efile GRAPHIC print - DO NOT PROCESS As Filed Data -

## Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

DLN: 93493314015687 OMB No 1545-0047

> Open to Public Inspection

> > 73,322,307

33,540,196

39,782,111

73,452,800

33,238,643

40,214,157

Department of the Treasure Internal Revenue Service

Do not enter social security numbers on this form as it may be made public

▶ Information about Form 990 and its instructions is at www IRS gov/form990

A For the 2016 calendar year, or tax year beginning 01-01-2016 , and ending 12-31-2016 Name of organization BIOTECHNOLOGY INNOVATION ORGANIZATION D Employer identification number B Check if applicable ☐ Address change 52-1224577 ☐ Name change Doing business as ☐ Initial return □eturn/terminated E Telephone number Number and street (or P O box if mail is not delivered to street address) 1201 MARYLAND AVENUE SW NO 900 ☐ Amended return (202) 962-9200 ☐ Application pending City or town, state or province, country, and ZIP or foreign postal code WASHINGTON, DC  $\,$  20024 G Gross receipts \$ 77,004,582 Name and address of principal officer H(a) Is this a group return for JAMES C GREENWOOD ☐Yes ☑No subordinates? 1201 MARYLAND AVENUE SW NO 900 H(b) Are all subordinates WASHINGTON, DC 20024 ☐ Yes ☐No included? Tax-exempt status ☐ 501(c)(3) **☑** 501(c) (6) **◄** (insert no) 4947(a)(1) or If "No," attach a list (see instructions) Website: ► WWW BIO ORG **H(c)** Group exemption number ▶ L Year of formation 1993 M State of legal domicile DC K Form of organization ☑ Corporation ☐ Trust ☐ Association ☐ Other ▶ 1 Briefly describe the organization's mission or most significant activities SUPPORT THE BIOTECHNOLOGY INDUSTRY TO EXPAND THE BOUNDARIES OF SCIENCE TO BENEFIT MANKIND Activities & Governance Check this box ▶ ☐ if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . . . 3 114 Number of independent voting members of the governing body (Part VI, line 1b) 4 114 5 5 Total number of individuals employed in calendar year 2016 (Part V, line 2a) 210 Total number of volunteers (estimate if necessary) . . . 6 176 7a 411,568 7a Total unrelated business revenue from Part VIII, column (C), line 12 .  ${f b}$  Net unrelated business taxable income from Form 990-T, line 34 7b -462 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . . **9** Program service revenue (Part VIII, line 2g) . . . . 59,447,799 64.830.661 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . . 9,300,167 1,712,696 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 5,776,554 10,372,053 74,524,520 76,915,410 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 596,583 Grants and similar amounts paid (Part IX, column (A), lines 1–3) . . . . 484,833 **14** Benefits paid to or for members (Part IX, column (A), line 4) . . 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10) 30.323.673 31,655,808 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 **17** Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e) . . . 36,991,328 47,122,286 67,799,834 79,374,677 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 6,724,686 -2,459,267 19 Revenue less expenses Subtract line 18 from line 12 . Assets or d Balances **End of Year** Beginning of Current Year

Part III Signature Block

20 Total assets (Part X, line 16) . 21 Total liabilities (Part X, line 26) .

Under penalties of perjury, I declare that I have examined this return, inclu-knowledge and belief, it is true, correct, and complete Declaration of prepa any knowledge

22 Net assets or fund balances Subtract line 21 from line 20 .

Sign Here Signature of officer

YVETTE WHITE-WIGGINS CFO AND SVP, FINANCE & ADMIN Type or print name and title

Paid **Preparer Use Only**  Print/Type preparer's name DAVID TRIMNER CPA

Preparer's signature DAVID TRIMNER CPA

Firm's name CLIFTONLARSONALLEN LLP

Firm's address ▶ 901 N GLEBE ROAD SUITE 200

ARLINGTON, VA 22203

For Paperwork Reduction Act Notice, see the separate instructions.

May the IRS discuss this return with the preparer shown above? (see instru

Form	990 (201	16)				Page <b>2</b>
Par	t IIII 🤌	Statement of Program Se	rvice Accomplish	nents		
	C	Check if Schedule O contains a r	esponse or note to an	y line in this Part III .		🗹
1		escribe the organization's missi				
WAS IN TH REPR ALSC	HINGTON HE LIFE SO RESENT CO INCLUDE	DC, STATE CAPITALS, AND INT CIENCES TO OVERCOME CHALL DMPANIES OFFERING A SPECTR	ERNATIÒNAL FORA E ENGES IN HEALTH CA UM OF BIOTECHNOLC PATIENT GROUPS, AN	IO IS FOUNDED ON THE RE, AGRICULTURE, IND GY APPLICATIONS ACRO ID OTHER ORGANIZATION	.,000 COMPANIES AND ORGANIZATI E PRINCIPLE THAT POLICY MUST NU JSTRY, AND THE ENVIRONMENT OL DSS MAJOR SECTORS OF THE ECON DNS THAT PLAY AN IMPORTANT ROL CACY AND SERVICES	RTURE INNOVATION JR MEMBERS OMY BIO MEMBERS
2		organization undertake any sigr		<i>,</i>	h were not listed on	
	•	r Form 990 or 990-EZ?				☐ Yes ☑ No
3	•	describe these new services or organization cease conducting,		anges in how it conduct	s any program	
•	services	describe these changes on Sch		-	· · · · · · ·	☐ Yes ☑ No
4	Describe Section	the organization's program sei	rvice accomplishments zations are required to	report the amount of g	gest program services, as measured rants and allocations to others, the	
4a	(Code See Addi	) (Expenses \$ tional Data		ncluding grants of \$	) (Revenue \$	)
4b	(Code See Addı	) (Expenses \$ tional Data		ncluding grants of \$	) (Revenue \$	)
4c	(Code	) (Expenses \$		ncluding grants of \$	) (Revenue \$	)
4d	Other p	rogram services (Describe in Sc	hedule O )			
	(Expens	•	including grants of \$		) (Revenue \$	)
4e	Total p	rogram service expenses 🕨				

or X as applicable

Section 501(c)(3) organizations.

Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete

Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates

Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🔧

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 🛸

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 🕏

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year?

Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)? . . .

5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues,

Did the organization receive or hold a conservation easement, including easements to preserve open space,

the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II ". . . Did the organization maintain collections of works of art, historical treasures, or other similar assets?

total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 🛸 . . . . . . .

b Was the organization included in consolidated, independent audited financial statements for the tax year?

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV . . . . . . . . . . . . .

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) . . . .

foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . . .

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

for public office? If "Yes," complete Schedule C, Part I 📆 . . . . . . . . . . .

to provide advice on the distribution or investment of amounts in such funds or accounts?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

If "Yes," complete Schedule D, Parts XI and XII

assessments, or similar amounts as defined in Revenue Procedure 98-19?

Yes

4

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11a

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11c

11d

11e

11f

12a

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14a

14b

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Yes

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Page 3

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Νo

Nο

Nο

Nο

Nο

Nο

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Part IV Checklist of Required Schedules (continued)

Page 4

24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and

**b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, 

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I . . . . . . . . . . . . . . . . . .

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . .

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

**b** Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related 

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . 📆

contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

24a

24b

24c

24d

25a

25b

26

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28a

28b

28c

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35a

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Yes

Form 990 (2016)

Yes

Νo

Nο

No

No

Nο

Nο

Nο

Nο

Nο

Nο

Nο

No

Νo

orm !	990 (2016)			Page !
Par	Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 157	1		
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable  1b			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c		
	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by			
	this return	2b	Yes	
D	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note.If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	20	163	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes	
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a	Yes	
	If "Yes," enter the name of the foreign country ►IN  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
		20		
C	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		No
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds.  Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9a	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
0	Section 501(c)(7) organizations. Enter			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
1	Section 501(c)(12) organizations. Enter			
а	Gross income from members or shareholders	]		
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them )			
2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
3	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? <b>Note.</b> See the instructions for additional information the organization must report on Schedule O	13-		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13a		
С	Enter the amount of reserves on hand	1		
		1		No
4a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		1110

Part		e, Management, and DisclosureFor each "Yes" response to lines 2 through 7b below, and for a Ob below, describe the circumstances, processes, or changes in Schedule O See instructions	"No" respo	nse to li	ines
	Check if Sche	edule O contains a response or note to any line in this Part VI			✓
Sec	tion A. Governi	ing Body and Management			
				Yes	No
1a	Enter the number o	of voting members of the governing body at the end of the tax year la	114		
	If there are materia	al differences in voting rights among members of the governing			
	body, or if the gove	erning body delegated broad authority to an executive committee or			
	•	explain in Schedule O			
U	Enter the number o	of voting members included in line 1a, above, who are independent 1b	114		
		ector, trustee, or key employee have a family relationship or a business relationship with any oth ustee, or key employee?	er <b>2</b>		No
		n delegate control over management duties customarily performed by or under the direct supervi s or trustees, or key employees to a management company or other person?  .	sion 3		No
4	Did the organization	n make any significant changes to its governing documents since the prior Form 990 was filed?			
			4	Yes	
	<del>-</del>	n become aware during the year of a significant diversion of the organization's assets?	5		No
	-	n have members or stockholders?	6	Yes	
7a	Did the organizatior members of the gov	n have members, stockholders, or other persons who had the power to elect or appoint one or m	ore   <b>7a</b>	Yes	
b	Are any governance	e decisions of the organization reserved to (or subject to approval by) members, stockholders, or the governing body?	7b		No
8	•	n contemporaneously document the meetings held or written actions undertaken during the year	by		
а	The governing body	y?	8a	Yes	
b	Each committee wit	th authority to act on behalf of the governing body?	. 8b	Yes	
		, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the ing address? If "Yes," provide the names and addresses in Schedule O	9		No
		(This Section B requests information about policies not required by the Internal Revo	enue Code	⊋.)	
				Yes	No
10a	Did the organization	n have local chapters, branches, or affiliates?	10a		No
		ganization have written policies and procedures governing the activities of such chapters, affiliate isure their operations are consistent with the organization's exempt purposes?	s, <b>10b</b>		
	Has the organization	on provided a complete copy of this Form 990 to all members of its governing body before filing the second	ne <b>11a</b>		No
b	Describe in Schedul	le O the process, if any, used by the organization to review this Form 990			
12a	Did the organization	n have a written conflict of interest policy? <i>If "No," go to line 13</i>	12a	Yes	
		tors, or trustees, and key employees required to disclose annually interests that could give rise t	0 12b	Yes	
		n regularly and consistently monitor and enforce compliance with the policy? <i>If "Yes," describe in is was done</i>	<b>12</b> c	Yes	
13	Did the organization	n have a written whistleblower policy?	13	Yes	
14	Did the organization	n have a written document retention and destruction policy?	14	Yes	
15	Did the process for persons, comparabi	determining compensation of the following persons include a review and approval by independer ility data, and contemporaneous substantiation of the deliberation and decision?	t		
а	The organization's (	CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key	ey employees of the organization	15b	Yes	
	If "Yes" to line 15a	or 15b, describe the process in Schedule O (see instructions)			
		n invest in, contribute assets to, or participate in a joint venture or similar arrangement with a ng the year?	16a		No
		ganization follow a written policy or procedure requiring the organization to evaluate its participat			
		angements under applicable federal tax law, and take steps to safeguard the organization's exem to such arrangements?	16b		
	tion C. Disclosu				
		which a copy of this Form 990 is required to be filed			
	available for public	res an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s or inspection. Indicate how you made these available. Check all that apply	ily)		
		☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)			
		le O whether (and if so, how) the organization made its governing documents, conflict of interest il statements available to the public during the tax year			
20	State the name, add	ldress, and telephone number of the person who possesses the organization's books and records /IGGINS 1201 MARYLAND AVENUE SW SUITE 990 WASHINGTON, DC 20024 (202) 962-9200			

orm 990 (2	016)											Page <b>7</b>
Part VII	Compensation of Officers and Independent Contra		Truste	es, l	Key	En	iploy	ees	, Highest Comp	ensated Employ	ees,	
	Check if Schedule O contains a	response or no	te to an	y line	ın t	hıs l	Part VI	Ι.				<u>.                                     </u>
Section	A. Officers, Directors, Tru	stees, Key E	mploy	ees,	, an	d H	lighe	st C	ompensated En	nployees		
year ● List all	e this table for all persons require of the organization's <b>current</b> off ition Enter -0- in columns (D), (	icers, directors,	trustee	s (wł	neth:	er in	dıvıdu		,		-	s tax
•	of the organization's <b>current</b> key	. , ,	•					fınıtı	on of "key employe	e "		
<ul> <li>List the who received</li> </ul>	organization's five <b>current</b> high d reportable compensation (Box and any related organizations	est compensate	d emplo	yees	(oth	ner t	han ar	n off	icer, director, truste	e or key employee)	1	
of reportable	of the organization's <b>former</b> office compensation from the organiz	ation and any r	elated o	rganı	zatio	ons .				·	·	
organization	of the organization's <b>former dire</b> , more than \$10,000 of reportab	le compensation	n from t	he or	ganı	ızatı	on and	any	/ related organizatio	ns	2	
compensate	in the following order individua d employees, and former such p	ersons										
☐ Check ti	his box if neither the organizatio	n nor any relate	d organ	nzatio	on co	omp	ensate	d ar	y current officer, di	rector, or trustee		
	( <b>A)</b> Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(	ne bo	ox, u n of	t che inles ficer ruste	s pers and a ee)	on	(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099- MISC)	(F) Estima amount o compens from s organizati relati	ited f other sation the on and ed
		,	Individual trustee or director	ocnal Trustee		employee	Highest compensated employee					
See Additiona	al Data Table											

Page **8** 

1961	Section A. Officers, Direct	tors, irustees	s, key	Emp	loye	es,	, and	nigi	nest Con	npensat	ea cmployees	(con	unueu)	
	<b>(A)</b> Name and Title	(B) Average hours per week (list any hours	than o	one b	ox, u an off	ot che unle: fficer	neck mo ess pers er and a stee)	son	Repo compe fron organiza	D) ortable ensation orthe ation (W-		n I W-	(F) Estimated amount of oth compensatio from the organization a	
		for related organizations below dotted line)		Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	2/1095	9-MISC)	2/1099-MISC	-)	organizat relat organiza	ed
							# 6d	_						
See	Addıtıonal Data Table													
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				+	$\vdash$	$\vdash$	+	+				$\dashv$		
			<del> </del>	+	$\vdash$	$\vdash$	+	+			1	$\dashv$		
1b 5	Sub-Total		<u> </u>	Ļ_	<u></u>	<u>_</u>						$\top$		
сΊ	Total from continuation sheets to Page 1	Part VII, Sectio	on A.				· ·					$\perp$		
	Total (add lines 1b and 1c)						<u> </u>		,	75,550		0	1,122,041	
2	Total number of individuals (including of reportable compensation from the			e list	ed a	bove	e) who	) rec	eived mor	e than \$1	100,000			
													Yes	No
3	Did the organization list any <b>former</b> of line 1a? <i>If "Yes," complete Schedule 3</i>									npensated	d employee on	3		No
4	For any individual listed on line 1a, is organization and related organization individual										m the	4		110
5	Did any person listed on line 1a receiv	ive or accrue co	mpensa <sup>*</sup>	tion f	rom	any	y unrel:	ated	organızat	ion or ind	lividual for	$\vdash$	100	
	services rendered to the organization	PIf "Yes," compl	lete Sch	nedule	₃ J fc	or sı	uch pei	rson				5		No
	ection B. Independent Contract									the second	*100 000 of co			
1	Complete this table for your five high from the organization Report compe											mpei	nsation 	
	Name :	(A) and business addre	ess							Desc	(B) cription of services		(C Comper	
WHIT										COMMUNIC	ATION SERVICES		3	,637,817
	B WESTWOOD CENTER DRIVE 4TH FLO DNS, VA 22182													
	MAN EXPOSITIONS									CONVENTION GENERAL C	ON & CONFERENCES	5	2	,429,567
	OX 660613 AS, TX 75266													
SMG	FOOD & BEVERAGE									CATERING			1	,778,324
	CONSHOHOCHEN STATE ROAD T CONSHOSHOCHEN, PA 19428													
	ECTION INC									AV				987,425
	OX 890472 RLOTTE, NC 28289													
	ALL & ASSOC EVENTS MANAGEMENT INC								F	EVENT MAN	NAGEMENT			872,995
	FLORIDA STREET FRANCISCO, CA 94110													
	Total number of independent contractor	re (including but	t not lim	outed	to th		listed	aho:	ve) who re	acewed m	ore than \$100 0	nn of	:	

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 94

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

		(2010)										rage 3
Part	VΙ					l	D+ VIII	•				П
		Check if Schedul	ie O contains	a respo	onse or note to any	ine in th			(B)	• •	c)	⊔ (D)
						Total re			ited or	Unre	eláted	Revenue
									empt nction		iness enue	excluded from tax under sections
									enue/	164	ende	512-514
s	1	a Federated campaig	ns	1a								
Ĭ		<b>b</b> Membership dues		1b								
9 10 10 10 10 10 10 10 10 10 10 10 10 10		c Fundraising events		1c								
× ⊈		<b>d</b> Related organizatio	ns	1d								
Contributions, Gifts, Grants and Other Similar Amounts		e Government grants (c		1e								
S.E		f All other contributions		_ <u>re</u>								
<u> </u>		and similar amounts n		1 1f								
Contributio and Other		above										
ੂ≣ ਠ		g Noncash contribution in lines 1a-1f \$	ons included									
ַבַ בַּ	1				_							
<u> </u>	╀	h Total.Add lines 1a-1	<u> </u>	• •	Business	C						
差	_				Business				25.00			>=0
Ž	_	a CONFERENCE/MEETING	REVENUE			900099		66,250	35,90	-	362,8	372
œŽ		MEMBERSHIP DUES				900099		21,119	27,980	1,119		
Service Revenue		INTERNATIONAL EFFOR  ALLIANCE/OUTREACH S				900099		63,041		3,041		
3	`	ALLIANCE/OUTREACH 5	BUPPORT			300033		03,011		5,011		
an		e ———										
Program	1	f All other program se	rvice revenue		64.8	30,661		•				-
<u>~</u>	g	Total.Add lines 2a-2	f	. 1	<u> </u>							
		Investment income (i			nterest, and other	1	1,712,494	1				1,712,494
	l	similar amounts) . Income from investm	ent of tay-eye		and proceeds		. ,					, ,
		Royalties				.	8,671,027	7				8,671,027
	_	,	(ı) Rea	ī	(II) Personal							
	6	a Gross rents				1						
				36,959		4						
		<b>b</b> Less rental expenses		36,959								
		c Rental income or		0		1						
		(loss)				1						
	'	<b>d</b> Net rental income o			· · · •							
	٫,	a Gross amount	(ı) Securi	ties	(II) Other	4						
	<b></b>	from sales of assets other		52,415								
		than inventory										
		<b>b</b> Less cost or		<b>50.0.0</b>		1						
		other basıs and sales expenses		52,213								
		<b>C</b> Gain or (loss)		202		_						
		<b>d</b> Net gain or (loss) .		•	<b>&gt;</b>		202	2				202
as.	8	a Gross income from f (not including \$	_	ents of								
ď		contributions reporte	ed on line 1c)									
ě.		See Part IV, line 18		. а		4						
ď	l	<b>b</b> Less direct expense		ь		_						
Other Revenue		c Net income or (loss)			ents •	1						
ŏ	"	a Gross income from g See Part IV, line 19		ies								
				а								
		<b>b</b> Less direct expense	s	ь								
		<b>c</b> Net income or (loss)		activiti	es							
	10	aGross sales of invent returns and allowand										
				a								
		<b>b</b> Less cost of goods s	sold	ь		1						
		<b>c</b> Net income or (loss)	from sales of	invent	ory <b>&gt;</b>	_						
		Miscellaneous	Revenue		Business Code							
	1:	1a <sub>LEGAL</sub>			900099	9	648,068	3	648,068			
						<u></u>				<u>L</u> _		
		b EPF MEMBER SUPPO	RT		900099	9	500,000		500,000			
		c POLICY SUPPORT			900099	9	244,000		244,000			
		d All other revenue .				<u> </u>	308,958	3	150,000		48,696	110,262
		<b>e Total.</b> Add lines 11a	-11d		>		1 701 001					
	1:	<b>2 Total revenue.</b> See	Instructions				1,701,026					
	<u> </u>				<u> </u>		76,915,410	וי	66,009,857	1	411,568	10,493,985 Form <b>990</b> (2016)

22 Depreciation, depletion, and amortization .

expenses on Schedule O ) a DUES & SUBSCRIPTIONS

c BIO LEGISLATIVE DAY/FLY

24 Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e

25 Total functional expenses. Add lines 1 through 24e 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ If following SOP 98-2 (ASC 958-720)

23 Insurance .

**b** OUTREACH

d TAXES PAID

e All other expenses

Form 990 (2016) Page 10 Part IX Statement of Functional Expenses Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A)  $oldsymbol{
olimits}$ Check if Schedule O contains a response or note to any line in this Part IX (B) (C) Do not include amounts reported on lines 6b, (D) (A) Program service Management and 7b, 8b, 9b, and 10b of Part VIII. Total expenses Fundraisingexpenses general expenses expenses 596,583 1 Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21 2 Grants and other assistance to domestic individuals. See Part IV, line 22 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals See Part IV, line 15 and 16 4 Benefits paid to or for members 5,082,613 Compensation of current officers, directors, trustees, and key employees . . 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . 21,261,323 7 Other salaries and wages 8 Pension plan accruals and contributions (include section 401 1,168,393 (k) and 403(b) employer contributions) . . . 2,813,420 **9** Other employee benefits . 1,330,059 10 Payroll taxes . . . . 11 Fees for services (non-employees) a Management . . . 1.043.520 **b** Legal . . . . . 67,104 c Accounting . 2,699,234 **d** Lobbying . . . . . e Professional fundraising services See Part IV, line 17 f Investment management fees . 57,103 g Other (If line 11g amount exceeds 10% of line 25, column 12,324,820 (A) amount, list line 11g expenses on Schedule O) 320,067 12 Advertising and promotion . 13 Office expenses . . 858,339 14 Information technology . 1,434,956 15 Royalties . 4,119,901 16 Occupancy . 1,537,522 17 Travel . 18 Payments of travel or entertainment expenses for any federal, state, or local public officials . 16,599,092 **19** Conferences, conventions, and meetings 5,308 **20** Interest . . . . 3,198,613 21 Payments to affiliates . . .

691,793

135,749

1,107,420

511,460

190,343

161,239

58,703 79,374,677

Form 990 (2016)

2	Savings and temporary cash investments	12,937,952	2	2,007,963
3	Pledges and grants receivable, net		3	
4	Accounts receivable, net	2,130,779	4	3,306,569
5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
6	Loans and other receivables from other disqualified persons (as defined under section $4958(f)(1)$ ), persons described in section $4958(c)(3)(B)$ , and contributing employers and sponsoring organizations of section $501(c)(9)$		6	

10,206,672

8,633,777

10a

10b

voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L Assets Notes and loans receivable, net . . . .

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Inventories for sale or use .

**b** Less accumulated depreciation

Grants payable . .

Deferred revenue . . .

Total net assets or fund balances

Total liabilities and net assets/fund balances

Prepaid expenses and deferred charges .

10a Land, buildings, and equipment cost or other

Investments—publicly traded securities .

Investments—other securities See Part IV, line 11 .

Total assets. Add lines 1 through 15 (must equal line 34) .

Investments-program-related See Part IV, line 11

basis Complete Part VI of Schedule D

Intangible assets . . . . .

Other assets See Part IV, line 11 .

Accounts payable and accrued expenses

Tax-exempt bond liabilities . . .

Š	21	Escrow or custodial account liability Complete Part IV of Schedule D										
_iabilities	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified										
in the		persons Complete Part II of Schedule L										
_	23	Secured mortgages and notes payable to unrelated third parties										
	24	Unsecured notes and loans payable to unrelated third parties										
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24)  Complete Part X of Schedule D										
	26	Total liabilities.Add lines 17 through 25										
ances	26 27	Total liabilities. Add lines 17 through 25  Organizations that follow SFAS 117 (ASC 958), check here ▶ ✓ and complete lines 27 through 29, and lines 33 and 34.  Unrestricted net assets										
Balances		Organizations that follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34.										
nd Balances	27	Organizations that follow SFAS 117 (ASC 958), check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets										
Fund Balances	27 28	Organizations that follow SFAS 117 (ASC 958), check here   and complete lines 27 through 29, and lines 33 and 34.  Unrestricted net assets  Temporarily restricted net assets										
or Fund	27 28	Organizations that follow SFAS 117 (ASC 958), check here And complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets  Temporarily restricted net assets  Permanently restricted net assets										
Fund	27 28 29	Organizations that follow SFAS 117 (ASC 958), check here And complete lines 27 through 29, and lines 33 and 34.  Unrestricted net assets  Temporarily restricted net assets  Permanently restricted net assets  Organizations that do not follow SFAS 117 (ASC 958), check here And complete lines 30 through 34.										

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2,073,003

1,572,895

58,032,455

343.753

73.322.307

17,667,769

11.510.981

4.361.446

33.540.196

39.782.111

2,095,808

1,810,704

54,290,166

125,448

73,452,800

15,615,548

12,736,910

4.886.185

33,238,643

40.214.157

40,214,157

73,452,800

☐ Both consolidated and separate basis

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

2b

2c

3а

3b

Yes

Yes

Nο

Form 990 (2016)

b Were the organization's financial statements audited by an independent accountant?

Consolidated basis

consolidated basis, or both ✓ Separate basis

Audit Act and OMB Circular A-133?

### Additional Data

Software ID:

**Software Version:** 

**EIN:** 52-1224577

Name: BIOTECHNOLOGY INNOVATION ORGANIZATION

Form 990 (2016)

#### Form 990, Part III, Line 4a:

ADVOCACY BIOTECHNOLOGY INNOVATION ORGANIZATION (BIO)'S ADVOCACY EFFORTS REFLECT THE PRIORITIES IDENTIFIED BY THE BIO BOARD OF DIRECTORS AND THE FOUR SECTION GOVERNING BOARDS THE BOARD OF DIRECTORS FOCUSES ON ISSUES OF IMPORTANCE TO ALL BIO MEMBERS, REGARDLESS OF THEIR SIZE OR TECHNOLOGY THESE CROSS-CUTTING ADVOCACY ACCOMPLISHMENTS IN 2016 ARE LISTED BELOW - SAFEGUARDED AND ADVANCED INTELLECTUAL PROPERTY PROTECTIONS, DOMESTICALLY AND INTERNATIONALLY - FOSTERED A DIALOGUE ABOUT BIOETHICS AND PROACTIVELY ADVANCED THE SOCIALLY RESPONSIBLE USE OF BIOTECHNOLOGY - PROMOTED INVESTMENT IN GOVERNMENT AND ACADEMIC RESEARCH - PROMOTED COMPREHENSIVE REFORM OF THE U.S. TAX CODE TO SPUR INNOVATION AND INVESTMENT IN BIOTECHNOLOGY - EXPANDED OUTREACH TO FOREIGN GOVERNMENTS AND INTERNATIONAL ENTITIES TO EDUCATE ON POLICY ISSUES OF IMPORTANCE TO THE BIOTECHNOLOGY INDUSTRY AND TO IMPROVE THE INVESTMENT AND REGULATORY CLIMATE FOR BIOTECH PRODUCTS THE HEALTH SECTION 2016 ADVOCACY ACCOMPLISHMENTS - ADVOCATED FOR THE PASSAGE OF THE 21ST CENTURY CURES ACT - SUCCESSFULLY FINISHED NEGOTIATIONS ON REAUTHORIZING THE PRESCRIPTION DRUG USER FEE ACT TO IMPROVE THE U.S. FOOD AND DRUG ADMINISTRATION'S (FDA'S) PROCESS FOR HUMAN DRUG REVIEW -PROMOTED HEALTHCARE POLICIES THAT RECOGNIZE BOTH THE PROMISE AND VALUE OF INNOVATION - ADVOCATED FOR A SAFE AND PREDICTABLE REGULATORY ENVIRONMENT FOR VALUE-BASED PAYMENT ARRANGEMENTS FOR DRUGS AND BIOLOGICS - ENHANCED AND PROTECTED PATIENT ACCESS TO INNOVATIVE THERAPIES AND PROMOTED THE NEED FOR GREATER NONDISCRIMINATION ENFORCEMENT AGAINST INSURANCE BENEFIT DESIGNS - ADVOCATED FOR BIOSIMILARS POLICIES THAT PROTECT PATIENT SAFETY, PROMOTE BIOMEDICAL INNOVATION, AND ADVANCE THE SCIENCE-BASED REVIEW AND APPROVAL OF BIOSIMILARS AND INTERCHANGEABLE BIOLOGICAL PRODUCTS - PROMOTED THE VALUE OF U.S. GOVERNMENT INVESTMENTS IN PROGRAMS THAT IMPROVE ACCESS TO IMMUNIZATIONS AND FOSTER VACCINE INNOVATION, STRENGTHENED OUR ABILITY TO RESPOND TO BIOTERROR THREATS OR EMERGING INFECTIOUS DISEASES, AND ENCOURAGED DEVELOPMENT OF NEW PRODUCTS TO FIGHT ANTIMICROBIAL RESISTANCE (AMR) - INFLUENCED IMPROVEMENTS TO THE INTERNATIONAL ENVIRONMENT FOR BIOMEDICAL INNOVATION AND GLOBAL PUBLIC HEALTH PREPAREDNESS THE EMERGING COMPANIES SECTION 2016 ADVOCACY ACCOMPLISHMENTS - ADVANCED THE INTEREST OF EMERGING COMPANIES IN CAPITAL FORMATION AND FINANCIAL SERVICES POLICY - ADVOCATED FOR TAX POLICIES SUPPORTING INNOVATIVE EMERGING COMPANIES AND INVESTMENT IN GROUNDBREAKING R&D, ENHANCED THE VOICE OF PRE-REVENUE, R&D-INTENSIVE BUSINESSES IN THE TAX REFORM DEBATE - ADVOCATED FOR THE REMOVAL OF BURDENSOME FINANCIAL REPORTING REGULATIONS ON EMERGING COMPANIES - SUPPORTED THE SEC SMALL BUSINESS ADVOCATE ACT TO ENHANCE THE ROLE OF SMALL BUSINESSES IN THE SEC'S DECISION-MAKING PROCESS. WHICH WAS SIGNED INTO LAW BY PRESIDENT OBAMA IN DECEMBER 2016 THE FOOD & AGRICULTURE SECTION 2016 ADVOCACY ACCOMPLISHMENTS - SUCCESSFULLY ADVOCATED FOR PASSAGE OF THE NATIONAL BIOENGINEERED FOOD DISCLOSURE LAW -WORKED WITH THE ADMINISTRATION AND CONGRESS TO ADVANCE IMPROVEMENTS TO THE U.S. AND GLOBAL REGULATORY SYSTEMS FOR AG-BIOTECH PRODUCTS. WORKED WITH MEMBERS OF THE AGRICULTURAL VALUE CHAIN TO ADDRESS TRADE ISSUES IN AGRICULTURAL EXPORT MARKETS SUCH AS CHINA AND EUROPE -WORKED WITH AGRICULTURAL INDUSTRY ALLIES TO OPPOSE FEDERAL AND STATE-LEVEL INITIATIVES AIMED AT MANDATING GMO FOOD LABELING - ADVOCATED IN LEGISLATURES AND COURTS TO PRESERVE THE RIGHTS OF FARMERS TO PLANT GENETICALLY ENGINEERED CROPS. THE INDUSTRIAL & ENVIRONMENTAL SECTION 2016 ADVOCACY ACCOMPLISHMENTS - PRODUCED A RENEWABLE CHEMICALS REPORT TO CAPTURE THE BROAD SCOPE OF TECHNOLOGIES. PARTNERSHIPS. AND RAPID GROWTH OF THE RENEWABLE CHEMICALS SECTOR - ADVOCATED FOR EPA TO TREAT ALL SUSTAINABLY SOURCED BIOMASS AS ELIGIBLE MEASURES FOR EMISSIONS REDUCTION CREDIT (ERC) GENERATION - ADVOCATED REGARDING THE PASSAGE AND IMPLEMENTATION OF THE TOXIC SUBSTANCES CONTROL ACT (TSCA) AS AMENDED BY CONGRESS. AS WELL AS ISSUES RELATING TO THE NATIONAL BIOENGINEERED FOOD DISCLOSURE ACT - ENGAGED WITH THE ADMINISTRATION'S REVIEW OF THE COORDINATED FRAMEWORK FOR BIOTECHNOLOGY, INCLUDING WITH RESPECT TO THE REGULATION OF GENETICALLY ENGINEERED (GE) ALGAE - SUCCESSFULLY SECURED POSITIVE CHANGES TO EPA'S FINAL RENEWABLE FUEL STANDARDS (RFS) RULE FOR 2017 - URGED CONGRESS TO EXTEND A SUITE OF CRITICAL ADVANCED BIOFUELS TAX INCENTIVES BEYOND 2016

SERVICES BIO'S SERVICES INCLUDE CONFERENCES AND ACTIVITIES THAT BRING TOGETHER INDUSTRY PARTNERS AND INVESTORS FOR EVENTS RANGING FROM THE BIO INTERNATIONAL CONVENTION TO CONFERENCES FOR BUSINESS DEVELOPMENT EXECUTIVES THE BIO INTERNATIONAL CONVENTION ATTRACTS APPROXIMATELY 16.000 OF THE MOST INFLUENTIAL BIOTECH AND PHARMA ATTENDEES FROM 76 COUNTRIES AND 48 U.S. STATES, AS WELL AS THE DISTRICT OF COLUMBIA, PUERTO RICO AND THE US VIRGIN ISLANDS, INCLUDING 300 MEMBERS OF THE MEDIA. AND OFFERS THREE DAYS OF PROFESSIONAL AND BUSINESS DEVELOPMENT

OPPORTUNITIES THE NET INCOME FROM THE CONVENTION SUPPORTS OUR ADVOCACY, PUBLIC OUTREACH, AND OTHER MEMBER SERVICE ACTIVITIES THE KEY

Form 990, Part III, Line 4b:

ELEMENTS OF THE BIO INTERNATIONAL CONVENTION ARE EDUCATIONAL PROGRAMMING, EXHIBITION, THE BIO BUSINESS FORUM, AND NETWORKING EVENTS THESE ELEMENTS PROVIDE AN OPPORTUNITY FOR BIOTECHNOLOGY AND PHARMACEUTICAL COMPANIES, ACADEMIC RESEARCH INSTITUTIONS, AND INVESTORS FROM AROUND THE WORLD TO LEARN ABOUT RECENT SCIENTIFIC AND POLICY DEVELOPMENTS. AND SCHEDULE ONE-ON-ONE MEETINGS TO DISCUSS POTENTIAL BUSINESS

OPPORTUNITIES IN 2016, THE BIO BUSINESS FORUM ALONE HELPED HOST A RECORD NUMBER OF OVER 35,700 PARTNERING MEETINGS AMONG MORE THAN 3,400 COMPANIES, ALONG WITH 192 COMPANY PRESENTATIONS, OVER 800 SPEAKERS, 1,800 EXHIBITIONS WITH 50 INTERNATIONAL, REGIONAL AND STATE PAVILIONS AND SEVEN PRODUCT FOCUS ZONES BEYOND THE CONVENTION. BIO HOSTS OR CO-HOSTS A NUMBER OF NATIONAL AND INTERNATIONAL CONFERENCES THAT PROVIDE

VENUES FOR MEMBER AND NON-MEMBER COMPANIES TO PRESENT NEW DATA, MEET AND PARTNER WITH FELLOW BIOTECH COMPANIES, AND ATTRACT FUNDING FROM INVESTORS AND OTHER ORGANIZATIONS

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation compensation amount of other hours per person is both an officer week (list from the from related compensation any hours and a director/trustee) organizations from the organization for related Highest comper employee (W-2/1099-(W- 2/1099organization and Former Individual trusts or director key employee Institutional organizations MISC) MISC) related below dotted organizations line)

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DEBORAH DUNSIRE MD

ADAM MONROE

BOARD MEMBER

BOARD MEMBER

**BOARD MEMBER** 

ALBERT BOURLA

BOARD MEMBER

BOARD MEMBER

ALEX AZAR

ALAN SHAW

ADELENE PERKINS

SECRETARY (PARTIAL YEAR)

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DANIEL JUNIUS	2 00	_	<		0	0	
TREASURER (PARTIAL YEAR)		_ ^	^			U	

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organizations from the organization for related (W-2/1099-(W- 2/1099organization and Highest compensate Former Individual trustee or director key employee organizations Institutional MISC) MISC) related below dotted organizations line) Trustee

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation compensation amount of other hours per person is both an officer week (list from the from related compensation any hours and a director/trustee) organizations from the organization for related (W-2/1099-(W- 2/1099organization and Highest compensated employee Former Individual trustee or director key employee Institutional MISC) organizations MISC) related below dotted organizations line) 2 00

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless hours per compensation compensation amount of other person is both an officer from related week (list from the compensation any hours and a director/trustee) organizations from the organization for related (W-2/1099-(W- 2/1099organization and Highest compensated employee Former Individual trustee or director key employee Institutional MISC) organizations MISC) related below dotted organizations line) 2 00

GARY ZIEZIULA	2 00	X			0	0	
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GIL VAN BOKKELEN PHD BOARD MEMBER	2 00	×			0	0	
GLENN GORMLEY BOARD MEMBER	2 00	X			0	0	
HAROLD E VAN WART PHD	2 00	X			0	0	

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GLENN GORMLEY	2 00	×		
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BOARD MEMBER		_ ^		
HENRI A TERMEER	2 00			

BOARD MEMBER

HERVE HOPPENOT

BOARD MEMBER

HOWARD ROBIN

BOARD MEMBER

**BOARD MEMBER** 

BOARD MEMBER

JACK BERNENS

BOARD MEMBER

IAN CLARK

HUGH C WELSH JD

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Position (do not check more Average Reportable Reportable Estimated than one box, unless compensation compensation amount of other hours per person is both an officer week (list from the from related compensation any hours and a director/trustee) organizations from the organization for related (W-2/1099-(W- 2/1099organization and Highest compensati employee Former Individual trustee or director Key employee organizations Institutional MISC) MISC) related below dotted organizations line)

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JAY SIEGEL

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**BOARD MEMBER** 

BOARD MEMBER

JEFFREY CLELAND

BOARD MEMBER

JEAN-CHRISTOPHE TELLIER

JEAN-CHRISTOPHE WESTPHAL

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JEAN-FRANCOIS FORMELA

JEAN-JACQUES BIENAIME

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organizations from the organization for related (W-2/1099-(W- 2/1099organization and Highest compensated employee Former Individual trustee or director organizations Institutional MISC) MISC) related below dotted organizations employee line) 2 00 JENNIFER HOLMGREN ...... Х BOARD MEMBER 2 00 ...... Χ 2 00 ...... Χ

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JEREMY LEVIN
BOARD MEMBER
JERRY FLINT
BOARD MEMBER
JIM MEYERS

BOARD MEMBER

BOARD MEMBER

JOHN CROWLEY

BOARD MEMBER

JOHN GLASSPOOL

BOARD MEMBER

BOARD MEMBER

BOARD MEMBER

JOHN MENDLEIN

BOARD MEMBER

JOHN MELO

JOHN MARAGANORE

JOEL MARCUS

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless compensation compensation amount of other person is both an officer week (list from the from related compensation any hours and a director/trustee) organizations from the organization for related (W-2/1099-(W- 2/1099organization and Highest compensi employee Former Individual trustee or director Key employee organizations Institutional MISC) related MISC) below dotted organizations line)

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JONATHAN WOLFSON	2 00	v
BOARD MEMBER		^

JOSEPH LAROSA

BOARD MEMBER

BOARD MEMBER

BOARD MEMBER

**BOARD MEMBER** 

KATRINE BOSLEY

BOARD MEMBER

BOARD MEMBER

JOSEPH SHAULSON

JULIE GERBERDING

KATHLEEN TREGONING

KIRAN MAZUMDAR-SHAW

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation compensation amount of other hours per person is both an officer from related week (list from the compensation any hours and a director/trustee) organizations from the organization for related (W-2/1099-(W- 2/1099organization and Highest compensa Former Individual trustee or director Key employee organizations Institutional MISC) MISC) related below dotted organizations line)

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MARK TIMNEY

BOARD MEMBER

BOARD MEMBER

MARTIN BABLER

**BOARD MEMBER** 

MAXINE GOWEN

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MICHAEL KNUTZEN

MARKUS POMPEJUS

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation compensation amount of other hours per person is both an officer week (list from the from related compensation any hours and a director/trustee) organizations from the organization for related Highest comper employee (W-2/1099-(W- 2/1099organization and Former Individual truste or director Key employee organizations Institutional MISC) MISC) related below dotted organizations line)

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BOARD MEMBER

NICK LESCHLY

**BOARD MEMBER** 

PAUL EISENBERG

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (E) (D) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation compensation amount of other hours per person is both an officer week (list from the from related compensation any hours and a director/trustee) organizations from the organization for related (W-2/1099-(W- 2/1099organization and Highest compensated employee Former Individual trustee or director Institutional organizations MISC) MISC) related director below dotted organizations employee line)

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PETER GREENLEAF	2 00	×			0	
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PAUL BACKMAN

**BOARD MEMBER** 

BOARD MEMBER

RICHARD POPS

BOARD MEMBER

BOARD MEMBER

BOARD MEMBER

ROBERT REPELLA

BOARD MEMBER

ROBERT WILLS

BOARD MEMBER

RICK WINNINGHAM

RICK VAN GENDEREN

RACHEL KING

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (E) (D) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation compensation amount of other hours per person is both an officer week (list from the from related compensation any hours and a director/trustee) organizations from the organization for related (W-2/1099-(W- 2/1099organization and Highest compensate Former Individual trustee or director key employee Institutional MISC) organizations MISC) related below dotted organizations line)

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RUSSELL HERNDON	2 00	l			0	0	
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RUSSELL HERNDON	2 00	x				
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SANDY MACRAE	2 00	>				
BOARD MEMBER						

SABINE LUIK

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BOARD MEMBER

SCOTT KOENIG

BOARD MEMBER

STEVEN MENTO

BOARD MEMBER

BOARD MEMBER

BOARD MEMBER

BOARD MEMBER

THOMAS MATHERS

STUART A ARBUCKLE

STEVEN PAUL

SCOTT HOLMSTROM

Compensated Employees, and Independent Contractors (E) (D) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) from the organization organizations for related (W-2/1099-(W- 2/1099-Highest comper employee organization and Former Individual trusts or director key employee Institutional organizations MISC) MISC) related below dotted organizations line)

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

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THOMAS WIGGANS BOARD MEMBER	2 00	x				0	0	
TIMOTHY P WALBERT BOARD MEMBER	2 00	×				0	0	

FIMOTHY P WALBERT BOARD MEMBER	2 00	x			0	0	
IJERK DE RUITER BOARD MEMBER	2 00	x			0	0	
WILLIAM FIZSIMMONS	2 00						

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WILLIAM NEWELL

BOARD MEMBER

ADRIAN ADAMS

ARLENE MORRIS

BILL LIS

BOARD MEMBER (PARTIAL YEAR)

BOARD MEMBER (PARTIAL YEAR)

BOARD MEMBER (PARTIAL YEAR)

BOARD MEMBER (PARTIAL YEAR)

**BRADLEY A SHURDUT ESO** 

OARD MEMBER							
JERK DE RUITER	2 00	x			0	0	
OARD MEMBER		,,			Ĭ	Ĭ	
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WILLIAM FIZSIMMONS	2 00	_				0	0	0
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WILLIAM HINSHAW	2 00					n	0	0
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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation compensation amount of other hours per person is both an officer week (list from the from related compensation any hours and a director/trustee) organizations organization from the for related (W-2/1099-(W-2/1099organization and Highest compensatemplovee Former Individual trustee or director Institutional organizations MISC) MISC) related director below dotted employee organizations line) 2 00 CENAN OZMERAL

BOARD MEMBER (PARTIAL YEAR)		X			0	0	
CHRISTI L SHAW	2 00	×			0	0	
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CHRISTOPHER STANDLEE	2 00						

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BOARD MEMBER (PARTIAL YEAR)

DAVID SCHENKEIN MD

EDWARD WILLIAMS

DANIEL APEL

DANIEL CUMMINGS

DANIEL TASSE

DAVID HALLAL

DAVID PYOTT

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (E) (D) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation week (list person is both an officer from the from related compensation any hours and a director/trustee) from the organization organizations for related (W-2/1099-(W- 2/1099organization and Highest compensate employee Former Individual trustee or director key employee Institutional organizations MISC) MISC) related below dotted organizations line)

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BOARD MEMBER (PARTIAL YEAR)

JEFFREY HANKE

JEFFREY HATFIELD

JEFFREY WREN

JOHN MILLIGAN

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GENO GERMANO	2 00	×			0	0	
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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (D) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated than one box, unless compensation amount of other hours per compensation week (list person is both an officer from the from related compensation any hours and a director/trustee) from the organization organizations for related (W-2/1099-(W- 2/1099-Highest compen organization and Former Individual truste or director Key employee Institutional organizations MISC) MISC) related below dotted organizations line)

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KRISTINE PETERSON BOARD MEMBER (PARTIAL YEAR)	2 00	x			0	0	
MARC BEER BOARD MEMBER (PARTIAL YEAR)	2 00	×			0	0	
MARC VERBRUGGEN PHD	2 00	×			0	0	

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PARIS PANAYIOTOPOULOS

PATRICK GRUBER

PAUL HUDSON

...... BOARD MEMBER (PARTIAL YEAR)

BOARD MEMBER (PARTIAL YEAR)

BOARD MEMBER (PARTIAL YEAR)

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BOARD MEMBER (PARTIAL YEAR)							_	_	
MARC BEER	2 00	v					0	0	
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BOARD MEMBER (PARTIAL YEAR)		^			ľ	٥	0	

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (C) (D) (E) Name and Title Average Position (do not check more Reportable Reportable than one box, unless hours per compensation amount of other compensation person is both an officer week (list from the from related compensation any hours and a director/trustee) organization organizations for related (W-2/1099-(W- 2/1099organization and organizations MISC) MISC) organizations

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BOARD MEMBER (PARTIAL YEAR)						
STEVEN H HOLTZMAN	2 00					

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BOARD MEMBER (PARTIAL YEAR)

BOARD MEMBER (PARTIAL YEAR)

BOARD MEMBER (PARTIAL YEAR)

WILLIAM FEEHERY

WILLIAM LIS

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Compensated Employees, and Independent Contractors (C) (D) (E) Name and Title Average Position (do not check more Reportable Reportable than one box, unless compensation compensation amount of other hours per week (list person is both an officer from the from related compensation any hours and a director/trustee) organizations organization for related (W-2/1099-(W-2/1099organization and Highest compensated employee Former MISC) MISC) organizations employee

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378,365

604,209

548,530

221.285

425,151

457,292

508,453

469,065

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679,191

61,304

6,100

64,621

60,802

5,499

34,286

48,380

50,536

65,176

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest

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	organizations below dotted line)	Individual trustee or director	Institutional Trustee
JAMES GREENWOOD	40 00		
PRESIDENT & CHIEF EXECUTIVE OFFICER	••••••		

YVETTE WHITE-WIGGINS

A SCOTT WHITAKER

COO (PARTIAL YEAR)

THOMAS DILENGE

JOANNE DUNCAN

KATHLEEN HOLCOMBE

SVP, SCIENCE POLICY

EVP, HEALTH POLICY

BRENT ERICKSON

JOSEPH DAMOND

DANIEL DURHAM

AMY FINAN

SVP & CHIEF FINANCIAL OFFICER

SVP, BUSINESS DEV (PARTIAL YEAR)

EVP, INDUSTRIAL & ENVIRONMENT

SVP. INTERNATIONAL AFFAIRS

......

PRESIDENT, ADVOCACY, LAW & PUBLIC POLICY DIV

...... PRESIDENT, MEMBERSHIP & BUS OPER DIVISION

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors (C) (E) (D) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other hours per than one box, unless compensation compensation week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the for related (W- 2/1099-(W- 2/1099organization and related

	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated employee	Former	MISC)	MISC
ELIZABETH ESHAM	40 00								
			l	l	l	X		410,493	

EVP, ECS & VP, SCIENCE & REGULATORY

organizations

46,146

# Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

▶Complete if the organization is described below. ▶Attach to Form 990 or Form 990-EZ. ▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at

Schedule C (Form 990 or 990-EZ) 2016

Cat No 50084S

DLN: 93493314015687

Open to Public

OMB No 1545-0047

Inspection

Internal Revenue Service

EZ)

**SCHEDULE C** (Form 990 or 990-

Department of the Treasury www.irs.gov/form990. If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C • Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B Section 527 organizations Complete Part I-A only If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then • Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)). Complete Part II-B. Do not complete Part II-A. If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations Complete Part III **Employer identification number** Name of the organization BIOTECHNOLOGY INNOVATION ORGANIZATION 52-1224577 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Part I-A Provide a description of the organization's direct and indirect political campaign activities in Part IV Political expenditures Volunteer hours Part I-B Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 1 2 Enter the amount of any excise tax incurred by organization managers under section 4955 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes Was a correction made? ☐ Yes ☐ No If "Yes," describe in Part IV Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3). 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities 3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b Did the filing organization fileForm 1120-POL for this year? 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received funds If none, enter and promptly and -0directly delivered to a separate political organization If none, enter -0-3 5 For Paperwork Reduction Act Notice, see the instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2016

activity

Volunteers?

Part III-A

1

2

1

2

C Total

Part IV

3

Media advertisements?

(6).

expenditure next year?

Return Reference

1

(b)

Amount

Yes

Yes

1

2

1

2a

2b

2c

3

4 5

Schedule C (Form 990 or 990EZ) 2016

No

Nο

No

27,980,251

9,095,951

-428.871

8.667.080

9,233,483

-566,403

(a)

Yes

No

### Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? Total Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?

During the year, did the filing organization attempt to influence foreign, national, state or local legislation,

including any attempt to influence public opinion on a legislative matter or referendum, through the use of

3	Did the	organization agree to carry over lobbying and po
Par	t III-B	Complete if the organization is exen and if either (a) BOTH Part III-A, lin answered "Yes."

Dues, assessments and similar amounts from members

Supplemental Information

expenses for which the section 527(f) tax was paid).

Mailings to members, legislators, or the public?

Did the organization make only in-house lobbying expenditures of \$2,000 or less? political expenditures from the prior year? mpt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)nes 1 and 2, are answered "No" OR (b) Part III-A, line 3, is

Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)

Current year Carryover from last year

Were substantially all (90% or more) dues received nondeductible by members?

Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political

the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does

efile GRAPHIC print - DO NOT PROCESS SCHEDULE D

(Form 990)

1

6

2

Department of the Treasury

As Filed Data -

OMB No 1545-0047

DLN: 93493314015687

## Supplemental Financial Statements

► Complete if the organization answered "Yes," on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

Open to Public Inspection

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990. Internal Revenue Service Name of the organization **Employer identification number** BIOTECHNOLOGY INNOVATION ORGANIZATION 52-1224577 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year 2 Aggregate value of contributions to (during 3 Aggregate value of grants from (during year) Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes □ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? ☐ No Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e g , recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure ☐ Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year Held at the End of the Year Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 20 C Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 tax year > Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(II)? ☐ No In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the

Revenue included on Form 990, Part VIII, line 1

Assets included in Form 990, Part X

following amounts required to be reported under SFAS 116 (ASC 958) relating to these items

3 Uning the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection terms (creek all that apply)    During the organization's acquisition   d   Dan or exchange programs	Par	t III	Organizations Mai	ntaining Col	lections of A	rt, Histor	ical T	reası	ures, or	Other	Similar A	ssets (	continued (	')
Scholarly research   c   Other	3			sition, accession	n, and other reco	ords, check	any of	the fo	ollowing t	hat are a	significant	use of it	s collectio	n
Scholarly research   Preservation for future generations	а		Public exhibition			d		Loan	or excha	ange prog	ırams			
Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII  During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be marria need as part of the organization's collection?    Ves	b		Scholarly research			е		Othe	er					
Part XIII	c		Preservation for future o	generations										
Part   V	4			ganızatıon's col	lections and exp	laın how th	ey furt	her th	e organız	ation's ex	kempt purp	ose in		
Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X   Initial Site organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?    Yes	5										ular	□ Y <sub>0</sub>	es 🗆	No
12 Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?    Yes, "explain the arrangement in Part XIII and complete the following table   Amount   Is	Pa	rt IV	Complete if the orga			Form 990	), Part	: IV,	ıne 9, or	reporte	ed an amo	unt on	Form 990	O, Part
C   Beginning balance   1d	1a				an or other inter	mediary for	r contri	bution	ns or othe	er assets	not	□ <b>Y</b>	es 🗌	No
Additions during the year    Distributions during the year   1	b	If "Y	es," explain the arrangem	nent in Part XIII	and complete th	he following	table					Amount		<del></del>
Distributions during the year   Ie	С	Begir	nning balance							1c				
Ending balance   If	d	Addıt	tions during the year							1d				
2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?	е	Dıstr	ibutions during the year							1e				
Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.    Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.    Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.    Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.    Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.    Part V Endowment Funds and organization answered "Yes" on Form 990, Part IV, line 10.    Part V Endowment Funds and organization has been provided in Part XIII the intended uses of the organization by Intended uses of the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.    Part V Endowment Funds and intended uses of the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.    Part V Endowment Funds and intended uses of the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.    Part V Endowment Funds and intended uses of the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.    Part V Endowment Funds and intended uses of the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.    Part V Endowment Funds and Fund	f	Endır	ng balance							1f				
Buildings   Fire   Table   Fire   Table   Fire	<b>2</b> a	Dıd t	he organization include ai	n amount on Fo	rm 990, Part X,	line 21, for	escrov	v or cu	ustodial a	ccount lia	bility?	□ <b>v</b>	es 🗆	No
Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.    Complete   Complete	ь	TE "∨4	es " evoluin the arrangem	ent in Dart VIII	Check here if t	he evolanat	uon hai	s haan	provided	d in Part '	VIII			1
(a)   Current year   (b) Prior year   (c) Two years back   (d) Three years back   (e) Four years   (e) Four			<u> </u>						•				· · <u> </u>	
1a Beginning of year balance	ГС	ii C V	Liidowillelit i dilas	s. Complete ii									(e)Four v	ears back
d Grants or scholarships	1a	Beginr	ning of year balance .		(2)000	(-)	,		(5)5 /		(2)		(5), 50. 7	-
d Grants or scholarships	ь	Contri	butions											
d Grants or scholarships				, and losses										
e Other expenditures for facilities and programs														
f Administrative expenses	e													
Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as  Board designated or quasi-endowment ▶  Coard Temporarily restricted endowment ▶  The percentages on lines 2a, 2b, and 2c should equal 100%  Are there endowment funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations	f	Admin	istrative expenses											
Board designated or quasi-endowment ▶    Permanent endowment ▶   The percentages on lines 2a, 2b, and 2c should equal 100%   The percentages on lines 2a, 2b, and 2c should equal 100%   The percentages on lines 2a, 2b, and 2c should equal 100%   Are there endowment funds not in the possession of the organization by (i) unrelated organizations   Yes   No	q	End of	year balance											
Board designated or quasi-endowment ▶    Permanent endowment ▶   The percentages on lines 2a, 2b, and 2c should equal 100%   The percentages on lines 2a, 2b, and 2c should equal 100%   The percentages on lines 2a, 2b, and 2c should equal 100%   Are there endowment funds not in the possession of the organization by (i) unrelated organizations   Yes   No	_		•	age of the curre	ent vear end hal:	ance (line 1	a colu	mn (a	1) held a		l		I.	
b Permanent endowment ►  c Temporarily restricted endowment ►  The percentages on lines 2a, 2b, and 2c should equal 100%  3a Are there endowment funds not in the possession of the organization by  (i) unrelated organizations					ine year end ban	arree (mre 1	g, colu	(	,,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	_				
Temporarily restricted endowment The percentages on lines 2a, 2b, and 2c should equal 100%  Are there endowment funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations			•											
The percentages on lines 2a, 2b, and 2c should equal 100%  Are there endowment funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations	_	Tem	porarily restricted endown	ment 🕨										
Are there endowment funds not in the possession of the organization that are held and administered for the organization by  (i) unrelated organizations	C		·		ld equal 100%									
(i) unrelated organizations	3а	Are t	here endowment funds no	•		nızatıon tha	t are h	eld ar	nd admını	stered fo	r the		Ye	s No
b If "Yes" on 3a(ii), are the related organizations listed as required on Schedule R? 3b   Describe in Part XIII the intended uses of the organization's endowment funds  Part VI Land, Buildings, and Equipment.  Complete if the organization answered 'Yes' on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.  Description of property (a) Cost or other basis (other) (c) Accumulated depreciation (d) Book value (d) Book value (investment)  b Buildings (c) Leasehold improvements (5,124,316) (1,059,599) (d) Equipment		-	•									3		
Describe in Part XIII the intended uses of the organization's endowment funds  Land, Buildings, and Equipment. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.  Description of property  (a) Cost or other basis (other) (c) Accumulated depreciation (d) Book value  ta Land  b Buildings c Leasehold improvements c Leasehold improvements d Equipment  Other  Other  Other  A Suildings S S Size Size Size Size Size Size Size		(ii) r	related organizations .									3	a(ii)	<del>                                     </del>
Land, Buildings, and Equipment. Complete if the organization answered 'Yes' on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.  Description of property  (a) Cost or other basis (investment)  (b) Cost or other basis (other)  (c) Accumulated depreciation  (d) Book value  (b) Buildings  c Leasehold improvements  c Leasehold improvements  d Equipment  Other  461,276	b	If "Ye	es" on 3a(11), are the relat	ted organization	ıs lısted as requi	red on Sche	edule R	۲,				. [	3b	
Complete if the organization answered 'Yes' on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.  Description of property  (a) Cost or other basis (b) Cost or other basis (other) (b) Cost or other basis (other) (c) Accumulated depreciation (d) Book value  (b) Book value  (c) Accumulated depreciation (d) Book value	4	Desc	ribe in Part XIII the inten	ded uses of the	organızatıon's e	ndowment	funds							
Description of property         (a) Cost or other basis (investment)         (b) Cost or other basis (other)         (c) Accumulated depreciation         (d) Book value           1a Land         Image: Cost or other basis (other)         Image: Cost or other basis (other)<	Pa	rt VI												
b Buildings         6,183,915         5,124,316         1,059,599           c Leasehold improvements         6,183,915         5,124,316         1,059,599           d Equipment          788,262         736,242         52,020           e Other          3,234,495         2,773,219         461,276		Descr		(a) Cost or oth	ner basis (b)							rt X, IIr		ilue
b Buildings         6,183,915         5,124,316         1,059,599           c Leasehold improvements         6,183,915         5,124,316         1,059,599           d Equipment          788,262         736,242         52,020           e Other          3,234,495         2,773,219         461,276	12	Land							1					
c Leasehold improvements       6,183,915       5,124,316       1,059,599         d Equipment       788,262       736,242       52,020         e Other       3,234,495       2,773,219       461,276														
d Equipment     788,262     736,242     52,020       e Other     3,234,495     2,773,219     461,276			· –				6.1	83 915			5 124 316			1 059 599
e Other			· —				•		1					
									-					
				ımn (d) must e	gual Form 990 i	Part X colu								1,572,895

Part VII Investments—Other Securities. Complete if the organ See Form 990, Part X, line 12.	nization ansv	vered 'Yes' on	Form 990, Pa	rt IV, line 11b.
(a) Description of security or category (including name of security)	(b)Book value	Cos	(c)Method of v	
(1)Financial derivatives	,			
(2)Closely-held equity interests	-			
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)  Part VIII Investments—Program Related. Complete if the organism	▶	sworod 'Vos' o	n Form 000 F	Part IV line 11c
See Form 990, Part X, line 13.		swered res of		
(a) Description of investment (b)	) Book value	Cos	(c) Method of stor end-of-year	
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 13 )  Part IX  Other Assets. Complete if the organization answered 'Yes' on	- 000 B	1707	<u> </u>	2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
(a) Description	Form 990, Pa	rt IV, line IIa	See Form 990, F	(b) Book value
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 15 )  Part X  Other Liabilities. Complete if the organization answered	· · · · · · · · · · · · · · · · · · ·	rm 990, Part 1	IV, line 11e or	
See Form 990, Part X, line 25.  1. (a) Description of liability		ook value	·	
(1) Federal income taxes				
CAPITAL LEASE OBLIGATION		54,437		
DEFERRED RENT (3)		4,307,009		
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Column (b) must equal Form 990, Part X, col (B) line 25 )  2. Liability for uncertain tax positions In Part XIII, provide the text of the foot	note to the or	4,361,446 ganization's fina	 ancial statement	s that reports the
organization's liability for uncertain tax positions under FIN 48 (ASC 740) Che		=		_

Part XI

2

h c

d

е

3

4

5

1

2

b

3

4

b

C

Part XIII

5

b

Part XII

Schedule D (Form 990) 2016

Page 4

5,615,379

76,895,266

20,144

76.915.410

82,942,691

3,625,117

57,103

79,374,677

Schedule D (Form 990) 2015

79.317.574

Add lines 4a and 4b . . .

Other losses .

Donated services and use of facilities .

Prior year adjustments . . . . .

Other (Describe in Part XIII ) .

Add lines 2a through 2d .

Add lines 4a and 4b .

Return Reference

See Additional Data Table

Subtract line 2e from line 1 .

Amounts included on line 1 but not on Form 990, Part VIII, line 12 Net unrealized gains (losses) on investments . . . . Donated services and use of facilities . . .

Total expenses and losses per audited financial statements .

Amounts included on line 1 but not on Form 990, Part IX, line 25

Amounts included on Form 990, Part IX, line 25, but not on line 1:

**Supplemental Information** 

Investment expenses not included on Form 990, Part VIII, line 7b . .

Subtract line 2e from line 1 . Amounts included on Form 990, Part VIII, line 12, but not on line 1

Investment expenses not included on Form 990, Part VIII, line 7b .

Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18) . . . . . . .

Provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b,

Other (Describe in Part XIII ) . . . . . . Total revenue Add lines 3 and 4c. (This must equal Form 990, Part I, line 12) . . . . . . . .

Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

Part V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part to provide any additional information

4a 4b

Reconciliation of Revenue per Audited Financial Statements With Revenue per Return Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.

2a

2h

2c 2d

2a

2h

**2**c 2d

4a 4b

Explanation

57,103 -36,959

3,625,117

57,103

2,027,221

3.588.158

2e

3

4c

2e 3 4c

5

chedule D (Form 990) 20	Page <b>5</b>		
Part XIII Supple	mental Info		
Return Referer	nce	Explanation	
			Schedule D (Form 990) 2016

#### **Additional Data**

Software Version:

**EIN:** 52-1224577

Name: BIOTECHNOLOGY INNOVATION ORGANIZATION

Supplemental Information	
	= .

Return Reference

Explanation

Software ID:

PART XI, LINE 2D - OTHER FOOD & AG SGR FUND 2,815,701 FOOD & AG LEGAL FUND 81,494 BIOSIMILARS REVENUE 405,963 FGR ADJUSTMENTS SPECIAL INITIATIVES REVENUE 285,000

Supplemental Information								
Return Reference	Explanation							
PART XI, LINE 4B - OTHER ADJUSTMENTS	RENTAL EXPENSES -36,959							

Supplemental Information Return Reference Explanation PART XII, LINE 2D - OTHER FOOD & AG LEGAL FUND EXPENSES 81,494 BIOSIMILAR EXPENSES 405,963 RENTAL EXPENSES 36,959 ADJUSTMENTS FGR SPECIAL INITIATIVE EXPENSES 285.000 FOOD & AG SGR FUND 2.815.701

efile GRAPHIC prin	t - DO NOT I	PROCESS	As Filed Data -	-	DLN	93493314015687
SCHEDULE F (Form 990)	State	ement of	Activities (	Outside the Un	OMB No 1545-0047	
(i cim ccc)		► Complet	-	n answered "Yes" to Form	990,	2016
		L A++		14b, 15, or 16. See separate instructions.		Open to Public
Department of the Treasurv Internal Revenue Service	▶ Informa			and its instructions is at wi	vw.irs.gov/form990.	Inspection
Name of the organization BIOTECHNOLOGY INNOV		IZATION			Employer ider	ntification number
BIOTECHNOLOGI INNOV	ATION ORGANI	IZATION			52-1224577	
	<b>Information</b> , Part IV, line		s Outside the U	<b>Jnited States.</b> Comple	ete if the organization a	nswered "Yes" to
other assistance, to award the grai	the grantees' nts or assistan	eligibility for t ce?	he grants or assis	substantiate the amount stance, and the selection dures for monitoring the	-	✓ Yes □ No her assistance
3 Activites per Regio	n (The followir	ng Part I, line 3	table can be dupli	cated if additional space is	s needed )	
(a) Region		(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e g , fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
(1) See Add'l Data						
( 2)						
(3)						
(4)						
( 5)						
3a Sub-total b Total from continua Part I			0 10			829,617 0 829,617
c Totals (add lines 3 For Paperwork Reduction		the Instruction			No 50082W <b>Schedu</b>	le F (Form 990) 2016

Schedule F (Form 990)	2016							Page <b>2</b>					
	Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.												
1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)					
(1)													
( 2)													
( 3)													
(4)													
2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter													
3 Enter total num	Enter total number of other organizations or entities												

(11) (12) (13)  $\overline{(14)}$ (15) (16)

(17) (18) Page 3

Schedule F (Form 990) 2016

Part III can be duplicated if additional space is needed. (c) Number of (a) Type of grant or assistance (b) Region (d) Amount of (e) Manner of cash (f) Amount of (g) Description (h) Method of recipients cash grant disbursement non-cash of non-cash valuation (book, FMV, assistance assistance appraisal, other)

(1)

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.

(2)

(3)

(4) (5)

(6) (7)

(8) (9) (10)

Sche	dule F (Form 990) 2016		Page <b>4</b>
Par	t IV Foreign Forms		
1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U S Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	<b>☑</b> No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to separately file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)		
	Instructions for Forms 3320 and 3320-A)	☐ Yes	<b>✓</b> No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations (see Instructions for Form 5471)	Yes No	
	Corporations (see Instructions for Form 5471)	☐ Yes	<b>✓</b> No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)	Yes	<b>☑</b> No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships (see Instructions for Form 8865)		
		Yes	<b>✓</b> No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form		
	5713)	☐ Yes	<b>✓</b> No

Schedule F (	Form 99	0) 2016 Page <b>5</b>
Part V	Provide amour metho	emental Information e the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; its of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting d); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide iditional information (see instructions).
Return Reference		Explanation
PART I, LI	NE 2	THE ORGANIZATION HAS SUPPORTING DOCUMENTATION FOR THE AMOUNT THAT IS INVOICED FROM THE COMPANIES

#### **Additional Data**

**AFRICA** 

## Software ID: Software Version:

**EIN:** 52-1224577

Name: BIOTECHNOLOGY INNOVATION ORGANIZATION

Form 990 Schedule F Part I - Activities Outside The United States

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region
EAST ASIA AND THE PACIFIC - AUSTRALIA, BRUNEI, BURMA, CAMBODIA,	0	4		CONFERENCES, ADVOCACY AND EDUCATION	350,737
EUROPE (INCLUDING ICELAND & GREENLAND) - ALBANIA, ANDORRA, AUSTRIA, BELGIUM	0	2		CONFERENCES, ADVOCACY AND EDUCATION	238,389
MIDDLE EAST AND NORTH	0	0	PROGRAM SERVICES	ADVOCACY	2,500

Form 990 Schedule F Part I - Activities Outside The United States												
(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for region							
NORTH AMERICA - CANADA AND MEXICO, BUT NOT THE UNITED STATES	0	0	PROGRAM SERVICES	ADVOCACY	47,137							
SOUTH AMERICA - ARGENTINA, BOLIVIA, BRAZIL, CHILE, COLUMBIA, ECUADOR,	0	2		CONFERENCES, ADVOCACY AND EDUCATION	188,301							
SOUTH ASIA - AFGHANISTAN, BANGLADESH, BHUTAN, INDIA, MALDIVES, NEPAL,	0	2		EDUCATION AND ADVOCACY	2,553							

efile GRAPHIC print	t - DO N	OT PROCESS	As Filed Data -						: 934933140	
Schedule I (Form 990)			OMB No 1545-0047  2016  Open to Public							
Department of the Treasury Internal Revenue Service		► Infor		Inspection						
Name of the organization BIOTECHNOLOGY INNOVA	ATION ORG	GANIZATION					'	oyer identificat	tion number	
Part I General I	nformat	ion on Grants	and Assistance				52-12	224577		
1 Does the organizat	ion mainta	ın records to sub	stantiate the amount of	the grants or assistance,		for the grants or assistant	ce, and		✓ Yes	 □ No
_	_	•	_	se of grant funds in the Ur						
				nd Domestic Governme ditional space is needed	ents. Complete if the or	rganization answered "Yes	" on Form 990,	Part IV, line 2	21, for any recipi	ient
(a) Name and address organization or government		( <b>b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	( <b>g)</b> Descr non-cash a		(h) Purpose of or assistance	of grant
See Additional Data Table	<u> </u>									
(1)										
(2)										
(3)										
(4)										
(5)										
(6)										
(7)										
(8)										
(9)										
(10)										
(11)										
(12)										
			_							36
For Paperwork Reduction A					Cat No 50055				dule I (Form 990	) 2016

Schedule I (Form 990) 2016						Page <b>2</b>	
Part III Grants and Other Ass Part III can be duplicat			als. Complete if the org	anızatıon answered "Yes'	on Form 990, Part IV, line 22		
(a) Type of grant or assista	ance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance	
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
Part IV Supplemental I	Informatio	<b>on.</b> Provide the inf	ormation required in	Part I, line 2, Part III	, column (b), and any other a	dditional information.	
Return Reference	Explanation						
PART I, LINE 2	BIO RELIES ON THE REQUIRED QUALIFICATIONS OF THE GRANT RECIPIENTS TO PROVIDE ASSURANCE OF PROPER USAGE IN SOME CASES, BIO PERSONNEL ATTEND						

### **Additional Data**

(a) Name and address of

organization

ALLIANCE FOR AGING

507 CAPITOL COURT NE SUITE 200 WASHINGTON, DC 20002

RESEARCH

### Software ID: Software Version:

(c) IRC section

ıf applıcable

**(b)** EIN

52-1316086

**EIN:** 52-1224577

Name: BIOTECHNOLOGY INNOVATION ORGANIZATION

(d) Amount of cash

grant

15,000

(e) Amount of non-

cash

(f) Method of valuation

(book, FMV, appraisal,

(q) Description of

non-cash assistance

(h) Purpose of grant

or assistance

GENERAL SUPPORT

IGENERAL SUPPORT

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

or government				assistance	other)	
AIDS INSTITUTE PO BOX 34043 BETHESDA, MD 208270043	03-0458239	501(C)(3)	7,000			

501(C)(3)

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization arant cash or assistance or government assistance other) ALLIANCE FOR LUPUS 83-0264665 501(C)(3) 5.000 ISPONSORSHIP RESEARCH 13-3271855 7.000 SPONSORSHIP

PO BOX 465 ENCAMPMENT, WY 82325 ALS ASSOCIATION 501(C)(3) 1275 K STREET NW SUITE

1050

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable arant cash non-cash assistance or assistance or government other) assistance AMERICAN CANCER SOCIETY 13-3223946 501(C)(3) 5,000 IGENERAL SUPPORT ACTION NETWORK 55 KENOSIA AVENUE DANBURY, CT 06810 501(C)(3) 25,000 53-0218495 IGENERAL SUPPORT

AMERICAN ENTERPRISE INSTITUTE FOR PUBLIC POLICY RESEARCH 1789 MASSACHUSETTS AVENUE NW WASHINGTON, DC 20036

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization arant cash or assistance or government assistance other) AMERICAN FARM BUREAU 54-1379174 501(C)(3) 7.500 ISPONSORSHIP 750 17TH STREET NW SUITE 20-4039120 50.000 SPONSORSHIP

110 WASHINGTON, DC 20006 501(C)(3) AMERICAN HEART ASSOCIATION

Form 990. Schedule I. Part II. Grants and Other Assistance to Domestic Organizations and Domestic Governments.

515 NORTH MIDLAND AVENUE UPPER NYACK, NY 10960

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance other) or government assistance C-CHANGE 87-0509416 501(C)(3) 15.000 IGENERAL SUPPORT 9160 SOUTH 300 WEST 21

ISPONSORSHIP

5,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

SANDY, UT 84070

CAREGIVER ACTION NETWORK

200 MARYLAND AVENUE NE WASHINGTON, DC 20002

52-0796820

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance other) or government assistance 71-0874241 501(C)(3) 15.000 SPONSORSHIP CITIZENS FOR A RESPONSIBLE BOLDER PO BOX 2371

IGENERAL SUPPORT

ALEXANDRIA, VA 22301

10.000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

FPILEPSY FOUNDATION 901 E STREET NW SUITE 405

WASHINGTON, DC 20004

31-1581756

(a) Name and address of **(b)** EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 13-1614906 501(C)(3) 10.000 **ISPONSORSHIP** EVERYLIFE FOUNDATION FOR DADE DICEACEC

2000 N BEAUREGARD STREET 6TH FLOOR ALEXANDRIA, VA 22311					
FRIENDS OF CANCER	06-1565950	501(C)(3)	5,000		SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

RESEARCH 330 7TH AVENUE SUITE 1701

NEW YORK, NY 10001

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant (book, FMV, appraisal, organization ıf applıcable grant cash non-cash assistance or assistance other) or government assistance SORSHIP

GALIEN FOUNDATION 99 JOHN STREET SUITE 2502 NEW YORK, NY 10038	26-4549935	501(C)(3)	20,000		SPONSORSHIP
GLOBAL GENES	52-1694732	501(C)(3)	20,833		SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

PO BOX 791139

BALTIMORE, MD 212791139

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization arant cash or assistance or government assistance other) GROWTH ENERGY 26-3542537 501(C)(6) 20,000 I CONTRIBUTION PO BOX 30273 OMAHA, NE 68103 JDRF INTERNATIONAL 31-1750942 501(C)(3) 8,750 SPONSORSHIP 1200 NEW HAMPSHIRE AVENUE NW SUITE

575

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance LEADERS OF AMERICAN 52-1931357 501(C)(3) 5,000 SPONSORSHIP AGRICULTURE CHICOMEDICANE

4720 MONIGOMERY LANE SUITE 205 BETHESDA, MD 20814					
MELANO RESEARCH ALLIANCE FOUNDATION 1101 NEW YORK AVENUE	26-1636099	501(C)(3)	10,000		SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SUITE 620

Form 990. Schedule I. Part II. Grants and Other Assistance to Domestic Organizations and Domestic Governments. (a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, non-cash assistance organization arant cash or assistance or government assistance other) MICHAEL 1 FOX FOUNDATION 13-2912529 501(C)(3) 5.000 IGENERAL SUPPORT 52 VANDERBILT AVENUE NEW YORK, NY 10017 94-3172675 501(C)(3) 5,000 SPONSORSHIP

NAT'L ORG FOR RARE DISORDERS 1025 VERMONT AVENUE SUITE 1120

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable arant cash non-cash assistance or assistance or government other) assistance NATIONAL ALLIANCE OF STATE 13-5644916 501(C)(3) 10,000 IGENERAL SUPPORT AND TERRITORIAL 5845 RICHMOND HIGHWAY 11-3485631 501(C)(3) 5.000 IGENERAL SUPPORT

SUITE 800 ALEXANDRIA, VA 22303 NATIONAL ALLIANCE ON MENTAL ILLNESS 750 FIRST STREET NW 7TH

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

FLOOR

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance or government other) assistance

ISPONSORSHIP

NATIONAL FARMERS UNION 4699 MURPHY CANYON ROAD SAN DIEGO, CA 92123	95-2644377	501(C)(3)	10,000		SPONSORSHIP

25,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

NATIONAL HEALTH COUNCIL

1730 M STREET NW SUITE 500 WASHINGTON, DC 200364561

13-1624107

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable arant cash non-cash assistance or assistance or government other) assistance NATIONAL OILSEED 75-1835298 501(C)(3) 7,500 SPONSORSHIP PROCESSORS 5005 LBJ TEXAS FREEWAY

SUITE 250 DALLAS, TX 75244 PARENT PROJECT MUSCULAR 13-1788491 501(C)(3) 20,000 SPONSORSHIP DYSTROPHY 101 YGNACIO VALLEY ROAD

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

SUITE 110

WALNUT CREEK, CA 94596

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 94-3172675 501(C)(3) 7.000 PARKINSON'S ACTION ISPONSORSHIP NETWORK 1025 VERMONT AVENUE SUITE

ISPONSORSHIP

5,000

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

501(C)(3)

1120
WASHINGTON, DC 20005
PREVENT CANCER
FOUNDATION

1600 DUKE STREET SUITE 500 ALEXANDRIA, VA 22314 52-1429544

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable arant cash non-cash assistance or assistance or government other) assistance REAGAN-UDALL FOUNDATION 26-3727917 501(C)(3) 5,000 SPONSORSHIP FOR FDA 1025 CONNECTICUT AVENUE

NW SUITE 1000 WASHINGTON, DC 20036 RETIRESAFE 26-1636099 501(C)(3) 5.000 SPONSORSHIP

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1101 NEW YORK AVENUE SUITE 620

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant if applicable (book, FMV, appraisal, organization grant cash non-cash assistance or assistance or government other) assistance 52-1429544 501(C)(3) 15.000 SOCIETY FOR WOMENS ISPONSORSHIP HEALTH

1600 DUKE STREET SUITE 500
ALEXANDRIA, VA 22314

THE CONGRESSIONAL 59-2767754 501(C)(3) 10,000
HUNGER CENTER
701 SW 27TH AVENUE SUITE

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

705

MIAMI, FL 33135

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (g) Description of (h) Purpose of grant (book, FMV, appraisal, organization if applicable grant cash non-cash assistance or assistance other) or government assistance 26-4614274 501(C)(3) 25.000 THE MILKEN INSTITUTE IGENERAL SUPPORT 750 9TH STREET NW SUITE

IGENERAL SUPPORT

750
WASHINGTON, DC 20001
US CHAMBER OF COMMERCE 53-0045720 501(C)(3) 166,000 MEMBERSHIP AND

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

1101 K STREET SUITE 610

(a) Name and address of (b) EIN (c) IRC section (d) Amount of cash (e) Amount of non-(f) Method of valuation (a) Description of (h) Purpose of grant organization ıf applıcable grant cash (book, FMV, appraisal, non-cash assistance or assistance other) or government assistance UTAH FAMILIES FOUNDATION

Form 990, Schedule I, Part II, Grants and Other Assistance to Domestic Organizations and Domestic Governments.

678 EAST VINE STREET MURRAY, UT 84107

87-0509416 501(C)(3) 5.000 ISPONSORSHIP efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493314015687

**Employer identification number** 

OMB No 1545-0047

# 2015

Open to Public Inspection

#### Schedule J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees** 

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990. ▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Department of the Treasury Internal Revenue Service

Name of the organization

BIOTECHNOLOGY INNOVATION ORGANIZATION

52-1224577 **Questions Regarding Compensation** Yes No Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax idemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e g , maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Νo Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a? Yes Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? 4a Νo Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b Yes Participate in, or receive payment from, an equity-based compensation arrangement? 4с Νo If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of The organization? 5а Any related organization? 5h If "Yes," on line 5a or 5b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? 6a 6b Any related organization? If "Yes," on line 6a or 6b, describe in Part III For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 67 If "Yes," describe in Part III 7 Were any amounts reported on Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe ın Part III 8 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations

section 53 4958-6(c)?

Schedule J (Form 990) 2015

See Additional Data Table

Schedule J (Form 990) 2015	Page <b>3</b>
Part III Supplemental Infor	mation
Provide the information, explanation, o	or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II Also complete this part for any additional information
Return Reference	Explanation
PART I, LINE 1A	JAMES GREENWOOD - NOT INCLUDED IN TAXABLE COMPENSATION TO THE INDIVIDUAL - FIRST CLASS OR CHARTER TRAVEL - \$20,334 - INCLUDED IN TAXABLE COMPENSATION TO THE INDIVIDUAL - TRAVEL FOR COMPANIONS - \$7,020
PART I, LINE 1B	THE CHIEF EXECUTIVE OFFICER HAS A PREPAID SPENDING ACCOUNT AT A LOCAL RESTAURANT, USED EXCLUSIVELY FOR BUSINESS PURPOSES

Schedule J (Form 990) 2015

JAMES GREENWOOD - 457(F) \$573,411

PART I, LINE 4B

# Software ID: Software Version:

**EIN:** 52-1224577

Name: BIOTECHNOLOGY INNOVATION ORGANIZATION

#### Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name and Title			f W-2 and/or 1099-MI:		(C) Retirement and	( <b>D)</b> Nontaxable		(F) Compensation in
. ,		(i) Base Compensation	(ii) Bonus & Incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(ı)-(D)	column (B) reported as deferred on prior Form 990
1JAMES GREENWOOD PRESIDENT & CHIEF	(1)	1,345,294	778,371	44,000	608,411	70,780	2,846,856	0
EXECUTIVE OFFICER	(11)	0	0	0	0			0
1YVETTE WHITE-WIGGINS SVP & CHIEF FINANCIAL	(1)	255,042	30,000	0	32,319	28,985	346,346	0
OFFICER	(11)	0		0	0			0
			, and the second	ŭ		0	0	
<b>2</b> A SCOTT WHITAKER COO (PARTIAL YEAR)	(1)	130,153	214,570	33,642	0	6,100	384,465	0
	(11)	0	0	0	0	-	0	0
3THOMAS DILENGE PRESIDENT, ADVOCACY, LAW	(1)	455,803	148,406	0	35,000	29,621	668,830	0
& PUBLIC PO	(11)	0	0	0	0	- - 0		0
4JOANNE DUNCAN PRESIDENT, MEMBERSHIP &	(1)	431,966	116,564	0	35,000	25,802	609,332	0
BUS OPER DIV	(11)	0	0	0	0		- 0	0
5AMY FINAN SVP, BUSINESS DEV (PARTIAL	(1)	95,475	111,316	14,494	2,492	3,007	226,784	0
YEAR)	(11)	0	0	0	0			0
6KATHLEEN HOLCOMBE SVP, SCIENCE POLICY	(1)	320,779	104,372	0	32,426	1,860	459,437	0
on, selence reder	(11)	0	0	0	0			0
7DANIEL DURHAM EVP, HEALTH POLICY	(1)	407,292	50,000	0	28,225	20,155	505,672	0
EW, HEALTH OLIC	(11)	0	0	0	0			0
8BRENT ERICKSON EVP, INDUSTRIAL &	(1)	381,753	126,700	0	35,000	15,536	558,989	0
ENVIRONMENT	(11)	0	0	0	0			0
9JOSEPH DAMOND SVP, INTERNATIONAL	(1)	351,542	117,523	0	35,000	30,176	534,241	0
AFFAIRS	(11)	0	0	0	0			0
10ELIZABETH ESHAM EVP, ECS & VP, SCIENCE &	(1)	315,000	95,493	0	35,000	11,146	456,639	0
REGULATORY	(11)	0		0	0			0
-					ŭ	0	0	

efile GRAPHIC print - DO NOT PROCESS				As Filed Data - DI					-N: 93	N: 93493314015687			
Schedule L (Form 990 or 990	or 990-EZ) Complete if the organization answered												
		103 01110	or Form	990-EZ, Part	V, line 38a d	or 40b.	0. 20	,,			20	)]	6
Department of the Tre Internal Revenue Serv	asurv	ormation abo		ch to Form 99 ule L (Form 99 <u>www.irs.gov</u>	90 or 990-EZ		ructio	ns is	at		)pen		ublic
Name of the org BIOTECHNOLOGY I	anization NNOVATION ORGANI	ZATION						•	-	entifica	ition n	umb	er
Part I Exce	ss Benefit Trar	sactions (	ection 501	(c)(3) section	501(c)(4) and	1 501(c)(29) 0			4577 s only)				
	lete if the organiza									ne 40b			
	) Name of disquali			Relationship be	etween disqua			(c) [	Descrip	tion of	(d	) Cor	rected?
				(	organization			tr	ansact	ion	Y	es	No
											_		
4958 3 Enter the a	mount of tax incur mount of tax, if an ans to and/or I nplete if the organ	y, on line 2, a	 bove, reim	bursed by the c	organization .	• • • • •	. : 	•	. •	\$ \$ 5, or if	the org	janiza	tion
rep	orted an amount o	n Form 990, F	Part X, line	5, 6, or 22		1							
(a) Name of interested person	(b) Relationship with organization			to or from the inization?	(e)Original principal amount	(f)Balance due	(g) defa	) In Jult?	Appro	h) (i)Writte oved by agreemen rd or			
			То	From			Yes	No	Yes	No	Yes		No
 Total	l				<u> </u>	l							
Part IIII Gra	nts or Assistar			ested Perso	ns.								
	nplete if the orga												
(a) Name of Inter	rested person (b	Relationship) erested perso organizat	n and the	(c) Amount	of assistance	(d) Type	of assi	stand	e	(e) Pu	rpose o	of ass	istance
						1							
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For Danerwork Dec	luction Act Notice (	see the Instru	tions for Fo	rm 990 or 990-l	F <b>7</b> C:	at No. 500564		- Cal	hadula	I (Earm	000 0	- 000	E7) 201

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
(1) LAURA GREENWOOD	DAUGHTER OF CEO		PAID EMPLOYEE OF ORGANIZATION		No
_					

Return Reference

**Supplemental Information** 

Provide additional information for responses to questions on Schedule L (see instructions)

**Explanation** 

Schedule I. (Form 990 or 990-F7) 2016

Part V

efile GRAPH	IC prin	nt - DO NOT PROCESS	As Filed Data -		DLN:	93493314015687
SCHEDULE O (Form 990 or 990- EZ)  Supplementa Complete to prov Form 990 or			vide information for or 990-EZ or to prov ▶ Attach to Form t Schedule O (Form	on to Form 990 or 9 responses to specific questi ide any additional information 990 or 990-EZ, and its instrucy/form990.	ons on n.	OMB No 1545-0047  2016 Open to Public Inspection
	INNOVATI	n ON ORGANIZATION pplemental Informatio	<u></u>		Employer identi 52-1224577	fication number
Return Reference	,			Explanation		
FORM 990, PART VI, SECTION A, LINE 1	THAN I COMM IN ART CTION THE IM T-LARGE ECUTIVE EXCER E OF THE FIFICER	NINETEEN (19) DIRECTORS ITTEE SHALL CONSIST OF TICLE VIII), THE IMMEDIATE I'S GOVERNING BOARD, AN IMEDIATE PAST CHAIR IS N GE DIRECTOR FROM THE F VE COMMITTEE SHALL HAN PT (A) THE POWER TO ELE THE BOARD, TO CHANGE EI NANCIAL BUDGET FOR TH	S OF THE BOARD TO THE SEVEN (7) ELE- PAST CHAIR OF TH ID THE BALANCE BE NO LONGER ELIGIBL FULL BOARD SHALL VE, AND BE AUTHOF ICT OR REMOVE ELE LIGIBILITY, QUALIFIC E ORGANIZATION, C APPLICABLE, AND (1	RESOLUTION AND WITH A QUE ACT AS AN EXECUTIVE COME CTED OFFICERS OF THE ORGE E ORGANIZATION, THE VICE OF EING AT-LARGE DIRECTORS FOR THE FULL BOOK BE SELECTED FOR THE EXECUTED FOR THE EXECUTED FOR THE EXECUTED OFFICERS OR DIRECT CATIONS OR RIGHTS OF MEMOR TO MAKE DETERMINATION B) THE POWER TO AMEND THE	IMITTEE THE EXIGANIZATION (AS I CHAIRS OF EACH ROM THE FULL E DARD, AN ADDITI CUTIVE COMMITT VERS OF THE FU ORS, TO CHANG IBERSHIP, TO AP IS AS TO DIRECT	ECUTIVE DEFINED I SE BOARD IF ONAL A "EE THE EX LL BOARD, E THE SIZ PROVE OR AND OF

D - 4.....

Reference	Explanation	
FORM 990,	THE BIOTECHNOLOGY INDUSTRY ORGANIZATION OFFICIALLY CHANGED ITS NAME TO THE BIOTECHNOLOGY I	l
PART VI,	NNOVATION ORGANIZATION ON JANUARY 5, 2016 AS A RESULT, THE BYLAWS FOR THE FULL BIO BOARD	ı
SECTION A,	OF DIRECTORS AND THE FOUR BIO SECTIONS MUST BE AMENDED TO REFLECT THAT CHANGE THE BYLAWS	ı
LINE 4	AMENDMENTS WERE PRESENTED AND FORMALLY APPROVED BY THE BIO GOVERNANCE & COMPLIANCE COMMITT	ı
	EE AT ITS MEETING ON MAY 9, 2016 REVISION OF BYLAWS WAS ISSUED ON JUNE 6, 2016	ı

C.................

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	THE MEMBERS OF THE ORGANIZATION SHALL BE DIVIDED INTO FOUR CLASSES, CORE MEMBERS, ASSOCIAT E MEMBERS, AFFILIATE MEMBERS, AND CENTER MEMBERS, DEFINED AS FOLLOWS (A) CORE MEMBERS AN Y CORPORATION, PARTNERSHIP, ASSOCIATION, OR OTHER ENTITY ORGANIZED FOR PROFIT, A SUBSTANTI AL PERCENTAGE OF WHOSE BUSINESS ACTIVITIES INVOLVE BIOTECHNOLOGY, GENOMICS, BIOINFORMATICS OR RELATED NEW TECHNOLOGIES, IS ELIGIBLE FOR MEMBERSHIP CORE MEMBERS ARE THOSE ENTITIES THAT UTILIZE BIOTECHNOLOGY, GENOMICS, BIOINFORMATICS OR OTHER RELATED NEW TECHNOLOGIES IN RESEARCH, DEVELOPMENT, TESTING, MANUFACTURING, OR SALES OF PRODUCT OR INFORMATION, AS WELL AS OTHER FIRMS THE BOARD SO CHARACTERIZES AND PLACES IN THIS CATEGORY CORE MEMBERS SHALL BE GROUPED IN THE FOLLOWING SUBCATEGORIES (I) EMERGING COMPANIES, WHICH ARE FIRMS THAT E MPLOY LESS THAN 350 PERSONS AND THAT DO NOT HAVE A THERAPEUTIC OR DIAGNOSTIC PRODUCT APPROVED FOR SALE IN THE U S MARKET, (II) ESTABLISHED FIRMS, WHICH ARE THOSE FIRMS THAT EMPLOY 350 OR MORE PERSONS OR THAT HAVE A THERAPEUTIC OR DIAGNOSTIC PRODUCT APPROVED FOR SALE IN THE U S MARKET, AND (III) LARGE FIRMS, WHICH ARE ESTABLISHED FIRMS THAT HAVE ANNUAL WORL DWIDE SALES OF BIOTECHNOLOGY PRODUCTS IN EXCESS OF \$1 5 BILLION, AND (IV) NON-DOMESTIC COMPANIES, WHICH ARE CORE MEMBERS WITHOUT SIGNIFICANT OPPERATIONS IN THE UNITED STATES OR SIGN IFICANT COLLABORATIONS WITH A U S ENTITY (B) ASSOCIATE MEMBERS ANY CORPORATION, PARTNER SHIP, ASSOCIATION, OR OTHER ENTITY ORGANIZED FOR PROPIT, A SUBSTANTIAL PORTION OF WHOSE AC TUTIVITIES INVOLVE PROVIDING SERVICES OR PRODUCTS OF BENEFIT TO COMPANIES WHOSE PRINCIPAL BUSINESS IS BIOTECHNOLOGY, IS ELIGIBLE FOR ASSOCIATE MEMBERSHIP ASSOCIATE MEMBERS ARE THOSE COMMERCIAL ENTITIES WHICH DO NOT NECESSARILY UTILIZE BIOTECHNOLOGY, E G TECHNICAL SUPPOR T, EQUIPMENT, CONSTRUCTION, ACCOUNTING, AND LAW FIRMS THAT SERVICE THE BIOTECHNOLOGY (C) AFFILIATE MEMBERS ANY GOVERNMENTAL OR NONPROFIT ENTITY OR COUNTRY, STATE OR REGIONAL INDUSTRY, TRADE OR PROFESSIONAL ASSOCIATION WITH AN INTEREST IN, OR A MA

# Return Reference Explanation FORM 990, AT ALL MEMBERSHIP MEETINGS OF THE ORGANIZATION, EACH CURRENT MEMBER SHALL HAVE ONE (1) VOT

PART VI,
SECTION A,
LINE 7A

E AND MAY TAKE PART IN THE VOTING IN PERSON OR BY PROXY FOR EACH SECTION IN WHICH THE MEM
BER PARTICIPATES, EACH MEMBER SHALL HAVE THE RIGHT TO VOTE ON THE ELECTION OF DIRECTORS FO
R THE SECTION GOVERNING BOARD, BUT SHALL HAVE NO OTHER VOTING RIGHTS EXCEPT ON MATTERS BRO
UGHT TO THE MEMBERSHIP BY ANY SUCH GOVERNING BOARD OR THE ORGANIZATION'S BOARD OF DIRECTOR
S

Return Reference	<b>Explanation</b>
FORM 990, PART VI, SECTION B, LINE 11B	THE FORM 990 AND RELATED SCHEDULES ARE PREPARED BY THE ORGANIZATION'S CERTIFIED PUBLIC ACC OUNTANTS UNDER THE GUIDANCE OF THE CHIEF FINANCIAL OFFICER (CFO) THE CFO AND THE CONTROLL ER THOROUGHLY REVIEW ALL CALCULATIONS AND SCHEDULES TO CONFIRM THEY REFLECT THE ACTUAL FIN ANCIAL RESULTS OF THE ORGANIZATION THE COMPLETE FORM 990 IS THEN REVIEWED INTERNALLY BY THE CEO, DIVISION PRESIDENTS, CFO, AND CONTROLLER IN CONSULTATION WITH LEGAL COUNSEL AND, AS APPROPRIATE, FURTHER CONSULTATION WITH THE ORGANIZATION'S CERTIFIED PUBLIC ACCOUNTANTS FINALLY, THE FORM 990 IS PROVIDED TO THE CHAIRMAN OF THE BOARD AND BIO EXECUTIVE COMMITTEE MEMBERS FOR THEIR REVIEW, QUESTIONS AND/OR COMMENTS ALL REVIEWS ARE COMPLETED BEFORE THE FORM IS FILED WITH THE IRS

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 12C	BIOTECHNOLOGY INNOVATION ORGANIZATION (BIO) TAKES SEVERAL STEPS TO ADDRESS COMPLIANCE BY E MPLOYEES AND DIRECTORS WITH ITS CONFLICTS OF INTEREST POLICY BIO TRAINS ALL NEW EMPLOYEES AND DIRECTORS ON VARIOUS ASPECTS OF BIO'S COMPLIANCE PROGRAM, INCLUDING CONFLICTS OF INTEREST, AND BIO'S WRITTEN CONFLICTS OF INTEREST POLICY REQUIRES ALL EMPLOYEES TO DISCLOSE AN Y OUTSIDE PERSONAL BUSINESS INTERESTS TO THEIR SUPERVISOR BIO'S GENERAL COUNSEL REGULARLY ADVISES BIO'S EXECUTIVES AND SUPERVISORS ON SUCH MATTERS BIO ALSO CONTRACTS WITH AN INDE PENDENT ORGANIZATION TO PROVIDE EMPLOYEES AND OTHERS WITH THE ABILITY TO FILE ANONYMOUS RE PORTS CONCERNING THE VIOLATION OF ANY LAWS OR BIO POLICIES, INCLUDING ALLEGATIONS OF POTEN TIAL CONFLICTS OF INTEREST, AND BIO HAS A PROCESS IN PLACE TO FOLLOW UP ON ANY SUCH COMPLA INTS IN A TIMELY AND THOROUGH MANNER FURTHER, BIO UNDERTAKES A QUESTIONNAIRE SENT TO EACH MEMBER OF ITS BOARD OF DIRECTORS SEEKING DISCLOSURE OF ANY POTENTIAL CONFLICTS OF INTERES TS THEY MAY HAVE, OR THEIR FAMILY MEMBERS MAY HAVE, ASSOCIATED WITH BUSINESSES OR ORGANIZA TIONS THAT DO BUSINESS WITH BIO POTENTIAL CONFLICTS ARE MONITORED AND REVIEWED AT THE MAN AGEMENT AND SENIOR MANAGEMENT LEVEL OF THE ORGANIZATION, AND DEPENDING ON THE CONFLICT, DE TERMINATIONS MAY BE MADE AT THE BOARD OR SENIOR MANAGEMENT LEVEL A CONFLICT AT THE BOARD LEVEL WILL NORMALLY RESULT IN RECUSAL OF THE INDIVIDUAL FROM PARTICIPATION OR ACTIVITIES W ITH RESPECT TO THE RELEVANT SUBJECT MATTER AT THE STAFF LEVEL, THE APPLICABLE BIO SUPERVI SOR IS INFORMED OF THE POTENTIAL CONFLICT AND IS REQUIRED TO TAKE ALL APPROPRIATE STEPS TO ENSURE THAT THE INDIVIDUAL DOES NOT PARTICIPATE IN, OR RECEIVE CONFIDENTIAL INFORMATION R ELATING TO, ANY BIO ACTIVITY RELATED TO THE SUBJECT MATTER OF THE CONFLICT, UP TO AND INCLUDING, WHERE APPROPRIATE, TERMINATION OF SUCH EMPLOYEE

FOR 990, PART VI, SECTION B, LINE 15  FOR 2016, THE PRESIDENT AND CHIEF EXECUTIVE OFFICER (CEO) OF BIO WAS COMPENSATED PER THE TEMS OF A MULTI-YEAR CONTRACT THAT WAS DETERMINED WITH INDEPENDENT REVIEW, COMPARABILITY DETERMINED BY ATA, AND CONTEMPORANEOUS SUBSTANTIATION OF THE DELIBERATION AND DECISION AS INDICATED IN PARTICLE OF THE PRESIDENT AND CEO'S PERFORMANCE FOR 2016, THE COMMITTEE DETERMINED THE APPROPRIATE AMOUNT FOR THE DISCRETIONARY COMPONENT OF HIS COMPENSATION FOR THAT YEAR, IN ACCORDANCE WITH PROVISION OF THE EXECUTIVE AGREEMENT DECISIONS REGARDING THE COMPENSATION FOR OFFICERS AND KEY EMPLOYEES OF THE ORGANIZATION ARE NEGOTIATED INDIVIDUALLY AND ARE PERFORMANCE-BASED, IN ACCORDANCE WITH AN ANNUAL WRITTEN EVALUATION PROCESS THAT HAS BEEN ESTABLISHED FOR ALL EMPLOYEES OF THE ORGANIZATION THE CHIEF OPERATING OFFICER AND THE ACTING CHIEF OPERATING OFFICER LED THE PROCESS, IN COORDINATION WITH THE PRESIDENT & CEO AN INDEPENDENT CONSULTA NT PROVIDES COMPARATIVE BENCHMARKING SERVICES FOR SENIOR MANAGEMENT POSITIONS, AND OTHER INFORMATION ON COMPENSATION ISSUES, TRENDS, POLICIES, AND BEST PRACTICES FOR USE BY THE ORGANIZATION THE ORGANIZATION ALSO HAS AN ESTABLISHED COMPENSATION POLICY FOR ALL OF ITS EMPLOYEES, WHICH SETS FORTH THE GENERAL PARAMETERS GOVERNING BIO'S COMPENSATION PRACTICES	Return Reference	Explanation
	PART VI, SECTION B,	ERMS OF A MULTI-YEAR CONTRACT THAT WAS DETERMINED WITH INDEPENDENT REVIEW, COMPARABILITY D ATA, AND CONTEMPORANEOUS SUBSTANTIATION OF THE DELIBERATION AND DECISION AS INDICATED IN P RIOR FORM 990 SUBMISSIONS IN ADDITION, BASED ON THE EXECUTIVE COMMITTEE'S EVALUATION OF T HE PRESIDENT AND CEO'S PERFORMANCE FOR 2016, THE COMMITTEE DETERMINED THE APPROPRIATE AMOU NT FOR THE DISCRETIONARY COMPONENT OF HIS COMPENSATION FOR THAT YEAR, IN ACCORDANCE WITH P ROVISION OF THE EXECUTIVE AGREEMENT DECISIONS REGARDING THE COMPENSATION FOR OFFICERS AND KEY EMPLOYEES OF THE ORGANIZATION ARE NEGOTIATED INDIVIDUALLY AND ARE PERFORMANCE-BASED, IN ACCORDANCE WITH AN ANNUAL WRITTEN EVALUATION PROCESS THAT HAS BEEN ESTABLISHED FOR ALL EMPLOYEES OF THE ORGANIZATION THE CHIEF OPERATING OFFICER AND THE ACTING CHIEF OPERATING OFFICER LED THE PROCESS, IN COORDINATION WITH THE PRESIDENT & CEO AN INDEPENDENT CONSULTA NT PROVIDES COMPARATIVE BENCHMARKING SERVICES FOR SENIOR MANAGEMENT POSITIONS, AND OTHER INFORMATION ON COMPENSATION ISSUES, TRENDS, POLICIES, AND BEST PRACTICES FOR USE BY THE ORGANIZATION THE ORGANIZATION ALSO HAS AN ESTABLISHED COMPENSATION POLICY FOR ALL OF ITS EMP

Evalenction

Return Explanation

LINE 19

FORM 990, THE ORGANIZATION DOES NOT MAKE ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND PART VI, FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC SECTION C.

990 Schedule O, Supplemental Information

Return Explanation

Reference

FORM 990,	EC EMERGING PRIORITIES 8,709,179 CONSULTANTS AND OTHER PROFESSIONAL FEES 2,371,728 WORKP
PART IX,	LAN OBJECTIVES 358,994 ECONOMIC STUDIES 252,345 RECRUITMENT 179,801 TEMPORARY HELP 141,
LINE 11G	470 PROGRAM INITIATIVES 84,770 BUSINESS STRATEGIES 78,312 EDUCATION 62,036 INTERNS 34,
	755 BIO-PAC ADMINISTRATIVE 28,948 I&E INITIATIVES 13,592 I&E FOCUS GROUPS 5,000 CEO DE
	LEGATION EXPENSE 3,890