . No 30a **b** If "Yes", describe the arrangement in Part II 31\_ Yes Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell non-cash 32a Yes **b** If "Yes", describe in Part II 33 If the organization did not report revenues in Column (c) for a type of property for which Column (a) is checked, describe in Part II

**Part II Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

32b, and 33. Also co	mplete this part for any addition	onal information.
Identifier	ReturnReference	Explanation
Method for Determining Number of Contributors	Part I, Column (b)	Column b includes the number of individual gifts
Third Party Use	Part I, Line 32b	Focus on the Family uses a broker to sell donated publicly traded securities

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## **SCHEDULE 0** (Form 990)

Department of the Treasury

Internal Revenue Service

## **Supplemental Information to Form 990**

▶ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

OMB No 1545-0047

Inspection

Name of the organization FOCUS ON THE FAMILY

Employer identification number

95-3188150

ldentifier	Return Reference	Explanation
Form 990, Part III, line 4d	Other Program Services	CORRESPONDENCE-DURING THE FISCAL YEAR ENDED SEPTEMBER 30, 2009, FOCUS ON THE FAMILY ANSWERED ABOUT 25 MILLION LETTERS, E-MAILS, WEBSITE CONTACTS, AND TELEPHONE CALLS, EACH OF WHICH CAME SEEKING A SPECIFIC RESPONSE TO A UNIQUE REQUEST OR A QUESTION ABOUT RELATIONSHIPS AND FAMILY LIFE THIS DIRECT COMMUNICATION IS A VITAL LINK TO THE PEOPLE WE DESIRE TO SERVE THE MANY INQUIRIES FOR INFORMATION, ADVICE, AND ENCOURAGEMENT ARE FIELDED BY AN EXPERT STAFF OF OVER 140, MANY OF WHICH HOLD EARNED DEGREES Expenses \$ 11901910 including grants of \$ 0 Revenue \$ 0

Identifier	Return Reference	Explanation
Form 990, Part III, line 4d	Other Program Services	PUBLIC POLICY AWARENESS - FOR MANY YEARS, FOCUS ON THE FAMILY (FOF) HAS PLAYED AN IMPORTANT ROLE IN EDUCATING THE CHRISTIAN COMMUNITY ON PUBLIC POLICY AND LEGISLATIVE MATTERS THAT ARE CRITICAL IN THE BATTLE TO PRESERVE THE JUDEO-CHRISTIAN FOUNDATION THAT IS VITAL TO BUILDING STRONG FAMILIES IN THIS GREAT NATION AND DEVELOPING A CULTURE THAT IS FRIENDLY TO SHARING THE GOSPEL OF JESUS CHRIST BEGINNING IN FISCAL YEAR ENDED SEPTEMBER 30, 2006, THIS EFFORT WAS INCREASED TO CREATE A POSITIVE IMPACT ON THE DEFINITION OF MARRIAGE (ONLY BETWEEN ONE MAN AND ONE WOMAN), THE SANCTITY OF HUMAN LIFE IN ALL ITS FORMS, AND THE NEED TO DEAL WITH JUDICIAL TY RANNY, ALSO, CITIZEN MAGAZINE, WHICH CIRCULATES TO APPROXIMATELY 57,000 HOUSEHOLDS DURING THIS YEAR, FOF COMMUNICATED IMPORTANT INFORMATION BY MAIL TO AS MANY AS 1 1 MILLION HOUSEHOLDS ON CRITICAL PUBLIC POLICY ISSUES FOF ADDRESSED, VIA EMAIL, OVER 120,000 HOUSEHOLDS DAILY/WEEKLY CONCERNING UP-TO-THE MINUTE POLICY MATTERS THROUGH "CITIZENLINK" ALSO, CITIZEN MAGAZINE, WHICH CIRCULATES TO APPROXIMATELY 57,000 HOUSEHOLDS, PROVIDED IN-DEPTH STORIES AND ANALY IS ON PRESSING POLICY CONCERNS FOF'S ISSUES RESPONSE GROUP PROVIDES RESEARCH AND ANALY IS NECESSARY TO PROPERLY EDUCATE THE CHRISTIAN COMMUNITY AND REACT TO NEW AND EMERGING ISSUES THAT FACE OUR NATION SMALLER GROUPS WITHIN FOF'S PUBLIC POLICY DEPARTMENT, SUCH AS "LOVE WON OUT" WHICH COMMUNICATES GOD'S REDEMPTIVE GRACE AND THE TRUTH ABOUT HOMOSEXUALITY AND ITS IMPACT ON OUR SOCIETY, MINISTER TO VERY SPECIFIC NEEDS Expenses \$ 6992541 including grants of \$ 453896 Revenue \$ 0

Identifier	Return Reference	Explanation
Form 990, Part III, line 4d	Other Program Services	INTERNET CONTENT AND MAINTENANCE - Focus on the Family (Focus) has a significant internet presence and believes this is a major avenue to reach people with information that they can access at a moment's notice. Through its internet site Focus can provide information and resources to their constituents and the general public on a wide variety of topics impacting marriage, parenting, and life in general. Focus has wiebsites that address all the various areas that wie seek to minister to - Marriage, Parenting, Young Children, Young adults in their college years to early marriage, Sanctity of Human Life, Government and public policy, Social issues, and Ministry to pastors and others in ministry. Expenses \$ 5711927 including grants of \$ 0. Revenue \$ 0.

ldentifier	Return Reference	Explanation
Form 990, Part III, line 4d	Other Program Services	FAMILY EVENTS - Focus on the Family has sponsored and conducted many events to emphasize the importance of marriage, family and parenting. These events are designed to to support, encourage, and educate our constituents and the general public. The Marriage Simulcast reached more than 750,000 people in over 500 churches in February 2009. A Big Dig Simulcast was held in August 2009 reaching 61 churches and 7,130 people. Many local and regional seminars and conferences such as Love Won Out, The Truth Project, and Pastor-to-Pastor meetings were also held. Expenses \$ 3864765. Including grants of \$ 0. Revenue \$ 0.

ldentifier	Return Reference	Explanation
Form 990,		
Part III, line 4d	Services	ULTRASOUND, AND OUTREACH TO PREGNANCY RESOURCE CENTERS) Expenses \$ 26035818 including grants of \$ 754982 Revenue \$ 0

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 2		JAMES C DOBSON, PH D AND SHIRLEY M DOBSON ARE HUSBAND AND WIFE AND BOTH HAVE BEEN DIRECTORS AND OFFICERS OF THE ORGANIZATION

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 10		FORM 990 WAS REVEIWED BY THE AUDIT/FINANCE COMMITTEE OF THE BOARD OF DIRECTORS BEFORE FILING WITH THE IRS

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section B, line 12c		ANNUAL DISCLOSURE STATEMENTS SIGNED BY DIRECTORS, OFFICERS AND KEY EMPLOYEES

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section B, line 15		THE COMPENSATION COMMITTEE OF THE BOARD OF DIRECTORS DETERMINES COMPENSATION OF THE ORGANIZATION'S CEO BY REVIEWING COMPARABILITY DATA AND CONTEMPORANEOUS SUBSTANTIATION THE COMMITTEE ALSO ANNUALLY REVIEWS THE COMPENSATION OF OTHER OFFICERS AND KEY EMPLOYEES THE VOTING MEMBERS OF THIS COMMITTEE ARE INDEPENDENT DIRECTORS OF THE ORGANIZATION

ldentifier	Return Reference	Explanation
Form 990, Part VI, Section C, line 19		The organization makes it's organizing documents available by written request. Also, the organization makes it's financial statements and Forms 990 available on it's website

Identifier	Return Reference	Explanation
FORM 990, Part XI, Line 2c	Audit Committee of the Board of Directors	The Audit Committee of the Board of Directors reviews the results of the annual financial audit. The Committee oversees the selection of the independent auditors

ldentifier	Return Reference	Explanation
Schedule A, Part III, Line 12	Explanation for Other Income	FOFA REIMBURSEMENT CAFETERIA SALES MISCELLANEOUS

ldentifier	Return Reference	Explanation
Form 990, Part VII, Section A, Line 1A, Column A		ON October 23, 2008, Mr Bobb Biehl resigned his board member seat ON FEBRUARY 25, 2009, BOTH DR & MRS DOBSON RESIGNED THEIR OFFICER POSITIONS AND BOARD MEMBER SEATS

ldentifier	Return Reference	Explanation
Form 990, Part VII, Section A, Line 1A, Column B	devoted to related	As employees of a related organization, the following individuals listed on Form 990, Part VII, Section A, Line 1A devoted an average of 45 hours per week to the related organization. James D Daly Wade D Crow Thomas A Minnery

ldentifier	Return Reference	Explanation
Schedule G, Part I, Line 2b (v)	Detail of payments to professional fundraiser	Focus on the Family (Focus) paid MasterWorks a total of \$1,334,096, w hich consisted of fundraising consulting of \$927,716 and creative services of \$406,380 Focus on the Family has an agreement with MasterWorks to provide fundraising consulting and services with the agreement stating that the fees and expenses are paid separately, thus the \$406,380 are not included on Schedule G, Part I This is consistent with the presentation on Form 990, Part IX

ldentifier	Return Reference	Explanation						
	General disclosure regarding Dr James Dobson and Focus on the Family	James Dobson, Inc (JDI), a professional corporation of Dr James Dobson has paid Focus on the Family (Focus) \$13,000 tow ard their radio costs (due to visibility provided to Dr Dobson on Focus radio programs) and other expenses incurred on his behalf. Throughout the years, Focus on the Family (Focus) has offered many of Dr James Dobson's books and tapes for distribution. These materials have been purchased from the publishers of the books (not from Dr. Dobson or James Dobson, Inc.), at much greater discounts than usual, because of the nature of the ministry and distribution of materials at Focus (royalties have been waived by Dr. Dobson in order to guarantee maximum discounts to Focus on purchases). Focus also offers products authored by Shirley M. Dobson (Director), as well as Danae and Ryan Dobson (children of Dr. James and Shirley Dobson), under similar agreements. This transaction amount, \$23,901, refers to books and tapes individually authored by Dr. Dobson as well as those jointly authored by Dr. & Mrs. Dobson James Dobson, Inc. (JDI), a professional corporation of Dr. James Dobson has paid Focus on the Family (Focus) \$13,000 toward their radio costs (due to visibility provided to Dr. Dobson on Focus radio programs) and other expenses incurred on his behalf						

Identifier	Return Reference	Explanation						
	General disclosure regarding Mrs Shirley Dobson and Focus on the Family	Throughout the years, Focus on the Family (Focus) has offered many of Dr James Dobson's books and tapes for distribution. These materials have been purchased from the publishers of the books (not from Dr. Dobson or James Dobson, Inc.), at much greater discounts than usual, because of the nature of teh ministry and distribution of materials at Focus (royalties have been waived by Dr. Dobson in order to guarantee maximum discounts to Focus on purchases). Focus also offers products authored by Shirley M. Dobson (Director), as well as Danae and Ryan Dobson (children of Dr. James and Shirley Dobson), under similar agreements. This transaction amount, \$2,625, refers to books and tapes individually authored by Mrs. Dobson as well as those jointly authored by Dr. & Mrs. Dobson. Shirley M. Dobson serves as an ex-officio member of another non-profit organization, The National Day of Prayer Committee (NPC), serving as Chairman of the National Day of Prayer Task Force (NDPTF), and separately as a board member and officer of Focus on the Family (Focus). Focus, in furthering its exempt purpose provided certain services (accounting, warehousing, shipping, etc.) to NPC NPC paid Focus \$14,000 during the year to offset the cost to Focus in providing the services listed above. NPC also utilized Focus staff to perform all functions. The actual cost of wages and benefits was reimbursed to Focus by NPC. Additionally, NPC reimburses. Focus for certain direct expenses incurred on NPC's behalf, and NPC utilized office space in Focus' facilities at no cost. NPC made a donation of \$50,000 to Focus during fiscal year ended September 30, 2009.						

ldentifier	Return Reference	Explanation
	Personal Touch Ministries	STRATEGIC ALLANCE SERVICES Strategic Alliance Services exists to support the Chief Strategy Office and the rest of Focus on the Family's (Focus) internal ministry areas by finding, availating, and developing working relationships with alliances that can help to expend and extend focus 'strategic impect to familias around the world BR/RAGTE MEDA This department services in the placement and promotion of Focus on the Family mode products, such as a various radio and 17 programs and print publications to the broadcast and print medical and print medical and print medical and print medical disprated and an expensive strategy of the programs of the placement of the products of the products of the products and print publications on the strategy of the products o

ldentifier	Return Reference	Explanation
	Personal Touch Ministries	PHYSCIANS RESOURCE COUNCIL. Over thirty U.S. and Canadian physicians representing diverse medical specialities serve as volunteers on the Focus on the Family Physicians Resource Council (PRC). The PRC works closely with our Medical Review department staff, and functions in a supportive, advisory capacity by providing our ministry with expert counsel regarding medical and health-related issues that relate to our broadcasts, publications, films, and other media. SANCITY OF HUMAN LEFE (www. heartlink.org). Because the Sancitty of Human Life (SOHL.) is one of the core commitments of Focus on the Family, the SOHL team promotes aw areness of the value of each human life and equips its constituents to nutritive and defend the sancitty of human life from conception to natural death. Our primary intatives are OPTION ULTRASOUND Provides grants for ultrasound machines or sonography training to qualified Pregnancy Medical Clinics (PMCs) in high abortion communities, equipping them to offer limited obstetrical utrasound services under the supervision of a licensed physician. In MP A CT. Training Offers strategic training seminars to help PMCs become Influential, Medical, Professional, Accountable, Culturally relevant and Trustworthy Adoption & Oriphan Care Initiative (www. careaboutorphans.org). Collaborate with partners on worldwide adoption and orphan care aw areness campaigns, and coordinates efforts with flegal orphans wating in foster care in the U.S Focus also provides training to better equip Christian therapists to help adoptive families thrive. Benevolent Resources Provides hundreds of thousands of dollars of counseling resources each year to PRCs, PMCs, and maternity homes, free of charge BEA VOICE (www. beavoice.net). Provides specialized resources online to equip families, should be adoptive families and conditions to the sample of the provides hundreds of thousands of dollars of counseling resources and variety for provides hundreds of thousands of dollars of counseling resources and conditions in the families.

ldentifier	Return Reference	Explanation
	International Outreach	The reach of Focus on the Family (FOF) now extends to over 156 countries. Focus broadcasts can be heard from over 4,500 facilities from Vancouver to Buenos Aires to Finland, from South Africa to Melbourne to China. The distribution of print, audio, and video resources enhances our international family-strengthening outreach. ASSOCIATE OFFICES Through Focus on the Family's Partner offices, the international outreach of the ministry continues to expand. These independent entities, founded and staffed by over 350 nationals, are working to bring a message of hope to their country. We now have Focus Partner offices in 12 countries, which include. Australia, Canada, Costa Rica, Egypt, Indonesia, Ireland, Korea, Malaysia, New Zealand, Singapore, South Africa, and Taw an In addition, there is a field office located in Covina, California that addresses the needs of Chinese speaking families. We also have partnered with over 70 like-minded ministry partner organizations in another 40 countries to further expand our reach by offering our resources. For more information regarding our associate offices, please visit our. Web site at www focusonthefamily com and look for the flags at the bottom of the page. INTERNATIONAL. RESOURCES An increasing number of Dr. Dobson and Focus on the Family print and video resources are finding their way into homes all over the globe. Currently, our resources have been translated into over 37 different languages, including Afrikaans, Japanese, Bulgarian, Chinese, Czech, Romanian, Russian, Spanish, and Italian. Radio Outreach We currently have 4,540 facilities in 150 countries with an estimated global audience of 220 million. We are currently broadcasting in 26 languages including Albanian, Arabic, Afrikaans, Armenian, Cantonese, English, Finnish, French, German, Hindi, Indonesian, Korean, Mandarin, Mongolian, Norwegian, Polish, Portuguese, Romanian, Russian, Serbo-Croation, Slovak, Spanish, Tamil, Telugu, Xhosa and Zulu. Print Outreach International television is currently placed in 38 countr

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

DLN: 93493120003050

2008

OMB No 1545-0047

Open to Public Inspection

Schedule R (Form 990) 2008

**Employer identification number** 

## **Related Organizations and Unrelated Partnerships**

Department of the Treasury Internal Revenue Service

FOCUS ON THE FAMILY

Name of the organization

(Form 990)

**SCHEDULE R** 

► Attach to Form 990. To be completed by organizations that answerd "Yes" to Form 990, Part IV, lines 33, 34, 35, 36, or 37. See separate instructions.

95-3188150 Part I Identification of Disregarded Entities (C) Name, address, and EIN of disregarded entity Legal domicile (state Total income End-of-year assets Direct controlling Primary activity or foreign country) entity **Identification of Related Tax-Exempt Organizations** Name, address, and EIN of related organization Primary activity Legal domicile (state Exempt Code section Public charity status Direct controlling or foreign country) (if section 501(c)(3)) FOCUS ON THE FAMILY ACTION INC SOCIAL WELFARE \ Not Applicable 8605 EXPLORER DRIVE CO 501(C)(4) EDUCATIONAL SERVICE COLORADO SPRINGS, CO80920 20-0960855

Cat No 50135Y

(A) Name, address, and EIN of related organization	Prin	(B) nary activity	(C) Legal domicile (state or foreign country)	<b>(D)</b> Direct controlling entity	(E) Predominant income(related, investment, unrelated)		<b>(F)</b> nare of total income	(G) Share of end-of- year assets	( <b>H</b> ) Disproprtionate allocations?		e Code V—UBI amount on Box 20 of K-1	(J) General of managin partner?	
									Yes	No		Yes No	
Part IV Identification of	Related	l Organizations	Taxable as	a Corporation	or Trust	<u> </u>							
(A) Name, address, and EIN of related orga	nızatıon	<b>(B)</b> Primary activity		(C) Legal domicile (state or foreign country)	: Direc	<b>(D)</b> t controllin entity	(E) Type of entity (C corp, S corp, or trust)	(F) Share of total income	end	( <b>G)</b> hare of l-of-yea assets	( <b>H)</b> Percentage r ownership		

Part V	<b>Transactions</b>	with	Related	<b>Organizations</b>
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Note. Complete line 1 if any entity is listed in Parts II, III or IV
1 During the tax year, did the orgranization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

- a Receipt of (i) interest (ii) annuities (iii) royalties (iv) rent from a controlled entity
- **b** Gift, grant, or capital contribution to other organization(s)
- c Gift, grant, or capital contribution from other organization(s)
- **d** Loans or loan guarantees to or for other organization(s)
- **e** Loans or loan guarantees by other organization(s)
- **f** Sale of assets to other organization(s)
- Purchase of assets from other organization(s)
- **h** Exchange of assets
- i Lease of facilities, equipment, or other assets to other organization(s)
- j Lease of facilities, equipment, or other assets from other organization(s)
- k Performance of services or membership or fundraising solicitations for other organization(s)
- I Performance of services or membership or fundraising solicitations by other organization(s)
- m Sharing of facilities, equipment, mailing lists, or other assets
- Sharing of paid employees

(6)

- Reimbursement paid to other organization for expenses
- Reimbursement paid by other organization for expenses
- **q** Other transfer of cash or property to other organization(s)
- r Other transfer of cash or property from other organization(s)

	Yes	No
1a		No
1b		No
<b>1</b> c	Yes	
1d		No
1e		No
1f		No
<b>1</b> g		No
1h		No
1i	Yes	
1j	Yes	
1k	Yes	
11	Yes	
1m		No
1n	Yes	
10	Yes	
<b>1</b> p		No
1q		No
1q 1r		No
TL		INO

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds									
(A) Name of other organization(s)	<b>(B)</b> Transaction type(a-r)	(C) Amount Involved							
(1) FOCUS ON THE FAMILY ACTION INC	С	100,000							
(2) FOCUS ON THE FAMILY ACTION INC	I	380,713							
(3) FOCUS ON THE FAMILY ACTION INC	J	239,143							
(4) FOCUS ON THE FAMILY ACTION INC	к	1,524,362							
(5) FOCUS ON THE FAMILY ACTION INC	L	58,710							
(6) FOCUS ON THE FAMILY ACTION INC	N	3,752,328							
(7) FOCUS ON THE FAMILY ACTION INC	0	230,230							
(1)									
See Additional Data Table									
(2)									
(3)									
(4)									
(5)									

### Part VI Unrelated Organizations Taxable as a Partnership

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

<b>(A)</b> Name, address, and EIN of entity	<b>(B)</b> Primary activity	<b>(C)</b> Legal domicile (state or foreign country)	(D) Are all partners section 501(c)(3) organizations?		partners section 501(c)(3) organizations?		partners section 501(c)(3) organizations?		<b>(E)</b> Share of end-of-year assets	<b>(F)</b> Disproprtional allocations?		(G) Code V—UBI amount on Box 20 of K-1	(H) General or managing partner?	
			Yes	No		Yes	No		Yes	No				
						•	<del></del>	Cala - 4l	R (Form	200) 2000				

Software ID: Software Version:

**EIN:** 95-3188150

Name: FOCUS ON THE FAMILY

Form 990, Schedule R, Part V - Transactions with Related Organizations

	(A) Name of other organization	<b>(B)</b> Transaction type(a-r)	<b>(C)</b> A mount Involved (\$)
(1)	FOCUS ON THE FAMILY ACTION INC	С	100,000
(2)	FOCUS ON THE FAMILY ACTION INC	I	380,713
(3)	FOCUS ON THE FAMILY ACTION INC	J	239,143
(4)	FOCUS ON THE FAMILY ACTION INC	К	1,524,362
(5)	FOCUS ON THE FAMILY ACTION INC	L	58,710
(6)	FOCUS ON THE FAMILY ACTION INC	N	3,752,328
(7)	FOCUS ON THE FAMILY ACTION INC	О	230,230

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493120003050

OMB No 1545-0172

## **Depreciation and Amortization** (Including Information on Listed Property)

Department of the Treasury Internal Revenue Service Attachment See separate instructions. ► Attach to your tax return. Sequence No 67 Identifying number Name(s) shown on return Business or activity to which this form relates FOCUS ON THE FAMILY Form 990 Page 10 95-3188150 Part I **Election To Expense Certain Property Under Section 179 Note:** If you have any listed property, complete Part V before you complete Part I. 250,000 **1** Maximum amount See the instructions for a higher limit for certain businesses 1 2 Total cost of section 179 property placed in service (see instructions) 2 3 Threshold cost of section 179 property before reduction in limitation (see instructions) 3 800,000 4 4 Reduction in limitation Subtract line 3 from line 2 If zero or less, enter -0-5 Dollar limitation for tax year Subtract line 4 from line 1 If zero or less, enter -0- If married filing separately, see instructions (b) Cost (business use (c) Elected cost (a) Description of property only) 7 Listed property Enter the amount from line 29 8 **8** Total elected cost of section 179 property Add amounts in column (c), lines 6 and 7 9 Tentative deduction Enter the smaller of line 5 or line 8 9 10 Carryover of disallowed deduction from line 13 of your 2007 Form 4562 10 11 Business income limitation Enter the smaller of business income (not less than zero) or line 5 (see instructions) 11 12 Section 179 expense deduction Add lines 9 and 10, but do not enter more than line 11 13 Carryover of disallowed deduction to 2009 Add lines 9 and 10, less line 12 Note: Do not use Part II or Part III below for listed property. Instead, use Part V. Special Depreciation Allowance and Other Depreciation (Do not include listed property ) (See instructions ) 14 Special depreciation allowance for qualified property (other than listed property) placed in service during the 14 tax year (see instructions) 15 Property subject to section 168(f)(1) election 15 **16** Other depreciation (including ACRS) 5,264,444 MACRS Depreciation (Do not include listed property.) (See instructions.) Section A 17 MACRS deductions for assets placed in service in tax years beginning before 2008 18 If you are electing to group any assets placed in service during the tax year into one or more Section B—Assets Placed in Service During 2008 Tax Year Using the General Depreciation System (c) Basis for (b) Month and depreciation (a) Classification of (d) Recovery (a)Depreciation year placed in (business/investment (e) Convention (f) Method property period deduction service use only—see instructions) 19a 3-year property **b** 5-year property **c** 7 - year property d 10-year property e 15-year property f 20-year property S/L g 25-year property 25 yrs h Residential rental 27 5 yrs ММ S/L property 27 5 yrs MM S/L i Nonresidential real 39 yrs ММ S/L property ΜМ S/L Section C—Assets Placed in Service During 2008 Tax Year Using the Alternative Depreciation System 20a Class life 609,606 30 0 10,160 ΗY S/L

c 40-year Part IV Summary (See instructions)

**b** 12-year

21 Listed property Enter amount from line 28	21	
22 Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21 Enter here and on the appropriate lines of your return Partnerships and S corporations—see instr	22	5,274,604
23 For assets shown above and placed in service during the current year, enter the		

12 yrs

40 yrs

ΜМ

S/L

Form 4562 (2008) Page 2 Listed Property (Include automobiles, certain other vehicles, cellular telephones, certain computers, and Part V property used for entertainment, recreation, or amusement.) **Note:** For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete only 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable. Section A—Depreciation and Other Information (Caution: See the instructions for limits for passenger automobiles.) 24a Do you have evidence to support the business/investment use claimed? Yes No 24b If "Yes," is the evidence written? Yes No (c) (i) (e) (b) Business/ (d) (h) (a) (g) Basis for depreciation Flected Type of property (list Cost or other Method/ Date placed in investment Recovery Depreciation/ (business/investment section 179 vehicles first) Convention deduction service basis period use use only) cost percentage 25 Special depreciation allowance for qualified listed property placed in service during the tax year and used more than 50% in a qualified business use (see instructions) 25 26 Property used more than 50% in a qualified business use % % 27 Property used 50% or less in a qualified business use S/L -% S/L -28 Add amounts in column (h), lines 25 through 27 Enter here and on line 21, page 1 28 29 Add amounts in column (i), line 26 Enter here and on line 7, page 1 Section B—Information on Use of Vehicles Complete this section for vehicles used by a sole proprietor, partner, or other "more than 5% owner," or related person If you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles (a) (b) (c) (e) (f) 30 Total business/investment miles driven during the Vehicle 2 Vehicle 3 Vehicle 1 Vehicle 4 Vehicle 6 Vehicle 5 year (do not include commuting miles) 31 Total commuting miles driven during the year 32 Total other personal(noncommuting) miles driven 33 Total miles driven during the year Add lines 30 through 32 34 Was the vehicle available for personal use Yes No Yes No Yes Nο Yes No Yes No Yes No during off-duty hours? 35 Was the vehicle used primarily by a more than 5% owner or related person? . . . . . **36** Is another vehicle available for personal use? Section C—Ouestions for Employers Who Provide Vehicles for Use by Their Employees Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who are not more than 5% owners or related persons (see instructions) 37 Do you maintain a written policy statement that prohibits all personal use of vehicles, including commuting, by your Yes No **38** Do you maintain a written policy statement that prohibits personal use of vehicles, except commuting, by your employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more owners . . . 39 Do you treat all use of vehicles by employees as personal use? 40 Do you provide more than five vehicles to your employees, obtain information from your employees about the use of the vehicles, and retain the information received? . **41** Do you meet the requirements concerning qualified automobile demonstration use? (See instructions ) Note: If your answer to 37, 38, 39, 40, or 41 is "Yes," do not complete Section B for the covered vehicles Part VI **Amortization** (b) (e) (d) (f) (c) Date A mortization (a) A mortizable Code A mortization for Description of costs amortization period or

amount

beains

42 A mortization of costs that begins during your 2008 tax year (see instructions)

44 Total. Add amounts in column (f) See the instructions for where to report

43 Amortization of costs that began before your 2008 tax year

section

percentage

43

44

this year